# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 10-Q

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended **September 27, 2014**

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission file number 001-01043



# **Brunswick Corporation**

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

36-0848180

(I.R.S. Employer Identification No.)

1 N. Field Court, Lake Forest, Illinois 60045-4811

(Address of principal executive offices, including zip code)

(847) 735-4700

(Registrant's telephone number, including area code)

N/A

### (Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer	$\overline{\mathbf{X}}$	Accelerated filer	
Non-accelerated filer	□ (Do not check if a smaller reporting company)	Smaller reporting company	
Indicate by check mark whether the	registrant is a shell company (as defined in Rule 12b-2 of the	he Exchange Act). Yes 🗖 No 🗵	

The number of shares of Common Stock (\$0.75 par value) of the registrant outstanding as of October 29, 2014 was 92,953,709.

# BRUNSWICK CORPORATION INDEX TO QUARTERLY REPORT ON FORM 10-Q September 27, 2014

# TABLE OF CONTENTS

PART I –	FINANCIAL INFORMATION	Page
<u>Item 1.</u>	Condensed Consolidated Financial Statements (unaudited)	
	Condensed Consolidated Statements of Comprehensive Income for the three months and nine months ended September 27, 2014, and September 28, 2013	<u>3</u>
	Condensed Consolidated Balance Sheets as of September 27, 2014, December 31, 2013, and September 28, 2013	<u>4</u>
	Condensed Consolidated Statements of Cash Flows for the nine months ended September 27, 2014, and September 28, 2013	<u>6</u>
	Notes to Condensed Consolidated Financial Statements	<u>7</u>
<u>Item 2.</u>	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>45</u>
<u>Item 3.</u>	Quantitative and Qualitative Disclosures About Market Risk	<u>61</u>
<u>Item 4.</u>	Controls and Procedures	<u>61</u>
PART II -	- OTHER INFORMATION	
Item 1A.	Risk Factors	<u>62</u>
Item 6.	Exhibits	<u>62</u>

# **PART I - FINANCIAL INFORMATION**

# Item 1. Condensed Consolidated Financial Statements

# BRUNSWICK CORPORATION Condensed Consolidated Statements of Comprehensive Income (unaudited)

		Three Mo	nths Ended		Nine Months Ended				
(in millions, except per share data)		tember 27, 2014		mber 28, 2013		September 27, 2014		September 28, 2013	
Net sales	\$	932.1		824.4	\$	2,900.1	\$	2,772.9	
Cost of sales	•	672.9		596.8		2,093.3	•	2,018.4	
Selling, general and administrative expense		134.9		135.0		402.8		389.0	
Research and development expense		29.7		27.3		86.1		81.1	
Restructuring, exit and impairment charges		0.9		2.6		4.0		10.7	
Operating earnings		93.7		62.7		313.9		273.7	
Equity earnings (loss)		0.7		(0.4)		0.5		(1.4)	
Other income, net		1.2		0.5		3.5		1.4	
Earnings before interest, loss on early extinguishment of debt and income taxes		95.6		62.8	_	317.9		273.7	
Interest expense		(6.9)		(8.2)		(22.7)		(34.1)	
Interest income		0.2		0.3		0.7		1.0	
Loss on early extinguishment of debt				(0.3)				(32.7)	
Earnings before income taxes		88.9		54.6		295.9		207.9	
Income tax provision (benefit)		27.9		(2.6)		98.7		29.8	
Net earnings from continuing operations		61.0		57.2		197.2		178.1	
Discontinued operations:									
Earnings (loss) from discontinued operations, net of tax		(9.2)		(1.0)		0.2		8.3	
Gain on disposal of discontinued operations, net of tax		52.6		1.6		52.6		1.6	
Net earnings from discontinued operations, net of tax		43.4		0.6		52.8		9.9	
Net earnings	\$	104.4	\$	57.8	\$	250.0	\$	188.0	
Earnings per common share:									
Basic									
Earnings from continuing operations	\$	0.65	\$	0.63	\$	2.11	\$	1.96	
Earnings from discontinued operations		0.46		0.00		0.56		0.11	
Net earnings	\$	1.11	\$	0.63	\$	2.67	\$	2.07	
Dilatad									
Diluted	¢	0.64	\$	0.61	¢	2.07	\$	1.90	
Earnings from continuing operations Earnings from discontinued operations	\$	0.64	\$	0.01	\$	0.56	Э	0.11	
C	¢		¢		¢		¢		
Net earnings	\$	1.10	\$	0.61	\$	2.63	\$	2.01	
Weighted average shares used for computation of:									
Basic earnings per common share		93.7		91.3		93.5		91.0	
Diluted earnings per common share		95.2		94.0		95.1		93.7	
Comprehensive income	\$	97.7	\$	67.9	\$	248.2	\$	191.6	
Cash dividends declared per share	\$	0.125	\$	_	\$	0.325	\$	_	

The Notes to Condensed Consolidated Financial Statements are an integral part of these consolidated statements.

# BRUNSWICK CORPORATION Condensed Consolidated Balance Sheets (unaudited)

(in millions)	September 27, 2014		7, December 31 2013		Sep	tember 28, 2013
Assets						
Current assets						
Cash and cash equivalents, at cost, which approximates fair value	\$	596.0	\$	356.5	\$	326.1
Short-term investments in marketable securities		0.8		12.7		22.3
Total cash, cash equivalents and short-term investments in marketable securities		596.8		369.2		348.4
Restricted cash		18.6		6.5		13.0
Accounts and notes receivable, less allowances of \$20.9, \$16.8 and \$17.7		401.3		345.7		392.6
Inventories						
Finished goods		392.8		367.2		341.9
Work-in-process		177.2		144.7		146.8
Raw materials		98.8		72.0		74.2
Net inventories		668.8		583.9		562.9
Deferred income taxes		139.2		137.6		18.9
Prepaid expenses and other		31.2		28.9		22.8
Current assets held for sale		39.3		36.8		43.9
Current assets		1,895.2		1,508.6		1,402.5
Property						
Land		23.5		24.8		27.6
Buildings and improvements		324.3		320.2		344.7
Equipment		848.9		847.2		838.7
Total land, buildings and improvements and equipment		1,196.7		1,192.2		1,211.0
Accumulated depreciation		(852.5)		(852.9)		(883.4)
Net land, buildings and improvements and equipment		344.2		339.3		327.6
Unamortized product tooling costs		97.0		80.6		76.7
Net property	_	441.2		419.9		404.3
Other assets						
Goodwill		299.0		291.7		291.5
Other intangibles, net		46.8		35.4		36.1
Equity investments		39.9		41.3		41.1
Non-current deferred tax asset		294.1		377.0		_
Other long-term assets		39.9		37.6		37.1
Long-term assets held for sale		13.0		204.3		204.3
Other assets		732.7		987.3		610.1
Total assets	\$	3,069.1	\$	2,915.8	\$	2,416.9

The Notes to Condensed Consolidated Financial Statements are an integral part of these consolidated statements.

# BRUNSWICK CORPORATION Condensed Consolidated Balance Sheets (unaudited)

(in millions)	September 27, 2014		December 31, 2013		Sep	tember 28, 2013
Liabilities and shareholders' equity						
Current liabilities						
Short-term debt, including current maturities of long-term debt	\$	4.3	\$	6.4	\$	4.6
Accounts payable	3	826.1	29	97.6		310.7
Accrued expenses	5	515.0	52	29.4		494.9
Current liabilities held for sale		18.1	4	19.7		47.9
Current liabilities	8	863.5	88	33.1		858.1
Long-term liabilities						
Debt	4	152.3	45	53.4		459.9
Deferred income taxes		_		_		94.6
Postretirement benefits	2	263.1	33	39.4		513.1
Other	2	203.8	19	92.3		193.1
Long-term liabilities held for sale		7.2		9.2		8.8
Long-term liabilities	9	926.4	99	94.3		1,269.5
Shareholders' equity						
Common stock; authorized: 200,000,000 shares, \$0.75 par value; issued: 102,538,000 shares; outstanding: 92,943,000, 92,409,000 and 90,842,000 shares		76.9	7	76.9		76.9
Additional paid-in capital	3	895.7	39	93.0		426.2
Retained earnings	1,4	83.2	1,26	53.3		691.2
Treasury stock, at cost: 9,595,000, 10,129,000 and 11,696,000 shares	(2	273.3)	(29	93.3)		(353.5)
Accumulated other comprehensive loss, net of tax	(4	103.3)	(40	)1.5)		(551.5)
Shareholders' equity	1,2	279.2	1,03	38.4		289.3
Total liabilities and shareholders' equity	\$ 3,0	69.1	\$ 2,91	5.8	\$	2,416.9

The Notes to Condensed Consolidated Financial Statements are an integral part of these consolidated statements.

# BRUNSWICK CORPORATION Condensed Consolidated Statements of Cash Flows (unaudited)

		Nine Mon		
(in millions)	Sep	tember 27, 2014	Sept	ember 28, 2013
Cash flows from operating activities		2014		2013
Net earnings	\$	250.0	\$	188.0
Less: net earnings from discontinued operations, net of tax	Ψ	52.8	φ	9.9
Net earnings from continuing operations		197.2		178.1
Depreciation and amortization		58.4		52.7
Pension funding, net of expense		(61.5)		(11.9
Gain on sale of property, plant and equipment, net		(01.5)		(6.0
Other long-lived asset impairment charges		0.2		3.4
Deferred income taxes		66.8		(5.
Excess tax benefits from share-based compensation		(6.4)		(14.
Loss on early extinguishment of debt		(0.1)		32.
Changes in certain current assets and current liabilities, excluding acquisitions		(150.6)		(116.
Income taxes		(130.0)		11.
Other, net		5.9		17.
Net cash provided by operating activities of continuing operations		122.7		140.
		122.7		
Net cash provided by (used for) operating activities of discontinued operations				(16.
Net cash provided by operating activities		123.9		124.
Cash flows from investing activities				(70)
Capital expenditures		(79.6)		(79.
Purchases of marketable securities				(21.
Sales or maturities of marketable securities		11.9		143.
Transfers to restricted cash		(12.1)		-
Investments		(1.0)		(0.
Acquisition of businesses, net of cash acquired		(41.8)		_
Proceeds from the sale of property, plant and equipment		5.6		7.
Net cash (used for) provided by investing activities of continuing operations		(117.0)		49.
Net cash provided by (used for) investing activities of discontinued operations		260.3		(3.
Net cash provided by investing activities		143.3		46.
lash flama fuan fuan ing activitias				
Cash flows from financing activities Net payments of short-term debt				(1
				(1.
Net proceeds from issuances of long-term debt		(1.4)		146.
Payments of long-term debt including current maturities		(1.4)		(258.
Net premium paid on early extinguishment of debt		(20.2)		(24.
Cash dividends paid		(30.2)		- 14
Excess tax benefits from share-based compensation		6.4		14.
Proceeds from stock compensation activity, net of withholdings		(0.3)		(5.
Other, net		(2.2)		_
Net cash used for financing activities of continuing operations		(27.7)		(128.
Net cash used for financing activities of discontinued operations				_
Net cash used for financing activities		(27.7)		(128.
Net increase in cash and cash equivalents		239.5		41.
Cash and cash equivalents at beginning of period		356.5		284.
Cash and cash equivalents at end of period	\$	596.0	\$	326.

The Notes to Condensed Consolidated Financial Statements are an integral part of these consolidated statements.

### Note 1 - Significant Accounting Policies

*Interim Financial Statements.* The unaudited interim condensed consolidated financial statements of Brunswick Corporation (Brunswick or the Company) have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (SEC). Therefore, certain information and disclosures normally included in financial statements and related notes prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) have been condensed or omitted. Certain previously reported amounts have been reclassified to conform to the current period presentation. As indicated in **Note 2 – Discontinued Operations**, Brunswick's results as discussed in the financial statements reflect continuing operations only, unless otherwise noted.

These financial statements should be read in conjunction with, and have been prepared in conformity with, the accounting principles reflected in the consolidated financial statements and related notes included in Brunswick's 2013 Annual Report on Form 10-K for the year ended December 31, 2013 (the 2013 Form 10-K). These results include, in the opinion of management, all normal and recurring adjustments necessary to present fairly the financial position of Brunswick as of September 27, 2014, December 31, 2013, and September 28, 2013, the results of operations for the three months and nine months ended September 27, 2014 and September 28, 2013, and the cash flows for the nine months ended September 27, 2014 and September 28, 2013. Due to the seasonality of Brunswick's businesses, the interim results are not necessarily indicative of the results that may be expected for the remainder of the year.

The Company maintains its financial records on the basis of a fiscal year ending on December 31, with the fiscal quarters spanning thirteen weeks, with the first, second and third quarters ending on the Saturday closest to the end of the first, second and third thirteen-week periods, respectively. The first three quarters of fiscal year 2014 ended on March 29, 2014, June 28, 2014 and September 27, 2014, and the first three quarters of fiscal year 2013 ended on March 30, 2013, June 29, 2013 and September 28, 2013.

*Recent Accounting Pronouncements*. The Company evaluates the pronouncements of various authoritative accounting organizations, primarily the Financial Accounting Standards Board (FASB), the SEC, and the Emerging Issues Task Force, to determine the impact of new pronouncements on GAAP and the impact on the Company. The following are recent accounting pronouncements that have been adopted during the nine months ended September 27, 2014, or will be adopted in future periods.

<u>Going Concern</u>: In August 2014, the FASB amended the Accounting Standards Codification (ASC) to provide guidance on determining when and how an entity must disclose going concern uncertainties in its financial statements. The amendment requires management to perform interim and annual assessments of an entity's ability to continue as a going concern within one year of the date of issuance of an entity's financial statements. If there is substantial doubt about the entity's ability to continue as a going concern, an entity must provide certain footnote disclosures. The amendment is effective for fiscal years, and the interim periods thereafter, beginning after December 15, 2016, with early adoption permitted. The Company is currently evaluating the impact of adopting this ASC amendment, but does not expect it will have a material effect on the Company's consolidated financial statements.

<u>Revenue Recognition</u>: In May 2014, the FASB and International Accounting Standards Board jointly issued a final standard on revenue recognition which outlines a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. This standard will supersede most current revenue recognition guidance. Under the new standard, entities are required to identify the contract with a customer; identify the separate performance obligations in the contract; determine the transaction price; allocate the transaction price to the separate performance obligations in the contract; and recognize the appropriate amount of revenue when (or as) the entity satisfies each performance obligation. The standard is effective for fiscal years, and the interim periods within those years, beginning on or after January 1, 2017. Entities have the option of using either retrospective transition or a modified approach in applying the new standard. The Company is currently evaluating the approach it will use to apply the new standard and the impact that the adoption of the new standard will have on the Company's consolidated financial statements.

<u>Discontinued Operations</u>: In April 2014, the FASB amended the ASC to raise the threshold for a disposal to qualify as a discontinued operation. Under the new guidance, a discontinued operation represents a strategic shift that has or will have a major effect on an entity's operations and financial results. The guidance also expands the disclosures for discontinued operations, including new disclosures related to individually material disposals that do not meet the definition of a discontinued operation. The amendment is effective for fiscal years, and the interim periods within those years, beginning after December 15, 2014, with



early adoption permitted only for disposals that have not been reported in financial statements previously issued. The Company did not early adopt this ASC amendment and is currently evaluating what impact the adoption of the ASC amendment will have on the Company's consolidated financial statements.

<u>Unrecognized Tax Benefit</u>: In July 2013, the FASB amended the ASC to provide guidance on financial statement presentation of an unrecognized tax benefit when a net operating loss (NOL) carryforward, a similar tax loss, or a tax credit carryforward exists. The guidance states that entities should present an unrecognized tax benefit as a reduction of a deferred tax asset for an NOL or tax credit carryforward would be available to reduce the additional taxable income or tax due if the tax position is disallowed. The amendment is effective for fiscal years, and the interim periods within those years, beginning after December 15, 2013, with early adoption permitted. The Company adopted this amendment in 2014 and it did not have a material impact on the Company's consolidated results of operations and financial condition.

## Note 2 – Discontinued Operations

On July 17, 2014, the Company entered into an agreement to sell its retail bowling business to AMF Bowling Centers, Inc. In connection with its decision to sell its bowling centers, the Company announced in July 2014 its intention to divest its bowling products business. On December 31, 2012, the Board of Directors authorized the Company to exit its Hatteras and Cabo boat businesses. As a result of these actions, these businesses, which were previously recorded in the Bowling & Billiards segment and Boat segment, respectively, are being reported as discontinued operations in the Condensed Consolidated Statements of Comprehensive Income for all periods presented. The Company does not have or anticipate any significant continuing involvement or continuing cash flows associated with these businesses. The assets and liabilities of these businesses met the accounting criteria to be classified as held for sale and have been aggregated and reported on separate lines of the Condensed Consolidated Balance Sheets for all periods presented.

On September 18, 2014, the Company completed the sale of its retail bowling business to AMF Bowling Centers, Inc. as well as, in separate transactions, completed the sale of two retail bowling centers in California. The sales resulted in net cash proceeds of \$264.3 million and an after-tax gain of \$52.6 million. In connection with the sale of its retail bowling business, the Company recorded deferred income of \$20.7 million related to a trademark license agreement with AMF Bowling Centers, Inc. which will be recognized in the results of operations from continuing operations over 5 years. In connection with the sale of its retail bowling business, the Company has retained certain liabilities and provided guarantees on certain leased bowling centers.

In August 2013, the Company completed the sale of its Hatteras and Cabo boat businesses resulting in an after-tax gain of \$1.6 million.

The following table discloses the results of operations of the businesses reported as discontinued operations for the three months and nine months ended September 27, 2014 and September 28, 2013, respectively:

		Three Months Ended				Nine Months Ended								
(in millions)	September 27, 2014		, September 28, September 27, 2013 2014				1 /		L /		, <b>I</b> ,		Sep	tember 28, 2013
Net sales	\$	68.8	\$	70.1	\$	209.8	\$	236.2						
Earnings (loss) from discontinued operations before income	e													
taxes		(14.4)		(1.4)	\$	0.3		7.3						
Income tax provision (benefit)		(5.2)		(0.4)		0.1		(1.0)						
Earnings (loss) from discontinued operations, net of tax		(9.2)		(1.0)		0.2		8.3						
Gain on disposal of discontinued operations, net of tax $^{\rm (A)}$		52.6		1.6		52.6		1.6						
Net earnings from discontinued operations, net of tax	\$	43.4	\$	0.6	\$	52.8	\$	9.9						

(A) The Gain on disposal of discontinued operations for the three months and nine months ended September 27, 2014, includes a pre-tax gain of \$65.6 million and a net tax provision of \$13.0 million. The Gain on disposal of discontinued operations for the three months and nine months ended September 28, 2013, includes a pre-tax loss of \$1.4 million and a net tax benefit of \$3.0 million.

The following table reflects the summary of assets and liabilities held for sale as of September 27, 2014 for the bowling products business and as of December 31, 2013 and September 28, 2013, for the retail bowling and bowling products businesses:

(in millions)	September 27 2014		r 27 December 31, 2013		tember 28 2013
Accounts and notes receivable, net	\$ 20.8	\$	18.9	\$	24.3
Net inventory	17.5		15.4		17.1
Prepaid expenses and other	1.0		2.5		2.5
Current assets held for sale	 39.3		36.8		43.9
Net property	8.7		197.9		198.1
Other long-term assets	4.3		6.4		6.2
Long-term assets held for sale	13.0		204.3		204.3
Assets held for sale	\$ 52.3	\$	241.1	\$	248.2
Accounts payable	\$ 6.8	\$	18.0	\$	17.4
Accrued expenses	11.3		31.7		30.5
Current liabilities held for sale	 18.1		49.7		47.9
Other liabilities	7.2		9.2		8.8
Long-term liabilities held for sale	 7.2		9.2		8.8
Liabilities held for sale	\$ 25.3	\$	58.9	\$	56.7

## Note 3 – Restructuring Activities

Brunswick has announced and implemented a number of restructuring initiatives designed to improve the Company's cost structure, better utilize overall capacity and improve general operating efficiencies. These initiatives reflected the Company's response to the significant reduction in the marine market and resulted in the recognition of restructuring, exit and impairment charges in the Condensed Consolidated Statements of Comprehensive Income during 2014 and 2013.

The costs incurred under these initiatives include:

Restructuring Activities – These amounts mainly relate to:

- Employee termination and other benefits
- Costs to retain and relocate employees
- Consulting
- costs
- Consolidation of manufacturing footprint

Exit Activities - These amounts mainly relate to:

- Employee termination and other benefits
- Lease exit
- costs
- Inventory write-
- downs
- Facility shutdown costs

Asset Disposition Actions - These amounts mainly relate to sales of assets and impairments of:

- Fixed
- assets

  Tooling
- Patents and proprietary
- technology
- Dealer
- networks
- Trade
  - names

Impairments of definite-lived assets are recognized when, as a result of the restructuring activities initiated, the carrying amount of the long-lived asset is not expected to be fully recoverable. The impairments recognized were equal to the difference between the carrying

amount of the asset and the estimated fair value of the asset, which was determined using observable inputs, including appraisals from independent third parties when available, and, when observable inputs were not available, was determined using the Company's assumptions, including the data that market participants would use in pricing the asset, based on the best

information available in the circumstances. Specifically, the Company used discounted cash flows to determine the fair value of the asset when observable inputs were unavailable.

The Company has reported restructuring and exit activities based on the specific driver of the cost and reflected the expense in the accounting period when the cost has been committed to or incurred, as appropriate. The following table is a summary of the net expense associated with the restructuring, exit and impairment activities for the three months and nine months ended September 27, 2014 and September 28, 2013. The 2014 charges consist of expenses related to actions initiated in 2014, 2013, 2012, 2010 and 2009. The 2013 charges consist of expenses related to actions initiated in 2013.

Three Months Ended				Nine Months Ended				
(in millions)	Sept	ember 27, 2014	Sept	tember 28, 2013	Sept	tember 27, 2014	Sept	ember 28, 2013
Restructuring activities:								
Employee termination and other benefits	\$	0.1	\$	_	\$	2.9	\$	1.9
Current asset write-downs		0.3		0.7		0.5		1.0
Transformation and other costs:								
Consolidation of manufacturing footprint		(0.1)		1.9		0.9		5.1
Retention and relocation costs		0.1		_		0.2		0.4
Asset disposition actions:								
Definite-lived asset impairments and (gains) on disposal		0.5		—		(0.5)		2.3
Total restructuring, exit and impairment charges	\$	0.9	\$	2.6	\$	4.0	\$	10.7

The Company anticipates it may incur up to \$1 million of additional restructuring charges in 2014 primarily related to known restructuring activities initiated during 2013 in the Boat segment. Reductions in demand for the Company's products, further refinement of its product portfolio or further opportunities to consolidate manufacturing facilities and reduce costs, may result in additional restructuring, exit or impairment charges in future periods.

## Actions Initiated in 2014

In the second quarter of 2014, certain executive positions were restructured within the Company. The Company recorded restructuring charges in 2014 related to this action.

The restructuring, exit and impairment charges recorded in the three months and nine months ended September 27, 2014 related to actions initiated in 2014, by reportable segment, are summarized below:

	Months nded	Nine Mo	nths Ended
(in millions)	nber 27, 014	September 27, 2014	
Boat	\$ \$ 0.3		0.3
Corporate			2.7
Total	\$ 0.3	\$	3.0

The following is a summary of the charges by category associated with the Company's 2014 restructuring initiatives:

	Three Mon Ended	hree Months Ended		onths Ended
(in millions)	September 2014	27,		ember 27, 2014
Restructuring activities:				
Employee termination and other benefits	\$	—	\$	2.7
Asset disposition actions:				
Definite-lived asset impairments		0.3		0.3
Total restructuring, exit and impairment charges	\$	0.3	\$	3.0

T I

3.6 (1

The restructuring, exit and impairment charges recorded in the nine months ended September 27, 2014 related to actions initiated in 2014, by reportable segment and category, are summarized below:

(in millions)	Boat		Corp	orate	Total
Employee termination and other benefits	\$		\$	2.7	\$ 2.7
Asset disposition actions		0.3	_		 0.3
Total restructuring, exit and impairment charges	\$	0.3	\$	2.7	\$ 3.0

The following table summarizes the activity for restructuring, exit and impairment charges during the nine months ended September 27, 2014 related to actions initiated in 2014. The accrued costs as of September 27, 2014 represent cash expenditures needed to satisfy remaining obligations, the majority of which are expected to be paid by the end of 2015 and are included in Accrued expenses in the Condensed Consolidated Balance Sheets.

(in millions)	Recognized 2014	Non-cash Charges	Net Cash Payments	ued Costs as ptember 27, 2014
Employee termination and other benefits	\$ 2.7	\$ (1.3)	\$ (0.3)	\$ 1.1
Asset disposition actions:				
Definite-lived asset impairments	0.3	(0.3)		—
Total restructuring, exit and impairment charges	\$ 3.0	\$ (1.6)	\$ (0.3)	\$ 1.1

## Actions Initiated in 2013

In the fourth quarter of 2013, the Company made the decision to outsource woodworking operations for its fiberglass sterndrive boats, which resulted in long-lived asset impairment charges. The Company announced in the first quarter of 2013 the consolidation of its yacht and motoryacht production at its Palm Coast, Florida manufacturing plant. As a result, the Company suspended manufacturing at its Sykes Creek boat manufacturing facility in nearby Merritt Island, Florida at the end of June 2013. The Company recorded restructuring, exit and impairment charges in 2013 and 2014 related to these actions.

The restructuring, exit and impairment charges recorded in the three months and nine months ended September 27, 2014 and September 28, 2013, related to actions initiated in 2013, by reportable segment, are summarized below:

		Three Mo	nths En	ided	Nine Mon	ths Ende	d
(in millions)	Septem 20		Sep	otember 28, 2013	mber 27, 2014		ember 28, 2013
Boat	\$	1.1	\$	2.5	\$ 2.5	\$	7.4
Corporate				—			0.7
Total	\$	1.1	\$	2.5	\$ 2.5	\$	8.1

The following is a summary of the charges by category associated with the Company's 2013 restructuring initiatives:

		Three Mor	ths E	nded	Nine Months Ended					
(in millions)	Sep	tember 27, 2014	Se	ptember 28, 2013	S	September 27, 2014	Se	eptember 28, 2013		
Restructuring activities:										
Employee termination and other benefits	\$	0.1	\$	—	\$	0.2	\$	1.7		
Current asset write-downs		0.3		0.7		0.5		1.0		
Transformation and other costs:										
Consolidation of manufacturing footprint		0.7		1.8		1.7		3.4		
Retention and relocation costs		0.1				0.2		0.4		
Asset disposition actions:										
Definite-lived asset impairments and (gain) on disposal		(0.1)				(0.1)		1.6		
Total restructuring, exit and impairment charges	\$	1.1	\$	2.5	\$	2.5	\$	8.1		

The restructuring, exit and impairment charges recorded in the nine months ended September 27, 2014 related to actions initiated in 2013, by reportable segment and category, are summarized below:

(in millions)	F	Boat	Total
Employee termination and other benefits	\$	0.2	\$ 0.2
Current asset write-downs		0.5	0.5
Transformation and other costs		1.9	1.9
Asset disposition actions		(0.1)	(0.1)
Total restructuring, exit and impairment charges	\$	2.5	\$ 2.5

The restructuring, exit and impairment charges recorded in the nine months ended September 28, 2013 related to actions initiated in 2013, by reportable segment and category, are summarized below:

(in millions)	Boat		(	Corporate	Total
Employee termination and other benefits	\$ 1	1.0	\$	0.7	\$ 1.7
Current asset write-downs	1	1.0		—	1.0
Transformation and other costs	3	3.8			3.8
Asset disposition actions	1	1.6			 1.6
Total restructuring, exit and impairment charges	\$ 7	7.4	\$	0.7	\$ 8.1



The following table summarizes the activity for restructuring, exit and impairment charges during the nine months ended September 27, 2014 related to actions initiated in 2013. The accrued costs as of September 27, 2014 represent cash expenditures needed to satisfy remaining obligations, the majority of which are expected to be paid by the end of 2015 and are included in Accrued expenses in the Condensed Consolidated Balance Sheets.

(in millions)	 ed Costs as of . 1, 2014	sts/(Income) gnized in 2014	Non-cash Charges	-	Net Cash ents)/Receipts	rued Costs as eptember 27, 2014
Employee termination and other benefits	\$ 1.7	\$ 0.2	\$ _	\$	(1.6)	\$ 0.3
Current asset write-downs		0.5	(0.8)		0.3	_
Transformation and other costs:						
Consolidation of manufacturing footprint		1.7			(1.6)	0.1
Retention and relocation costs	—	0.2	_		(0.2)	
Asset disposition actions:						
Definite-lived asset impairments and (gain) on disposal	_	(0.1)	_		0.1	_
Total restructuring, exit and impairment charges	\$ 1.7	\$ 2.5	\$ (0.8)	\$	(3.0)	\$ 0.4

# Actions Initiated in 2012

The Company recorded restructuring and impairment charges in 2012 relating to actions initiated in connection with the continued weakness in the fiberglass sterndrive boat market segments as well as the refinement of its North American boat product portfolio. In 2012, the Company decided to exit Bayliner cruisers in the U.S. and European markets and to further reduce the Company's manufacturing footprint by closing its Knoxville, Tennessee production facility and consolidate its fiberglass cruiser manufacturing into other boat production facilities.

The restructuring, exit and impairment charges recorded in the three months and nine months ended September 27, 2014 and September 28, 2013, related to actions initiated in 2012, by reportable segment, are summarized below:

	Three Mon	ths Ende	d		Nine Mon	ths Ende	d
(in millions)	mber 27, 2014		mber 28, 2013	Sept	ember 27, 2014		ember 28, 2013
Boat	\$ (0.2)	\$	0.1	\$	(0.2)	\$	2.6
Total	\$ (0.2)	\$	0.1	\$	(0.2)	\$	2.6

The following is a summary of the charges by category associated with the Company's 2012 restructuring initiatives:

	Three Mo	nths Ended	Nine Months Ended					
(in millions)	ember 27, 2014		1ber 28, 013		ember 27, 2014		mber 28, 2013	
Restructuring activities:								
Employee termination and other benefits	\$ _	\$	_	\$	_	\$	0.2	
Transformation and other costs:								
Consolidation of manufacturing footprint	(0.8)		0.1		(0.8)		1.7	
Asset disposition actions:								
Definite-lived asset impairments	0.6		_		0.6		0.7	
Total restructuring, exit and impairment charges	\$ (0.2)	\$	0.1	\$	(0.2)	\$	2.6	



The following table summarizes the activity for restructuring, exit and impairment charges during the nine months ended September 27, 2014 related to actions initiated in 2012. The accrued costs as of September 27, 2014 represent cash expenditures needed to satisfy remaining obligations, the majority of which are expected to be paid by the end of 2015 and are included in Accrued expenses in the Condensed Consolidated Balance Sheets.

(in millions)	 ued Costs as of 1. 1, 2014	sts/(Income) gnized in 2014	Non-cash Charges	Net Cash Payments	 erued Costs as September 27, 2014
Employee termination and other benefits	\$ 0.2	\$ _	\$ _	\$ (0.2)	\$ —
Transformation and other costs:					
Consolidation of manufacturing footprint	2.5	(0.8)		(1.2)	0.5
Asset disposition actions:					
Definite-lived asset impairments		0.6	(0.6)		—
Total restructuring, exit and impairment charges	\$ 2.7	\$ (0.2)	\$ (0.6)	\$ (1.4)	\$ 0.5

### Actions Initiated Before 2012

The Company recorded impairment charges in 2009 and 2010 relating to actions to divest non-strategic assets in its Boat segment. The Company recorded gains on disposal of \$0.3 million and \$1.3 million for the three months and nine months ended September 27, 2014, respectively, relating to the third quarter sale of the Company's Riverview plant in Knoxville, Tennessee, that was part of the Company's 2009 restructuring initiatives as well as the second quarter sale of a boat facility in Ashland City, Tennessee, that was part of the Company's 2010 restructuring initiatives.

## Note 4 – Acquisitions

On July 31, 2014, the Company acquired 100 percent of privately held Bell Industries Recreational Products Group, Inc. (Bell), which is based in Eagan, Minnesota. Bell is a distributor of parts and accessories to the marine, recreational vehicle and powersports markets, serving primarily the Upper Midwest of the U.S. The Company believes this acquisition will allow the Company to solidify its footprint in the Upper Midwest with locations in Minnesota, Michigan and Wisconsin, enhance its growth of its parts and accessories businesses, expand the depth and breadth of its product portfolio and enable entry into attractive adjacent markets. Bell will be managed as part of the Company's marine service, parts and accessories businesses within the Marine Engine segment.

The net cash consideration paid by the Company to acquire Bell was \$11.8 million. The preliminary recording of the fair value of the assets acquired resulted in \$2.0 million of identifiable intangible assets for customer relationships and \$0.8 million of goodwill, which are both deductible for tax purposes. The amounts assigned to Bell's customer relationships will be amortized over the estimated useful life of 8 years. Due to the recent timing of the acquisition, these amounts are estimates and are subject to change within the measurement period as the Company's fair value assessments are finalized.

On June 16, 2014, the Company acquired 100 percent of privately held Whale, which is based in Bangor, Northern Ireland, and is a manufacturer of water movement and heating systems for the marine, recreational vehicle, industrial and other markets. The Company believes this acquisition will allow the Company to more fully compete across a number of parts and accessories product categories, enable entry into attractive adjacent markets and expand the global presence of the marine service, parts and accessories businesses. Whale will be managed as part of the Company's marine service, parts and accessories businesses within the Marine Engine segment.

The net cash consideration paid by the Company to acquire Whale was \$30.0 million, which included payments of \$10.0 million to retire acquiree debt. During the third quarter of 2014, the fair value measurements of assets acquired were updated, which resulted in \$11.9 million of identifiable intangible assets, including customer relationships, trade names and patents and proprietary technology for \$6.1 million, \$3.7 million and \$2.1 million, respectively, and \$8.4 million of goodwill, all of which are not deductible for tax purposes. These fair value assessments are estimates and are subject to further change within the measurement period. The Company considers its trade names to be indefinite-lived intangible assets, whereas the amounts assigned to Whale's customer relationships and patent and proprietary technology will be amortized over the estimated useful life of 14 years and 5 years, respectively.

These acquisitions were not and would not have been material to the Company's net sales, results of operations or total assets during the three months and nine months ended September 27, 2014 and September 28, 2013, respectively. Accordingly, the Company's consolidated results from operations do not differ materially from historical performance as a result of these acquisitions, and therefore, pro-forma results are not presented.

### Note 5 – Financial Instruments

The Company operates globally with manufacturing and sales facilities in various locations around the world. Due to the Company's global operations, the Company engages in activities involving both financial and market risks. The Company utilizes normal operating and financing activities, along with derivative financial instruments, to minimize these risks.

Derivative Financial Instruments. The Company uses derivative financial instruments to manage its risks associated with movements in foreign currency exchange rates, interest rates and commodity prices. Derivative instruments are not used for trading or speculative purposes. For certain derivative contracts, on the date a derivative contract is entered into, the Company designates the derivative as a hedge of a forecasted transaction (cash flow hedge). The Company formally documents its hedge relationships, including identification of the hedging instruments and the hedged items, as well as its risk management objectives and strategies for undertaking the hedge transaction. This process includes linking derivatives that are designated as hedges to specific forecasted transactions. The Company also assesses, both at the hedge's inception and monthly thereafter, whether the derivatives used in hedging transactions are highly effective in offsetting the changes in the anticipated cash flows of the hedged item. If the hedging relationship ceases to be highly effective, or it becomes probable that a forecasted transaction is no longer expected to occur, gains and losses on the derivative are recorded in Cost of sales or Interest expense as appropriate. There were no material adjustments as a result of ineffectiveness to the results of operations for the three months and nine months ended September 27, 2014 and September 28, 2013. The fair value of derivative financial instruments is determined through market-based valuations and may not be representative of the actual gains or losses that will be recorded when these instruments mature due to future fluctuations in the markets in which they are traded. The effects of derivative and financial instruments are not expected to be material to the Company's financial position or results of operations when considered together with the underlying exposure being hedged. Use of derivative financial instruments exposes the Company to credit risk with its counterparties when the fair value of a derivative contract is an asset. The Company mitigates this risk by entering into derivative contracts with highly rated counterparties. The maximum amount of loss due to counterparty credit risk is limited to the asset value of derivative financial instruments.

*Cash Flow Hedges.* The Company enters into certain derivative instruments that are designated and qualify as cash flow hedges. The Company executes both forward and option contracts, based on forecasted transactions, to manage foreign exchange exposure mainly related to inventory purchase and sales transactions. The Company also enters into commodity swap agreements, based on anticipated purchases of aluminum, copper and natural gas, to manage risk related to price changes. From time-to-time, the Company enters into forward starting interest rate swaps to hedge the interest rate risk associated with the anticipated issuance of debt.

A cash flow hedge requires that as changes in the fair value of derivatives occur, the portion of the change deemed to be effective is recorded temporarily in Accumulated other comprehensive loss, an equity account, and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. As of September 27, 2014, the term of derivative instruments hedging forecasted transactions ranged from one to 23 months.

*Fair Value Hedges.* From time-to-time, the Company enters into fixed-to-floating interest rate swaps to convert a portion of the Company's long-term debt from fixed to floating rate debt. An interest rate swap is entered into with the expectation that the change in the fair value of the interest rate swap will offset the change in the fair value of the debt instrument attributable to changes in the benchmark interest rate.

Other Hedging Activity. The Company has entered into certain foreign currency forward contracts that have not been designated as a hedge for accounting purposes. These contracts are used to manage foreign currency exposure related to changes in the value of assets or liabilities caused by changes in foreign exchange rates. The change in the fair value of the foreign currency derivative contract and the corresponding change in the fair value of the asset or liability of the Company are both recorded through earnings, each period as incurred.

*Foreign Currency.* The Company enters into forward and option contracts to manage foreign exchange exposure related to forecasted transactions, and assets and liabilities that are subject to risk from foreign currency rate changes. These exposures include: product costs; revenues and expenses; associated receivables and payables; intercompany obligations and receivables; and other related cash flows.



Forward exchange contracts outstanding at September 27, 2014, December 31, 2013, and September 28, 2013 had notional contract values of \$180.7 million, \$158.0 million and \$158.9 million, respectively. Option contracts outstanding at September 27, 2014, December 31, 2013 and September 28, 2013 had notional contract values of \$65.9 million, \$60.9 million and \$60.1 million, respectively. The forward and options contracts outstanding at September 27, 2014, mature during 2014 and 2015 and mainly relate to the Euro, Japanese yen, Canadian dollar, Australian dollar, Brazilian real, Mexican peso, Swedish krona, British pound, Norwegian krone and New Zealand dollar. As of September 27, 2014, the Company estimates that during the next 12 months, it will reclassify approximately \$2.2 million of net gains (based on current rates) from Accumulated other comprehensive loss to Cost of sales.

*Interest Rate.* In the second quarter of 2014, the Company entered into fixed-to-floating interest rate swaps to convert a portion of the Company's long-term debt from fixed to floating rate debt. As of September 27, 2014, the outstanding swaps had notional contract values of \$200.0 million, of which \$150.0 million correspond to the Company's 4.625 percent Senior notes due 2021 and \$50.0 million correspond to the Company's 7.375 percent Debentures due 2023. There were no fixed-to-floating interest rate swaps outstanding as of December 31, 2013 and September 28, 2013. These instruments have been designated as fair value hedges, with the fair market value recorded in long-term debt as discussed in **Note 17 – Debt**.

The Company also enters into forward starting interest rate swaps to hedge the interest rate risk associated with anticipated debt issuances. There were no forward starting interest rate swaps outstanding at September 27, 2014, December 31, 2013 and September 28, 2013. In connection with the issuance of \$150.0 million of 4.625 percent Senior notes due 2021, in May 2013, the Company terminated \$100.0 million notional value forward starting swaps, which resulted in a net deferred loss of \$5.8 million, which was recorded as a component of Accumulated other comprehensive loss and is being amortized to interest expense over the life of the related debt.

As of September 27, 2014, December 31, 2013 and September 28, 2013, the Company had \$5.2 million, \$5.3 million and \$5.3 million, respectively, of net deferred losses associated with all forward starting interest rate swaps, which were included in Accumulated other comprehensive loss. These amounts include gains deferred on forward starting interest rate swaps terminated in July 2006, net of losses deferred on forward starting swaps terminated in August 2008 and forward starting swaps terminated in May 2013 discussed above. In the second quarter of 2013, the Company recognized \$1.1 million of income associated with the gains originally deferred in Accumulated other comprehensive loss resulting from the difference between the amount of new debt issued and the original notional value of swaps terminated in July 2006. As of September 27, 2014, the Company estimates that during the next 12 months, it will reclassify approximately \$0.1 million of net losses resulting from settled forward starting interest rate swaps from Accumulated other comprehensive loss to Interest expense.

*Commodity Price.* The Company uses commodity swaps to hedge anticipated purchases of aluminum, copper and natural gas. Commodity swap contracts outstanding at September 27, 2014, December 31, 2013 and September 28, 2013 had notional contract values of \$24.9 million, \$26.2 million and \$20.7 million, respectively. The contracts outstanding mature through 2016. The amount of gain or loss associated with the change in fair value of these instruments is deferred in Accumulated other comprehensive loss and recognized in Cost of sales in the same period or periods during which the hedged transaction affects earnings. As of September 27, 2014, the Company estimates that during the next 12 months it will reclassify approximately \$1.9 million in net gains (based on current prices) from Accumulated other comprehensive loss to Cost of sales.

As of September 27, 2014, the fair values of the Company's derivative instruments were:

# (in millions)

	Derivative Assets			Derivative Lia	bilitie	es
Instrument	<b>Balance Sheet Location</b>	Fair	·Value	<b>Balance Sheet Location</b>		Fair Value
Derivatives Designated as Cash Flow Hedges						
Foreign exchange contracts	Prepaid expenses and other	\$	3.2	Accrued expenses	\$	0.6
Commodity contracts	Prepaid expenses and other		1.4	Accrued expenses		0.1
Total		\$	4.6		\$	0.7
Derivatives Designated as Fair Value Hedges						
Interest rate contracts	Prepaid expenses and other	\$	2.4	Accrued expenses	\$	3.4
Total		\$	2.4		\$	3.4
Other Hedging Activity						
Foreign exchange contracts	Prepaid expenses and other	\$	1.2	Accrued expenses	\$	0.2
Total		\$	1.2		\$	0.2

As of December 31, 2013, the fair values of the Company's derivative instruments were:

# (in millions)

	Derivative Assets			Derivative Liabi	lities	
Instrument	<b>Balance Sheet Location</b>	Fai	r Value	<b>Balance Sheet Location</b>	Fai	r Value
Derivatives Designated as Cash Flow Hedges						
Foreign exchange contracts	Prepaid expenses and other	\$	2.5	Accrued expenses	\$	2.3
Commodity contracts	Prepaid expenses and other		0.0	Accrued expenses		1.2
Total		\$	2.5		\$	3.5
Other Hedging Activity						
Foreign exchange contracts	Prepaid expenses and other	\$	0.1	Accrued expenses	\$	0.9
Total		\$	0.1		\$	0.9

As of September 28, 2013, the fair values of the Company's derivative instruments were:

# (in millions)

Balance Sheet Location           6         Accrued expenses	Fai \$	r Value
Accrued expenses	\$	
6 Accrued expenses	\$	
	Ψ	2.8
Accrued expenses		1.8
5	\$	4.6
Accrued expenses	\$	1.4
)	\$	1.4
	0 Accrued expenses 0	I



The effect of derivative instruments on the Condensed Consolidated Statements of Comprehensive Income for the three months ended September 27, 2014 was:

(in millions)

Derivatives Designated as Cash Flow Hedging Instruments	Deriv Ad Co	Amount of Gain (Loss) on Derivatives Recognized in Accumulated OtherLocation of Gain (Loss) Reclassified from Accumulated Other Comprehensive LossComprehensive Loss (Effective Portion)Comprehensive Loss into Earnings (Effective Portion)		Amount of Gain (Loss) Reclassified from Accumulated Other Comprehensive Loss inte Earnings (Effective Portio		
Interest rate contracts	\$	_	Interest expense	\$	(0.1)	
Foreign exchange contracts		3.0	Cost of sales		(0.4)	
Commodity contracts		0.9	Cost of sales		(0.2)	
Total	\$	3.9		\$	(0.7)	
Devivatives Designated as Fair Value Hadging Instructed	monto	•	Loss) on Derivatives	Derivativ	of Gain (Loss) on yes Recognized in	

Derivatives Designated as Fair Value Hedging Instruments	Recognized in Earnings		Earnings			
Interest rate contracts	Interest expense	\$	1.1			
Total		\$	1.1			
		Amount of	Gain (Loss) on			

Other Hedging Activity	Location of Gain (Loss) on Derivatives Recognized in Earnings	Derivatives Recognized in Earnings			
Foreign exchange contracts	Cost of sales	\$ 0.4			
Foreign exchange contracts	Other income, net	1.0			
Total		\$ 1.4			

The effect of derivative instruments on the Condensed Consolidated Statements of Comprehensive Income for the nine months ended September 27, 2014 was:

(in millions)

Derivatives Designated as Cash Flow Hedging Instruments	Amount of Gain (Loss) on Derivatives Recognized in Accumulated Other Comprehensive Loss (Effective Portion)	Location of Gain (Loss) Reclassified from Accumulated Other Comprehensive Loss into Earnings (Effective Portion)	Amount of Gain (Loss) Reclassified from Accumulated Other Comprehensive Loss into Earnings (Effective Portion)		
Interest rate contracts	\$	Interest expense	\$ (0.1)		
Foreign exchange contracts	2.1	Cost of sales	(0.9)		
Commodity contracts	1.5	Cost of sales	(1.9)		
Total	\$ 3.6		\$ (2.9)		

Derivatives Designated as Fair Value Hedging Instruments	Location of Gain (Loss) on Derivatives Recognized in Earnings	Derivative	Amount of Gain (Loss) on Derivatives Recognized in Earnings			
Interest rate contracts	Interest expense	\$	1.4			
Total		\$	1.4			

Other Hedging Activity	Location of Gain (Loss) on Derivatives Recognized in Earnings	Derivative	f Gain (Loss) on es Recognized in arnings
Foreign exchange contracts	Cost of sales	\$	(2.0)
Foreign exchange contracts	Other income, net		0.3
Total		\$	(1.7)

The effect of derivative instruments on the Condensed Consolidated Statements of Comprehensive Income for the three months ended September 28, 2013 was:

(in millions)

Derivatives Designated as Cash Flow Hedging Instruments		Amount of Gain (Loss) on Derivatives Recognized in Accumulated Other Comprehensive Loss (Effective Portion)	Location of Gain (Loss) Reclassified from Accumulated Other Comprehensive Loss into Earnings (Effective Portion)	Amount of Gain (Loss) Reclassified from Accumulated Other Comprehensive Loss int Earnings (Effective Portio			
Foreign exchange contracts	\$	(3.0)	Cost of sales	\$	(0.3)		
Commodity contracts		0.1	Cost of sales		(0.9)		
Total	\$	(2.9)		\$	(1.2)		
Other Hedging Activity		Location of Gain (Loss) on Derivatives Recognized in Earnings		Derivativ	of Gain (Loss) on es Recognized in Carnings		
Foreign exchange contracts		Cost	\$	(1.6)			
Foreign exchange contracts		Other i	ncome, net		(0.3)		
Total				\$	(1.9)		

The effect of derivative instruments on the Condensed Consolidated Statements of Comprehensive Income for the nine months ended September 28, 2013 was:

### (in millions)

Derivatives Designated as Cash Flow Hedging Instruments	Amount of Gain (Loss) on Derivatives Recognized in Accumulated Other Comprehensive Loss (Effective Portion)	Location of Gain (Loss) Reclassified from Accumulated Other Comprehensive Loss into Earnings (Effective Portion)	Amount of Gain (Loss) Reclassified from Accumulated Other Comprehensive Loss into Earnings (Effective Portion)		
Interest rate contracts	\$ (0.2)	Interest expense	\$ 1.5		
Foreign exchange contracts	(1.0)	Cost of sales	(3.2)		
Commodity contracts	(3.6)	Cost of sales	(1.8)		
Total	\$ (4.8)		\$ (3.5)		

Other Hedging Activity	Location of Gain (Loss) on Derivatives Recognized in Earnings	Derivative	Amount of Gain (Loss) on Derivatives Recognized in Earnings			
Foreign exchange contracts	Cost of sales	\$	(0.9)			
Total		\$	(0.9)			

*Concentration of Credit Risk.* The Company enters into financial instruments and invests a portion of its cash reserves in marketable debt securities with banks and investment firms with which the Company has business relationships, and regularly monitors the credit ratings of its counterparties. The Company sells a broad range of recreational products to a worldwide customer base and extends credit to its customers based upon an ongoing credit evaluation program. The Company's business units maintain credit organizations to manage financial exposure and perform credit risk assessments on an individual account basis. Accounts are not aggregated into categories for credit risk determinations. There are no concentrations of credit risk resulting from accounts receivable that are considered material to the Company's financial position. Refer to **Note 10 – Financing Receivables** for more information.

*Fair Value of Other Financial Instruments.* The carrying values of the Company's short-term financial instruments, including cash and cash equivalents, accounts and notes receivable and short-term debt, including current maturities of long-term debt, approximate their fair values because of the short maturity of these instruments. At September 27, 2014, December 31, 2013 and September 28, 2013, the fair value of the Company's long-term debt was approximately \$467.6 million, \$461.6 million and \$460.7 million, respectively, and was determined using Level 1 and Level 2 inputs described in **Note 6 – Fair Value Measurements**, including quoted market prices or discounted cash flows based on quoted market rates for similar types of debt. The carrying

value of long-term debt, including current maturities, was \$456.6 million, \$459.8 million and \$464.5 million as of September 27, 2014, December 31, 2013 and September 28, 2013, respectively.

# Note 6 – Fair Value Measurements

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Valuation techniques used to measure fair value must maximize the use of observable inputs and minimize the use of unobservable inputs. There is a fair value hierarchy based on three levels of inputs, of which the first two are considered observable and the last unobservable.

- Level 1 Quoted prices in active markets for identical assets or liabilities. These are typically obtained from real-time quotes for transactions in active exchange markets involving identical assets or liabilities.
- Level 2 Inputs, other than quoted prices included within Level 1, which are observable for the asset or liability, either directly or indirectly. These are typically obtained from readily available pricing sources for comparable instruments. The Company performs additional procedures to ensure its third party pricing sources are reasonable including: reviewing documentation explaining third parties' pricing methodologies and evaluating whether those methodologies were in compliance with GAAP; performing independent testing of period-end valuations and recent transactions against other available pricing sources; and reviewing available Service Organization Controls Reports, as defined in Statement on Standards for Attestation Engagements Number 16, to understand the internal control environment at the Company's third party pricing providers.
- Level 3 Unobservable inputs, where there is little or no market activity for the asset or liability. These inputs reflect the reporting entity's own assumptions of the data that market participants would use in pricing the asset or liability, based on the best information available in the circumstances.

The following table summarizes Brunswick's financial assets and liabilities measured at fair value on a recurring basis as of September 27, 2014:

(in millions)	Level 1	Level 2	 Level 3	 Total
Assets:				
Cash equivalents	\$ 328.2	\$ 1.0	\$ —	\$ 329.2
Short-term investments in marketable securities	0.8		—	0.8
Restricted cash	18.6			18.6
Derivatives	_	8.2		8.2
Total assets	\$ 347.6	\$ 9.2	\$ _	\$ 356.8
Liabilities:				
Derivatives	\$ 	\$ 4.3	\$ 	\$ 4.3
Other	7.8	44.1		51.9
Total liabilities	\$ 7.8	\$ 48.4	\$ 	\$ 56.2



The following table summarizes Brunswick's financial assets and liabilities measured at fair value on a recurring basis as of December 31, 2013:

(in millions)	Level 1	 Level 2		Level 3	Total
Assets:			_		
Cash equivalents	\$ 119.7	\$ 59.7	\$	—	\$ 179.4
Short-term investments in marketable securities	0.8	11.9			12.7
Restricted cash	6.5			_	6.5
Derivatives	_	2.6			2.6
Total assets	\$ 127.0	\$ 74.2	\$	_	\$ 201.2
Liabilities:					
Derivatives	\$ _	\$ 4.4	\$		\$ 4.4
Other	4.4	46.6			51.0
Total liabilities	\$ 4.4	\$ 51.0	\$		\$ 55.4

The following table summarizes Brunswick's financial assets and liabilities measured at fair value on a recurring basis as of September 28, 2013:

(in millions)	Level 1	Level 2	Level 3	Total
Assets:				
Cash equivalents	\$ 150.9	\$ 9.9	\$ 	\$ 160.8
Short-term investments in marketable securities	0.8	21.5		22.3
Restricted cash	13.0	—	—	13.0
Derivatives	—	1.6		1.6
Equity investments	0.6			0.6
Total assets	\$ 165.3	\$ 33.0	\$ 	\$ 198.3
Liabilities:				
Derivatives	\$ _	\$ 6.0	\$ 	\$ 6.0
Other	3.8	45.0		48.8
Total liabilities	\$ 3.8	\$ 51.0	\$ 	\$ 54.8

Refer to Note 5 – Financial Instruments for additional information related to the fair value of derivative assets and liabilities by class. Other liabilities shown in the tables above include certain deferred compensation plans of the Company. In addition to the items shown in the tables above, refer to Note 16 in the 2013 Form 10-K for further discussion regarding the fair value measurements associated with the Company's postretirement benefit plans.

As discussed in **Note 3 – Restructuring Activities**, the Company has initiated various restructuring activities requiring the Company to perform fair value measurements, on a non-recurring basis, of certain asset groups to test for potential impairments. Certain of these fair value measurements indicated that the asset groups were impaired and, therefore, the assets were written down to fair value. Once an asset has been impaired, it is not remeasured at fair value on a recurring basis; however, it is still subject to fair value measurements to test for recoverability of the carrying amount.

## Note 7 - Share-Based Compensation

On May 7, 2014, the Company's shareholders approved the Brunswick Corporation 2014 Stock Incentive Plan (Plan), which replaced the Company's 2003 Stock Incentive Plan. Under the Plan, the Company may grant stock options, stock appreciation rights (SARs), non-vested stock awards and performance awards to executives, other employees and non-employee directors, with 5.0 million shares from treasury shares and from authorized, but unissued, shares of common stock initially available for grant, in addition to any shares reacquired by the Company through the expiration, termination, cancellation or forfeiture of past awards, or settlement of such awards in cash. As of September 27, 2014, 5.2 million shares remained available for grant.

#### Stock Options and SARs

Between 2005 and 2012, the Company issued stock-settled SARs and has not issued any stock options since 2004. The Company has not issued SARs in 2014 or 2013. In the three months and nine months ended September 27, 2014, there was \$0.3 million and \$1.0 million, respectively, of total expense after adjusting for forfeitures, due to amortization of SARs granted. In the three months and nine months ended September 28, 2013, there was \$0.5 million and \$2.4 million, respectively, of total expense after adjusting for forfeitures, due to amortization of SARs granted.

### Non-vested stock awards

The Company grants both stock-settled and cash-settled non-vested stock units and awards to key employees as determined by the Human Resources and Compensation Committee. During the three months and nine months ended September 27, 2014, the Company granted 0.0 million and 0.3 million of stock awards, respectively. The Company granted 0.0 million and 0.3 million of stock awards during the three months and nine months ended September 28, 2013, respectively. The Company recognizes the cost of non-vested stock units and awards on a straight-line basis over the requisite service period. Additionally, cash-settled non-vested stock units and awards are recorded as a liability in the balance sheet and adjusted to fair value each reporting period through stock compensation expense. During the three months and nine months ended September 27, 2014, \$2.4 million and \$7.3 million, respectively, was charged to compensation expense for non-vested stock awards. During the three months and nine months ended September 28, 2013, respectively, was charged to compensation expense for non-vested stock awards.

As of September 27, 2014, the Company had \$8.5 million of total unrecognized compensation cost related to non-vested share-based compensation arrangements. The Company expects this cost to be recognized over a weighted average period of 1.1 years.

#### Performance Awards

The Company granted 0.2 million and 0.1 million performance shares to certain senior executives during the nine months ended September 27, 2014 and September 28, 2013, respectively. The share awards are based on two performance measures--a cash flow return on investment (CFROI) measure and a total shareholder return (TSR) modifier. Target performance shares are earned based on a one-year CFROI performance period, commencing at the beginning of the calendar year of each grant. The performance shares earned from CFROI performance are then subject to a TSR modifier based on stock price performance measured against a predefined comparator group over a three-year performance period which starts at the beginning of the calendar year of each grant. Additionally, in February 2014 and 2013, the Company granted 24,600 and 26,000 performance shares, respectively, to non-executive officers and certain senior managers based solely on the CFROI measure utilizing the same one-year performance period mentioned above. Based on projections of probable attainment of the CFROI measure and the projected TSR modifier used to determine the performance awards, \$1.2 million and \$5.0 million was charged to compensation expense for the three months and nine months ended September 27, 2014, respectively, and \$1.6 million and \$3.9 million was charged to compensation expense for the three months and nine months ended September 28, 2013, respectively.

The fair values of the senior executives' performance share award grants with a TSR modifier at the grant date in 2014 and 2013 were \$41.38 and \$35.93, respectively, which were estimated using the Monte Carlo valuation model, and incorporated the following assumptions:

	2014	2013
Risk-free interest rate	0.6%	0.4%
Dividend yield	1.0%	0.1%
Volatility factor	43.7%	53.0%
Expected life of award	2.9 years	2.9 years

The fair value of the non-executive officers and certain senior managers' performance awards granted based solely on the CFROI performance factor was \$40.44 and \$34.65, which was equal to the stock price on the date of grant in 2014 and 2013, respectively.

As of September 27, 2014, the Company had \$2.4 million of total unrecognized compensation cost related to performance awards. The Company expects this cost to be recognized over a weighted average period of 0.8 years.

### Director Awards

The Company issues stock awards to non-employee directors in accordance with the terms and conditions determined by the Nominating and Corporate Governance Committee of the Board of Directors. A portion of each director's annual fee is paid in Brunswick common stock, the receipt of which may be deferred until a director retires from the Board of Directors. Each director may elect to have the remaining portion paid in cash, in Brunswick common stock distributed at the time of the award, or in deferred Brunswick common stock units with a 20 percent premium.

## Note 8 - Earnings per Common Share

Basic earnings per common share is calculated by dividing Net earnings by the weighted average number of common shares outstanding during the period. Diluted earnings per common share is calculated similarly, except that the calculation includes the dilutive effect of stock-settled SARs and stock options (collectively "options"), non-vested stock awards and performance awards.

Basic and diluted earnings per common share for the three months and nine months ended September 27, 2014 and September 28, 2013, were calculated as follows:

	Three Mo	onths En	Nine Months Ended				
Sept	September 28, 2013		September 27, 2014		Sept	ember 28, 2013	
\$	61.0	\$	57.2	\$	197.2	\$	178.1
	43.4		0.6		52.8		9.9
\$	104.4	\$	57.8	\$	250.0	\$	188.0
	93.7		91.3		93.5		91.0
	1.5		2.7		1.6		2.7
	95.2		94.0		95.1		93.7
\$	0.65	\$	0.63	\$	2.11	\$	1.96
	0.46		0.00		0.56		0.11
\$	1.11	\$	0.63	\$	2.67	\$	2.07
\$	0.64	\$	0.61	\$	2.07	\$	1.90
	0.46		0.00		0.56		0.11
\$	1.10	\$	0.61	\$	2.63	\$	2.01
	\$ 	September 27, 2014           \$ 61.0           43.4           \$ 104.4           93.7           1.5           95.2           \$ 0.65           0.46           \$ 1.11           \$ 0.64           0.46	September 27, September 27, 2014         \$ $61.0$ \$         43.4       \$ $104.4$ \$         93.7       1.5       95.2 $95.2$ \$ $0.65$ \$ $0.46$ \$         \$ $0.64$ \$ $0.64$ \$         \$ $0.64$ \$ $0.46$ \$	2014       2013         \$       61.0       \$       57.2         43.4       0.6         \$       104.4       \$       57.8         93.7       91.3       1.5       2.7         95.2       94.0         \$       0.65       \$       0.63         \$       0.65       \$       0.63         \$       0.64       0.00         \$       0.64       \$       0.61         0.00       \$       0.64       \$       0.61	September 27, 2014         September 28, 2013         Septemb	September 27, 2014         September 28, 2013         September 27, 2014           \$ 61.0         \$ 57.2         \$ 197.2           43.4         0.6         52.8           \$ 104.4         \$ 57.8         \$ 250.0           93.7         91.3         93.5           1.5         2.7         1.6           95.2         94.0         95.1           \$ 0.65         \$ 0.63         \$ 2.11           0.46         0.00         0.56           \$ 1.11         \$ 0.63         \$ 2.67           \$ 0.64         \$ 0.61         \$ 2.07           0.46         0.00         0.56	September 27, 2014         September 28, 2013         September 27, 2014         September 2014         September

As of September 27, 2014, the Company had 3.1 million options outstanding, of which 2.7 million were exercisable. This compares with 6.2 million options outstanding, of which 4.9 million were exercisable, as of September 28, 2013. During both the three months and nine months ended September 27, 2014, there were 0.3 million average shares of options outstanding for which the exercise price was greater than the average market price of the Company's shares for the period then ended. These options were not included in the computation of diluted earnings per common share because the effect would have been anti-dilutive. This compares to 0.9 million anti-dilutive shares of options outstanding that were excluded from both the three months and nine months ended September 28, 2013. Changes in average outstanding basic shares from September 28, 2013 to September 27, 2014, reflect the impact of options exercised and the vesting of stock and performance awards since the beginning of 2013.

# Note 9 - Commitments and Contingencies

### Financial Commitments

The Company has entered into guarantees of indebtedness of third parties, primarily in connection with customer financing programs. Under these arrangements, the Company has guaranteed customer obligations to the financial institutions in the event of customer default, generally subject to a maximum amount that is less than total obligations outstanding. The Company has also extended guarantees to third parties that have purchased customer receivables from Brunswick and, in certain instances, has guaranteed secured term financing of its customers. Potential payments in connection with these customer financing arrangements generally extend over several years. The potential cash obligations associated with these customer financing arrangements as of September 27, 2014, December 31, 2013 and September 28, 2013 were:

	Single Year Obligation					Maximum Obligation							
(in millions)	mber 27, 2014	Dec	ember 31, 2013	, September 28, 2013		September 27, 2014		December 31, 2013		Se	eptember 28, 2013		
Marine Engine	\$ 2.9	\$	8.8	\$	5.3	\$	2.9	\$	8.8	\$	5.3		
Boat	3.1		3.1		2.1		3.1		3.1		2.1		
Fitness	28.0		24.4		27.2		31.0		28.9		32.4		
Total	\$ 34.0	\$	36.3	\$	34.6	\$	37.0	\$	40.8	\$	39.8		

In most instances, upon repurchase of the receivable or note, the Company receives rights to the collateral securing the financing. The Company's risk under these arrangements is partially mitigated by the value of the collateral that secures the financing. The Company had \$1.3 million, \$1.5 million and \$1.6 million accrued for potential losses related to recourse exposure at September 27, 2014, December 31, 2013 and September 28, 2013, respectively. The Company's recourse accrual represents the expected losses that could result from requirements to repurchase receivables or notes, after giving affect to anticipated proceeds from collections.

The Company has also entered into arrangements with third-party lenders where it has agreed, in the event of a default by the customer, to repurchase from the third-party lender those Brunswick products repossessed from the customer. These arrangements are typically subject to a maximum repurchase amount. The potential cash payments the Company could be required to make to repurchase collateral as of September 27, 2014, December 31, 2013 and September 28, 2013 were:

		5	Single Ye	ar Obligatio		Maximum Obligation							
(in millions)	1	September 27, 2014         December 31, 2013			September 28, 2013		Sep	otember 27, 2014	De	ecember 31, 2013	S	September 28, 2013	
Marine Engine	\$	1.5	\$	2.2	\$	2.1	\$	1.5	\$	2.2	\$	2.1	
Boat		53.7		62.5		61.7		53.7		62.5		61.7	
Fitness		0.2		0.3		0.2		0.2		0.3		0.2	
Total	\$	55.4	\$	65.0	\$	64.0	\$	55.4	\$	65.0	\$	64.0	

The Company's risk under these repurchase arrangements is partially mitigated by the value of the products repurchased as part of the transaction. The Company had \$1.3 million, \$1.7 million and \$1.6 million accrued for potential losses related to repurchase exposure at September 27, 2014, December 31, 2013 and September 28, 2013, respectively. The Company's repurchase accrual represents the expected losses that could result from obligations to repurchase products, after giving effect to proceeds anticipated to be received from the resale of those products to alternative dealers.

The Company has recorded its estimated net liability associated with losses from these guarantee and repurchase obligations on its Condensed Consolidated Balance Sheets based on historical experience and current facts and circumstances. Historical cash requirements and losses associated with these obligations have not been significant, but could increase if dealer defaults exceed current expectations.

The Company has accounts receivable sale arrangements with third parties which are included in the guarantee arrangements discussed above. The Company treats the sale of receivables in which the Company retains an interest as a secured obligation as the transfers of the receivables under these arrangements do not meet the requirements of a "true sale." Accordingly, the current portion of receivables underlying these arrangements of \$24.1 million, \$36.2 million and \$33.6 million was recorded in Accounts and notes receivable and Accrued expenses as of September 27, 2014, December 31, 2013 and September 28, 2013,

respectively. Further, the long-term portion of these arrangements of \$18.0 million, \$18.9 million and \$17.5 million as of September 27, 2014, December 31, 2013 and September 28, 2013 was recorded in Other long-term assets and Other long-term liabilities.

Financial institutions have issued standby letters of credit and surety bonds conditionally guaranteeing obligations on behalf of the Company totaling \$8.1 million and \$14.0 million, respectively, as of September 27, 2014. A large portion of these standby letters of credit and surety bonds are related to the Company's self-insured workers' compensation program as required by its insurance companies and various state agencies. The Company has recorded reserves to cover the anticipated liabilities associated with these programs. Under certain circumstances, such as an event of default under the Company's revolving credit facility, or, in the case of surety bonds, a ratings downgrade, the Company could be required to post collateral to support the outstanding letters of credit and surety bonds. The Company was not required to post letters of credit as collateral against surety bonds as of September 27, 2014.

The Company has a collateral trust arrangement with insurance carriers and a trustee bank. The trust is owned by the Company, but the assets are pledged as collateral against workers' compensation related obligations in lieu of other forms of collateral including letters of credit. In connection with this arrangement, the Company had \$18.6 million, \$6.5 million and \$13.0 million of cash in the trust as of September 27, 2014, December 31, 2013 and September 28, 2013, respectively, which was classified as Restricted cash in the Company's Condensed Consolidated Balance Sheets. In the second quarter of 2014, the Company transferred \$9.7 million of cash from Cash and cash equivalents to Restricted cash in the Company's Condensed Consolidated Balance Sheets and canceled an equal amount of letters of credit which had previously provided collateral against these obligations. Additionally, in the first quarter of 2014, there was a \$2.4 million transfer of cash from Cash and cash equivalents to Restricted cash in the Company's Condensed Consolidated Balance Sheets related to annual collateral requirements for the current policy year.

## Product Warranties

The Company records a liability for product warranties at the time revenue is recognized. The liability is estimated using historical warranty experience, projected claim rates and expected costs per claim. The Company adjusts its liability for specific warranty matters when they become known and the exposure can be estimated. The Company's warranty liabilities are affected by product failure rates as well as material usage and labor costs incurred in correcting a product failure. If actual costs differ from estimated costs, the Company must make a revision to the warranty liability.

The following activity related to product warranty liabilities was recorded in Accrued expenses during the nine months ended September 27, 2014 and September 28, 2013:

(in millions)	Septembe 2014	,	September 28, 2013
Balance at beginning of period	<b>\$</b> 1	19.6 \$	126.2
Payments made		(41.9)	(47.8)
Provisions/additions for contracts issued/sold		35.1	42.6
Aggregate changes for preexisting warranties		(4.9)	(2.8)
Warranty liability retained from discontinued operations		—	3.0
Balance at end of period	<b>\$</b> 1	07.9 \$	121.2

In the third quarter of 2013, the Company retained the warranty liability for Hatteras and Cabo boats sold or completed prior to selling these businesses as discussed in **Note 2 – Discontinued Operations**.

Additionally, end users of the Company's Marine Engine, Boat and Fitness segments' products may purchase a contract from the Company that extends product warranty beyond the standard period. For certain extended warranty contracts in which the Company retains the warranty or administration obligation, a deferred liability is recorded based on the aggregate sales price for contracts sold. The deferred liability is reduced and revenue is recognized on a straight-line basis over the contract period during which costs are expected to be incurred. Deferred revenue associated with contracts sold by the Company that extend product protection beyond the standard product warranty period, not included in the table above, was \$63.2 million and \$55.8 million at September 27, 2014 and September 28, 2013, respectively, and is recorded in Accrued expenses and Other long-term liabilities.

### Legal and Environmental

The Company accrues for litigation exposure when it is probable that future costs will be incurred and such costs can be reasonably estimated. Adjustments to estimates are recorded in the period the adjustments are identified. Management does not believe that there is a reasonable possibility that a material loss exceeding the amounts already recognized for the Company's litigation claims and matters, if any, has been incurred. However, the ultimate resolutions of these proceedings and matters are inherently unpredictable. As such, our financial condition, results of operations and cash flows could be adversely affected in any particular period by the unfavorable resolution of one or more of these proceedings or matters.

There were no significant changes during the three months and nine months ended September 27, 2014, to the legal and environmental commitments that were discussed in Note 12 to the consolidated financial statements in the 2013 Form 10-K.

### Note 10 - Financing Receivables

The Company has recorded financing receivables, which are defined as a contractual right to receive money, as assets on its Condensed Consolidated Balance Sheets as of September 27, 2014, December 31, 2013 and September 28, 2013. Substantially all of the Company's financing receivables are for commercial customers. The Company classifies its financing receivables into three categories: receivables repurchased under recourse provisions (Recourse Receivables); receivables sold to third-party finance companies (Third-Party Receivables); and customer notes and other (Other Receivables). Recourse Receivables are the result of the contingent recourse arrangements discussed in **Note 9 – Commitments and Contingencies**. Third-Party Receivables are accounts that have been sold to third-party finance companies, but do not meet the definition of a true sale, and are therefore recorded as an asset with an offsetting balance recorded as a secured obligation in Accrued expenses and Other long-term liabilities as discussed in **Note 9 – Commitments and Contingencies**. Other Receivables are mostly comprised of notes from customers, which are originated by the Company in the normal course of business. Financing receivables are carried at their face amounts less an allowance for doubtful accounts.

The Company sells a broad range of recreational products to a worldwide customer base and extends credit to its customers based upon an ongoing credit evaluation program. The Company's business units maintain credit organizations to manage financial exposure and perform credit risk assessments on an individual account basis. Accounts are not aggregated into categories for credit risk determinations. Due to the composition of the account portfolio, the Company does not believe that the credit risk posed by the Company's financing receivables is significant to its operations, financial condition or cash flows. There were no significant troubled debt restructurings during the three months or nine months ended September 27, 2014 and September 28, 2013.

The following are the Company's financing receivables, excluding trade accounts receivable contractually due within one year, by segment as of September 27, 2014:

(in millions)	-	Marine Engine	Boat	Fitness	Co	orporate <sup>(A)</sup>	Total
Recourse Receivables:							
Short-term	\$	_	\$ —	\$ 0.7	\$	2.7	\$ 3.4
Long-term		_	—	0.2		0.8	1.0
Allowance for doubtful accounts				(0.3)		(2.9)	(3.2)
Total		_		 0.6		0.6	 1.2
Third-Party Receivables:							
Short-term		2.7	3.9	17.5		_	24.1
Long-term		—	—	18.0		_	18.0
Allowance for doubtful accounts		_	_	_		_	_
Total		2.7	3.9	 35.5			 42.1
Other Receivables:							
Short-term		6.8	0.2	0.6		4.0	11.6
Long-term		0.7	0.2	0.3		1.3	2.5
Allowance for doubtful accounts		—	(0.2)			_	(0.2)
Total		7.5	0.2	0.9		5.3	 13.9
Total Financing Receivables	\$	10.2	\$ 4.1	\$ 37.0	\$	5.9	\$ 57.2

(A) Total recourse receivables of \$0.6 million represent amounts previously reported in the former Bowling & Billiards segment that have been retained by Corporate as a result of the sale of the retail bowling business as discussed in Note 2 – Discontinued Operations. Other short-term receivables of \$4.0 million represent a note receivable as partial consideration for the sale of the retail bowling business as discussed in Note 2 – Discontinued Operations.

The following are the Company's financing receivables, excluding trade accounts receivable contractually due within one year, by segment as of December 31, 2013:

(in millions)	Marine Engine	Boat	Fitness	Corporate	Total
Recourse Receivables:					
Short-term	\$ _	\$ 	\$ 0.7	\$ 	\$ 0.7
Long-term	_	—	0.2	—	0.2
Allowance for doubtful accounts	_		(0.4)		(0.4)
Total	 —	—	 0.5	 —	 0.5
Third-Party Receivables:					
Short-term	12.0	3.1	21.1		36.2
Long-term	_	_	18.9	_	18.9
Allowance for doubtful accounts					_
Total	 12.0	3.1	40.0	—	 55.1
Other Receivables:					
Short-term	10.2	0.3	0.6	0.2	11.3
Long-term	0.9	0.2	0.1	_	1.2
Allowance for doubtful accounts	_	(0.3)	—		(0.3)
Total	 11.1	0.2	 0.7	 0.2	 12.2
Total Financing Receivables	\$ 23.1	\$ 3.3	\$ 41.2	\$ 0.2	\$ 67.8

The following are the Company's financing receivables, excluding trade accounts receivable contractually due within one year, by segment as of September 28, 2013:

(in millions)	Marine Engine	Boat	Fitness	Corporate	Total
Recourse Receivables:		 			
Short-term	\$ _	\$ —	\$ 1.0	\$ 	\$ 1.0
Long-term	_		0.4		0.4
Allowance for doubtful accounts	—		(0.5)		(0.5)
Total	 _	 	0.9	 _	0.9
Third-Party Receivables:					
Short-term	9.5	1.6	22.5	—	33.6
Long-term	—		17.5	—	17.5
Allowance for doubtful accounts	 _	 	 	 	 
Total	 9.5	1.6	 40.0	 —	 51.1
Other Receivables:					
Short-term	9.2	0.3	0.8	0.2	10.5
Long-term	1.0	0.6	0.2	—	1.8
Allowance for doubtful accounts	 _	 (0.6)	 	 	 (0.6)
Total	 10.2	0.3	1.0	 0.2	11.7
Total Financing Receivables	\$ 19.7	\$ 1.9	\$ 41.9	\$ 0.2	\$ 63.7

The following table sets forth activity related to the allowance for doubtful accounts on financing receivables during the nine months ended September 27, 2014:

(in millions)	Bo	at	Fitness	Corporate <sup>(A)</sup>	Total
Recourse Receivables:					
Beginning balance	\$	_	\$ 0.4	\$ 2.9	\$ 3.3
Current period provision			—		
Direct write-downs		—	(0.1)		(0.1)
Recoveries					—
Ending balance	\$	_	\$ 0.3	\$ 2.9	\$ 3.2
Other Receivables:					
Beginning balance	\$	0.3	\$ 	\$ 	\$ 0.3
Current period provision		(0.1)			(0.1)
Direct write-downs					—
Recoveries		—	_		—
Ending balance	\$	0.2	\$ 	\$ 	\$ 0.2

(A) The allowance for doubtful accounts related to recourse receivables represents the amount previously reported in the former Bowling & Billiards segment that has been retained by Corporate as a result of the sale of the retail bowling business as discussed in Note 2 – Discontinued Operations.

The following table sets forth activity related to the allowance for doubtful accounts on financing receivables during the nine months ended September 28, 2013:

(in millions)	Boat			Fitness	Total
Recourse Receivables:			_		
Beginning balance	\$		\$	0.9	\$ 0.9
Current period provision		—		0.2	0.2
Direct write-downs		—		(0.3)	(0.3)
Recoveries		—		(0.3)	(0.3)
Ending balance	\$	_	\$	0.5	\$ 0.5
Other Receivables:					
Beginning balance	\$	2.8	\$	0.2	\$ 3.0
Current period provision		—			
Direct write-downs	(	2.2)		(0.2)	(2.4)
Recoveries					_
Ending balance	\$	0.6	\$	_	\$ 0.6
Ending balance	\$	0.6	\$		\$ 0.6

## Note 11 - Segment Data

Brunswick is a manufacturer and marketer of leading consumer brands and operates in three reportable segments: Marine Engine, Boat and Fitness. The Company's segments are defined by management's reporting structure and operating activities.

As discussed in **Note 2** – **Discontinued Operations**, during the third quarter of 2014, the Company began reporting its retail bowling and bowling products businesses as discontinued operations. These businesses were previously reported in the former Bowling & Billiards segment. Additionally, the results of the billiards business are being reported in the Company's Fitness segment for all periods presented.

The Company evaluates performance based on business segment operating earnings. Operating earnings of segments do not include the expenses of corporate administration, non-service related pension costs, earnings from unconsolidated equity affiliates, other expenses and income of a non-operating nature, interest expense and income, loss on early extinguishment of debt or provisions for income taxes.

As a result of freezing benefit accruals in its defined benefit pension plans, the Company allocates only service-related costs to the operating segment results and reports all other components of pension expense, such as Interest cost, Expected return on plan assets and Amortization of net actuarial losses, in Pension - non-service costs.

Corporate/Other results include items such as corporate staff and administrative costs. Corporate/Other total assets consist of mainly cash, cash equivalents and investments in marketable securities, restricted cash, income tax balances and investments in unconsolidated affiliates. Marine eliminations adjust for sales between the Marine Engine and Boat segments, primarily for the sale of engines to various boat brands, which are consummated at established arm's length transfer prices as the intersegment pricing for these engines are based upon and consistent with selling prices to the Company's third party customers.

# **Operating Segments**

The following table sets forth net sales and operating earnings (loss) of each of the Company's operating segments, which are also the Company's reportable segments, for the three months ended September 27, 2014 and September 28, 2013:

		Net	Sales		<b>Operating Earnings (Loss)</b>				
		Three Mor	iths En	ded	Three Months Ended				
(in millions)	Sep	tember 27, 2014	Sep	tember 28, 2013	Sept	tember 27, 2014	Sept	ember 28, 2013	
Marine Engine	\$	566.9	\$	511.1	\$	93.3	\$	75.2	
Boat		234.6		191.7		(7.0)		(16.9)	
Marine eliminations		(58.4)		(49.1)		_		—	
Total Marine		743.1		653.7		86.3		58.3	
Fitness		189.0		170.7		25.8		25.3	
Pension - non-service costs		_		—		(3.7)		(4.6)	
Corporate/Other		_				(14.7)		(16.3)	
Total	\$	932.1	\$	824.4	\$	93.7	\$	62.7	

The following table sets forth net sales and operating earnings (loss) of each of the Company's operating segments, which are also the Company's reportable segments, for the nine months ended September 27, 2014 and September 28, 2013:

		Net	Sales			Operating Ea	arning	s (Loss)
		Nine Mon	ths En	Nine Months Ended				
(in millions)	Sept	ember 27, 2014	Sep	otember 28, 2013	Sep	otember 27, 2014	Sej	ptember 28, 2013
Marine Engine	\$	1,724.4	\$	1,664.6	\$	277.5	\$	266.1
Boat		841.5		792.3		21.3		0.1
Marine eliminations		(200.1)		(182.8)				—
Total Marine		2,365.8		2,274.1		298.8		266.2
Fitness		534.3		498.8		74.5		71.5
Pension - non-service costs		—		—		(11.1)		(14.1)
Corporate/Other		—		_		(48.3)		(49.9)
Total	\$	2,900.1	\$	2,772.9	\$	313.9	\$	273.7

The following table sets forth total assets of each of the Company's reportable segments:

Total Assets												
Sep	tember 27, 2014	De	cember 31, 2013	September 28, 2013								
\$	925.6	\$	803.6	\$	809.9							
	376.1		330.3		338.9							
	1,301.7		1,133.9		1,148.8							
	574.8		560.7		549.5							
	1,140.3		980.1		470.4							
\$	3,016.8	\$	2,674.7	\$	2,168.7							
		\$ 925.6 376.1 1,301.7 574.8 1,140.3	September 27, 2014         Dec           \$ 925.6         \$           376.1         -           1,301.7         -           574.8         -           1,140.3         -	September 27, 2014         December 31, 2013           \$ 925.6         \$ 803.6           376.1         330.3           1,301.7         1,133.9           574.8         560.7           1,140.3         980.1	September 27, 2014         December 31, 2013         September 31, 2013         September 31, 2013           \$ 925.6         \$ 803.6         \$           376.1         330.3         \$           1,301.7         1,133.9         \$           574.8         560.7         \$           1,140.3         980.1         \$							

# Note 12 – Investments

### Investments in Marketable Securities

The Company invests a portion of its cash reserves in marketable debt securities. These investments are reported in Short-term investments in marketable securities on the Condensed Consolidated Balance Sheets. Furthermore, the debt securities have readily determinable market values and are being accounted for as available-for-sale investments. These investments are recorded at fair value with unrealized gains and losses reflected in Accumulated other comprehensive loss, a component of Shareholders' equity on the Company's Condensed Consolidated Balance Sheets, on an after-tax basis.

The following is a summary of the Company's available-for-sale securities, all due in one year or less, as of September 27, 2014:

(in millions)	Ar	nortized cost	Gross unrealized gains	Gross unrealized losses	(n	Fair value et carrying amount)
U.S. Treasury Bills	\$	0.8	\$ 	\$ 	\$	0.8
Total available-for-sale securities	\$	0.8	\$ _	\$ _	\$	0.8

The following is a summary of the Company's available-for-sale securities, all due in one year or less, as of December 31, 2013:

(in millions)	A	mortized cost	Gross unrealized gains	Gross unrealized losses	(	Fair value net carrying amount)
Corporate Bonds	\$	11.9	\$ _	\$ 	\$	11.9
U.S. Treasury Bills		0.8	—			0.8
Total available-for-sale securities	\$	12.7	\$ _	\$ —	\$	12.7

The following is a summary of the Company's available-for-sale securities, all due in one year or less, as of September 28, 2013:

(in millions)	A	mortized cost	Gross unrealized gains	Gross unrealized losses	(	Fair value net carrying amount)
Corporate Bonds	\$	21.5	\$ _	\$ _	\$	21.5
U.S. Treasury Bills		0.8	—			0.8
Total available-for-sale securities	\$	22.3	\$ _	\$ —	\$	22.3

The Company had \$11.9 million in redemptions of available-for-sale securities during the nine months ended September 27, 2014. The Company had \$107.4 million in redemptions and \$35.7 million in sales during the nine months ended September 28, 2013. During the second quarter of 2013, proceeds from the redemptions and sales of available-for-sale securities were used to repurchase outstanding Senior notes due in 2016. Refer to **Note 17 – Debt** for more information. The net adjustment to Unrealized investment losses on available-for-sale securities included in Accumulated other comprehensive loss on the Condensed Consolidated Balance Sheets was \$0.0 million for both the three months and nine months ended September 27, 2014 and September 28, 2013, respectively.

At each reporting date, management reviews the debt securities to determine if any loss in the value of a security below its amortized cost should be considered "other-than-temporary." For the evaluation, management determines whether it intends to sell or if it is more likely than not that it will be required to sell the securities. This determination considers current and forecasted liquidity requirements, regulatory and capital requirements and the strategy for managing the Company's securities portfolio. For all impaired debt securities for which there was no intent or expected requirement to sell, the evaluation considers all available evidence to assess whether it is likely the amortized cost value will be recovered. The Company also considers the nature of the securities, the credit rating or financial condition of the issuer, the extent and duration of the unrealized loss and market conditions. As of September 27, 2014, there were no unrealized losses related to debt securities that required management evaluation.

## Equity Investments

The Company has certain unconsolidated international and domestic affiliates that are accounted for using the equity method. Refer to **Note 14 – Financial Services** for more details on the Company's Brunswick Acceptance Company, LLC joint venture. Refer to Note 8 to the consolidated financial statements in the 2013 Form 10-K for further detail relating to the Company's investments.

## Note 13 - Comprehensive Income

Accumulated other comprehensive loss in the Condensed Consolidated Balance Sheets includes prior service costs and credits and net actuarial gains and losses for defined benefit plans; foreign currency cumulative translation adjustments; and unrealized derivative gains and losses, all net of tax. Changes in the components of Accumulated other comprehensive loss for the three months and nine months ended September 27, 2014 and September 28, 2013 were as follows:

		Three Mo	nths End	led	Nine Months Ended						
(in millions)		tember 27, 2014	Sept	ember 28, 2013	Sept	tember 27, 2014	Sep	tember 28, 2013			
Net earnings	\$	104.4	\$	57.8	\$	250.0	\$	188.0			
Other comprehensive income (loss):											
Foreign currency cumulative translation adjustment		(11.7)		7.3		(12.0)		(6.1)			
Net change in unamortized prior service credits		(0.4)		(1.7)		(1.0)		(5.2)			
Net change in unamortized actuarial losses		2.3		5.5		7.0		17.0			
Net change in unrealized derivative losses		3.1		(1.0)		4.2		(2.1)			
Total other comprehensive income (loss)		(6.7)		10.1		(1.8)		3.6			
Comprehensive income	\$	97.7	\$	67.9	\$	248.2	\$	191.6			

The following table presents the changes in Accumulated other comprehensive loss by component, all net of tax, for the three months ended September 27, 2014:

(in millions)	cur	reign rency slation	or service credits	1	Actuarial losses	D	erivative losses	Total
Beginning balance	\$	10.7	\$ (3.2)	\$	(393.9)	\$	(10.2)	\$ (396.6)
Other comprehensive income (loss) before reclassifications		(12.4)			—		2.6	(9.8)
Amounts reclassified from Accumulated other comprehensive loss		0.7	(0.4)		2.3		0.5	3.1
Net current-period other comprehensive income (loss)		(11.7)	(0.4)		2.3		3.1	 (6.7)
Ending balance	\$	(1.0)	\$ (3.6)	\$	(391.6)	\$	(7.1)	\$ (403.3)

The following table presents the changes in Accumulated other comprehensive loss by component, all net of tax, for the nine months ended September 27, 2014:

(in millions)	curr	eign ency lation	ior service credits	Actuarial losses	Derivative losses	Total
Beginning balance	\$	11.0	\$ (2.6)	\$ (398.6)	\$ (11.3)	\$ (401.5)
Other comprehensive income (loss) before reclassifications		(12.7)	_	0.1	2.3	(10.3)
Amounts reclassified from Accumulated other comprehensive loss		0.7	 (1.0)	6.9	1.9	8.5
Net current-period other comprehensive income (loss)		(12.0)	 (1.0)	7.0	4.2	(1.8)
Ending balance	\$	(1.0)	\$ (3.6)	\$ (391.6)	\$ (7.1)	\$ (403.3)



The following table presents the changes in Accumulated other comprehensive loss by component, all net of tax, for the three months ended September 28, 2013:

(in millions)	cu	oreign rrency nslation	or service credits	Actuarial losses	]	Derivatives losses	Total
Beginning balance	\$	5.0	\$ 0.9	\$ (555.7)	\$	(11.8)	\$ (561.6)
Other comprehensive income (loss) before reclassifications		7.3	—	(0.1)		(2.5)	4.7
Amounts reclassified from Accumulated other comprehensive loss		_	(1.7)	 5.6		1.5	 5.4
Net current-period other comprehensive income (loss)		7.3	(1.7)	 5.5		(1.0)	 10.1
Ending balance	\$	12.3	\$ (0.8)	\$ (550.2)	\$	(12.8)	\$ (551.5)

The following table presents the changes in Accumulated other comprehensive loss by component, all net of tax, for the nine months ended September 28, 2013:

(in millions)	Foreign currency anslation	Prior service Actuarial credits losses		Derivatives losses			Total	
Beginning balance	\$ 18.4	\$	4.4	\$ (567.2)	\$	(10.7)	\$	(555.1)
Other comprehensive income (loss) before reclassifications	(5.4)			0.1		(5.8)		(11.1)
Amounts reclassified from Accumulated other comprehensive loss	(0.7)		(5.2)	16.9		3.7		14.7
Net current-period other comprehensive income (loss)	 (6.1)		(5.2)	17.0		(2.1)		3.6
Ending balance	\$ 12.3	\$	(0.8)	\$ (550.2)	\$	(12.8)	\$	(551.5)
	 35							

The following table presents reclassification adjustments out of Accumulated other comprehensive loss during the three months ended September 27, 2014:

# (in millions)

Details about Accumulated other comprehensive income (loss) components		ssified from Accumulated orehensive income (loss)	Affected line item in the statement where net income is presented
Amount of loss reclassified into earnings on foreign			
currency:			
Foreign currency cumulative translation adjustment	\$	(1.2)	Gain on disposal of discontinued operations, net of tax
		(1.2)	Total before tax
		0.5	Tax benefit
	\$	(0.7)	Net of tax
Amortization of defined benefit items:			
	¢	0.5	(A)
Prior service credits Net actuarial losses	\$		(A) (A)
Net actuariar losses		(3.7)	-
		(3.2)	Total before tax
		1.3	Tax benefit
	\$	(1.9)	Net of tax
Amount of loss reclassified into earnings on derivative contracts:			
Interest rate contracts	\$	(0.1)	Interest expense
Foreign exchange contracts		(0.4)	Cost of sales
Commodity contracts		(0.2)	Cost of sales
		(0.7)	Total before tax
		0.2	Tax benefit
	\$	(0.5)	Net of tax

(A) These Accumulated other comprehensive income (loss) components are included in the computation of net pension and other benefit costs. See Note 16 – Pension and Other Postretirement Benefits for additional details.

The following table presents reclassification adjustments out of Accumulated other comprehensive loss during the nine months ended September 27, 2014:

# (in millions)

Details about Accumulated other comprehensive income (loss) components		ified from Accumulated hensive income (loss)	Affected line item in the statement where net income is presented			
Amount of loss reclassified into earnings on foreign						
currency:						
Foreign currency cumulative translation adjustment	\$	(1.2)	Gain on disposal of discontinued operations, net of tax			
		(1.2)	Total before tax			
		0.5	Tax benefit			
	\$	(0.7)	Net of tax			
Amortization of defined benefit items:						
Prior service credits	\$	1.6	(A)			
Net actuarial losses	Ψ	(11.2)	(A)			
		(9.6)	Total before tax			
		3.7	Tax benefit			
	\$	(5.9)	Net of tax			
Amount of loss reclassified into earnings on derivative contracts:						
Interest rate contracts	\$	(0.1)	Interest expense			
Foreign exchange contracts		(0.9)	Cost of sales			
Commodity contracts		(1.9)	Cost of sales			
		(2.9)	Total before tax			
		1.0	Tax benefit			
	\$	(1.9)	Net of tax			

(A) These Accumulated other comprehensive income (loss) components are included in the computation of net pension and other benefit costs. See Note 16 – Pension and Other Postretirement Benefits for additional details.

The following table presents reclassification adjustments out of Accumulated other comprehensive loss during the three months ended September 28, 2013:

# (in millions)

Details about Accumulated other comprehensive income (loss) components	assified from Accumulated prehensive income (loss)	Affected line item in the statement where net income is presented
Amortization of defined benefit items:		
Prior service credits	\$ 1.7	(A)
Net actuarial losses	 (5.6)	(A)
	(3.9)	Total before tax
	—	Tax benefit <sup>(B)</sup>
	\$ (3.9)	Net of tax
Amount of loss reclassified into earnings on derivative contracts:		
Interest rate contracts	\$ —	Interest expense
Foreign exchange contracts	(0.3)	Cost of sales
Commodity contracts	(0.9)	Cost of sales
	 (1.2)	Total before tax
	(0.3)	Tax expense <sup>(B)</sup>
	\$ (1.5)	Net of tax

(A) These Accumulated other comprehensive income (loss) components are included in the computation of net pension and other benefit costs. See Note 16 – Pension and Other Postretirement Benefits for additional details.

(B) Pre-tax and after-tax amounts are substantially the same as the Company maintained a tax valuation allowance for these items until its reversal at December 31, 2013. See Note 15 – Income Taxes for additional details.

The following table presents reclassification adjustments out of Accumulated other comprehensive loss during the nine months ended September 28, 2013:

#### (in millions)

Details about Accumulated other comprehensive income (loss) components	fied from Accumulated hensive income (loss)	Affected line item in the statement where net income is presented
Amount of gain reclassified into earnings on foreign		
currency:		
Foreign currency cumulative translation adjustment	\$ 0.7	Selling, general and administrative expense
	 0.7	Total before tax
	—	Tax benefit <sup>(B)</sup>
	\$ 0.7	Net of tax
Amortization of defined benefit items:		
Prior service credits	\$ 5.2	(A)
Net actuarial losses	(16.9)	(A)
	(11.7)	Total before tax
	_	Tax benefit <sup>(B)</sup>
	\$ (11.7)	Net of tax
Amount of gain (loss) reclassified into earnings on derivative contracts:		
Interest rate contracts	\$ 1.5	Interest expense
Foreign exchange contracts	(3.2)	Cost of sales
Commodity contracts	(1.8)	Cost of sales
	 (3.5)	Total before tax
	 (0.2)	Tax expense <sup>(B)</sup>
	\$ (3.7)	Net of tax

(A) These Accumulated other comprehensive income (loss) components are included in the computation of net pension and other benefit costs. See Note 16 – Pension and Other Postretirement Benefits for additional details.

(B) Pre-tax and after-tax amounts are substantially the same as the Company maintained a tax valuation allowance for these items until its reversal at December 31, 2013. See Note 15 – Income Taxes for additional details.

## Note 14 - Financial Services

The Company, through its Brunswick Financial Services Corporation (BFS) subsidiary, owns a 49 percent interest in a joint venture, Brunswick Acceptance Company, LLC (BAC). CDF Ventures, LLC (CDFV), a subsidiary of GE Capital Corporation (GECC), owns the remaining 51 percent. BAC commenced operations in 2003 and provides secured wholesale inventory floor-plan financing to Brunswick's boat and engine dealers.

In March 2013, the term of the BAC joint venture was extended through December 31, 2016. The joint venture agreement contains provisions allowing for the renewal of the agreement or the purchase of the other party's interest in the joint venture at the end of its term. Alternatively, either partner may terminate the agreement at the end of its term. In June 2014, the joint venture agreement was amended for a financial covenant that was conformed to the maximum leverage ratio test contained in the Facility as described in Note 17 – Debt. As of September 27, 2014, the Company was in compliance with the leverage ratio covenant under both the joint venture agreement and the Facility as described in Note 17 – Debt.

BAC is funded in part through a \$1.0 billion secured borrowing facility from GE Commercial Distribution Finance Corporation (GECDF), which is in place through the term of the joint venture, and with equity contributions from both partners. BAC also sells a portion of its receivables to a securitization facility, the GE Dealer Floorplan Master Note Trust, which is arranged by GECC. The sales of these receivables meet the requirements of a "true sale" and are therefore not retained on the financial

statements of BAC. The indebtedness of BAC is not guaranteed by the Company or any of its subsidiaries. In addition, BAC is not responsible for any continuing servicing costs or obligations with respect to the securitized receivables. Through June 28, 2014, BFS and GECDF had an income sharing arrangement related to income generated from the receivables sold by BAC to the securitization facility. The Company recorded this income in Other income, net, in the Condensed Consolidated Statements of Comprehensive Income. Beginning July 1, 2014, BAC began recognizing all income related to securitized receivables at the time of sale to conform with a change in the structure of the securitization facility. The income sharing arrangement will remain in place through December 31, 2014 for assets securitized prior to July 1, 2014.

The Company considers BFS's investment in BAC as an investment in a variable interest entity of which the Company is not the primary beneficiary. To be considered the primary beneficiary, the Company must have the power to direct the activities of BAC that most significantly impact BAC's economic performance and the Company must have the obligation to absorb losses or the right to receive benefits from BAC that could be potentially significant to BAC. Based on a qualitative analysis performed by the Company, BFS did not meet the definition of a primary beneficiary. As a result, BFS's investment in BAC is accounted for by the Company under the equity method and is recorded as a component of Equity investments in its Condensed Consolidated Balance Sheets. The Company records BFS's share of income or loss in BAC based on its ownership percentage in the joint venture in Equity earnings (loss) in its Condensed Consolidated Statements of Comprehensive Income. BFS's equity investment is adjusted monthly to maintain a 49 percent interest in accordance with the capital provisions of the joint venture agreement. The Company funds its investment in BAC through cash contributions and reinvested earnings. BFS's total investment in BAC at September 27, 2014, December 31, 2013 and September 28, 2013 was \$10.9 million, \$11.2 million and \$10.6 million, respectively.

The Company's maximum loss exposure relating to BAC is detailed as follows:

(in millions)	September 27, 2014		December 31, 2013		ember 28, 2013
Investment	\$ 10.9	\$	11.2	\$	10.6
Repurchase and recourse obligations (A)	37.1		37.0		36.9
Liabilities <sup>(B)</sup>	(1.5)		(1.4)		(1.2)
Total maximum loss exposure	\$ 46.5	\$	46.8	\$	46.3

(A) Repurchase and recourse obligations are off-balance sheet obligations provided by the Company for the Boat and Marine Engine segments, respectively, and are included within the Maximum Potential Obligations disclosed in Note 9 – Commitments and Contingencies. Repurchase and recourse obligations are mainly related to a North American repurchase agreement with GECDF and could be reduced by repurchase activity occurring under other similar agreements with GECDF and affiliates. The Company's risk under these repurchase arrangements is partially mitigated by the value of the products repurchased as part of the transaction. Amounts above exclude any potential recoveries from the value of the repurchased product. Amounts previously reported of \$51.8 million and \$51.7 million as of December 31, 2013 and September 28, 2013, respectively, reflect repurchase and recourse obligations under the Company's global repurchase agreement that was replaced in 2013 with the North American repurchase agreement described above.

(B) Represents accrued amounts for potential losses related to recourse exposure and the Company's expected losses on obligations to repurchase products, after giving effect to proceeds anticipated to be received from the resale of these products to alternative dealers.

BFS recorded income related to the operations of BAC of \$1.3 million and \$3.5 million for the three months and nine months ended September 27, 2014. During the three months and nine months ended September 28, 2013, BFS recorded income related to the operations of BAC of \$0.8 million and \$3.0 million, respectively. This income includes amounts earned by BFS under the aforementioned income sharing agreement.

## Note 15 – Income Taxes

The Company recognized an income tax provision from continuing operations for the three months ended September 27, 2014 of \$27.9 million, which included a net benefit of \$2.1 million primarily associated with the reassessment of tax reserves. The Company recognized an income tax provision from continuing operations for the nine months ended September 27, 2014 of \$98.7 million, which included a net benefit of \$1.6 million primarily associated with the reassessment of tax reserves. The Company recognized an income tax benefit from continuing operations for the three months ended September 28, 2013 of \$2.6 million, which included a net benefit of \$4.3 million mainly associated with the reassessment of tax reserves as well as unfavorable valuation allowance adjustments primarily related to stock-based compensation. The Company recognized an income tax provision from continuing operations for the nine months ended September 28, 2013 of \$29.8 million, which included a net charge of \$8.2 million mainly associated with unfavorable valuation allowance adjustments primarily related to stock-based compensation and the reassessment of tax reserves. The effective tax rate from continuing operations, which is calculated as the income tax benefit or provision as a percentage of pre-tax income, for the three months and nine months ended September 27, 2014, was 31.4 percent and 33.4 percent, respectively. The effective tax rate from continuing operations for the three months and nine months and nine months ended September 28, 2013, was (4.8) percent and 14.3 percent, respectively.

Beginning in the third quarter of 2008, the Company maintained a full valuation allowance against certain deferred tax assets for federal and the majority of its state and foreign jurisdictions, having determined it was more likely than not that the deferred tax assets would not be realized. The determination of recording and releasing valuation allowances against deferred tax assets is made, in part, pursuant to the Company's assessment as to whether it is more likely than not that the Company will generate sufficient future taxable income against which benefits of the deferred tax assets may or may not be realized. Significant judgment is required in making estimates regarding the Company's ability to generate income in future periods. The Company continued to maintain valuation allowances through the third quarter of 2013 as there was insufficient positive evidence to overcome the substantial negative evidence of cumulative losses in periods preceding 2013.

In the fourth quarter of 2013, the Company reached the conclusion that it was appropriate to release valuation allowance reserves against a significant portion of its federal deferred tax assets and against certain state deferred tax assets due to the sustained positive operating performance of its U.S. operations and the expectation of future taxable income. Additionally, the Company achieved a cumulative three year income position domestically, reached four consecutive quarters of positive pre-tax operating earnings, and completed its near- and mid-term business plans, all of which were significant positive factors that overcame substantive prior negative evidence. The Company also considered forecasts of future operating results and utilization of net operating losses and tax credits prior to their expiration. Reversal of deferred tax asset valuation allowances also were recorded in the fourth quarter of 2013 for business units located in Norway and Sweden. As a result, the Company recorded a \$599.5 million reversal of its deferred tax asset valuation allowance reserves in the fourth quarter of 2013 after determining it was more likely than not that certain deferred tax assets would be realized. The Company's remaining valuation allowance reserves in the U.S. primarily relate to capital loss carryforwards, non-amortizable intangibles, and various state operating loss carryforwards and state tax credits that are subject to rules which may limit future utilization, as well as for certain foreign jurisdictions, including Brazil, Portugal and Spain.

During the third quarter of 2014, the Company completed the sale of its retail bowling business. This transaction is expected to generate capital gains for tax purposes allowing the Company to utilize all of its capital loss carryforwards. Therefore, during the third quarter of 2014, the Company recorded a 9.5 million reversal of its deferred tax asset valuation allowance reserves related to capital loss carryforwards, which has been reflected as a tax benefit reported in **Note 2** – **Discontinued Operations**.

The Company has historically provided deferred taxes for the presumed ultimate repatriation to the U.S. of earnings from most of its non-U.S. subsidiaries and unconsolidated affiliates. As of December 31, 2013, the indefinite reversal criterion had been applied to certain entities and allowed the Company to overcome that presumption to the extent the earnings were to be indefinitely reinvested outside the United States. As of January 1, 2014, the Company determined that the indefinite reinvestment assertion should be applied to certain additional non-U.S. subsidiaries' earnings recorded only for 2014 and future years which will be considered indefinitely reinvested. Accordingly, no deferred income taxes have been provided as of September 27, 2014 on the applicable undistributed earnings of the non-U.S. subsidiaries where the indefinite reinvestment assertion has been applied. If at some future date these earnings cease to be indefinitely reinvested, the Company may be subject to additional U.S. income taxes and foreign withholding and other taxes on such amounts.

As of September 27, 2014, December 31, 2013 and September 28, 2013, the Company had \$5.7 million, \$6.3 million and \$10.6 million of gross unrecognized tax benefits, including interest, respectively. The Company believes it is reasonably possible that the total amount of gross unrecognized tax benefits as of September 27, 2014, could decrease by approximately \$1.1 million in the next 12 months due to settlements with taxing authorities or lapses in the statute of limitations. Due to the various jurisdictions

in which the Company files tax returns and the uncertainty regarding the timing of the settlement of tax audits, it is possible that there could be other significant changes in the amount of unrecognized tax benefits in 2014, but the amount cannot be estimated.

The Company recognizes interest and penalties related to unrecognized tax benefits in income tax expense. As of September 27, 2014, December 31, 2013 and September 28, 2013, the Company had approximately \$0.3 million, \$0.3 million and \$0.7 million accrued for the payments of interest, respectively. There were no amounts accrued for penalties at September 27, 2014, December 31, 2013 and September 28, 2013.

The Company is regularly audited by federal, state and foreign tax authorities. The Internal Revenue Service (IRS) has completed its field examination and has issued its Revenue Agents Report for 2010 and all open issues have been resolved. The IRS is currently examining the Company's taxable years 2011 and 2012. Primarily as a result of filing amended returns, which were generated by the closing of federal income tax audits, the Company is still open to state and local tax audits in major tax jurisdictions dating back to the 2004 taxable year. Following the completion in 2013 of the 2002 through 2007 Germany tax audit, the Company is no longer subject to income tax examinations by any major foreign tax jurisdiction for years prior to 2008.

# Note 16 - Pension and Other Postretirement Benefits

The Company has defined contribution plans, qualified and nonqualified defined benefit pension plans, and other postretirement benefit plans covering substantially all of its employees. The Company's contributions to its defined contribution plans are largely discretionary and are based on various percentages of compensation, and in some instances are based on the amount of the employees' contributions to the plans. See Note 16 to the consolidated financial statements in the 2013 Form 10-K for further details regarding these plans.

Pension and other postretirement benefit costs included the following components for the three months ended September 27, 2014 and September 28, 2013:

		Pensior	ı Benefi	its	<b>Other Postretirement Benefits</b>			
		Three Mo	nths En	ided	Three Months Ended			ed
(in millions)	September 27, 2014			September 28, 2013		September 27, 2014		ember 28, 2013
Service cost	\$	_	\$	_	\$	_	\$	_
Interest cost		14.7		13.5		0.4		0.5
Expected return on plan assets		(14.7)		(14.2)				_
Amortization of prior service credits						(0.2)		(1.4)
Amortization of net actuarial losses		3.7		5.3				0.3
Net pension and other benefit costs	\$	3.7	\$	4.6	\$	0.2	\$	(0.6)

Pension and other postretirement benefit costs included the following components for the nine months ended September 27, 2014 and September 28, 2013:

		Pension	Benefit	8	<b>Other Postretirement Benefits</b>				
		Nine Months Ended					Nine Months Ended		
(in millions)	September 27, 2014         September 28, 2013			,	September 27, 2014		Sept	ember 28, 2013	
Service cost	\$		\$	0.1	\$		\$		
Interest cost		44.0		40.5		1.4		1.5	
Expected return on plan assets		(44.1)		(42.7)		_		_	
Amortization of prior service credits						(0.6)		(4.3)	
Amortization of net actuarial losses		11.2		16.0		_		0.9	
Net pension and other benefit costs	\$	11.1	\$	13.9	\$	0.8	\$	(1.9)	

Portions of Net pension and other benefit costs are recorded in Selling, general and administrative expenses as well as capitalized into inventory. Costs capitalized into inventory are eventually realized through Cost of sales in the Condensed Consolidated Statements of Comprehensive Income.

Effective September 1, 2014 through October 31, 2014, a voluntary lump-sum pension payment opportunity was offered to certain terminated vested U.S. pension plan participants. Settlement payments for those participants electing to receive lump sums will be funded with pension plan assets and will be completed by the end of 2014. The Company expects to incur a settlement loss in conjunction with the payments, however, since the final result of the offering is presently unknown, the Company is unable to provide an estimate of its impact on the financial statements.

*Employer Contributions and Benefit Payments.* During the nine months ended September 27, 2014 and September 28, 2013, the Company contributed \$2.4 million and \$2.5 million, respectively, to fund benefit payments to its nonqualified pension plan. During the nine months ended September 27, 2014 and September 28, 2013, the Company contributed \$70.2 million and \$23.3 million to its qualified pension plans, respectively. Company contributions are subject to change based on market conditions, pension funding regulations and Company discretion.

## Note 17 – Debt

Long-term debt at September 27, 2014, December 31, 2013 and September 28, 2013, consisted of the following:

(in millions)	September 27, 2014		December 31, 2013		Sej	ptember 28, 2013
Notes, 7.125% due 2027, net of discount of \$0.5, \$0.5 and \$0.5	\$	162.7	\$	162.7	\$	163.1
Senior notes, 4.625% due 2021 <sup>(A)</sup>		148.3		150.0		150.0
Debentures, 7.375% due 2023, net of discount of \$0.2, \$0.2 and \$0.3 <sup>(A)</sup>		103.4		103.7		103.9
Loan with Fond du Lac County Economic Development Corporation, 2.0% due						
2021, net of discount of \$5.4, \$5.9 and \$6.1		35.7		36.8		40.0
Notes, various up to 5.892% payable through 2022		6.5		6.6		7.5
Total long-term debt		456.6		459.8		464.5
Current maturities of long-term debt		(4.3)		(6.4)		(4.6)
Long-term debt, net of current maturities	\$	452.3	\$	453.4	\$	459.9

(A) Included in Senior notes, 4.625% due 2021 and Debentures, 7.375% due 2023 at September 27, 2014, is the estimated aggregate fair value related to the fixed-to-floating interest rate swaps as discussed in Note 5 – Financial Instruments.

In May 2013, the Company completed an offering of \$150.0 million aggregate principal amount of 4.625 percent Senior notes due 2021 under a private offering to qualified institutional buyers in accordance with Rule 144A, and to persons outside the U.S. pursuant to Regulation S, under the Securities Act of 1933, as amended. Interest on the notes is payable semi-annually on May 15 and November 15 of each year and started on November 15, 2013. The Company has the option to redeem some or all of the notes prior to maturity. The proceeds from this offering and cash on hand after liquidation of the Company's marketable securities were used to repurchase \$249.8 million of the Company's outstanding 11.250 percent Senior Secured Notes due 2016. In connection with this repurchase, the Company recorded a Loss on early extinguishment of debt in the Condensed Consolidated Statements of Comprehensive Income of \$32.3 million during the second quarter 2013.

The Company did not repurchase debt during the three months or nine months ended September 27, 2014. The Company's debtrepurchase activity for the three months and nine months ended September 28, 2013, respectively, was as follows:

	Three Months Ended	Nine Months Ended		
(in millions)	September 28, 2013	September 28, 2013		
Senior notes, 11.25%, due 2016	\$	\$ 249.8		
Debentures, 7.375%, due 2023	4.5	4.5		
Notes, 7.125%, due 2027	2.0	3.0		
Total debt repurchases	\$ 6.5	\$ 257.3		
Loss on early extinguishment of debt	\$ 0.3	\$ 32.7		

In June 2014, the Company amended and restated the five-year \$300.0 million secured, asset-based borrowing facility it entered into during March 2011 and converted it into a five-year \$300 million secured facility (Facility) which is in effect through 2019. As of September 27, 2014, available borrowing capacity totaled \$293.8 million, net of \$6.2 million of letters of credit

outstanding under the Facility. The Company has the ability to issue up to \$100.0 million in letters of credit under the Facility. The Company had no borrowings under the Facility during the nine months ended September 27, 2014. The Company initially paid a facility fee of 25.0 basis points per annum, however in August 2014, the fee was adjusted to 20.0 basis points per annum based on the Company's leverage ratio. Once the Company achieves the Investment Grade Release Conditions, the facility fee per annum will be within a range of 12.5 to 35.0 basis points based on the Company's credit rating. The Investment Grade Release Conditions are defined as the date upon which the Company receives an investment grade credit rating by either Standard & Poor's or Moody's and meets the leverage ratio requirements of less than or equal to 2.25:1.00 for the prior two fiscal quarters. Under the terms of the Facility, the Company has two borrowing options, including borrowing at a rate tied to adjusted LIBOR plus a spread of 150.0 basis points or a base rate plus a margin of 50.0 basis points. After the first six months, the rates will be determined by a leverage ratio, with a range of 130.0 to 190.0 basis points for LIBOR rate borrowings and a range of 0.0 to 90.0 basis points for base rate borrowings, with a range of 100.0 to 190.0 basis points for LIBOR rate borrowings and a range of 0.0 to 90.0 basis points for base rate borrowings.

The Company is required to maintain compliance with two financial covenants included in the Facility - a minimum interest coverage ratio and a maximum leverage ratio. The minimum interest coverage ratio, as defined in the agreement, is not permitted to be less than 3.50 to 1.00. The maximum leverage ratio, as defined in the agreement, is not permitted to be more than 3.00 to 1.00, unless the Company completes an acquisition of more than \$100.0 million, which increases the maximum leverage ratio to 3.25 to 1.00 for the twelve months following the acquisition. As of September 27, 2014, the Company was in compliance with these two financial covenants in the Facility.

#### Note 18 – Subsequent Events

On October 22, 2014, the Company's Board of Directors declared a quarterly dividend on its common stock of \$0.125 per share. The dividend will be payable December 15, 2014 to shareholders of record on November 25, 2014.

On October 22, 2014, the Company's Board of Directors authorized a program to repurchase up to \$200 million of the Company's outstanding common stock. Share repurchases will be completed in the open market or through privately negotiated transactions over approximately a two-year period. The Company's share repurchase program does not obligate it to acquire any specific number of shares, and the Company may discontinue purchases at any time that management determines additional purchases are not warranted.

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Certain statements in Management's Discussion and Analysis are based on non-GAAP financial measures. Specifically, the discussion of the Company's cash flows includes an analysis of free cash flows, net debt and total liquidity, and the discussion of the Company's earnings includes a discussion of diluted earnings per common share, as adjusted. GAAP refers to generally accepted accounting principles in the United States. A "non-GAAP financial measure" is a numerical measure of a registrant's historical or future financial performance, financial position or cash flows that excludes amounts, or is subject to adjustments that have the effect of excluding amounts, that are included in the most directly comparable measure calculated and presented in accordance with GAAP in the statements of comprehensive income, balance sheets or statements of cash flows of the issuer; or includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the most directly comparable measure so calculated and presented. Non-GAAP financial measures do not include operating and statistical measures.

The Company includes financial measures (including those that are non-GAAP financial measures) in Management's Discussion and Analysis, as Brunswick's management believes that these measures and the information they provide are useful to investors because they permit investors to view Brunswick's performance using the same tools that management uses and to better evaluate the Company's ongoing business performance.

Certain statements in Management's Discussion and Analysis are forward-looking as defined in the Private Securities Litigation Reform Act of 1995. These statements are based on current expectations that are subject to risks and uncertainties. Actual results may differ materially from expectations as of the date of this filing because of factors discussed in Part I, Item 1A - Risk Factors in the 2013 Form 10-K.

## **Overview and Outlook**

## **Discontinued Operations**

On July 17, 2014, the Company entered into an agreement to sell its retail bowling business to AMF Bowling Centers, Inc. In connection with its decision to sell its bowling centers, the Company announced in July 2014 its intention to divest its bowling products business. On September 18, 2014, the Company completed the sale of its retail bowling business to AMF Bowling Centers, Inc. as well as, in separate transactions, completed the sale of two retail bowling centers in California. On December 31, 2012, the Board of Directors authorized the Company to exit its Hatteras and Cabo boat businesses, with the sale of these businesses completed in August 2013. In this Quarterly Report on Form 10-Q, the businesses referred to above are being reported as discontinued operations. The Billiards business, which was previously reported in the former Bowling & Billiards segment, remains part of the Company and is being reported in the Fitness segment for all periods presented. The Company's results for all periods presented, as discussed in Management's Discussion and Analysis, reflect continuing operations only, unless otherwise noted.

#### General

Net sales during the third quarter of 2014 increased 13 percent to \$932.1 million from \$824.4 million when compared to the third quarter of 2013, driven by strong increases across all of the Company's segments. Marine Engine segment sales increased due to an increase in outboard engine sales and higher sales in the marine service, parts and accessories businesses, partially offset by declines in sterndrive engine sales. Boat segment sales increases reflected balanced growth between outboard and fiberglass sterndrive and inboard boats. Boat segment sales also benefited from several new product introductions which contributed to a favorable shift in mix across most of its boat lines, resulting in higher average selling prices along with growth in wholesale unit shipments. Fitness segment net sales reflected growth in the U.S. to health clubs, hospitality and local and federal government customers as well as net sales growth in international markets. International sales for the Company increased 10 percent in the third quarter of 2014 when compared with the third quarter of 2013, driven primarily by new product introductions and sales increases in European markets, partially offset by sales declines in Latin American markets.

Net sales during the first nine months of 2014 increased 5 percent to \$2,900.1 million from \$2,772.9 million during the first nine months of 2013, due to the same factors described above for the quarterly periods in each of the Company's segments, except that Boat segment global wholesale unit shipments were flat. Additionally, Marine Engine and Boat segment net sales were adversely affected by comparatively harsher weather conditions in many North American markets during the first quarter of 2014 and diesel sterndrive engine sales increased slightly during the first nine months of 2014. International sales for the Company increased 3 percent in the first nine months of 2014 when compared with the same prior year period. This increase was driven primarily by sales increases in European markets, partially offset by sales declines in Latin American and Canadian markets.



Operating earnings in the third quarter of 2014 were \$93.7 million, with an operating margin of 10.1 percent. These results included \$0.9 million of net restructuring, exit and impairment charges recorded during the third quarter of 2014. In the third quarter of 2013, the Company reported operating earnings of \$62.7 million, with an operating margin of 7.6 percent, which included restructuring, exit and impairment charges of \$2.6 million. Operating earnings in the first nine months of 2014 were \$313.9 million, with an operating margin of 10.8 percent. These results included \$4.0 million of net restructuring, exit and impairment charges recorded during the first nine months of 2014. In the first nine months of 2013, the Company reported operating earnings of \$273.7 million, with an operating margin of 9.9 percent, which included restructuring, exit and impairment charges of \$10.7 million. The improvement in operating earnings during the quarter and year-to-date periods of 2014, when compared with the same periods in 2013, reflected increased net sales, lower restructuring charges, higher gross margins, which included favorable warranty expense comparisons, and the net benefits from increased production rates. These factors were partially offset by the absence of a \$5.5 million gain on the sale of real estate in the Marine Engine segment in the first quarter of 2013, higher spending on company-wide investments in strategic initiatives, and the absence of favorable insurance settlements received in the Fitness and Marine Engine segments in the first half of 2013.

During the three months and nine months ended September 27, 2014, the Company lowered interest expense by \$1.3 million and \$11.4 million, respectively, when compared with the three months and nine months ended September 28, 2013, due to a lower average interest rate resulting from debt refinancing completed during 2013 and interest rate swap benefits. Lower average outstanding debt levels was the primary driver for the decrease in interest expense during the first nine months of 2014 when compared with the same period in 2013.

The Company's effective tax rate from continuing operations, which is calculated as the income tax benefit or provision as a percentage of pre-tax income, for the three months and nine months ended September 27, 2014, was 31.4 percent and 33.4 percent, respectively. The effective tax rate from continuing operations for the three months and nine months ended September 28, 2013, was (4.8) percent and 14.3 percent, respectively. The increase in the Company's 2014 effective tax rate is primarily due to no longer being in a full valuation allowance reserve position against a significant portion of its federal deferred tax assets and against certain state deferred tax assets due to the sustained positive operating performance of its U.S. operations and the expectation of future taxable income. See **Note 15 – Income Taxes** in the Notes to Condensed Consolidated Financial Statements for further discussion.

In the first nine months of 2014, the U.S. marine market unfolded generally consistent with the Company's annual unit growth expectations and continued to benefit from solid growth in outboard boat and engine products, as well as in the marine service, parts and accessories businesses. In the fiberglass sterndrive and inboard boat categories, which also affect sterndrive and inboard engine production, modest year-to-date unit growth in boats greater than 30 feet was more than offset by declines in boats under 30 feet. Certain international marine markets, however, experienced declines in retail sales, specifically in Canada and South America while the majority of the European marine marketplace remains very challenging. Consequently, year-to-date global marine retail demand growth has been below the Company's annual expectations. The Company's Fitness segment continued to benefit from favorable health and fitness trends in the U.S. market. Outside the U.S., Fitness segment demand trends have been mixed, with slight overall growth during 2014.

During the fourth quarter, the Company expects to continue to benefit from new products, including increases in production rates. Growth will also be achieved through continuing solid outboard, parts and accessories and fitness market conditions and capacity expansion, partially offset by weaker demand in certain international markets, as well as continued declines in global fiberglass sterndrive products. The Company will also continue executing its large fiberglass boat strategy, which will result in an increasing number of new products being shipped into the market. As a result, the Boat segment should continue to see the benefit from a more favorable sales mix, leading to higher average selling prices. As a result, the Company anticipates a full-year growth rate of 6 percent when compared with 2013, with growth expected in all of the Company's segments.

The Company expects to have higher earnings before income taxes in 2014 resulting from increased revenue and solid improvements in gross margins levels when compared with 2013. Operating expenses, including research and development expenditures, are projected to be higher in 2014 when compared with 2013, but lower on a percentage of sales basis, as the Company increases investment spending to support long-term growth initiatives. The Company expects net earnings in 2014 to benefit from restructuring activities completed in 2012 and 2013 as well as from lower restructuring, exit and impairment charges, net interest and pension expenses.

The Company is also planning for its effective tax rate in 2014 to approximate 34 percent. As a result of the significant year-over-year increase in the effective tax rate, the Company expects earnings per common share to be lower in 2014 when compared with 2013.

## **Restructuring Activities**

The restructuring, exit and impairment charges recorded in the Condensed Consolidated Statements of Comprehensive Income during 2014 and 2013 by reportable segment, are summarized below:

		Three Mo	led	Nine Months Ended				
(in millions)	Sep	September 27, 2014		September 28, 2013		ember 27, 2014	Sept	ember 28, 2013
Boat	\$	0.9	\$	2.6	\$	1.3	\$	10.0
Corporate						2.7		0.7
Total	\$	0.9	\$	2.6	\$	4.0	\$	10.7

In the second quarter of 2014, certain executive positions were restructured within the Company. The Company does not anticipate incurring any additional restructuring charges in 2014 related to this action and will achieve annual savings between \$1 million and \$2 million, with the full benefit being realized in 2015. Future cost savings will primarily be reflected in Selling, general and administrative expenses as reported in the Company's Condensed Consolidated Statements of Comprehensive Income.

In the fourth quarter of 2013, the Company made the decision to outsource woodworking operations for its fiberglass sterndrive boats, which resulted in long-lived asset impairment charges. The Company anticipates its Boat segment may incur up to \$1 million of additional restructuring charges in 2014 related to this action and will achieve annual savings between \$1 million and \$2 million, with the full benefit being realized in 2015. Future cost savings will primarily be reflected in Cost of sales as reported in the Company's Condensed Consolidated Statements of Comprehensive Income.

The Company announced in the first quarter of 2013 the consolidation of its yacht and motoryacht production at its Palm Coast, Florida manufacturing plant. As a result, the Company suspended manufacturing at its Sykes Creek boat manufacturing facility in Merritt Island, Florida as of the end of June 2013. The Company anticipates its Boat segment will achieve annual savings between \$3 million and \$5 million, with the full benefit being realized in 2014. Future cost savings will primarily be reflected in Cost of sales as reported in the Company's Condensed Consolidated Statements of Comprehensive Income.

In the third quarter of 2012, the Company reached a decision to exit Bayliner cruisers in the U.S. and European markets and to further reduce the Company's manufacturing footprint by closing its Knoxville, Tennessee production facility and consolidate its fiberglass cruiser manufacturing into other boat production facilities. Those actions were initiated in connection with the continued weakness in the fiberglass sterndrive boat market. The Company anticipates its Boat segment will achieve annual savings between \$10 million and \$12 million, with full benefits from this action being realized in 2014. Future cost savings will primarily be reflected in Cost of sales as reported in the Company's Condensed Consolidated Statements of Comprehensive Income. The Company has experienced a reduction in Net sales due to associated reductions in models and lower production volumes during the transition.

See Note 3 – Restructuring Activities in the Notes to Condensed Consolidated Financial Statements for further details. As discussed above, the Company anticipates it may incur up to \$1 million of additional restructuring charges in 2014 primarily related to known restructuring activities initiated during 2013 in the Boat segment.

## Matters Affecting Comparability

The following events have occurred during the three months and nine months ended September 27, 2014 and September 28, 2013, which the Company believes affect the comparability of the results of operations:

Restructuring, exit and impairment charges. The Company is executing restructuring initiatives designed to improve its cost structure, better utilize overall capacity and improve general operating efficiencies. During the third quarter of 2014, the Company recorded net charges of \$0.9 million related to restructuring activities as compared with \$2.6 million in the third quarter of 2013. Restructuring charges during the first nine months of 2014 were \$4.0 million, as compared with \$10.7 million in the first nine months of 2013. See Note 3 - Restructuring Activities in the Notes to Condensed Consolidated Financial Statements for further details.

*Gain on sale of real estate.* In the first quarter of 2013, the Company's Marine Engine segment recognized a \$5.5 million gain on the sale of real estate in Selling, general and administrative expense on the Condensed Consolidated Statements of Comprehensive Income. There was no comparable gain in the Marine Engine segment in the first nine months of 2014.

Interest expense and loss on early extinguishment of debt. The Company recorded interest expense of \$6.9 million and \$8.2 million during the three months ended September 27, 2014 and September 28, 2013, respectively. The Company recorded interest expense of \$22.7 million and \$34.1 million during the nine months ended September 27, 2014 and September 28, 2013, respectively. Interest expense decreases in 2014 compared with the same periods in 2013 included the impact of a lower average interest rate during the comparable periods. Additionally, interest expense decreased during the first nine months of 2014 when compared with the same period in 2013 mostly as a result of lower average outstanding debt levels. These improvements were the result of debt reduction actions completed during 2013.

Additionally, the Company repurchased \$6.5 million and \$257.3 million of debt during the three months and nine months ended September 28, 2013, respectively. The Company recorded losses on early extinguishment of debt in the three months and nine months ended September 28, 2013 of \$0.3 million and \$32.7 million, respectively. There were no debt repurchases or losses on early extinguishment of debt during the first nine months of 2014. See **Note 17 – Debt** in the Notes to Condensed Consolidated Financial Statements for further details.

Tax items. The Company recognized an income tax provision from continuing operations for the three months ended September 27, 2014 of \$27.9 million, which included a net benefit of \$2.1 million primarily associated with the reassessment of tax reserves. The Company recognized an income tax provision from continuing operations for the nine months ended September 27, 2014 of \$98.7 million, which included a net benefit of \$1.6 million primarily associated with the reassessment of tax reserves. The Company recognized an income tax benefit from continuing operations for the three months ended September 28, 2013 of \$2.6 million, which included a net benefit of \$4.3 million mainly associated with the reassessment of tax reserves as well as unfavorable valuation allowance adjustments primarily related to stock-based compensation. The Company recognized an income tax provision from continuing operations for the nine months ended September 28, 2013 of \$29.8 million, which included a net charge of \$8.2 million mainly associated with unfavorable valuation allowance adjustments primarily related to stock-based compensation and the reassessment of tax reserves. The effective tax rate from continuing operations, which is calculated as the income tax benefit or provision as a percentage of pre-tax income, for the three months and nine months ended September 27, 2014, was 31.4 percent and 33.4 percent, respectively. The effective tax rate from continuing operations for the three months and nine months ended September 28, 2013, was (4.8) percent and 14.3 percent, respectively. The increase in the Company's 2014 effective tax rate is primarily due to no longer being in a full valuation allowance reserve position against a significant portion of its federal deferred tax assets and against certain state deferred tax assets due to the sustained positive operating performance of its U.S. operations and the expectation of future taxable income. See Note 15 - Income Taxes in the Notes to Condensed Consolidated Financial Statements for further details.

## **Results of Operations**

# Consolidated

The following table sets forth certain amounts, ratios and relationships calculated from the Condensed Consolidated Statements of Comprehensive Income for the three months ended:

		Three Mo	nths En	ded	2014 vs. 2013 Increase/(Decrease)			
(in millions, except per share data)	Sej	otember 27, 2014	Sej	September 28, 2013		\$	%	
Net sales	\$	932.1	\$	824.4	\$	107.7	13.1 %	
Gross margin (A)		259.2		227.6		31.6	13.9 %	
Restructuring, exit and impairment charges		0.9		2.6		(1.7)	(65.4)%	
Operating earnings		93.7		62.7		31.0	49.4 %	
Net earnings from continuing operations		61.0		57.2		3.8	6.6 %	
Diluted earnings per common share from continuing operations	\$	0.64	\$	0.61	\$	0.03	4.9 %	
Expressed as a percentage of Net sales:								
Gross margin		27.8%		27.6%			20 bpts	
Selling, general and administrative expense		14.5%		16.4%			(190) bpts	
Research and development expense		3.2%		3.3%			(10) bpts	
Restructuring, exit and impairment charges		0.1%		0.3%			(20) bpts	
Operating margin		10.1%		7.6%			250 bpts	

bpts = basis points

(A) Gross margin is defined as Net sales less Cost of sales as presented in the Condensed Consolidated Statements of Comprehensive Income.

The Company's net sales increased in the third quarter of 2014 when compared to the same prior year period due to sales increases across all segments. Marine Engine segment sales increased due to an increase in outboard engine sales and higher sales in the marine service, parts and accessories businesses, partially offset by declines in sterndrive engine sales. Boat segment sales increases were balanced between outboard and fiberglass sterndrive and inboard boats. Boat segment sales also benefited from several new product introductions which contributed to a favorable shift in mix across most of its boat lines, resulting in higher average selling prices along with growth in wholesale unit shipments. Fitness segment net sales reflected growth in the U.S. to health clubs, hospitality and local and federal government customers as well as net sales growth in international markets. International sales for the Company increased 10 percent in the third quarter of 2014 when compared with the third quarter of 2013, driven primarily by new product introductions and sales increases in European markets, partially offset by sales declines in Latin American markets.

The gross margin percentage increased in the third quarter of 2014 when compared with the same prior year period, with the increase coming from the Marine Engine and Boat segments, partially offset with a decrease in the Fitness segment. The increase reflects net benefits from increased production rates and favorable warranty experience, partially offset by costs associated with new boat model integrations.

Selling, general and administrative expense decreased as a percentage of net sales during the third quarter of 2014, when compared with the third quarter of 2013 due to higher net sales, continued emphasis on expense control and lower corporate expenses due to lower variable compensation expense as well as favorable mark-to-market adjustments on certain equity-based awards, partially offset by the Company continuing to invest in strategic initiatives.

Research and development expense as a percent of net sales remained relatively flat in the third quarter of 2014 when compared with the third quarter of 2013 as the Company continued to incur investment spending to support growth initiatives during both periods.

During the third quarter of 2014, the Company recorded net restructuring charges of \$0.9 million compared with \$2.6 million in the third quarter of 2013. See **Note 3 – Restructuring Activities** in the Notes to Condensed Consolidated Financial Statements for further details.

Interest expense decreased \$1.3 million in the third quarter of 2014 compared with the same period in 2013 as a result of a lower average interest rate during the comparable period.

The Company recognized an income tax provision from continuing operations for the three months ended September 27, 2014 of \$27.9 million, which included a net benefit of \$2.1 million primarily associated with the reassessment of tax reserves. The Company recognized an income tax benefit from continuing operations for the three months ended September 28, 2013 of \$2.6 million, which included a net benefit of \$4.3 million mainly associated with the reassessment of tax reserves as well as unfavorable valuation allowance adjustments primarily related to stock-based compensation. The effective tax rate from continuing operations for the third quarters of 2014 and 2013, was 31.4 percent and (4.8) percent, respectively. The increase in the Company's 2014 effective tax rate is primarily due to no longer being in a full valuation allowance reserve position against a significant portion of its federal deferred tax assets and against certain state deferred tax assets due to the sustained positive operating performance of its U.S. operations and the availability of expected future taxable income. See **Note 15 – Income Taxes** in the Notes to Condensed Consolidated Financial Statements for further discussion.

Operating earnings, Net earnings from continuing operations and Diluted earnings per common share from continuing operations increased during the third quarter of 2014 when compared with the third quarter of 2013 due to the factors discussed in the preceding paragraphs. In addition, Diluted earnings per common share from continuing operations was affected by an increase in weighted average shares outstanding resulting from the impact of options exercised since the beginning of 2013.

Diluted earnings per common share from continuing operations, as adjusted – defined as Diluted earnings per common share from continuing operations, excluding the earnings or loss per share impact for Restructuring, exit and impairment charges from continuing operations, Loss on early extinguishment of debt and special tax items – increased by \$0.05 per share, or 9 percent, to \$0.63 per share for the third quarter of 2014 when compared with \$0.58 per share for the same period in 2013. The increase in diluted earnings per common share from continuing operations, as adjusted, is due to the factors discussed in the preceding paragraphs. In 2014, Restructuring, exit and impairment charges from continuing operations were \$0.01 per share and special tax items were a net benefit of \$0.02 per share. In 2013, Restructuring, exit and impairment charges from continuing operations was \$0.02 per share and special tax items were a net benefit of \$0.05 per share.

The Company completed the sale of its retail bowling business in the third quarter of 2014 and recorded an after-tax gain of \$52.6 million. The Company completed the sale of its Hatteras and Cabo boat brands during the third quarter of 2013 and recorded an after-tax gain of \$1.6 million. In the third quarter of 2014, sales from discontinued operations were \$68.8 million, pre-tax operating losses from discontinued operations were \$14.4 million and the income tax benefit from discontinued operations was \$5.2 million. In the third quarter of 2013, sales from discontinued operations were \$1.4 million and the income tax operating losses from discontinued operations were \$1.4 million and the income tax benefit from discontinued operations were \$1.4 million and the income tax benefit from discontinued operations were \$1.4 million and the income tax benefit from discontinued operations were \$1.4 million and the income tax benefit from discontinued operations were \$1.4 million and the income tax benefit from discontinued operations were \$1.4 million and the income tax benefit from discontinued operations were \$1.4 million and the income tax benefit from discontinued operations were \$1.4 million and the income tax benefit from discontinued operations were \$1.4 million and the income tax benefit from discontinued operations were \$0.4 million.

The following table sets forth certain amounts, ratios and relationships calculated from the Condensed Consolidated Statements of Comprehensive Income for the nine months ended:

	Nine Months Ended				2014 vs. 2013 Increase/(Decrease)			
- (in millions, except per share data)	Se	ptember 27, 2014	Se	eptember 28, 2013		\$	%	
Net sales	\$	2,900.1	\$	2,772.9	\$	127.2	4.6 %	
Gross margin (A)		806.8		754.5		52.3	6.9 %	
Restructuring, exit and impairment charges		4.0		10.7		(6.7)	(62.6)%	
Operating earnings		313.9		273.7		40.2	14.7 %	
Net earnings from continuing operations		197.2		178.1		19.1	10.7 %	
Diluted earnings per common share from continuing operations	\$	2.11	\$	1.96	\$	0.15	7.7 %	
Expressed as a percentage of Net sales:								
Gross margin		27.8%		27.2%			60 bpts	
Selling, general and administrative expense		13.9%		14.0%			(10) bpts	
Research and development expense		3.0%		2.9%			10 bpts	
Restructuring, exit and impairment charges		0.1%		0.4%			(30) bpts	
Operating margin		10.8%		9.9%			90 bpts	

#### bpts = basis points

(A) Gross margin is defined as Net sales less Cost of sales as presented in the Condensed Consolidated Statements of Comprehensive Income.

The Company's net sales increased in the first nine months of 2014 when compared to the same prior year period due to increases across all segments due to the same factors as described above for the quarterly period, except that Boat segment global wholesale unit shipments were flat. Additionally, Marine Engine and Boat segment net sales were adversely affected by comparatively harsher weather conditions in many North American markets during the first quarter of 2014 and diesel sterndrive engine sales increased slightly during the first nine months of 2014. International sales for the Company increased 3 percent in the first nine months of 2014 when compared with the same prior year period. This was driven primarily by sales increases in European markets, partially offset by sales declines in Latin American and Canadian markets.

The gross margin percentage increased in the first nine months of 2014 when compared with the same prior year period, with increases across all segments as a result of the same factors described in the quarterly period above.

Selling, general and administrative expense as a percentage of net sales remained relatively flat during the first nine months of 2014, when compared with the same prior year period, mainly due to increased spending on growth initiatives, along with the absence of a \$5.5 million gain on the sale of real estate in the Marine Engine segment in the first quarter of 2013 and the absence of favorable insurance settlements received in the Marine Engine segment in the second quarter of 2013.

Research and development expense as a percentage of net sales remained relatively flat in the first nine months of 2014 when compared with the same prior year period as the Company continued to incur investment spending to support growth initiatives during both periods.

During the first nine months of 2014, the Company recorded net restructuring charges of \$4.0 million compared with \$10.7 million during the same prior year period. See **Note 3** – **Restructuring Activities** in the Notes to Condensed Consolidated Financial Statements for further details.

The Company recognized equity earnings of \$0.5 million during the first nine months of 2014 and equity losses of \$1.4 million during the first nine months of 2013 which were related to the Company's marine joint ventures. The Company recognized Other income, net of \$3.5 million and \$1.4 million during the first nine months of 2014 and 2013, respectively, primarily related to an income sharing agreement with Brunswick Acceptance Company, LLC (BAC) related to income generated from the sale of



receivables by BAC to the securitization facility as discussed in **Note 14 – Financial Services** in the Notes to Condensed Consolidated Financial Statements.

Interest expense decreased \$11.4 million in the first nine months of 2014 compared with the same period in 2013 as a result of lower average outstanding debt levels at a lower average interest rate versus the comparable period.

The Company recognized an income tax provision from continuing operations for the nine months ended September 27, 2014 of \$98.7 million, which included a net benefit of \$1.6 million primarily associated with the reassessment of tax reserves. The Company recognized an income tax provision from continuing operations for the nine months ended September 28, 2013 of \$29.8 million, which included a net charge of \$8.2 million mainly associated with unfavorable valuation allowance adjustments primarily related to stock-based compensation and the reassessment of tax reserves. The effective tax rate from continuing operations for the first nine months of 2014 and 2013, was 33.4 percent and 14.3 percent, respectively. The increase in the Company's 2014 effective tax rate is due to the same factors as described in the quarterly period above. See **Note 15 – Income Taxes** in the Notes to Condensed Consolidated Financial Statements for further discussion.

Operating earnings, Net earnings from continuing operations and Diluted earnings per common share from continuing operations increased during the first nine months of 2014 when compared with the same prior year period due to the factors discussed in the preceding paragraphs. In addition, Diluted earnings per common share from continuing operations was negatively affected by an increase in weighted average shares outstanding resulting from options exercised since the beginning of 2013.

Diluted earnings per common share from continuing operations, as adjusted decreased by \$0.32 per share, or 13 percent, to \$2.09 per share for the first nine months of 2014 when compared with \$2.41 per share for the same period in 2013, reflecting a higher year-over-year effective tax rate in 2014 when compared to 2013 as discussed in the quarterly period above. In 2014, Restructuring, exit and impairment charges from continuing operations were \$0.03 per share and special tax items were a net benefit of \$0.01 per share. In 2013, Restructuring, exit and impairment charges from continuing operations were \$0.11 per share, Loss on early extinguishment of debt was \$0.31 per share and special tax items were a net provision of \$0.09 per share.

As described in the quarterly period above, the Company sold its retail bowling business in the third quarter of 2014 for an after-tax gain of \$52.6 million. In the third quarter of 2013 the Company completed the sale of its Hatteras and Cabo boat brands for an after-tax gain of \$1.6 million. In the first nine months of 2014, sales from discontinued operations were \$209.8 million, pre-tax operating earnings from discontinued operations were \$0.3 million and the income tax provision from discontinued operations was \$0.1 million. In the first nine months of 2013, sales from discontinued operations were \$236.2 million, pre-tax operating earnings from discontinued operations was \$1.0 million.

# **Marine Engine Segment**

The following table sets forth Marine Engine segment results for the three months ended:

	Three Months Ended					2014 vs. 2013 Increase/(Decrease)			
(in millions)	September 27, 2014		September 28, 2013			\$	%		
Net sales	\$	566.9	\$	511.1	\$	55.8	10.9 %		
Operating earnings		93.3		75.2		18.1	24.1 %		
Operating margin		16.5%		14.7%			180 bpts		
Capital expenditures	\$	10.1	\$	19.3	\$	(9.2)	(47.7)%		

bpts = basis points

Net sales for the Marine Engine segment increased in the third quarter of 2014 when compared with the third quarter of 2013. The increase was mainly due to an increase in outboard engine sales, driven by favorable retail demand trends and new product introductions, and higher sales in the marine service, parts and accessories businesses, which benefited from recent acquisitions, new product launches and market share gains. The acquisitions of Whale and Bell, as discussed in **Note 4** – **Acquisitions** in the Notes to Condensed Consolidated Financial Statements, accounted for approximately 3 percentage points of the Marine Engine segment's overall revenue growth rate in the third quarter of 2014. Partially offsetting these factors was a decline in sterndrive engine sales, reflecting continuing unfavorable global retail demand trends. International sales increased in the third quarter of

2014 when compared to the prior year period and remained at 34 percent of the segment's sales. Sales increases in European and Canadian markets were partially offset by sales decreases in Latin American markets.

Marine Engine segment operating earnings increased in the third quarter of 2014 as a result of an increase in net sales, recently launched outboard products and favorable warranty experience, partially offset by increased investments in growth initiatives.

Capital expenditures in the third quarters of 2014 and 2013 were related to tooling costs for the production of new models, plant capacity expansion activities in Fond du Lac, Wisconsin, and profit-maintaining investments.

....

The following table sets forth Marine Engine segment results for the nine months ended:

	Nine Months Ended					2014 vs. 2013 Increase/(Decrease)			
(in millions)	Se	ptember 27, 2014	Se	ptember 28, 2013		\$	%		
Net sales	\$	1,724.4	\$	1,664.6	\$	59.8	3.6 %		
Operating earnings		277.5		266.1		11.4	4.3 %		
Operating margin		16.1%		16.0%			10 bpts		
Capital expenditures	\$	35.1	\$	44.9	\$	(9.8)	(21.8)%		

#### bpts = basis points

Net sales for the Marine Engine segment increased in the first nine months of 2014 when compared with the same prior year period due to the same factors described in the quarterly period above, except diesel sterndrive engine sales increased slightly during the first nine months of 2014 and overall sales in the first quarter of 2014 were adversely affected by comparatively harsher weather conditions in many North American markets. International sales in the first nine months of 2014 increased when compared with the same prior year period, primarily due to increased sales in European and Canadian markets, partially offset by declines in Latin American markets. International sales were 34 percent of the segment's sales.

Marine Engine segment operating earnings increased in the first nine months of 2014 due to the same factors described in the quarterly period above, partially offset by the absence of a \$5.5 million gain on the sale of real estate from the first quarter of 2013 and the absence of favorable insurance settlements received in the second quarter of 2013.

The descriptions of the Marine Engine segment's capital expenditures for the year-to-date period were consistent with the descriptions in the quarterly period above.

### **Boat Segment**

The following table sets forth Boat segment results for the three months ended:

		Three Months Ended					2014 vs. 2013 Increase/(Decrease)			
(in millions)	September 27, 2014		Se	September 28, 2013		\$	%			
Net sales	\$	234.6	\$	191.7	\$	42.9	22.4 %			
Restructuring, exit and impairment charges		0.9		2.6		(1.7)	(65.4)%			
Operating loss		(7.0)		(16.9)		(9.9)	(58.6)%			
Operating margin		(3.0)%		(8.8)%			580 bpts			
Capital expenditures	\$	14.2	\$	7.9	\$	6.3	79.7 %			

bpts = basis points

Boat segment net sales increased in the third quarter of 2014 versus the third quarter of 2013, reflecting balanced growth between outboard and fiberglass sterndrive and inboard boats. Segment sales also benefited from several new product introductions and a favorable shift in mix across most of its boat lines, including the introduction of new larger, higher priced products, which resulted in higher average selling prices along with growth in wholesale unit shipments. International sales were 29 percent of the

segment's sales during the third quarter of 2014 and increased when compared to the same prior year period due to increased sales to European and Asia Pacific markets, partially offset by sales declines in Canadian and Latin American markets.

The net restructuring, exit and impairment charges recognized during the third quarter of 2014 were mainly related to actions associated with the Company's decision to outsource woodworking operations for its fiberglass sterndrive boats and the consolidation of the Company's yacht and motoryacht manufacturing footprint, partially offset by a gain on disposal of the Company's Riverview plant in Knoxville, Tennessee. The restructuring, exit and impairment charges recognized during the third quarter of 2013 were mainly related to actions associated with consolidation of the Company's yacht and motoryacht manufacturing footprint, as well as activities resulting from the consolidation of the Company's fiberglass cruiser manufacturing. See Note 3 – Restructuring Activities in the Notes to Condensed Consolidated Financial Statements for further details.

The Boat segment reported a lower operating loss in the third quarter of 2014 compared with the third quarter of 2013 mainly due to the factors impacting sales as discussed above as well as increased production rates and capacity and lower restructuring charges, partially offset by costs associated with new product integrations and production ramp-up and increased investment spending related to the introduction of new boat models.

Capital expenditures in the third quarters of 2014 and 2013 were related to tooling costs for the production of new models, plant capacity expansion activities, growth initiatives and profit-maintaining investments.

The following table sets forth Boat segment results for the nine months ended:

		Nine Mon	ths End	2014 vs. 2013 Increase/(Decrease)			
(in millions)	September 27, 2014		Sep	September 28, 2013		\$	%
Net sales	\$	841.5	\$	792.3	\$	49.2	6.2 %
Restructuring, exit and impairment charges		1.3		10.0		(8.7)	(87.0)%
Operating earnings		21.3		0.1		21.2	NM
Operating margin		2.5%		0.0%			250 bpts
Capital expenditures	\$	32.4	\$	27.9	\$	4.5	16.1 %

bpts = basis points NM = not meaningful

Net sales for the Boat segment increased in the first nine months of 2014 when compared with the same prior year period due to the same factors described in the quarterly period above, except that global wholesale unit shipments were flat. In addition, comparatively harsher weather conditions in many North American markets also adversely affected wholesale unit shipments in the first quarter of 2014 when compared to the same period in 2013.

The Boat segment operating earnings increased in the first nine months of 2014 due to an increase in net sales as mentioned above, as well as the factors described in the quarterly period above.

The factors affecting Boat segment restructuring, exit and impairment charges and capital expenditures were consistent with the factors described in the quarterly period above.

## **Fitness Segment**

The following table sets forth Fitness segment results for the three months ended:

	Three Months Ended					2014 vs. 2013 Increase/(Decrease)			
(in millions)	September 27, 2014		September 28, 2013			\$	%		
Net sales	\$	189.0	\$	170.7	\$	18.3	10.7%		
Operating earnings		25.8		25.3		0.5	2.0%		
Operating margin		13.7%		14.8%			(110) bpts		
Capital expenditures	\$	4.9	\$	2.1	\$	2.8	NM		

bpts = basis points

NM = not meaningful

Fitness segment net sales increased in the third quarter of 2014 when compared with the third quarter of 2013, reflecting growth in the U.S. to health clubs, hospitality and local and federal government customers, as well as net sales growth in international markets, especially in the Middle East, Africa and Latin America regions. International sales were 52 percent of the segment's sales during the third quarter of 2014. Net sales in all regions benefited from new product introductions.

Fitness segment operating earnings increased slightly in the third quarter of 2014 as higher sales and benefits from new product introductions were partially offset by a decline in gross margin as a percentage of sales and continued increases in investment in growth initiatives.

Capital expenditures in the third quarters of 2014 and 2013 related to capital for the production of new products, growth initiatives and profit-maintaining investments.

The following table sets forth Fitness segment results for the nine months ended:

	Nine Months Ended					2014 vs. 2013 Increase/(Decrease)			
(in millions)	Sej	ptember 27, 2014	Sep	otember 28, 2013		\$	%		
Net sales	\$	534.3	\$	498.8	\$	35.5	7.1%		
Operating earnings		74.5		71.5		3.0	4.2%		
Operating margin		13.9%		14.3%			(40) bpts		
Capital expenditures	\$	11.4	\$	5.0	\$	6.4	NM		

bpts = basis points

Fitness segment net sales increased in the first nine months of 2014 when compared with the same prior year period, due to the same factors as mentioned in the quarterly period above. International sales were 50 percent of the segment's sales during the first nine months of 2014.

Fitness segment operating earnings increased in the first nine months of 2014 as a result of higher sales and higher gross margins, including favorable warranty expense comparisons, partially offset by continued increases in investment in growth initiatives and the absence of a favorable insurance settlement received in the first quarter of 2013.

The descriptions of the Fitness segment's capital expenditures for the year-to-date period were consistent with the descriptions in the quarterly period above.

NM = not meaningful

### Corporate/Other

The following table sets forth Corporate/Other results for the three months ended:

	Three Mon	ths Ended	2014 vs. 2 Increase/(De	
(in millions)	September 27, 2014	September 28, 2013	\$	%
Operating loss	(14.7)	(16.3)	(1.6)	(9.8)%

Corporate operating expenses decreased in the third quarter of 2014 when compared with the same prior year period mainly due to lower variable compensation expense as well as favorable mark-to-market adjustments on certain equity-based awards.

....

.....

The following table sets forth Corporate/Other results for the nine months ended:

	Nine Months Ended					2014 vs. 2013 Increase/(Decrease)			
(in millions)	Sept	tember 27, 2014	Sept	tember 28, 2013		\$	%		
Restructuring, exit and impairment charges	\$	2.7	\$	0.7	\$	2.0	NM		
Operating loss		(48.3)		(49.9)		(1.6)	(3.2)%		

#### NM = Not meaningful

The restructuring, exit and impairment charges recorded in the first nine months of 2014 and 2013 related to severance actions. See **Note 3 – Restructuring Activities** in the Notes to Condensed Consolidated Financial Statements for further details.

Corporate operating expenses decreased in the first nine months of 2014 when compared with the same prior year period, due to a reduction in project spending and the absence of increases in reserves for various legal matters that occurred in the first quarter of 2013, partially offset by higher restructuring charges.

## Cash Flow, Liquidity and Capital Resources

The following table sets forth an analysis of free cash flow for the nine months ended:

		Nine Months					
(in millions)	1	September 27, 2014					
Net cash provided by operating activities of continuing operations	\$	122.7	\$	140.5			
Net cash provided by (used for):							
Capital expenditures		(79.6)		(79.3)			
Proceeds from the sale of property, plant and equipment		5.6		7.4			
Free cash flow <sup>(A)</sup>	\$	48.7	\$	68.6			

(A) The Company defines "Free cash flow" as cash flow from operating and investing activities (excluding cash provided by (used for) acquisitions, investments, transfers to restricted cash and purchases or sales of marketable securities). Free cash flow is not intended as an alternative measure of cash flow from operations, as determined in accordance with generally accepted accounting principles (GAAP) in the United States. The Company uses this financial measure, both in presenting its results to shareholders and the investment community and in its internal evaluation and management of its businesses. Management believes that this financial measure and the information it provides are useful to investors because it permits investors to view Brunswick's performance using the same tool that management uses to gauge progress in achieving its goals. Management believes that the non-GAAP financial measure "Free cash flow" is also useful to investors because it is an indication of cash flow that may be available to fund investments in future growth initiatives and future debt retirements.

Brunswick's major sources of funds for investments, acquisitions, debt retirements, dividend payments and share repurchase programs are cash generated from operating activities, available cash and marketable securities balances, proceeds from the sale of businesses and selected borrowings. The Company evaluates potential acquisitions, divestitures and joint ventures in the ordinary course of business.

### 2014 Cash Flow

In the first nine months of 2014, net cash provided by operating activities of continuing operations totaled \$122.7 million. The primary driver of the cash provided by operating activities was net earnings adjusted for non-cash expenses, including depreciation and amortization. An increase in working capital, excluding the impact of acquisitions, had a negative effect on net cash provided by operating activities. Working capital is defined as Accounts and notes receivable, Inventories and Prepaid expenses and other, net of Accounts payable and Accrued expenses as presented in the Condensed Consolidated Balance Sheets. Net inventories increased by \$73.6 million during the first nine months of 2014 due to increases in production and finished goods to support new product introductions. The decrease in Accrued expenses of \$55.3 million during the first nine months of 2014 was driven primarily by the payment of the prior year's variable compensation, which had been accrued as of December 31, 2013. Accounts and notes receivable increased \$41.6 million during the first nine months of 2014, due primarily to seasonal changes in sales in the Company's Marine Engine segment. Partially offsetting these items was an increase in Accounts payable of \$21.5 million, which was a result of increased production and the benefit from implementing a structured payables program with certain suppliers in the Marine Engine segment. Pension contributions during the nine months ended September 27, 2014 had a negative effect on net cash provided by operating activities as the Company increased its contributions in anticipation of funding lump sum payouts to certain participants as discussed in **Note 16 – Pension and Other Postretirement Benefits** in the Notes to Condensed Consolidated Financial Statements. The Company also paid taxes of \$19.2 million during the nine months ended September 27, 2014.

Net cash used for investing activities of continuing operations during the first nine months of 2014 totaled \$117.0 million, which included capital expenditures of \$79.6 million. The Company's capital spending is focused on new product introductions and growth initiatives, capacity expansion projects in the Marine Engine and Boat segments, and high priority, profit-maintaining capital and investments targeting operating cost reductions. Cash paid for the acquisitions of Whale and Bell, net of cash acquired, totaled \$41.8 million in the first nine months of 2014. See **Note 4 – Acquisitions** in the Notes to Condensed Consolidated Financial Statements of 2014 as discussed in **Note 9 – Commitments and Contingencies** in the Notes to Condensed Consolidated Financial Statements. Partially offsetting these items were net proceeds from marketable securities of \$11.9 million that were used to satisfy working capital requirements during the first nine months of 2014. See **Note 12 – Investments** in the Notes to Condensed Consolidated Financial Statements for further discussion of the Company's marketable securities.

Cash flows used for financing activities of continuing operations were \$27.7 million during the nine months ended September 27, 2014. The cash outflow was primarily the result of dividends paid to common shareholders, partially offset by the impact of excess tax benefits from share-based compensation, which resulted primarily from the exercise of stock appreciation rights and stock options. See Note 17 to the consolidated financial statements in the 2013 Form 10-K for further description of excess tax benefits. Excess tax benefits are netted out of cash used for operating activities and are reflected as a cash inflow from financing activities in the Condensed Consolidated Statements of Cash Flows. In the first nine months of 2014, excess tax benefits did not significantly benefit the amount of taxes paid by the Company because of its tax position. Consequently, cash flows from operating activities and free cash flow were negatively affected by excess tax benefits.

## 2013 Cash Flow

In the first nine months of 2013, net cash provided by operating activities of continuing operations totaled \$140.5 million. The primary driver of the cash provided by operating activities was earnings adjusted for non-cash expenses, including depreciation and amortization and debt extinguishment losses. A seasonal increase in working capital had a negative effect on net cash provided by operating activities. Accounts and notes receivable increased \$59.2 million during the first nine months of 2013, due primarily to seasonal changes in sales in the Company's Marine Engine segment. The decrease in Accrued expenses of \$56.7 million during the first nine months of 2013 was driven primarily by the payment of the prior year's variable compensation, which had been accrued as of December 31, 2012 and seasonal reductions in dealer allowances.

Net cash provided by investing activities of continuing operations during the first nine months of 2013 totaled \$49.3 million, which included net proceeds from marketable securities of \$121.5 million that were partially used to retire the Company's Senior notes due in 2016 during the second quarter as discussed below and to satisfy working capital requirements. See **Note 12 – Investments** in the Notes to Condensed Consolidated Financial Statements for further discussion of the Company's marketable securities. The Company also received \$7.4 million in proceeds from the sale of property, plant and equipment in the normal course of business primarily in our Marine Engine segment. Partially offsetting these items was \$79.3 million of capital expenditures in the first nine months of 2013. The Company's capital spending was focused on new product introductions and strategic initiatives, the Marine Engine segment's capacity expansion in Fond du Lac, Wisconsin, a new pontoon boat manufacturing facility and high priority, profit-maintaining capital and investments targeting operating cost reductions.

Cash flows used for financing activities of continuing operations were \$128.5 million during the nine months ended September 28, 2013. The cash outflow was primarily the result of repurchasing the remaining \$249.8 million of the Company's Senior notes due in 2016 and paying a \$24.2 million premium above par, partially offset by net proceeds received from issuing \$150.0 million of new debt due in 2021 and paying \$3.4 million in related debt issuance costs. See **Note 17 – Debt** in the Notes to Condensed Consolidated Financial Statements for further discussion. Also, partially offsetting the cash outflow was the cash inflow resulting from excess tax benefits from share-based compensation as discussed above for 2014, partially offset by share repurchases to satisfy tax withholding requirements.

## Liquidity and Capital Resources

The Company views its highly liquid assets as of September 27, 2014, December 31, 2013, and September 28, 2013 as:

(in millions)	:	September 27, 2014	D	ecember 31, 2013	Sep	otember 28, 2013
Cash and cash equivalents	\$	596.0	\$	356.5	\$	326.1
Short-term investments in marketable securities		0.8		12.7		22.3
Total cash, cash equivalents and marketable securities	\$	596.8	\$	369.2	\$	348.4

The following table sets forth an analysis of net debt as of September 27, 2014, December 31, 2013, and September 28, 2013:

(in millions)	S	September 27, 2014		December 31, 2013		tember 28, 2013
Short-term debt, including current maturities of long-term debt	\$	4.3	\$	6.4	\$	4.6
Long-term debt		452.3		453.4		459.9
Total debt		456.6		459.8		464.5
Less: Cash, cash equivalents and marketable securities		596.8		369.2		348.4
Net debt <sup>(A)</sup>	\$	(140.2)	\$	90.6	\$	116.1

(A) The Company defines Net debt as Short-term and Long-term debt, less Cash and cash equivalents and Short-term investments in marketable securities, as presented in the Condensed Consolidated Balance Sheets. Net debt is not intended as an alternative measure to debt, as determined in accordance with GAAP in the United States. The Company uses this financial measure, both in presenting its results to shareholders and the investment community and in its internal evaluation and management of its businesses. Management believes that this financial measure and the information it provides are useful to investors because it permits investors to view the Company's performance using the same metric that management uses to gauge progress in achieving its goals. Management believes that the non-GAAP financial measure "Net debt" is also useful to investors because it is an indication of the Company's ability to repay its outstanding debt using its current cash, cash equivalents and marketable securities.

The following table sets forth an analysis of total liquidity as of September 27, 2014, December 31, 2013, and September 28, 2013:

(in millions)	nber 27, 014	December 31, 2013		September 28, 2013	
Cash, cash equivalents and marketable securities	\$ 596.8	\$	369.2	\$	348.4
Amounts available under lending facilities <sup>(A)</sup>	293.8		277.9		279.0
Total liquidity <sup>(B)</sup>	\$ 890.6	\$	647.1	\$	627.4

(A) In June 2014, the Company amended and restated its secured, asset-based borrowing facility it entered into during March 2011 and converted it into a secured facility. Amounts available for borrowing as of December 31, 2013 and September 28, 2013 are amounts that were available under its asset-based borrowing facility. See discussion in Note 17 – Debt in the Notes to Condensed Consolidated Financial Statements.

Cash, cash equivalents and marketable securities totaled \$596.8 million as of September 27, 2014, an increase of \$227.6 million from \$369.2 million as of December 31, 2013, and an increase of \$248.4 million from \$348.4 million as of September 28,



<sup>(</sup>B) The Company defines Total liquidity as Cash and cash equivalents and Short-term investments in marketable securities as presented in the Condensed Consolidated Balance Sheets, plus amounts available for borrowing under its lending facilities. Total liquidity is not intended as an alternative measure to Cash and cash equivalents and Short-term investments in marketable securities as determined in accordance with GAAP in the United States. The Company uses this financial measure, both in presenting its results to shareholders and the investment community and in its internal evaluation and management of its businesses. Management believes that this financial measure and the information it provides are useful to investors because it permits investors to view the Company's performance using the same metric that management uses to gauge progress in achieving its goals. Management believes that the non-GAAP financial measure "Total liquidity" is also useful to investors because it is an indication of the Company's available highly liquid assets and immediate sources of financing.

2013. The increase in cash and cash equivalents reflects the net proceeds received from the sale of the retail bowling business completed in the third quarter of 2014 reported in Net cash provided by (used for) investing activities of discontinued operations in the Condensed Consolidated Statements of Cash Flows. Total debt as of September 27, 2014, December 31, 2013, and September 28, 2013 was \$456.6 million, \$459.8 million and \$464.5 million, respectively. As a result, the Company's Net debt decreased to (\$140.2) million as of September 27, 2014, from \$90.6 million at December 31, 2013, and decreased from \$116.1 million as of September 28, 2013. The Company's debt-to-capitalization ratio decreased to 26.3 percent as of September 27, 2014, from 30.7 percent as of December 31, 2013, primarily due to the effect of earnings on Shareholders' equity. The Company's debt-to-capitalization ratio as of September 28, 2013, due mainly to the effect of earnings on Shareholders' equity, which included an income tax benefit in 2013 resulting from the reversal of \$599.5 million of deferred tax valuation allowance reserves; lower Accumulated other comprehensive losses resulting from the favorable remeasurement of the Company's defined benefit plan obligations at December 31, 2013; and reduced debt levels.

In June 2014, the Company amended and restated the five-year \$300.0 million secured, asset-based borrowing facility it entered into during March 2011 and converted it into a five-year \$300 million secured facility (Facility) which is in effect through 2019. As of September 27, 2014, available borrowing capacity totaled \$293.8 million, net of \$6.2 million of letters of credit outstanding under the Facility. The Company has the ability to issue up to \$100.0 million in letters of credit under the Facility. The Company had no borrowings under the Facility during the nine months ended September 27, 2014. The Company initially paid a facility fee of 25.0 basis points per annum, however in August 2014, the fee was adjusted to 20.0 basis points per annum based on the Company's leverage ratio. Once the Company achieves the Investment Grade Release Conditions, the facility fee per annum will be within a range of 12.5 to 35.0 basis points based on the Company's credit rating. The Investment Grade Release Conditions are defined as the date upon which the Company receives an investment grade credit rating by either Standard & Poor's or Moody's and meets the leverage ratio requirements of less than or equal to 2.25:1.00 for the prior two fiscal quarters. Under the terms of the Facility, the Company has two borrowing options, including borrowing at a rate tied to adjusted LIBOR plus a spread of 150.0 basis points or a base rate plus a margin of 50.0 basis points. After the first six months, the rates will be determined by a leverage ratio, with a range of 130.0 to 190.0 basis points for LIBOR rate borrowings and a range of 30.0 to 90.0 basis points for base rate borrowings, with a range of 100.0 to 190.0 basis points for LIBOR rate borrowings and a range of 0.0 to 90.0 basis points for base rate borrowings.

The Company is required to maintain compliance with two financial covenants included in the Facility - a minimum interest coverage ratio and a maximum leverage ratio. The minimum interest coverage ratio, as defined in the agreement, is not permitted to be less than 3.50 to 1.00. The maximum leverage ratio, as defined in the agreement, is not permitted to be more than 3.00 to 1.00, unless the Company completes an acquisition of more than \$100.0 million, which increases the maximum leverage ratio to 3.25 to 1.00 for the twelve months following the acquisition. As of September 27, 2014, the Company was in compliance with these two financial covenants in the Facility.

Management believes that the Company has adequate sources of liquidity to meet the Company's short-term and long-term needs. As a result of debt retirements completed in 2013, the next significant long-term debt maturity is not until 2021. The Company's debt reduction activities are largely completed, however, the Company may continue to opportunistically retire debt. On October 22, 2014, the Company's Board of Directors authorized a program to repurchase up to \$200 million of the Company's outstanding common stock. Share repurchases will be completed in the open market or through privately negotiated transactions over approximately a two-year period. The Company's share repurchase program does not obligate it to acquire any specific number of shares, and the Company may discontinue purchases at any time that management determines additional purchases are not warranted.

The Company expects to increase earnings before income taxes in 2014 when compared with 2013 from higher sales, improved gross margins and higher operating earnings, despite higher operating expenses, which are expected to be slightly lower on a percentage of sales basis in 2014 than in 2013. The Company's working capital performance in 2014 will primarily be influenced by revenue growth. Net activity in working capital is expected to reflect a use of cash in 2014 in the range of \$40 million to \$60 million with receivables collections and inventory related cash flows to result in the liquidation of working capital over the remainder of the year. The Company anticipates its cash taxes paid for 2014 to be in the low double-digit percent levels of pre-tax earnings due to the Company's overall domestic tax credit carryforward position. The Company's plans also include capital expenditures of approximately \$140 million in 2014, with a substantial portion directed at growth and profit enhancing projects, including meeting capacity expansion requirements in each segment. Despite higher investment spending levels and a modest usage of cash for working capital, the Company plans to generate strong free cash flow in 2014 in the range of \$110 million to \$135 million.

The Company contributed \$2.4 million to fund benefit payments in its nonqualified pension plan during the nine months ended September 27, 2014 and \$2.5 million and \$3.8 million to fund benefit payments in its nonqualified pension plan during the nine months ended September 28, 2013 and full year of 2013, respectively. The Company contributed \$70.2 million to its qualified

pension plans during the nine months ended September 27, 2014 and \$23.3 million and \$50.0 million to its qualified pension plans during the nine months ended September 28, 2013 and full year of 2013, respectively. The Company expects to contribute approximately \$75 million to these plans in 2014. The 2014 contributions include an estimated amount which will be used to fund planned lump sum payouts to certain participants as discussed in **Note 16 – Pension and Other Postretirement Benefits** in the Notes to Condensed Consolidated Financial Statements. Company contributions are subject to change based on market conditions, pension funding regulations and Company discretion.

### **Financial Services**

See Note 14 – Financial Services in the Notes to Condensed Consolidated Financial Statements for a discussion of BAC, the Company's joint venture with CDF Ventures, LLC, a subsidiary of GE Capital Corporation.

### **Off-Balance Sheet Arrangements and Contractual Obligations**

The Company's off-balance sheet arrangements and contractual obligations, as of December 31, 2013, are detailed in the 2013 Form 10-K. There have been no material changes in these arrangements and obligations outside the ordinary course of business since December 31, 2013.

#### **Environmental Regulation**

In its Marine Engine segment, Brunswick continues to develop engine technologies to reduce engine emissions to comply with current and future emissions requirements. The costs associated with these activities may have an adverse effect on Marine Engine segment operating margins and may affect short-term operating results. Environmental regulatory bodies in the United States and other countries may impose higher emissions standards than are currently in effect for those regions. The Company complies with current regulations regarding emissions and expects to comply fully with any new regulations, but compliance will increase the cost of these products for the Company and the industry. The Boat segment continues to pursue fiberglass boat manufacturing technologies and techniques to reduce air emissions at its boat manufacturing facilities. The Company does not believe that compliance with federal, state and local environmental laws will have a material adverse effect on Brunswick's competitive position.

# **Critical Accounting Policies**

As discussed in the 2013 Form 10-K, the preparation of the consolidated financial statements in conformity with GAAP requires management to make certain estimates and assumptions that affect the amount of reported assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and revenues and expenses during the periods reported. Actual results may differ from those estimates.

There were no material changes in the Company's critical accounting policies since the filing of its 2013 Form 10-K.

### **Recent Accounting Pronouncements**

See Note 1 – Significant Accounting Policies in the Notes to Condensed Consolidated Financial Statements for the recent accounting pronouncements that have been adopted during the nine months ended September 27, 2014, or will be adopted in future periods.

## Forward-Looking Statements

Certain statements in this Quarterly Report on Form 10-Q are forward-looking as defined in the Private Securities Litigation Reform Act of 1995. Such statements are based on current expectations, estimates and projections about Brunswick's business. Forward-looking statements by their nature address matters that are, to different degrees, uncertain and often contain words such as "may", "could", "expect", "intend", "target", "plan", "seek", "estimate", "believe", "predict", "potential" or "continue". These statements are not guarantees of future performance and involve certain risks and uncertainties that may cause actual results to differ materially from expectations as of the date of this filing. These risks include, but are not limited to: the effect of adverse general economic conditions, including the amount of disposable income available to consumers for discretionary purchases, tight consumer credit markets, and the level of consumer confidence on the demand for the Company's products and services; the ability of dealers and customers to secure adequate access to financing and the Company's ability to access capital and credit markets; the ability to maintain strong relationships with dealers, distributors and independent boat builders; the ability to successfully manage pipeline inventories and respond to any excess supply of repossessed and aged boats in the market; credit and collections risks, including the potential obligation to repurchase dealer inventory; the risk of losing a key account or a critical

supplier; the strength and protection of the Company's brands and other intellectual property; the ability to absorb fixed costs and manage production facilities while expanding capacity and enhancing product offerings; the ability to successfully complete restructuring efforts in accordance with projected timeframes and costs; the ability to obtain components, parts and raw materials from suppliers in a timely manner and for a reasonable price; the need to meet pension funding obligations; the effect of higher energy and logistics costs, interest rates and fuel prices on the Company's results; competitive pricing pressures, including the impact of inflation and increased competition from international competitors; the ability to develop new and innovative products in response to changing retail demands and expectations that are differentiated for the global marketplace at a competitive price and in compliance with applicable laws; the effect of competition from other leisure pursuits on the level of participation in boating and fitness activities; the risk of product liability, warranty and other claims in connection with the manufacture and sale of products; the ability to respond to and minimize the negative financial impact of legislative and regulatory developments, including those related to environmental restrictions, climate change, healthcare costs, taxes and employee benefits; the ability to maintain market share, particularly in high-margin products; fluctuations in the Company's stock price due to external factors; the ability to maintain product quality and service standards expected by customers; the ability to increase manufacturing operations and meet production targets within time and budgets allowed; negative currency trends, including shifts in exchange rates; competition from new technologies; the ability to complete environmental remediation efforts and resolve claims and litigation at the cost estimated; the uncertainty and risks of doing business in international locations, including international political instability, civil unrest and other risks associated with operations in emerging markets; the risk of having to record an impairment to the value of goodwill and other assets; the effect that catastrophic events may have on consumer demand and the ability to manufacture products, including hurricanes, floods, earthquakes, and environmental spills; the effect of weather conditions on demand for marine products; the inability to attract and retain individuals who could be key contributors to the organization; and risks associated with the Company's information technology systems, including the continued use of legacy systems and the risk of a failure of or attacks on the Company's information systems, which could result in data security breaches, lost or stolen assets or information, and associated remediation costs.

Additional risk factors are included in the 2013 Form 10-K and elsewhere in this report. All forward-looking statements herein speak only as of the date the statement is made and we undertake no obligation to update or revise any forward-looking statement, except as required by the Federal Securities laws.

# Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Company is exposed to market risk from changes in foreign currency exchange rates, interest rates and commodity prices. The Company enters into various hedging transactions to mitigate these risks in accordance with guidelines established by the Company's management. The Company does not use financial instruments for trading or speculative purposes. The Company's risk management objectives are described in **Note 5 – Financial Instruments** in the Notes to Condensed Consolidated Financial Statements and Notes 1 and 13 to the consolidated financial statements in the 2013 Form 10-K.

There have been no significant changes to the Company's market risk since December 31, 2013. For a discussion of exposure to market risk, refer to Part II, Item 7A – Quantitative and Qualitative Disclosures about Market Risk, set forth in the 2013 Form 10-K.

## Item 4. Controls and Procedures

Under the supervision and with the participation of the Company's management, including the Chief Executive Officer and the Chief Financial Officer of the Company (its principal executive officer and principal financial officer, respectively), the Company has evaluated its disclosure controls and procedures (as defined in Securities Exchange Act Rules 13a-15(e) and 15d-15(e)) as of the end of the period covered by this Quarterly Report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures are effective. There were no changes in the Company's internal control over financial reporting during the fiscal quarter covered by this report that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

# PART II - OTHER INFORMATION

# Item 1A. Risk Factors

Brunswick's operations and financial results are subject to various risks and uncertainties that could adversely affect the Company's business, financial condition, results of operations, cash flows, and the trading price of Brunswick's common stock. There have been no material changes to the risk factors previously disclosed in the 2013 Form 10-K, which was filed with the SEC on February 14, 2014.

# Item 6. Exhibits

2.1	Equity Purchase Agreement between Brunswick Corporation and AMF Bowling Centers, Inc. dated as of July 17, 2014.
31.1	Certification of CEO Pursuant to 15 U.S.C. Section 7241, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of CFO Pursuant to 15 U.S.C. Section 7241, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1	Certification of CEO Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2	Certification of CFO Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# **BRUNSWICK CORPORATION**

October 31, 2014

By: <u>/s/ ALAN L. LOWE</u> Alan L. Lowe Vice President – Finance and Controller\*

\*Mr. Lowe is signing this report both as a duly authorized officer and as the principal accounting officer.

# EQUITY PURCHASE AGREEMENT

# BETWEEN

# **BRUNSWICK CORPORATION**

# AND

# AMF BOWLING CENTERS, INC.

Dated as of July 17, 2014

# TABLE OF CONTENTS

		Page
ARTICLE I	DEFINITIONS	1
Section 1.1	Definitions	1
Section 1.2	Interpretation	23
ARTICLE II	PURCHASE AND SALE	24
Section 2.1	Purchase and Sale of the Securities	24
ARTICLE III	PURCHASE PRICE	25
Section 3.1	Determination of Estimated Closing Date Net Working Capital and Estimated Closing Date League and Customer Deposits	25
Section 3.2	Purchase Price	26
Section 3.3	Determination of Closing Date Working Capital and Closing Date League and Customer Deposits	27
Section 3.4	Adjustment	29
Section 3.5	Allocation of Purchase Price and Certain other Tax Matters	29
Section 3.6	Withholding Tax	31
ARTICLE IV	CLOSING	32
Section 4.1	Closing Date	32
Section 4.2	Payment on Closing Date	33
Section 4.3	Buyer's Additional Closing Date Deliveries	33
Section 4.4	Seller's Closing Date Deliveries	34
ARTICLE V	REPRESENTATIONS AND WARRANTIES OF SELLER	36
Section 5.1	Organization of Seller	36
Section 5.2	Organization; Capital Structure of the Company Group; Power and Authority	37
Section 5.3	Authority of Seller and Members; Conflicts	37
Section 5.4	Financial Statements	38
Section 5.5	Recent Operations	39
Section 5.6	Taxes	41
Section 5.7	Governmental Permits	43
Section 5.8	Real Property	43
Section 5.9	Personal Property Leases	48
Section 5.10	Intellectual Property	48
Section 5.11	Title to Property; Sufficiency of Assets	51
Section 5.12	No Violation, Litigation or Regulatory Action; Anti-Corruption Laws	51
Section 5.13	Contracts	52

i

Section 5.14	Status of Contracts	54
Section 5.15	ERISA	54
Section 5.16	Environmental Matters	56
Section 5.17	Employee Relations and Agreements	58
Section 5.18	No Undisclosed Liabilities	60
Section 5.19	Insurance	60
Section 5.20	Material Services	61
Section 5.21	No Brokers	61
Section 5.22	Related Party Transactions	61
Section 5.23	Books and Records	61
Section 5.24	Suppliers	61
Section 5.25	Bank Accounts	62
Section 5.26	Managers	62
Section 5.27	Gift Cards	62
Section 5.28	No Other Representations or Warranties	62
	-	
ARTICLE VI	REPRESENTATIONS AND WARRANTIES OF BUYER	63
Section 6.1	Organization of Buyer	63
Section 6.2	Authority of Buyer; Conflicts	63
Section 6.3	No Violation, Litigation or Regulatory Action	64
Section 6.4	Financing	64
Section 6.5	Solvency	65
Section 6.6	Investment Intent	66
Section 6.7	No Brokers	66
Section 6.8	Investigation	66
	-	
ARTICLE VII	ACTION PRIOR TO THE CLOSING DATE	67
Section 7.1	Access to Information	67
Section 7.2	Notifications	67
Section 7.3	Efforts; Consents of Third Parties; Governmental Approvals	68
Section 7.4	Operations Prior to Closing Date	70
Section 7.5	Termination of Related Party Transactions	72
Section 7.6	Efforts to Obtain Funding	73
Section 7.7	Financing Status	76
Section 7.8	[Reserved]	77
Section 7.9	Restructuring	77
Section 7.10	Exclusivity	77
Section 7.11	Repairs; Exclusive Remedy	78
	· · ·	
ARTICLE VIII	ADDITIONAL AGREEMENTS	79
		. ,

ii

Section 8.1	Use of Names	79
Section 8.2	Tax Matters	80
Section 8.3	Employee Matters	84
Section 8.4	Securities Law Legends	87
Section 8.5	Insurance; Risk of Loss; Casualty/Condemnation Prior to Closing	88
Section 8.6	Restrictive Covenants	89
Section 8.7	Call Option	93
Section 8.8	Substitute Guaranties; Replacement Letters of Credit	95
Section 8.9	Audited Financial Statements	96
Section 8.10	Company Group Bank Accounts	97
Section 8.11	Company Group Managers	97
Section 8.12	Title Policies	97
Section 8.13	Kick-Out Elections	98
Section 8.14	Collection of Receivables and Deferred Receivables; Payment of Certain Liabilities	99
Section 8.15	Delivery of Updated Loss Runs	100
Section 8.16	Guarding; Limitation of Liability	100
Section 8.17	Gift Cards	101
Section 8.18	Additional Agreements Relating to Web Content and Domains	101
ARTICLE IX	CONDITIONS PRECEDENT TO OBLIGATIONS OF BUYER	102
Section 9.1	No Misrepresentation or Breach of Covenants and Warranties; No Material Adverse Effect	102
Section 9.2	No Restraint	103
Section 9.3	Restructuring; Other Deliveries	103
Section 9.4	Funding	103
Section 9.5	Third Party Consents and Governmental Permits	103
ARTICLE X	CONDITIONS PRECEDENT TO OBLIGATIONS OF SELLER	104
Section 10.1	No Misrepresentation or Breach of Covenants and Warranties	104
Section 10.2	No Restraint	104
Section 10.3	Other Deliveries	104
ARTICLE XI	INDEMNIFICATION	104
Section 11.1	Indemnification by Seller	104
Section 11.2	Indemnification by Buyer	107

iii

Section 11.3	Notice of Claims	108
Section 11.4	Determination of Amount	109
Section 11.5	Third Person Claims	110
Section 11.6	Limitations	112
Section 11.7	Mitigation; Cooperation; No Duplication	113
ARTICLE XII	TERMINATION	113
Section 12.1	Termination	113
Section 12.2	Notice of Termination	114
Section 12.3	Reverse Termination Fee	114
Section 12.4	Effect of Termination	116
ARTICLE XIII	GENERAL PROVISIONS	116
Section 13.1	Survival of Representations and Warranties	116
Section 13.2	Governing Law; Consent to Jurisdiction	116
Section 13.3	No Public Announcement	116
Section 13.4	Notices	117
Section 13.5	Successors and Assigns; Third-Party Beneficiaries	118
Section 13.6	Access to Records after Closing	118
Section 13.7	Entire Agreement; Amendments	119
Section 13.8	Waivers	120
Section 13.9	Expenses	120
Section 13.10	Partial Invalidity	120
Section 13.11	Execution in Counterparts	120
Section 13.12	Further Assurances	120
Section 13.13	Specific Performance	121
Section 13.14	Waiver of Jury Trial	121
Section 13.15	No Recourse to Financing Sources	121
Section 13.16	Jurisdiction for Financing Sources	122
Section 13.17	Contract under Seal	122

# Exhibits

Exhibit A	Agreed Accounting Principles
Exhibit B	Form of Note
Exhibit C	Form of Software License Agreement
Exhibit D	Form of Supply Agreement
Exhibit E	Form of Trademark License Agreement
Exhibit F	Form of Transition Services Agreement
Exhibit G	Form of Restructuring Agreements
Exhibit H	Form of Affidavit

# EQUITY PURCHASE AGREEMENT

**EQUITY PURCHASE AGREEMENT** (the "<u>Agreement</u>"), dated as of July 17, 2014, between BRUNSWICK CORPORATION, a Delaware corporation ("<u>Seller</u>"), and AMF BOWLING CENTERS, INC., a Virginia corporation ("<u>Buyer</u>").

# **PRELIMINARY STATEMENT:**

WHEREAS, Seller is the registered and beneficial owner of (i) all of the issued and outstanding shares in the capital of BRUNSWICK CENTRES INC., a corporation formed under the laws of Ontario ("Brunswick Centres" and such shares, the "Canadian Shares") (the Canadian Shares, the Perry Shares and the Normandy Shares, are referred to as the "Shares"), (ii) all of the outstanding membership interests (the "Recreation Interests") of BRUNSWICK RECREATION, LLC, a Virginia limited liability company ("Brunswick Recreation"), and (iii) all of the outstanding membership interests (the "Leiserv Interests" and, together with the Recreation Interests, the "Interests") of LEISERV, LLC, a Delaware limited liability company ("Leiserv" and together with its direct and indirect Subsidiaries set forth on Schedule 5.2(a), Brunswick Recreation, Brunswick Centres, Normandy Restaurant, Inc. and Perry Hall Lounge, Inc., the "Company Group", and each such entity, a "Member");

WHEREAS, Seller and the Company Group are in the business of owning, leasing and operating retail bowling centers in North America (including the United States) and ancillary services at such centers including arcades, table games, restaurants, bars, lounges, family entertainment games, and concession services (including food, beverage, alcohol, music, video, television entertainment), and sale and rental of shoes, shirts, and bowling-related products at such centers (such business, excluding the Excluded Business, the Bowling Products Business and the Billiards Business, the "Business");

WHEREAS, at or prior to the Closing, Seller and its Affiliates will consummate the Restructuring;

WHEREAS, the parties intend to create a contract under seal;

**WHEREAS**, Seller desires to sell (or, in the case of the Perry Shares and the Normandy Shares, cause to be sold) to Buyer, and Buyer desires to purchase from Seller (or, in the case of the Perry Shares and the Normandy Shares, from Seller's designees), all of the Shares and Interests after giving effect to the Restructuring (collectively, the "<u>Securities</u>"), all on the terms and subject to the conditions set forth herein.

**NOW, THEREFORE**, in consideration of the mutual covenants and agreements hereinafter set forth, it is hereby agreed between Seller and Buyer as follows:

# ARTICLE I DEFINITIONS

Section 1.1. <u>Definitions.</u> In this Agreement, the following terms have the meanings specified or referred to in this <u>Section 1.1.</u>

"<u>Accounting Methodology</u>" accounting principles, methods and practices utilized in preparing the Historical Financial Statements, applied on a consistent basis and in accordance with GAAP, using consistent estimation methodologies and judgments and with consistent classifications.

"Accrued Vacation" has the meaning specified in Section 8.3(f).

"<u>Action</u>" means any (a) claim, action, lawsuit, arbitration, proceeding, litigation or hearing, or (b) any investigation, examination, inquiry or audit (other than audit relating to Taxes) of which Seller has become aware, in the case of each of <u>clauses (a)</u> and <u>(b)</u> by or before a court, Governmental Body or arbitral tribunal, whether at law or in equity.

"Adjustment Amount" has the meaning specified in Section 3.3(d).

"<u>Affected Property</u>" has the meaning specified in <u>Section 8.13(a)</u>.

"<u>Affiliate</u>" means, with respect to any Person, any other Person which directly or indirectly, through one or more intermediaries, controls, is controlled by or is under common control with such Person. As used herein, "<u>control</u>" means the power to direct the management or affairs of a Person through the ownership of more than 50% of the voting equity securities of such Person.

"After-Acquired Business" has the meaning specified in Section 8.6(a)(ii).

"<u>Agreed Accounting Principles</u>" means, collectively, the Accounting Methodology, subject to the exceptions set forth on <u>Exhibit A</u> (which also sets forth, for illustration purposes only, a computation of Closing Date Net Working Capital (and each component thereof) as if March 29, 2014 were the Closing Date); <u>provided</u>, that in the event of any conflict between the Accounting Methodology and the rules set forth on <u>Exhibit A</u>, the rules set forth on <u>Exhibit A</u> shall apply.

"<u>Agreement</u>" has the meaning specified in the first paragraph of this Agreement.

"Alternative Financing" has the meaning specified in Section 7.6(b).

"<u>Ancillary Agreements</u>" means the Buyer Ancillary Agreements, the Seller Ancillary Agreements, the Member Ancillary Agreements and any other agreements, instruments and documents being or to be executed and delivered under this Agreement or in connection herewith.

"<u>Anti-Corruption Laws</u>" means (a) the U.S. Foreign Corrupt Practices Act of 1977, as amended, and the regulations and rules issued pursuant to that statute, (b) laws of any country implementing the Organisation for Economic Co-operation and Development Convention on Combating Bribery of Foreign Public Officials in International Business Transactions or other

applicable Laws of similar effect, including local anti-corruption and bribery laws, and (c) anti-money laundering laws.

"<u>Applicable Privacy and Data Security Laws</u>" means all privacy, security, data protection, direct marketing, consumer protection and workplace privacy laws and all industry standards, guidelines and practices with respect to privacy, security, data protection, direct marketing, consumer protection and workplace privacy.

"<u>Appraisal</u>" has the meaning specified in <u>Section 3.5(e)</u>.

"<u>Arbitrating Accountant</u>" has the meaning specified in <u>Section 3.3(c)</u>.

"<u>Assets</u>" has the meaning set forth in <u>Section 3.5(a)</u>.

"<u>Assumed Taxes</u>" means (a) any Taxes of Member for any taxable year or period that begins after the Closing Date and, with respect to any Straddle Period, the portion of such Straddle Period beginning after the Closing Date, (b) Taxes of a Seller Group Member as a result of being a United States shareholder (within the meaning of Section 951(b) of the Code) of the Canadian Member, to the extent such Taxes arise out of the portion of a Straddle Period beginning after the Closing Date, (c) Buyer's portion of any Transfer Taxes under <u>Section 8.2</u>, (d) any amount of additional Tax required to be paid by a Seller Group Member arising from a breach of the covenant set forth in Section 8.2(i), and (e) any Tax taken into account as a Closing Date Working Capital Liability.

"Audited Financial Statements" has the meaning specified in Section 8.9(c).

"<u>Auditor</u>" has the meaning specified in <u>Section 8.9(c)</u>.

"Benefit Plan" means each "employee benefit plan," as defined in Section 3(3) of ERISA (including any "multiemployer plan" as defined in Section 3(37) of ERISA) and each profit-sharing, bonus, stock option, stock purchase, stock ownership, incentive, pension, retirement, employment (including the Employment Agreements), severance, deferred compensation, excess benefit, supplemental unemployment, post-retirement medical or life insurance, welfare or incentive plan, vacation, or sick leave, long-term disability, medical, dental, vision, hospitalization, life insurance, other insurance plan, or other employee benefit plan, program, policy, trust, fund or arrangement, in each case, whether written or unwritten, qualified or non-qualified, funded or unfunded, (a) established, maintained, sponsored or contributed to (or with respect to which any obligation to contribute has or had been undertaken) by Seller, the Company Group or any of their ERISA Affiliates on behalf of any employee, officer, director, stockholder or other service provider of the Business or the Company Group (whether current, former or retired) or their beneficiaries or (b) with respect to which Seller, the Company Group or any of their ERISA Affiliates has any current obligation or liability (continuing or otherwise) on behalf of any such employee, officer, director, stockholder or other service provider or beneficiary, in each case, other than plans maintained by the government and required under applicable Requirements of Law. "<u>Billiards Business</u>" means the researching, developing, designing, marketing, manufacturing, distributing, sourcing, assembling, selling and financing by Seller or any of its Affiliates (other than the Company Group) of billiards products, table games, furniture and accessories.

"Books and Records" means, to the extent in respect of the assets, operations, liabilities of the Business, originals, or where not available, copies, of the following of the Members: all files, books and records, including books of account, ledgers and general, financial and accounting records, Tax Returns, Governmental Permits, Contracts (including any deeds or other evidence of ownership), instruments, policies, reports, analysis, machinery and equipment maintenance files, customer lists, league lists, price lists, distribution lists, supplier lists, vendor lists, research and development files, records and data, sales material and records (including pricing history, total sales, terms and conditions of sale, sales and pricing policies and practices), strategic plans, internal financial statements, marketing and promotional surveys, business intelligence, data (including but not limited to CRM data, financial data, sales data, consumer data, user data, marketing data) and material and research and files relating to intellectual property in respect of any Company Intellectual Property.

"Bowling Products" means Brunswick Bowling & Billiards Corporation.

"Bowling Products Business" means (a) the researching, developing, designing, marketing, manufacturing, distributing, selling, installing and financing by Seller or any of its Affiliates (other than the Company Group) of bowling products, equipment and accessories, and (b) advising and consulting with, consistent with past practices, purchasers or potential purchasers of such bowling products on the development, design, marketing and operations of their business.

"<u>Breach</u>" means any breach of, or any inaccuracy in, any representation or warranty or breach of, or failure to perform or comply with, any covenant or obligation in or of the Contract in question.

"Brunswick Centres" has the meaning specified in the first recital of this Agreement.

"Brunswick Recreation" has the meaning specified in the first recital of this Agreement.

"Business" has the meaning specified in the second recital of this Agreement.

"Business Agreements" has the meaning specified in Section 5.14.

"Business Carve-out Assets" means (a) in the case of real property and tangible personal property, all such property that is owned or leased by Seller or its Subsidiaries (other than the Company Group), those that are used in or held for use in the Business (including those assets set forth on Schedule 1.1(a)-1), but excluding those assets set forth on Schedule 1.1(a)-2; (b) in the case of Contracts and Intellectual Property of Seller or its Subsidiaries (other than the Company Group), those the majority of the use of which is by the Business, but excluding those assets set

forth on <u>Schedule 1.1(a)-2</u>; (c) in the case of all other assets of Seller or its Subsidiaries (other than the Company Group), those that are primarily used in or held for use in the Business, but excluding those assets set forth on <u>Schedule 1.1(a)-2</u>; (d) to the extent not previously included in the foregoing clauses (a), (b) or (c), any item included within Closing Date Current Assets; (e) to the extent not previously included in the foregoing clauses (a), (b), (c) or (d), all Deferred Receivables and Receivables; and (f) to the extent not previously included in the foregoing clauses (a), (b), (c) or (d), all or (d), all inventory that is used in or held for use in the Business.

"Business Carve-out Liabilities" means (a) all Liabilities of Seller and its Subsidiaries to the extent that they are included in Closing Date Working Capital Liabilities; (b) all Liabilities of Seller and its Subsidiaries in respect of Closing League and Customer Deposits; and (c) all Liabilities of Seller or its Subsidiaries (other than the Company Group) to the extent that they arose out of the operation of the Business, including those set forth on Schedule 1.1(b)-1, but excluding those set forth on Schedule 1.1(b)-2.

"<u>Business Emails</u>" means the email archives of current and former employees of the Company Group during the time of their employment with the Company Group, in each case (a) relating to the Business and the Company Group, and (b) still in the possession and control of Seller.

"<u>Business Employees</u>" means (a) the Center Member Employees, (b) the Non-Center Member Employees and (c) the Dedicated Employees.

"Business Permits" has the meaning specified in Section 5.7.

"<u>Business Web Links</u>" means any web links, including hyperlinks, icons, radio buttons, headers, tabs, or similar page directs, to the extent relating to the Business, which are contained, referenced or otherwise used in any Seller Website which links or directs the user thereof to any domain (or subdomain thereof) set forth on <u>Schedule 5.10(a)</u>.

"Buyer" has the meaning specified in the first paragraph of this Agreement.

"Buyer Ancillary Agreements" means all agreements, instruments and documents being or to be executed and delivered by Buyer or its Subsidiaries under this Agreement or in connection herewith.

"<u>Buyer Environmental Diligence Report</u>" means those Phase I Environmental Site Assessment Reports prepared by Partner Assessment Corp. prior to the date of this Agreement for the benefit of Buyer in connection with the transaction that is the subject of this Agreement that are delivered to Seller prior to the date of this Agreement and set forth on <u>Schedule 1.1(c)</u>.

"<u>Buyer Group Member</u>" means Buyer and its Affiliates (including the Company Group after the Closing), its and their respective successors and assigns, and the directors, officers, employees, managers, members, partners and equityholders of any of the foregoing.

"Buyer Related Parties" has the meaning set forth in Section 12.3(b).

"CA Accrued Vacation" has the meaning specified in Section 8.3(f).

"<u>Canadian Buyer</u>" means a wholly owned subsidiary of the Buyer incorporated pursuant to the laws of the Province of Ontario which shall purchase the Canadian Shares.

"Canadian Member" means Brunswick Centres.

"Canadian Purchase Price" has the meaning specified in Section 3.6(b).

"Canadian Shares" has the meaning specified in the first recital of this Agreement.

"<u>Casualty</u>" has the meaning specified in <u>Section 8.5(b)</u>.

<u>"Center Member Employees</u>" means the employees of a Member who are primarily employed at a Business retail bowling center.

"Changes" has the meaning specified in Section 8.18(a).

"Claim Notice" has the meaning specified in Section 11.3.

"<u>Closing</u>" means the closing of the transfer of the Securities from Seller to Buyer.

"Closing Cash Purchase Price" has the meaning specified in Section 3.2(a).

"<u>Closing Date</u>" has the meaning specified in <u>Section 4.1</u>.

"<u>Closing Date Current Assets</u>" means, as of the 12:01 a.m. Central Time on the Closing Date (after giving effect to the Restructuring, but without giving effect to the consummation of the transactions contemplated hereby), the current assets or financial assurance deposits of the Business included in the line items set forth in <u>Schedule 1.1(d)-1</u>, each as determined in accordance with the Agreed Accounting Principles; provided, however, that, for the avoidance of doubt, Closing Date Current Assets shall not include assets of any Excluded Business. For illustration purposes only, <u>Schedule 1.1(d)-2</u> sets forth an example of the Closing Date Current Assets as if March 29, 2014 were the Closing Date.

"<u>Closing Date League and Customer Deposits</u>" means, as of the 12:01 a.m. Central Time on the Closing Date (after giving effect to the Restructuring, but without giving effect to the consummation of the other transactions contemplated hereby), all league, customer and sanction deposits and prize money of the Business (including the Liabilities of the Business under the line items "League Banking," "Sanction Deposits," and "Customer Deposits").

"<u>Closing Date Net Working Capital</u>" means the Closing Date Current Assets minus the Closing Date Working Capital Liabilities. Closing Date Net Working Capital (and each component thereof) shall be determined in accordance with the Agreed Accounting Principles.

"<u>Closing Date Working Capital Liabilities</u>" means, as of the 12:01 a.m. Central Time on the Closing Date (after giving effect to the Restructuring, but without giving effect to the

consummation of the transactions contemplated hereby), all current liabilities of the Business, including those in the line items set forth on <u>Schedule 1.1(d)-2</u> (for the avoidance of doubt, including any Transaction Expenses), each as determined in accordance with the Agreed Accounting Principles; <u>provided</u>, <u>however</u>, that the Closing Date Working Capital Liabilities do not include (a) any Liabilities relating to or arising out of the Financing, (b) any Liabilities relating to or arising out of the activities contemplated by <u>Section 8.9</u>, (c) any liabilities relating to income Taxes, (d) any Reimbursable Expenses, (e) Liabilities for Closing Date League and Customer Deposits, (f) Liabilities for Indebtedness, (g) for the avoidance of doubt, any Liabilities of an Excluded Business. For illustration purposes only, <u>Schedule 1.1(d)-2</u> sets forth an example of the Closing Date Working Capital Liabilities as if March 29, 2014 were the Closing Date (and, for the avoidance of doubt, only sets forth current liabilities that were contained in the line items set forth thereon).

"<u>COBRA</u>" means the Consolidated Omnibus Budget Reconciliation Act of 1985, as amended, Section 4980B of the Code or Part 6 of Title I of ERISA.

"Code" means the Internal Revenue Code of 1986, as amended.

"Commitment Letters" has the meaning specified in Section 6.4.

"<u>Company Group</u>" has the meaning specified in the first recital of this Agreement.

"<u>Company Group Managers</u>" has the meaning specified in <u>Section 5.26</u>.

"<u>Company Intellectual Property</u>" means all Intellectual Property owned by any Member or otherwise used in connection with the conduct of the Business.

"Company Licenses" has the meaning specified in Section 5.10(h).

"<u>Company Plan</u>" means each Benefit Plan that is sponsored or maintained by any entity in the Company Group exclusively for current or former employees of the Business and their eligible dependents and beneficiaries as of the Closing Date.

"<u>Condemnation</u>" has the meaning specified in <u>Section 8.5(b)</u>.

"<u>Confidentiality Agreement</u>" means that certain letter agreement, dated February 5, 2014, between Seller and Buyer.

"<u>Consent</u>" means any consent, approval, authorization, license or order of, registration, declaration or filing with, or notice to, or waiver from, any Governmental Body or any other Person, including any security holder, creditor or vendor.

"<u>Consolidated Tax Group</u>" means, as to any Member, any "affiliated group" (as defined in Section 1504(a) of the Code) that, at any time on or before the Closing Date, includes or has included Seller and such Member or any predecessor of such Member, or any other group of corporations filing Tax Returns on a combined, consolidated or unitary basis that, at any time on or before the Closing Date, includes or has included Seller and such Member or any predecessor of such Member.

"Construction Projects" has the meaning specified in Section 5.8(h).

"<u>Contract</u>" means any agreement, contract, obligation or undertaking, indenture, note, bond, loan, instrument, lease, mortgage, license, franchise, insurance policy, letter of credit, power of attorney, option to purchase any assets or property rights, or commitment or other arrangement or understanding (whether written or oral and whether express or implied by law).

"<u>Copyrights</u>" means domestic and foreign copyrights in both published and unpublished works, including all compilations, Software, manuals and other documentation and all copyright registrations, renewals and applications.

"<u>Court Order</u>" means any judgment, order, award, ruling or decree of any foreign, federal, state, provincial, local or other court or tribunal of any Governmental Body and any award in any arbitration proceeding.

"CRA" has the meaning specified in Section 3.6(b).

"<u>Credit Agreement</u>" means that Amended and Restated Credit Agreement, dated March 21, 2011, as Amended and Restated as of June 26, 2014, among Seller, the subsidiaries party thereto, the guarantors party thereto, the lenders party thereto and JPMorgan Chase Bank, N.A., as administrative agent, and any refinancing thereof.

"Credit Suisse" has the meaning specified in Section 6.4.

"Credit Suisse Commitment Letter" has the meaning specified in Section 6.4.

"Data" has the meaning specified in Section 5.10(g).

"<u>Dedicated Employee</u>" means any employee of Seller and any of its Affiliates (other than any Member of the Company Group) who works exclusively or primarily in the Business and who is set forth in <u>Schedule 1.1(e)</u>.

"<u>Deductible</u>" has the meaning set forth in <u>clause (x)</u> of the proviso to <u>Section 11.1(a)</u>.

"Deferred Receivables" means any of the receivables described on Schedule 8.14.

"Definitive Financing Agreements" has the meaning specified in Section 7.6(a).

"Dispute" has the meaning specified in Section 3.3(b).

"Dispute Notice" has the meaning specified in Section 3.3(b).

"Dispute Period" has the meaning specified in Section 3.3(b).

"Dormancy Fee" has the meaning specified in Section 5.27.

"<u>Employment Agreement</u>" means any contract, offer letter or other individual employment, severance or similar agreement of Seller, any Member or their respective Affiliates with or addressed to any Business Employee or other individual who is rendering or has rendered services to the Business as an employee or consultant under which Seller, any Member or any of their respective Affiliates now has, or could at any time have, any Liability.

"Encumbrance" means any lien (statutory or other), charge, claim, community property, security interest, encumbrance, mortgage, deed of trust, collateral assignment, pledge, condition, equitable interest, easement, encroachment, right of way, option, purchase right, right of first refusal or offer, lease, conditional sale or other title retention agreement, reservation, tenancy, occupancy, limitation, irregularity, defect in title, exception to title and, in the case of Real Property, any restrictive covenant or other covenant, or any other restriction of a similar kind.

"Environmental Laws" has the meaning specified in Section 5.16(a).

"Environmental Permits" has the meaning specified in Section 5.16(f).

"ERISA" means the Employee Retirement Income Security Act of 1974, as amended.

"ERISA Affiliate" means, with respect to any entity, trade or business, any other entity, trade or business that is, or was at the relevant time, a member of a group described in Section 414(b), (c), (m) or (o) of the Code or Section 4001(b)(1) of ERISA that includes or included the first entity, trade or business, or that is, or was at the relevant time, a member of the same "controlled group" as the first entity, trade or business pursuant to Section 4001(a) (14) of ERISA.

"Estimated Closing Date Current Assets" has the meaning specified in Section 3.1.

"Estimated Closing Date League and Customer Deposits" has the meaning specified in Section 3.1.

"Estimated Closing Date Net Working Capital" has the meaning specified in Section 3.1.

"Estimated Closing Date Working Capital Liabilities" has the meaning specified in Section 3.1.

"Excluded Assets" means the assets of the Company Group set forth on Schedule 1.1(f).

"Excluded Business" has the meaning on specified on Schedule 1.1(g).

"Excluded Dedicated Employee" has the meaning specified in Section 8.3(a).

"Excluded Environmental Liability" has the meaning specified in clause (d) to Schedule 1.1(j).

"<u>Excluded Member Employee</u>" means any Former Buyer Employee and any Non-Center Member Employees identified on a list provided by Buyer to Seller no later than 27 days after the date hereof (which period will be extended for any Former Buyer Employee and any Non-Center Member Employees to the extent that Buyer is not given reasonable access to interview such Business Employees in accordance with <u>Section 8.3(a)</u>).

"Excluded Scheduled Environmental Condition" means (a) the presence or release of any Hazardous Substance in, on, over, under, at or from any Real Property, Former Real Property or Managed Real Property in a quantity or condition that constitutes a violation of or requires investigation, remediation, monitoring or corrective action pursuant to any Environmental Law, (b) any non-compliance with, violation of or liability under Environmental Law, or (c) any other condition existing or alleged to have existed or act or omission occurring or alleged to have occurred, and which, in the case of clauses (a), (b) and (c), result in a Excluded Environmental Liability, and are (i) both (x) identified in a Buyer Environmental Diligence Report and (y) specifically set forth on Exhibit B of Schedule 1.1(h).

"<u>Excluded Scheduled Liabilities</u>" means Liabilities of Seller and its Affiliates (including the Company Group) set forth on <u>Schedule 1.1(h)</u>.

**"Excluded Taxes**" means (a) any Tax of Seller or Tax with respect to the Excluded Assets or Excluded Business, (b) any Tax of a Member pursuant to Treas. Reg. § 1.1502-6 or similar provision of state or local law solely as a result of such Member having been a member of a Consolidated Tax Group, (c) any Tax of a Member (x) for any taxable year or period that ends on or before the Closing Date and, with respect to any Straddle Period, the portion of such Straddle Period ending on and including the Closing Date (including as a result of being a United States shareholder (within the meaning of Section 951(b) of the Code) of the Canadian Member, to the extent such Taxes arise out of the portion of a Straddle Period ending on or prior to the Closing Date), other than transactions outside the ordinary course of business consistent with past practice occurring on the Closing Date, in each case, as a result of a transaction occurring prior to the Closing Date, (d) Seller's portion of any Transfer Taxes under Section 8.2, (e) any Tax of a Member, Buyer or their Affiliates arising from a Breach by Seller of any of its covenants or obligations set forth in Section 8.2, and (f) any Taxes resulting from or attributable to the Restructuring, provided, however, that Excluded Taxes shall not include any Taxes described in clause (d) or (e) of the definition of Assumed Taxes.

"Final Allocation Schedule" has the meaning specified in Section 3.5(d).

"Final Purchase Price" has the meaning specified in Section 3.2(a).

"<u>Financial Statements</u>" means the Internal Reporting Segment Historical Financial Statements, the Internal Reporting Segment Interim Financial Statements, the Interim Financial Statements and the Historical Financial Statements.

"Financing" has the meaning specified in Section 6.4.

"Financing Failure" has the meaning specified in Section 12.1(f).

"Financing Sources" has the meaning specified in Section 6.4.

"Financing Unavailability" has the meaning specified in Section 7.6(b).

"<u>Former Buyer Employee</u>" means, unless otherwise indicated by Buyer in its sole and absolute discretion, any Center Member Employee who was formerly employed by Bowlmor AMF Corp., Buyer or any of their current or past Affiliates and with respect to whom Buyer has provided evidence to Seller that such Center Member Employee had been so formerly employed by Bowlmor AMF Corp., Buyer or any of their current or past Affiliates, provided that a Center Member Employee will not be a Former Buyer Employee unless Buyer has notified Seller no later than 27 days after the date of this Agreement that the applicable Center Member Employee is a Former Buyer Employee.

"Former Real Property" has the meaning specified in Section 5.16(c).

"GAAP" means United States generally accepted accounting principles, consistently applied.

"General Survival Date" has the meaning specified in Section 11.1(b).

"<u>Governmental Body</u>" means any U.S. federal, state, local, non-U.S. (including provincial or municipal) or other governmental authority or regulatory body.

"<u>Governmental Permits</u>" means licenses, franchises, permits, privileges, immunities, approvals and other authorizations and Consents from a Governmental Body.

"Guaranties" has the meaning specified in Section 8.8.

"<u>Hazardous Substance</u>" means any asbestos-containing materials, lead-based paint, toxic mold, petroleum, petroleum products, petroleum constituents, polychlorinated biphenyls, urea formaldehyde, radon, radioactive materials or other chemical, substance, material, waste, pollutant or contaminant regulated under applicable Environmental Laws.

"<u>Historical Financial Statements</u>" means the unaudited combined balance sheets of the Business as of December 31, 2012 and December 31, 2013, and the related unaudited combined statements of income of the Business and the following cash flow items of the Business: capital expenditures, in each case for the years then ended.

"Holdback" has the meaning specified in Section 3.6(b).

"Holdback Account" has the meaning specified in Section 3.6(b).

"HSR Act" means the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended.

## "Included Dedicated Employee" has the meaning specified in Section 8.3(a).

"Indebtedness" means: (a) indebtedness for borrowed money, whether current, short term or long term and whether secured or unsecured; (b) indebtedness evidenced by any note, bond, debenture or other security or similar instrument; (c) the net Liability in respect of any interest rate, currency or commodity swaps, collars, caps and other hedging obligations; (d) all obligations under any lease of (or other arrangement conveying the right to use) real or personal property, or a combination thereof, which obligations are required to be classified and accounted for under GAAP as capital leases; (e) all obligations under any performance bond or letter of credit (other than any undrawn amount in respect of such letters of credit or similar credit transactions) or any bank overdrafts and similar charges; (f) all obligations in respect of any accrued interest, premiums, penalties and other obligations relating to any of the foregoing; (g) all obligations referred to in <u>clauses (a)</u> through (f) above that are either guaranteed (including under any "keep well" or similar arrangement) by, or secured (including under any letter of credit, banker's acceptance or similar credit transaction) by any Encumbrance upon any property or asset owned by, the applicable Person.

"Indemnified Party" has the meaning specified in Section 11.3.

"Indemnitor" has the meaning specified in Section 11.3.

"<u>Individual Leased Property</u>" means an Individual Real Property that constitutes a part of the Leased Real Property.

"<u>Individual Managed Property</u>" means an individual property that constitutes a part of the Managed Real Property.

"Individual Owned Property" means an Individual Real Property that constitutes a part of the Owned Real Property.

"Individual Real Property" means an individual property that constitutes a part of the Real Property.

"Intellectual Property" means all intellectual property rights arising from or in respect of the following: (a) all Patent Rights; (b) all Trademarks, together with the goodwill associated with any of the foregoing; (c) Copyrights; (d) Trade Secrets; (e) confidential or proprietary information, including invention disclosures, processes, formulae, methods, schematics, technology, know-how, data, and Software; and (f) other corresponding or equivalent intellectual property rights, anywhere in the world.

"Intended Tax Treatment" has the meaning specified in Section 3.5(a).

"Interests" has the meaning specified in the first recital of this Agreement.

"Interim Balance Sheet" means the unaudited combined balance sheet of the Business as of the Interim Financial Statements Date.

"<u>Interim Financial Statements</u>" means the Interim Balance Sheet, and the related unaudited combined statements of income of the Business, and the following cash flow items of the Business: capital expenditures, in each case, for the three months then ended.

## "Interim Financial Statements Date" means March 29, 2014.

"Internal Reporting Segment" means the internal management reporting for the North American bowling retail business of Seller.

"Internal Reporting Segment Historical Financial Statements" means the unaudited combined balance sheets of the Internal Reporting Segment as of December 31, 2012 and December 31, 2013, and the related unaudited combined statements of income of the Internal Reporting Segment and the following cash flow items of the Internal Reporting Segment: capital expenditures, in each case, for the years then ended.

"Internal Reporting Segment Interim Financial Statements" means the unaudited combined balance sheet of the Internal Reporting Segment as of the Interim Financial Statements Date, and the related unaudited combined statements of income of the Internal Reporting Segment, and the following cash flow items of the Internal Reporting Segment: capital expenditures, in each case, for the three months then ended.

"iStar" has the meaning specified in Section 6.4.

"iStar Commitment Letter" has the meaning specified in Section 6.4.

"ITA" has the meaning specified in <u>Section 3.6(b)</u>.

"Kick-Out Election" has the meaning specified in Section 8.13(a)(i).

"Kick-Out Property" has the meaning specified in Section 8.13(b).

"<u>Knowledge of Buyer</u>" means, as to a particular matter, the actual knowledge of the following persons assuming reasonable inquiry: Brett Parker, Thomas Shannon, Travis Kelly and Rachel Labrecque.

"<u>Knowledge of Seller</u>", "<u>Seller's Knowledge</u>" and similar phrases mean, as to a particular matter, the actual knowledge of the following persons assuming reasonable inquiry: Jim Fox, Todd Davenport, Alan Lowe, Michael Long, Laure Adkins, David Selig and Russell Lockridge.

"Known Title Objection" has the meaning set forth in Section 8.12(a).

"Leased Real Property" has the meaning specified in Section 5.8(b).

"Leiserv" has the meaning specified in the first recital of this Agreement.

"Leiserv Assets" has the meaning specified in Section 3.5(a).

"Leiserv Interests" has the meaning specified in the first recital of this Agreement.

### "Letters of Credit" has the meaning specified in Section 8.8.

"<u>Liabilities</u>" means any and all debts, liabilities, commitments and obligations of any kind, whether fixed, contingent or absolute, matured or unmatured, liquidated or unliquidated, accrued or not accrued, asserted or not asserted, determinable or otherwise, whenever or however arising, whether or not the same would be required by GAAP to be reflected in financial statements or disclosed in the notes thereto.

## "Licensed Websites" has the meaning specified in Section 8.18(a).

"Losses" means any and all losses, liabilities, costs, settlement payments, interest, awards, judgments, fines, penalties, damages, expenses, deficiencies or other charges of any kind, including reasonable attorneys' fees and the costs of enforcing any right to indemnification or the cost of pursuing any insurance providers; it being understood that Losses shall not include (a) any punitive damages or special damages (to the extent similar to punitive damages), except (i) in the case of fraud or (ii) damages awarded by a court of competent jurisdiction to a third Person with respect to a claim made by an unaffiliated third Person or (b) any consequential damages (of any kind or nature), except (i) to the extent reasonably foreseeable as of the time of the Breach giving rise to such loss, (ii) in the case of fraud or (iii) damages awarded by a court of a third Person with respect to a claim made by an unaffiliated third Person to a third Person with respect to a claim made by a court of competent jurisdiction to a third Person to a claim made by an unaffiliated third Person or (b) any consequential damages (of any kind or nature), except (i) damages awarded by a court of competent jurisdiction to a third Person with respect to a claim made by an unaffiliated third Person.

### "Managed Real Property" has the meaning specified in Section 5.16(c).

"Material Adverse Effect" means any event, occurrence, fact, condition, change or effect that is, or would reasonably be expected to become, individually or in the aggregate, materially adverse to the assets, business, results of operations or financial condition of the Company Group and the Business taken as a whole, other than any event, occurrence, fact, condition, change or effect to the extent arising out of, resulting from or attributable to (either alone or in combination): (i) changes after the date hereof in economic conditions or the Company Group's industry or industry sector, (ii) the securities markets, credit markets, currency markets or other financial markets, (iii) other than in the case of any breach of the representations in Section 5.3(b), the disclosure of the transactions contemplated by this Agreement or the consummation of this Agreement, including any adverse change or effect caused by (A) loss of, or disruption in, any customer, supplier, vendor and/or other business relationships, including any failure or potential failure to renew or enter into contracts with customers or (B) loss of any personnel, (iv) changes in Requirements of Law, GAAP or the enforcement or interpretation thereof, (v) actions specifically required to be taken pursuant to this Agreement or the failure to take any action expressly prohibited pursuant to this Agreement, (vi) any action taken by Buyer or its Affiliates in Breach of this Agreement, (vii) any action taken at the prior written request or with the prior written consent of Buyer or any of its Affiliates, (viii) any natural disasters, (ix) any hostilities, acts of war, sabotage, terrorism or military actions, or any escalation or worsening of any such hostilities, act of war, sabotage, terrorism or military actions, (x) the Excluded Business, or (xi) any failure to meet internal or published projections, estimates or forecasts of revenues, earnings, or other measures of financial or operating performance for any period (provided that the underlying causes of such failures (subject to the other provisions of this



definition) shall not be excluded); except to the extent, with respect to <u>clauses (i)</u>, <u>(ii)</u>, <u>(iv)</u>, and <u>(viii)</u> and <u>(ix)</u> above, that any such event, occurrence, fact, condition, change or effect disproportionately affects the Company Group relative to other participants in the industries in which the Company Group participates.

"<u>Material Supplier</u>" means any supplier of the Business that sold goods, services, products, or merchandise to the Business with an aggregate value in excess of \$150,000 in any fiscal year since January 1, 2011.

"Members" has the meaning specified in the first recital of this Agreement.

"<u>Member Ancillary Agreements</u>" means all agreements, instruments and documents being or to be executed and delivered by any Member under this Agreement or in connection herewith.

"<u>Non-Center Member Employee</u>" means any employee of a Member who is (i) primarily employed in the Business but not at a specific Business retail bowling center and (ii) not a Dedicated Employee.

"Non-Corporate Members" means Brunswick Recreation and Leiserv.

"Non-Imputation Indemnities" has the meaning specified in Section 8.12(b).

"<u>Non-PII</u>" has the meaning specified in <u>Section 5.10(g)</u>.

"<u>Non-Prevailing Party</u>" has the meaning specified in <u>Section 3.3(d)</u>.

"<u>Normandy Shares</u>" means the issued and outstanding shares of capital stock of Normandy Restaurant, Inc., a Maryland corporation.

"<u>Note</u>" means the \$4,000,000 aggregate principal amount Subordinated Secured Note of Buyer in the form attached hereto as <u>Exhibit B</u>.

"<u>Occupancy Leases</u>" has the meaning specified in <u>Section 5.8 (e)</u>.

"Occupancy Tenant" has the meaning specified in Section 5.8 (f).

"Off-the-Shelf Software" means Software that is available generally through consumer retail stores, distribution networks or is otherwise subject to "shrink-wrap" license agreements, in each case, with an aggregate cost of under \$25,000, including any software pre-installed in the ordinary course of business consistent with past practice as a standard part of hardware, equipment or fixtures purchased by the owner thereof; provided that "Off-the-Shelf Software" shall not include any Software for which Seller or its Affiliates (other than the Company Group) is not the licensee.

"Option Centers" means, collectively, the two retail bowling centers listed in <u>Schedule 8.7</u>, together with all inventory, equipment, employees, and ancillary services at such

centers, including arcades, table games, restaurants, bars, lounges, family entertainment games, and concession services (including food, beverage, alcohol, music, video, television entertainment).

"Option Closing Date" has the meaning specified in Section 8.7(c)(ii).

"Option Exercise Notice" has the meaning specified in Section 8.7(b).

"Option Exercise Period" has the meaning specified in Section 8.7(b).

"Option Price" has the meaning specified in Section 8.7(c)(i).

"Organizational Documents" means with respect to any Person, the articles of incorporation, certificate of formation, certificate of limited partnership, bylaws, limited liability company agreement, operating agreement, partnership agreement, stockholders' agreement and all other similar documents, instruments or certificates executed, adopted or filed in connection with the creation, formation or organization of such Person, including any amendments and other modifications thereto.

"OSHA" has the meaning specified in Section 5.16(h).

"Other Guaranties" has the meaning specified in Section 8.8.

"Outside Date" has the meaning specified in Section 12.1(e).

"<u>Owned Real Property</u>" has the meaning specified in <u>Section 5.8(a)</u>.

"<u>Patent Rights</u>" means all domestic and foreign patents and patent applications, including all reissues, divisions, provisional, continuations and continuations-in-part, re-examinations, renewals and extensions thereof.

"Permitted Encumbrances" means (a) liens for Taxes and other governmental charges and assessments which are not yet due and payable or which are being contested in good faith in accordance with applicable Requirements of Law and as to which adequate reserves have been established on the Interim Balance Sheet, (b) liens of landlords and liens of carriers, warehousemen, mechanics and materialmen and other like liens arising in the ordinary course of business for sums not yet due and payable, (c) Encumbrances identified on <u>Schedule 1.1(i)</u>, (d) other Encumbrances which would not be material to the value, use, operation or marketability of any Individual Real Property or other property, as the case may be, (e) applicable Requirements of Law, including building and zoning laws, ordinances and regulations now or hereafter in effect relating to any Individual Real Property, and (f) with respect to any Leased Real Property, Encumbrances not created by the Company Group that affect the underlying fee interest of any Individual Leased Property and which would not be material to the value or marketability of the Company Group's interest in, or the Company Group's use or operation of, the Individual Leased Property affected by such Encumbrance; provided, however, that, except for those matters affecting the underlying fee interest in Leased Real Properties pursuant to <u>clause (f)</u> of this definition, in no event shall "Permitted Encumbrances" include a security interest, mortgage, deed of trust, collateral assignment, pledge, conditional sale or other title retention agreement.

"<u>Perry</u>" means the issued and outstanding shares of capital stock of Perry Hall Lounge, Inc., a Maryland corporation.

"<u>Person</u>" means any individual, corporation, partnership, limited liability company, joint venture, association, joint-stock company, trust, unincorporated organization or Governmental Body.

## "<u>Personal Property</u>" has the meaning specified in <u>Section 5.11.</u>

"<u>PI</u>" means personally identifiable information of the Company Group, its employees, other personnel, agents, officers, directors, contractors, customers, potential and prospective customers, suppliers, or other Persons, including name, address, other contact information, financial account information, health or medical information, insurance information, social security number, social insurance number, tax ID number, driver's license, mother's maiden name, date of birth, password, PIN number, employee ID number, payroll records, salary information or other human resources records and information, personal identification number or code, other account information or account activity information, other information or data that can be used for identity theft (including that is not personally identifiable) and other sensitive information regarding such Persons.

## "<u>Post-Closing Statement</u>" has the meaning set forth in <u>Section 3.3(a)</u>.

"Pre-Closing Non-Scheduled Liabilities" means all Liabilities of Seller and its Subsidiaries (for the avoidance of doubt, including any Member) to the extent arising out of the conduct of the Business prior to the Closing or events or circumstances relating to the Business existing prior to the Closing, including the Liabilities set forth on <u>Schedule 1.1(j)</u> (including any updates pursuant to <u>Section 8.15</u>); provided, that "Pre-Closing Non-Scheduled Liabilities" shall not include: (a) the Excluded Scheduled Liabilities, (b) all Liabilities for performance after the Closing under any Contract to which any Member is party or otherwise bound (excluding, for the avoidance of doubt, those Liabilities that arise out of any breach of contract, breach of warranty, infringement or violation of Requirements of Law in connection with the performance under such Contracts prior to Closing), (c) any Liability relating to Taxes and (d) any Reimbursable Expenses.

"<u>Pre-Closing Proceeding</u>" means any pending litigation or incident set forth on <u>Schedule 5.12(a)(ii)</u> or <u>(iii)</u> and any other Action filed or threatened in writing prior to the Closing involving Seller or any of its Subsidiaries (for the avoidance of doubt, including any Member) to the extent it arises from the conduct of the Business prior to the Closing (and not, for the avoidance of doubt, the conduct of Buyer after the Closing or the consummation of the Closing).

"Pre-Closing Statement" has the meaning specified in Section 3.1.

"Preliminary Allocation Schedules" has the meaning specified in Section 3.5(c).

"Preliminary Closing Date Current Assets" has the meaning specified in Section 3.3(a).

## "Preliminary Closing Date League and Customer Deposits" has the meaning specified in Section

<u>3.3(a)</u>.

"Preliminary Closing Date Net Working Capital" has the meaning specified in Section 3.3(a).

"Preliminary Closing Date Working Capital Liabilities" has the meaning specified in Section 3.3(a).

"Preliminary Overall Allocation Schedule" has the meaning specified in Section 3.5(c)(i).

"Preliminary Section 338(h)(10) Schedule" has the meaning specified in Section 3.5(c)(ii).

"<u>Privacy Policy</u>" has the meaning specified in <u>Section 5.10(g)</u>.

"<u>Property</u>" (or "<u>Properties</u>" where the context requires) means any Real Property and any personal or mixed property, whether tangible or intangible.

"Property Condition Reports" means the reports listed on Schedule 1.1(k).

"Purchase Option" has the meaning specified in Section 8.7.

"Purchase Price" has the meaning specified in Section 3.2(a).

"Readily Apparent PCA Deficiency." means any specific deficiency in property condition (including any violation of Requirements of Law) that is identified in any of the Property Condition Reports; for the avoidance of doubt, any deficiency or violation that is not readily apparent on the face of the Property Condition Reports (regardless of such deficiency's or violation's causal or other relationship to other property conditions or violations, including any such property conditions that may be readily apparent) shall not be deemed a "Readily Apparent PCA Deficiency".

"Real Property" means, collectively, the Owned Real Property and the Leased Real Property.

"Real Property Leases" has the meaning specified in Section 5.8(b).

"Receivable" has the meaning specified in Section 8.14(a).

"Record Holder" has the meaning specified in Section 5.2(c).

"Recorded Incidents" has the meaning specified in Section 5.19(c).

"Recreation Assets" has the meaning specified in Section 3.5(a).

"Recreation Interests" has the meaning specified in the first recital of this Agreement.

## "Reference Net Working Capital" means \$3,180,000.00.

"Registered IP" has the meaning specified in Section 5.10(a).

"<u>Reimbursable Expenses</u>" means (a) any "stay" bonuses or similar compensatory payments owing under the Transition Services Agreement, (b) all reasonable and documented out-of-pocket costs and expenses incurred by Seller or any of its Subsidiaries in connection with their cooperation with Buyer in its efforts to obtaining the Financing and any Liabilities for which Buyer is required to indemnify the Seller Group Members or the Members under <u>Section 7.6</u>, and (c)(i) all reasonable and documented out-of-pocket fees, costs and expenses and internal costs or allocations incurred by Seller or any of its Subsidiaries in connection with the delivery of the items specified in <u>Section 8.9</u> up to \$160,000 and (ii) all documented out-of-pocket fees, costs and expenses described in the last sentence of <u>Section 8.9(c)</u>.

"Related Party Transactions" has the meaning specified in Section 5.22.

"<u>Representatives</u>" means, with respect to any Person, the directors, officers, employees, managers, members, partners, agents, consultants, advisors (including legal counsel, accountants and financial advisors) and any other representative of such Person.

"Required Consents" has the meaning specified in Section 7.3(d).

"<u>Requirements of Law</u>" means any U.S. federal, state, local and non-U.S. (including provincial or municipal) laws, statutes, regulations, rules, codes, constitution, treaty, ordinances, resolutions or edicts, judgments, decrees, common law or other requirements enacted, adopted, issued or promulgated by any Governmental Body.

"<u>Restricted Business</u>" means the business of owning and operating retail bowling centers in North America and ancillary services at such centers including arcades, table games, restaurants, bars, lounges, family entertainment games, and concession services (including food, beverage, alcohol, music, video, television entertainment), and sale and rental of shoes, shirts, and bowling-related products at such centers.

"Restricted Period" has the meaning specified in Section 8.6(a)(i).

"Restructuring" has the meaning specified in Section 7.9.

"Restructuring Documents" has the meaning specified in Section 7.9.

"Reverse Termination Fee" has the meaning specified in Section 12.3(a).

"Section 338(h)(10) Election" has the meaning specified in Section 3.5(b).

"Securities" has the meaning specified in the fifth recital of this Agreement.

"Securities Act" means the Securities Act of 1933, as amended, and the rules and regulations promulgated thereunder.

"<u>Seller</u>" has the meaning specified in the first paragraph of this Agreement.

"Seller Ancillary Agreements" means all agreements, instruments and documents being or to be executed and delivered by Seller or its Subsidiaries under this Agreement or in connection herewith.

"<u>Seller Carve-out Assets</u>" means any rights of the Company Group as of the Closing with respect to the line items entitled "Notes Receivable," "Prepaid Insurance" and, to the extent not included in Closing Date Current Assets, "Prepaid Rent," "Prepaid Advertising" and "Prepaid Other – Other."

"Seller Carve-out Liabilities" means any Liabilities of the Company Group as of the Closing in respect of the line items entitled "Deferred Compensation," "MDA Collections," "Accounts Payable – Employee Withholdings," "Accrued Payroll – Brunswick Performance Plan," "Accrued Payroll – Strategic Incentive Plan Cash Plan," "Accrued Payroll – Other Bonus Plans," "Accrued Payroll – Intl Stock Unit Plan Liability," "Accrued Payroll – Other Payroll and Other Compensation," "Accrued Casualty Insurance," "Accrued Legal Fees," "Accrued 401(k) Employer Accruals," "Accrued Other – Outside Services," "Deferred Revenue – Other," "Accrued Other – Sales and Marketing," "Accrued Other – Other," "Accrued Restructuring," and "Accrued – Severance/RIF," "Other Deferred Items" and "Federal Sales Tax Payable."

"<u>Seller Group Member</u>" means Seller and its Affiliates, its and their respective successors and assigns, and the directors, officers, employees, managers, members, partners and equity holders of any of the foregoing.

"Seller Plan" means any Benefit Plan other than a Company Plan.

"<u>Seller Website</u>" means any and all webpages, websites or web properties owned or controlled by Seller or its Subsidiaries (other than Company Group) immediately prior to the Closing Date excluding those websites which will be transferred to Company Group prior to Closing as part of the Restructuring.

"<u>Sensitive Emails</u>" means all Business Emails (a) of a confidential, proprietary, or sensitive (competitively or otherwise) nature containing communications between Seller and the Company Group to the extent they relate to any other business of Seller or any of its Subsidiaries (other than the Company Group), or (b) in connection with or related to the potential disposition of, or exit by Seller from, the Business, including those relating to the transactions contemplated by this Agreement.

"Shares" has the meaning specified in the first recital of this Agreement.

"<u>Software</u>" means computer software programs and software systems, including all databases, compilations, tool sets, compilers, higher level "proprietary" languages, related documentation and materials, whether in source code, object code or human readable form.

"<u>Software License Agreement</u>" means the Software License Agreement, dated as of the Closing Date, among Bowling Products, Leiserv and Brunswick Centres substantially in the form attached hereto as <u>Exhibit C</u>.

"Specified Reimbursable Expenses" has the meaning set forth in Section 12.3(b).

"<u>Straddle Period</u>" means any taxable year or period beginning on or before and ending after the Closing Date.

"<u>Subsidiary</u>" means, with respect to any Person, any Person of which (a) such first Person or any other Subsidiary of such first Person is a general partner or managing member or (b) at least 50% of the securities or other equity interests having by their terms voting power to elect a majority of the board of directors (or others performing similar functions with respect to such corporation or other organization) is, directly or indirectly, owned or controlled by such first Person or by any one or more of its Subsidiaries.

"<u>Supply Agreement</u>" means the Supply Agreement, dated as of the Closing Date, between Bowling Products and Bowlmor AMF Corp. substantially in the form attached hereto as <u>Exhibit D</u>.

### "Surveys" has the meaning set forth in Section 8.12(a).

"Tax" (and, with correlative meaning, "Taxes") means (a) all taxes, assessments, charges, dues, duties, imposts, levies and similar charges of any kind lawfully levied, assessed or imposed by any Governmental Body, including any U.S. federal, state, provincial, local or non-U.S. (including Canadian) income, gross receipts, property, escheat, sales, use, license, excise, franchise, employment, payroll, social security, Canadian Pension Plan premiums, workers' compensation, employment or unemployment insurance or compensation taxes, mandatory pension and other social fund taxes or premium, unemployment, disability, withholding, alternative or add-on minimum, ad valorem, value added, goods and services, harmonized sales, windfall profits, transfer, documentary or excise tax, or any other tax, custom, duty, governmental fee or other like assessment or charge of any kind whatsoever, together with any interest, penalty, or addition to tax imposed by any Governmental Body, whether such tax is disputed or not, (b) Liability for the payment of any amounts of the type described in clause (a) above relating to any other Person as a result of being party to a Tax Contract, or being a successor or transferee of such other Person, or (c) Liability for the payment of any amounts of the Code, or any analogous combined, consolidated or unitary group defined under state, local or non-U.S. tax law (or being included (or required to be included) in any Tax Return relating thereto).

"<u>Tax Attributes</u>" means, with respect to any Tax, earnings and profits, any tax basis, net operating loss carryovers, net capital loss carryovers, and credits (and similar items under Canadian Tax Requirements of Law with respect to the Canadian Member) of any Person.

"<u>Tax Contract</u>" means a contract which principally relates to Taxes, pursuant to which a party is obligated to pay Taxes of another person.

"<u>Tax Return</u>" means any return, report or similar statement required to be filed with respect to any Tax (including any attached schedules), including any information return, claim for refund, amended return or declaration of estimated Tax.

"Third-Party Sale Period" has the meaning specified in Section 8.7.

"Third Person Claim" has the meaning specified in Section 11.5(a).

"<u>Thousand Oaks JV</u>" means the joint venture pursuant to the Joint Venture Agreement dated July 11, 1980, as amended November 10, 1981 and November 9, 1983 (as may be further amended, modified or supplemented), between Brunswick Corporation and C & C Co., an Ohio partnership.

"<u>Title Commitments</u>" has the meaning set forth in <u>Section 8.12(a)</u>.

"Title Company" has the meaning set forth in Section 8.12(a).

"<u>Trade Secrets</u>" means confidential ideas, trade secrets, know-how, concepts, methods, processes, formulae, reports, data, customer lists, mailing lists, business plans, or other proprietary information that provides the owner with a competitive advantage.

"Trademark License Agreement" means the Trademark License Agreement, dated as of the Closing Date between Seller and Buyer substantially in the form attached hereto as Exhibit E.

"<u>Trademarks</u>" means all domestic and foreign trade names, business names and other indicia of origin, trade dress, logos, slogans, internet domain names, registered and unregistered trademarks or trade-marks and service marks and related registrations and applications for registration.

"Transaction Expenses" means any out-of-pocket fees, costs and expenses incurred or subject to reimbursement by the Company Group, in each case to the extent incurred at or before the Closing or otherwise as a result of the Closing, in each case, in connection with the preparation, execution and/or consummation of this Agreement and not paid prior to the Closing, including: (a) any brokerage fees, costs and expenses, commissions, finders' fees, costs and expenses or financial advisory fees, costs and expenses; (b) any fees, costs and expenses of counsel, accountants or other advisors or service providers of the Company Group; (c) any transaction bonus, discretionary bonus, change-of-control payment, phantom equity payout, "stay" bonus or other compensatory payments, in each case, made to any employee, director, officer, independent contractor, consultant or other individual service provider as a result of the execution of this Agreement or in connection with the

transactions contemplated hereby; (d) any fees and expenses in connection with obtaining waivers, consents or approvals of any Persons on behalf of the Company Group; and (e) any expenses or Taxes borne or to be borne by the Company Group as a result of the transactions contemplated hereby (including the employer portion of any payroll, social security, withholding, Medicare, disability, employment, unemployment or other similar Tax incurred in connection with the payment of any retention bonuses or payments, or incurred in connection with the exercise of, or payments made in respect of, any employee stock options made on, at, or prior to the Closing); <u>provided</u>, <u>however</u>, that "Transaction Expenses" shall not include any (A) out-of-pocket fees, costs and expenses incurred or subject to reimbursement by the Company Group in connection with (i) any financing or refinancing arrangements entered into by Buyer or by the Company Group at or after the Closing (other than the Financing) or (ii) any action or inaction of Buyer or any of its Affiliates after the Closing or any other transaction entered into by, Buyer or any of its Affiliates (including the Company Group) at or after the Closing or in connection with the consummation of the transactions contemplated by this Agreement or (B) Reimbursable Expenses.

"Transfer Documents" has the meaning specified in Section 8.7(c)(iii).

"Transfer Taxes" has the meaning specified in Section 8.2(c).

"Transferred Employees" has the meaning specified in Section 8.3(a).

"<u>Transition Services Agreement</u>" means the Transition Services Agreement, dated as of the Closing Date between Seller and Buyer substantially in the form attached hereto as <u>Exhibit F</u>.

"<u>U.S. Members</u>" means all Members other than the Canadian Member.

"Web Support Period" has the meaning specified in Section 8.18(a).

"YTD Audited Financial Statements" has the meaning specified in Section 8.9(b).

"<u>YTD Internal Reporting Segment Interim Financial Statements</u>" has the meaning specified in <u>Section 8.9(a)</u>.

Section 1.2. Interpretation. In this Agreement (including in any Schedules):

(a) words denoting the singular include the plural and vice versa and words denoting any gender include all genders;

(b) "including" and "includes" and similar means "including without limitation" or "includes without limitation";

(c) "business day" means any day other than a Saturday, Sunday, or a day that is a statutory holiday under the laws of the United States or the State of Illinois or New York;

(d) the use of headings is for convenience of reference only and shall not affect the meaning or interpretation of this Agreement (including any Schedules);

(e) when calculating the period of time within which or following which any act is to be done or step taken, the date that is the reference day in calculating such period shall be excluded and, if the last day of such period is not a business day, the period shall end on the next day that is a business day;

(f) unless otherwise specified, all dollar amounts are expressed in United States funds, and all amounts payable hereunder shall be paid in United States funds;

(g) money shall be tendered by wire transfer of immediately available federal funds to the account designated in writing by the party that is to receive such money;

(h) the words "hereof," "hereby," "herein," "hereunder" and similar terms in this Agreement refer to this Agreement as a whole and not only to a particular Section in which such words appear;

(i) references herein to articles, sections, exhibits and schedules mean the articles and sections of, and the exhibits and schedules attached to, this Agreement;

(j) exhibits and schedules referred to herein shall be construed with and as an integral part of this Agreement to the same extent as if they were set forth verbatim herein;

(k) the word "or" shall not be exclusive;

(l) references to a Person are also to its permitted successors and assigns;

(m) references to any accounting terms used in this Agreement shall, unless otherwise defined in this Agreement, have the meaning ascribed thereto by GAAP;

(n) all references to "line items" shall refer to the line items set forth on Schedule 1.2(n), which sets forth selected financial information of the Business as of March 29, 2014;

(o) unless the context otherwise requires, references herein: (i) to an agreement, instrument or other document means such agreement, instrument or other document as amended, supplemented and modified from time to time to the extent permitted by the provisions thereof; and (ii) to a statute means such statute as amended from time to time and includes any successor legislation thereto and any rules and regulations promulgated thereunder; and

(p) neither the specification of any item or matter in any representation or warranty contained in this Agreement nor the inclusion of any item or matter in any schedule is intended to imply that such item or matter is or is not material, and no party shall use the fact of the inclusion of any such item or matter in any dispute or controversy between the parties as

to whether any item or matter described herein or included in any schedule is or is not material for purposes of this Agreement.

# ARTICLE II

## PURCHASE AND SALE

Section 2.1. <u>Purchase and Sale of the Securities</u>. Upon the terms and subject to the conditions of this Agreement, on the Closing Date, (a) Seller shall sell, transfer, assign, convey and deliver (or, in the case of the Perry Shares and the Normandy Shares, cause to be sold, transferred, assigned, conveyed and delivered) to Buyer, free and clear of all Encumbrances, other than those Encumbrances created by Buyer or restrictions on transfer imposed by federal, state or provincial securities Requirements of Law, and Buyer shall purchase and accept from Seller (or, in the case of the Perry Shares and the Normandy Shares, Seller's designee), all of the Securities other than the Canadian Shares, and (b) Seller shall sell, transfer, assign, convey and deliver to Canadian Buyer, free and clear of all Encumbrances, other than those Encumbrances created by Canadian Buyer or restrictions on transfer imposed by federal, state or provincial securities Requirements of Law, and Buyer shall cause Canadian Buyer, free and clear of all Encumbrances, other than those Encumbrances of Law, and Buyer shall cause Canadian Buyer to purchase and accept from Seller, all of the Canadian Shares.

## ARTICLE III

### PURCHASE PRICE

Determination of Estimated Closing Date Net Working Capital and Estimated Closing Section 3.1. Date League and Customer Deposits. At least five (5) business days prior to the Closing Date, Seller shall deliver to Buyer a certificate executed on behalf of Seller by an executive officer of Seller, dated the date of its delivery, setting forth Seller's good faith estimates of the Closing Date League and Customer Deposits (the "Estimated Closing Date League and Customer Deposits"), the Closing Date Current Assets (the "<u>Estimated Closing Date Current Assets</u>"), the Closing Date Working Capital Liabilities (the "<u>Estimated Closing Date Working Capital Liabilities</u>") and the Closing Date Net Working Capital (the "Estimated Closing Date Net Working Capital" and such certificate, the "Pre-Closing Statement"), in each case, determined in accordance with the provisions of this Agreement (including the Agreed Accounting Principles), together with reasonable supporting documentation for such estimates and any additional information reasonably requested by Buyer. Seller shall offer reasonable consultation with Buyer in preparing the Pre-Closing Statement (and Buyer shall promptly respond to such consultation requests by Seller). Seller shall, and shall cause the Company Group to, provide Buyer (and its Representatives) with reasonable access (subject to the execution of customary indemnification and confidentiality agreements with Seller's outside auditors and accountants) during normal business hours to the books, records, supporting data, work papers, facilities and personnel of the Company Group and Seller for purposes of Buyer's review of the Pre-Closing Statement (including the determination of the Estimated Closing Date League and Customer Deposits, Estimated Closing Date Current Assets, Estimated Closing Date Working Capital Liabilities and Estimated Closing Date Net Working Capital) and reasonably cooperate with Buyer (and its Representatives) in connection with such review. Buyer shall have three (3) business days after receipt of the Pre-Closing Statement to dispute any of the elements of or amounts reflected on the Pre-Closing Statement (but only on the basis that such amounts were not determined in accordance with the provisions of this Agreement

(including the Agreed Accounting Principles)) by delivering its own good faith estimates of the Estimated Closing Date League and Customer Deposits, Estimated Closing Date Current Assets, Estimated Closing Date Working Capital Liabilities and Estimated Closing Date Net Working Capital, together with reasonable supporting documentation for such estimates and any additional information reasonably requested by Seller. Buyer and Seller and their respective Representatives shall use commercially reasonable efforts to resolve such objections prior to the Closing in a mutually agreeable manner. In the event any such objections cannot be resolved prior to the Closing:

(i) if the sum of Buyer's good faith calculations of the Estimated Closing Date League and Customer Deposits and Estimated Closing Date Net Working Capital differs from the sum of Seller's good faith calculations of the Estimated Closing Date League and Customer Deposits and Estimated Closing Date Net Working Capital by less than \$1,000,000, then Seller's good faith estimates of the Estimated Closing Date League and Customer Deposits and Estimated Closing Date League and Customer Deposits and Estimated Closing Date Net Working Capital shall be the Estimated Closing Date League and Customer Deposits and Estimated Closing Date Net Working Capital shall be the Estimated Closing Date League and Customer Deposits and Estimated Closing Date Net Working Capital for purposes of this Section 3.1; and

(ii) if the sum of Buyer's good faith calculations of the Estimated Closing Date League and Customer Deposits and the Estimated Closing Date Net Working Capital differs from the sum of Seller's good faith calculations of the Estimated Closing Date League and Customer Deposits and Estimated Closing Date Net Working Capital by more than \$1,000,000, then the Estimated Closing Date League and Customer Deposits and Estimated Closing Date Net Working Capital shall be the average of Buyer's and Seller's calculations of the Estimated Closing Date League and Customer Deposits and the Estimated Closing Date Net Working Capital shall be the average of Buyer's and Seller's calculations of the Estimated Closing Date League and Customer Deposits and the Estimated Closing Date Net Working Capital, respectively, for purposes of this <u>Section 3.1</u>.

Notwithstanding anything to the contrary in this Agreement, nothing in this <u>Section 3.1</u> shall limit, modify, abrogate or otherwise constitute a waiver of any of Buyer's or Seller's rights to determine the Closing Date League and Customer Deposits and Closing Date Net Working Capital (or any component thereof) pursuant to <u>Section 3.3</u>.

### Section 3.2. Purchase Price.

(a) Subject to adjustment as set forth in this Agreement, the purchase price for the Securities shall be equal to \$270,000,000 (the "<u>Purchase Price</u>"), consisting of (i) the Note and (ii) \$266,000,000 in cash, which shall be adjusted dollar-for-dollar as follows (as so adjusted, the "<u>Closing Cash Purchase Price</u>"):

(i) it shall be <u>decreased</u> by the Estimated Closing Date League and Customer Deposits;

(ii) it shall be <u>increased</u> by the difference between Estimated Closing Date Net Working Capital and Reference Net Working Capital, if Estimated Closing Date Net Working Capital exceeds Reference Net Working Capital;

(iii) it shall be <u>decreased</u> by the difference between Reference Closing Date Net Working Capital and Estimated Net Working Capital, if Reference Net Working Capital exceeds Estimated Closing Date Net Working Capital; and

(iv) it shall be <u>decreased</u> by the amount of any adjustments to the Closing Cash Purchase Price pursuant to <u>Section 8.13(b)(ii)</u>.

The Purchase Price, as adjusted pursuant to this Agreement shall constitute the "<u>Final Purchase Price</u>". At the Closing, Buyer shall deliver to Seller the duly executed Note and pay the portion of the Closing Cash Purchase Price allocated to all Securities other than the Canadian Shares pursuant to <u>Section 4.2</u> hereof, and Buyer shall cause Canadian Buyer to deliver to Seller the portion of the Closing Cash Purchase Price allocated to the Canadian Shares pursuant to <u>Section 4.2</u> hereof.

(b) For U.S. and Canadian federal income taxes purposes and applicable state, provincial and local income tax purposes, the amount of the Purchase Price shown on <u>Schedule 3.2(b)</u> shall be allocated to the Canadian Shares as set forth therein, and the remainder shall be allocated pursuant to <u>Section 3.5(c)</u>.

## Section 3.3. Determination of Closing Date Working Capital and Closing Date League and Customer

### Deposits.

(a) Within ninety (90) days following the Closing Date, Buyer shall deliver to Seller a certificate executed on behalf of Buyer by an executive officer of Buyer, dated the date of its delivery, setting forth Buyer's good faith calculation of the Closing Date League and Customer Deposits (the "Preliminary Closing Date League and Customer Deposits"), the Closing Date Current Assets (the "Preliminary Closing Date Current Assets"), the Closing Date Working Capital Liabilities (the "Preliminary Closing Date Working Capital Liabilities") and the Closing Date Net Working Capital (the "Preliminary Closing Date Net Working Capital"), in each case, determined in accordance with the provisions of this Agreement (including the Agreed Accounting Principles), together with reasonable supporting documentation for such estimates and any additional information reasonably requested by Seller, and the adjustment, if any, required to be made to the Purchase Price pursuant to Section 3.4 (such certificate, the "Post-Closing Statement"). Buyer shall, and shall cause the Company Group to, provide Seller (and its Representatives) with reasonable access (subject to the execution of customary indemnification and confidentiality agreements with Buyer's outside auditors and accountants) during normal business hours to the books, records, supporting data, work papers, facilities and personnel of the Company Group for purposes of Seller's review of the Post-Closing Statement (including the determination of the Preliminary Closing Date League and Customer Deposits, Preliminary Closing Date Current Assets, Preliminary Closing Date Working Capital Liabilities and Preliminary Closing Date Net Working Capital) and reasonably cooperate with Seller (and its Representatives) in connection with such review.

(b) Seller shall have thirty (30) days after receipt of the Post-Closing Statement from Buyer (the "<u>Dispute Period</u>") to dispute any of the elements of or amounts reflected on the Post-Closing Statement, but only on the basis that such amounts were not determined in accordance with the provisions of this Agreement (including the Agreed

Accounting Principles) (a "<u>Dispute</u>"). If Seller does not give to Buyer written notice of a Dispute within the Dispute Period (a "<u>Dispute Notice</u>"), the Post-Closing Statement shall be deemed to have been accepted and agreed to by Seller in the form in which it was delivered by Buyer and shall be final and binding upon the parties hereto. If Seller has a Dispute, Seller shall give Buyer a Dispute Notice within the Dispute Period, setting forth in reasonable detail the elements and amounts with which it disagrees. The parties hereto shall attempt to resolve such Dispute and agree in writing upon the final content of the disputed Post-Closing Statement within thirty (30) days after delivery of such Dispute Notice.

If Buyer and Seller are unable to resolve any Dispute within the thirty (30) day period after (c) Buyer's receipt of a Dispute Notice, Seller and Buyer shall promptly engage a nationally recognized, independent, certified public accounting firm mutually acceptable to Seller and Buyer (the "Arbitrating Accountant"); provided, that if Seller and Buyer are unable to agree upon such a firm within ten (10) days after such thirty (30) day period, then within an additional ten (10) days, Seller and Buyer shall each select one such firm and those two firms shall select a third such firm, in which event "Arbitrating Accountant" shall mean such third firm. In connection with the resolution of any Dispute, the Arbitrating Accountant shall have, and each of Buyer and Seller shall make available to the Arbitrating Accountant, reasonable access (subject to the execution of customary confidentiality agreements and agreements providing for the indemnification of the Arbitrating Accountant) during normal business hours to the books, records, supporting data, work papers, facilities and personnel of such party as reasonably necessary for the Arbitrating Account to perform its function as arbitrator. The Arbitrating Accountant shall be instructed to resolve only those Disputes that have not yet been resolved. The Arbitrating Accountant shall allow Buyer and Seller to present their respective positions regarding the Dispute and shall thereafter as promptly as possible (but not later than sixty (60) days) following the engagement of the Arbitrating Accountant, provide the parties hereto a written determination of the Dispute. In resolving any matter specified in the Dispute Notice, the Arbitrating Accountant (i) shall be bound by the provisions of this Agreement, (ii) shall not assign a value to any item greater than the greatest value for such item claimed by either party or less than the smallest value for such item claimed by either party, (iii) shall restrict its decision to such items included in the Dispute Notice which are then in dispute and (iv) may review only written presentations of Buyer and Seller in resolving any matter which is in dispute. The written determination of the Arbitrating Accountant shall be final and binding upon the parties hereto and judgment may be entered on the award. The Preliminary Closing Date League and Customer Deposits, Preliminary Closing Date Current Assets, Preliminary Closing Date Working Capital Liabilities and Preliminary Closing Date Net Working Capital, each, as so determined but after giving effect to the adjustments referred to above, shall be final and binding as the "Closing Date League and Customer Deposits", "Closing Date Current Assets", "Closing Date Working Capital Liabilities' and "Closing Date Net Working Capital", respectively, for purposes of this Agreement.

(d) The Non-Prevailing Party in any Dispute before the Arbitrating Accountant shall pay its own expenses incurred with respect to the Dispute and shall pay a percentage of (i) the fees and expenses of the Arbitrating Accountant <u>plus</u> (ii) the reasonable and documented out-of-pocket expenses (including reasonable attorneys' fees) of the other party

incurred with respect to the Dispute, which percentage shall be calculated by dividing (A) an amount equal to the difference between the Non-Prevailing Party's determination of the adjustment, if any, required to be made to the Purchase Price pursuant to <u>Section 3.4</u> (the "<u>Adjustment Amount</u>"), as submitted to the Arbitrating Accountant, and the Arbitrating Accountant's determination of Adjustment Amount by (B) an amount equal to the difference between the parties' respective determinations of Adjustment Amount, as submitted to the Arbitrating Accountant. The other party shall pay the remainder of the fees and expenses of the Arbitrating Accountant and its own expenses not required to be paid by the Non-Prevailing Party hereunder. A party is the "<u>Non-Prevailing Party</u>" if the Arbitrating Accountant's determination of the Adjustment Amount is closer to the other party's determination of the Adjustment Amount, as submitted to the Arbitrating of the Adjustment Amount, as submitted to the Arbitrating Accountant and its own expenses not required to be paid by the Non-Prevailing Party hereunder. A party is the "<u>Non-Prevailing Party</u>" if the Arbitrating Accountant's determination of the Adjustment Amount is closer to the other party's determination of the Adjustment Amount, as submitted to the Arbitrating Accountant, than it is to that party's determination of the Adjustment Amount, as submitted to the Arbitrating Accountant.

Section 3.4. <u>Adjustment</u>. Promptly (but not later than five (5) business days) after the determination of the Closing Date League and Customer Deposits, Closing Date Current Assets, Closing Date Working Capital Liabilities and Closing Date Net Working Capital pursuant to <u>Section 3.3</u> that is final and binding as set forth herein:

(i) if the Closing Date Net Working Capital is less than the Estimated Closing Date Net Working Capital, then the Purchase Price shall be <u>decreased</u> dollar-for-dollar by the difference between the Estimated Closing Date Net Working Capital and the Closing Date Net Working Capital and Seller shall pay to Buyer or Canadian Buyer, as applicable, an amount in cash equal to such difference;

(ii) if the Closing Date Net Working Capital is greater than the Estimated Closing Date Net Working Capital, then the Purchase Price shall be <u>increased</u> dollar-for-dollar by the difference between Closing Date Net Working Capital and the Estimated Closing Date Net Working Capital and Buyer shall, or shall cause Canadian Buyer to, as applicable, pay to Seller an amount in cash equal to such difference;

(iii) if the Closing Date League and Customer Deposits is less than the Estimated Closing Date League and Customer Deposits, then the Purchase Price shall be <u>increased</u> dollar-for-dollar by the difference between the Estimated Closing Date League and Customer Deposits and the Closing Date League and Customer Deposits and the Closing Date League and Customer Deposits and Buyer shall, or shall cause Canadian Buyer to, as applicable, pay to Seller an amount in cash equal to such difference; and

(iv) if the Closing Date League and Customer Deposits is greater than the Estimated Closing Date League and Customer Deposits, then the Purchase Price shall be <u>decreased</u> dollar-for-dollar by the difference between Closing Date League and Customer Deposits and the Estimated Closing Date League and Customer Deposits and Seller shall pay to Buyer or Canadian Buyer, as applicable, an amount in cash equal to such difference.

### Section 3.5. <u>Allocation of Purchase Price and Certain other Tax Matters.</u>

(a) Buyer and Seller acknowledge and agree that for U.S. federal income Tax purposes, the sale by Seller and purchase by Buyer of the Interests pursuant to <u>Section 2.1</u> constitutes a sale by Seller and purchase by Buyer of all of the assets owned by Brunswick Recreation (the "<u>Recreation Assets</u>") and Leiserv (the "<u>Leiserv Assets</u>", together with the Recreation Assets, the "<u>Assets</u>"), in each case, after giving effect to the Restructuring, in a transaction described in Section 1060 of the Code (the foregoing treatment, the "<u>Intended Tax Treatment</u>"). Each of Buyer and Seller agrees that neither it nor any of its Affiliates shall file any U.S. federal, state, local or non-U.S. Tax Returns in a manner that is inconsistent with the Intended Tax Treatment. Each of Buyer and Seller covenants and agrees to timely file an IRS Form 8594 in accordance with the Intended Tax Treatment and the provisions of this <u>Section 3.5</u>.

(b) Seller and Buyer shall make a joint election for each Member set forth on <u>Schedule 3.5(b)</u> under Section 338(h)(10) of the Code and under similar provisions of state or local law with respect to the purchase of the capital stock of such Member. (collectively, the "<u>Section 338(h)(10) Elections</u>"). Seller and Buyer shall each deliver completed and executed copies of IRS Form 8023, required schedules thereto, and any similar state and foreign forms at the Closing in accordance with <u>Sections 4.3(i)</u> and <u>4.4(p)</u> (relating to Closing Date deliveries). If any changes are required in these forms as a result of information which is first available after these forms are prepared, the parties will promptly make such changes. Each of Buyer and Seller agrees that neither it nor any of its Affiliates shall take, or fail to take, any action to the extent such action or failure to act, as the case may be, is inconsistent with or would otherwise prejudice any Section 338(h)(10) Elections.

(c) Buyer shall use commercially reasonable efforts to deliver to Seller within one hundred fifty (150) days following Closing the Preliminary Overall Allocation Schedule and the Preliminary Section 338(h)(10) Schedules (together, the "Preliminary Allocation Schedules").

(i) The "<u>Preliminary Overall Allocation Schedule</u>" means a schedule prepared in accordance with Section 1060 of the Code and the Regulations thereunder allocating the sum of the amount of the Note and the portion of the Closing Cash Purchase Price (including any liabilities properly taken into account pursuant to Section 1001 of the Code) among the Recreation Assets and Leiserv Assets, respectively. The Preliminary Overall Allocation Schedule shall set forth for each of Brunswick Recreation and Leiserv the amount allocated in the aggregate to the following groups of Assets: (i) cash, (ii) inventory, (iii) accounts receivable, (iv) machinery and equipment, (v) land, (vi) buildings, (vii) improvements, (viii) ownership interests in Subsidiaries (including for the avoidance of doubt Thousand Oaks JV, Normandy Restaurant, Inc. and Perry Hall, Inc.), and (ix) goodwill. The Preliminary Overall Allocation Schedule shall further set forth on an individualized basis the amount allocated to the capital stock of each of the Members set forth on <u>Schedule 3.5(b)</u>.

(ii) The "<u>Preliminary Section 338(h)(10) Schedule</u>" means a schedule for each of the Members set forth on <u>Schedule 3.2(b)</u>, in each case allocating the ADSP (as such term

is defined in Treasury Regulation § 1.338-4, and calculated in accordance with the amount of consideration shown on the Preliminary Overall Allocation Schedule for the capital stock of such Member) among the assets of such Member, prepared on an aggregate basis in accordance with the provisions of Section 3.5(c)(i).

(d) If, within thirty (30) days following receipt of the Preliminary Allocation Schedules, Seller does not notify Buyer in writing of its disagreement with a Preliminary Allocation Schedule, such Preliminary Allocation Schedule shall be final and binding. If, within such thirty (30)-day period, Seller so notifies Buyer, Seller and Buyer shall endeavor to resolve such disagreement by the end of such thirty (30) day period (or longer, upon mutual agreement), and if they are able to do so shall make such revisions to such Preliminary Allocation Schedule to reflect such resolution, which as revised shall be final and binding (and corresponding revisions shall be made to the other Preliminary Allocation Schedules, as necessary). Each Preliminary Allocation Schedule, upon becoming final and binding in accordance with the foregoing, shall constitute a "Final Allocation Schedule." Each of Buyer and Seller agrees that neither it nor any of its Affiliates shall file any U.S. federal, state, local and non-U.S. Tax Returns in a manner that is inconsistent with a Final Allocation Schedule. Each of Buyer and Seller shall promptly provide, or cause to be provided, to the other any additional information and reasonable assistance required to complete such forms, or to compute Taxes, arising in connection with (or otherwise affected by) the transactions contemplated by this Agreement. Each of Buyer and Seller shall promptly inform the other of any challenge by any taxing authority to a Final Allocation Schedule and consult with and keep the others informed with respect to the status of, and any discussion, proposal or submission with respect to, such challenge. In the event of any adjustment to the Purchase Price pursuant to Section 11.4, such adjustment shall be deemed to be allocated to the Asset or capital stock of a Member to which such adjustment relates, and if the adjustment does not relate to any particular Asset or to the capital stock of a Member, then such adjustment shall be allocated to goodwill.

(e) If Seller and Buyer are unable to resolve the disagreement raised in the notice of disagreement in the period provided for under <u>Section 3.5(d)</u>, Buyer shall promptly cause an independent appraiser selected by Buyer and reasonably acceptable to Seller to deliver to Buyer and Seller, as promptly as practicable (but in no event later than sixty (60) days following the delivery of the Preliminary Allocation Schedules), an appraisal (the "<u>Appraisal</u>") of the fair market value as of the Closing Date of the Assets (and to the extent relevant, the assets owned by the Members listed on <u>Schedule 3.5(b)</u>), and the Final Allocation Schedules shall be prepared in accordance with the Appraisal. The cost of the Appraisal shall be paid one-half by Seller and one-half by Buyer.

### Section 3.6. Withholding Tax.

(a) Notwithstanding anything in this Agreement to the contrary, but subject to <u>Section 3.6(b)</u>, Buyer, Canadian Buyer or any of their respective designated Affiliates (and their respective agents) shall be entitled to deduct and withhold from the Purchase Price, the Final Purchase Price and any other payments otherwise payable pursuant to this Agreement or any other Ancillary Agreements such amounts as Buyer, Canadian Buyer or any of their

respective Affiliates is required to deduct and withhold with respect to the making of such payment under the Code, or any provision of U.S. state, local or non-U.S. tax law and any amounts so withheld shall be timely paid to the appropriate Governmental Body. To the extent that amounts are so withheld and paid over to the appropriate Governmental Body by Buyer, Canadian Buyer or any of their Affiliates, such withheld amounts shall be treated for all purposes of this Agreement as having been paid to Seller. The parties hereto shall collaborate in good faith to reduce, exempt or obtain reimbursement of withholding Tax and each party shall reasonably endeavor to inform the other in a timely fashion of any obligation to make a withholding for Taxes described in this paragraph (a) of which such party has actual knowledge.

Seller and Buyer agree to co-operate and use commercially reasonable efforts to properly (b) minimize or eliminate the imposition of Canadian withholding tax as a result of the transfer of the Canadian Shares. Notwithstanding the foregoing, if the Canadian Shares could reasonably be considered by Buyer to be "Taxable Canadian Property" that is not "Treaty Protected Property" (as those terms are defined in the Income Tax Act (Canada) ("ITA")), then, prior to the Closing, Seller shall apply for a clearance certificate (a " Clearance Certificate") under Section 116 of the ITA with a certificate limit at least equal to the portion of the Purchase Price that is allocated to the Canadian Shares pursuant to Section 3.2(b) (the "Canadian Purchase Price"). If Seller is able to tender a Clearance Certificate on or before the Closing Date, then Buyer shall cause Canadian Buyer not to withhold any amount on account of Canadian tax so long as the certificate limit is at least equal to the Canadian Purchase Price. If the Canadian Shares could reasonably be considered to be "Taxable Canadian Property" that is not "Treaty Protected Property" and Seller is unable to tender a Clearance Certificate on or before the Closing Date then Buyer shall cause Canadian Buyer to withhold twenty-five per cent (25%) of the Canadian Purchase Price (the "Holdback") on the Closing Date. The Holdback shall be deposited in a Canadian dollar interest bearing account at a financial institution that is agreed to by Seller and Buyer (the "Holdback Account"). All interest on the Holdback Account shall be for the account of Seller. The Holdback Account shall be maintained until such time as Canadian Buyer is required to remit the Holdback to Canada Revenue Agency ("CRA"). In this regard, the parties agree to co-operate and use commercially reasonable efforts to defer the date on when the Holdback must be remitted to CRA, including attempting to obtain a "comfort letter" from CRA that may defer the date on which Canadian Buyer is required to remit the Holdback to CRA. If Seller is able to obtain a Clearance Certificate with a certificate limit at least equal to the Canadian Purchase Price before the Canadian Buyer has remitted the Holdback to CRA, then Buyer shall release the Holdback and all related interest income to Seller forthwith upon delivery to the Buyer of the Clearance Certificate (provided such Clearance Certificate is delivered to the Canadian Buyer at least one (1) business day prior to the date on which Canadian Buyer is required to remit the Holdback to the CRA). If Canadian Buyer does remit the Holdback to CRA, then at the same time Buyer shall cause Canadian Buyer to remit all of the interest in the Holdback Account to Seller (net of applicable withholding Tax) and Seller shall make such tax filings as it deems appropriate in order to obtain a refund of all or a portion of the Holdback. The parties acknowledge that any Holdback refund that is obtained shall be the sole property of Seller and Buyer shall cause Canadian Buyer to provide reasonable cooperation to Seller to assist Seller to obtain a refund of all or a portion of the Holdback. In the event that Canadian Buyer is required to pay any amount to Seller as an increase or adjustment of the Purchase Price

pursuant to the terms of this Agreement, then this Section 3.6 shall apply to such payment, mutatis mutandis.

## ARTICLE IV CLOSING

Section 4.1. <u>Closing Date</u>. The Closing shall be consummated on a date and at a time agreed upon by Buyer and Seller, but in no event later than the earlier of (a) the third  $(3^{rd})$  business day following satisfaction or waiver of all of the closing conditions set forth in <u>Articles IX</u> and <u>X</u> (other than those to be satisfied at Closing (for the avoidance of doubt, including the satisfaction of the conditions set forth in <u>Section 9.4</u> and <u>9.5</u>), but subject to the satisfaction or waiver of those conditions at the Closing) and (b) October 15, 2014 if all of the closing conditions set forth in <u>Articles IX</u> and <u>X</u> have been satisfied or waived (other than those to be satisfied at Closing (for the avoidance of doubt, including the satisfaction of the conditions set forth in <u>Section 9.4</u> and <u>9.5</u>), but subject to the satisfaction or waiver of those conditions at the Closing of Proskauer Rose LLP, Eleven Times Square, New York, New York 10036, or remotely via the exchange of executed documents and other closing deliverables, or at such other time and place as shall be agreed upon by Buyer and Seller. The date on which the Closing is actually held is referred to herein as the "<u>Closing Date</u>."

Section 4.2. <u>Payment on the Closing Date</u>. Subject to fulfillment or waiver (where permissible) of the conditions set forth in Article IX, at the Closing Buyer shall deliver to Seller the duly executed Note and shall pay Seller the portion of the Closing Cash Purchase Price allocated to all Securities other than the Canadian Shares and the Canadian Buyer shall pay to Seller the portion of the Closing Cash Purchase Price allocated to the Canadian Shares.

Section 4.3. <u>Buyer's Additional Closing Date Deliveries</u>. Subject to fulfillment or waiver (where permissible) of the conditions set forth in Article IX, at the Closing Buyer shall deliver to Seller all of the following:

(a) a certificate of the secretary or an assistant secretary of Buyer, duly executed as of the Closing Date, certifying (i) the good standing of Buyer under the laws of the State of Virginia and attaching thereto a good standing certificate of Buyer, (ii) a true and correct copy of the Organizational Documents and all amendments thereto of Buyer, (iii) the resolutions of the board of directors of Buyer authorizing the execution, delivery and performance of this Agreement, any Buyer Ancillary Agreement and the consummation of the transactions contemplated hereby and thereby; and (iv) incumbency and signatures of the officers of Buyer executing this Agreement and any Buyer Ancillary Agreement;

(b) the certificate contemplated by <u>Section 10.1(d)</u>, duly executed by a duly authorized executive officer of Buyer;

(c) the duly executed Note executed on behalf of Buyer;

(d) (i) a mortgage or deed of trust, as applicable, as security for and in the amount of the Note, encumbering the following Owned Real Property: 18521 East Main Street, Parker, CO; 5665 Carmichael Road, Montgomery, AL; 8445 Chandan Road, Rockford, IL 61108; and 2075 East Algonquin Road, Algonquin, IL, in form and substance reasonably acceptable to Seller; and (ii) mortgage tax affidavits and declarations, if applicable, for each of the properties set forth in (i) above, all in form and substance reasonably acceptable to Seller;

Corp.;

(e) duly executed counterparts of the Supply Agreement executed on behalf of Bowlmor AMF

(f) duly executed counterparts of the Transition Services Agreement executed on behalf of Buyer;

(g) duly executed counterparts of the Trademark License Agreement executed on behalf of Buyer;

(h) duly executed counterparts of the Software License Agreement executed on behalf of Brunswick Centres and Leiserv;

(i) IRS Form 8023 (and any state forms) as required to effect the Section 338(h)(10) Elections, if any, completed and properly executed by Buyer; and

(j) such other documents and instruments as Seller may reasonably request prior to Closing that are reasonably necessary to consummate the transactions contemplated hereby at the Closing; <u>provided</u> that Buyer shall not be required to provide any documents or instruments that are inconsistent with its obligation to use commercially reasonable efforts to consummate the Closing in accordance with <u>Section 7.3(c)</u>; <u>provided</u>, <u>further</u>, that, as between Buyer and its Subsidiaries, on the one hand, and Seller and its Subsidiaries, on the other hand, such documents and instruments shall not include any additional representations or warranties or provide for any additional recourse, in each case, that are more expansive than any of the representations, warranties or recourse set forth in this Agreement or any of the other documents or instruments required to be delivered under this <u>Section 4.3</u> or <u>Section 4.4</u>.

Section 4.4. <u>Seller's Closing Date Deliveries</u>. Subject to fulfillment or waiver (where permissible) of the conditions set forth in Article X, at the Closing Seller shall deliver to Buyer all of the following (it being agreed by Buyer that any closing deliveries set forth in clauses (o) and (p) below that are maintained at any Real Property will be deemed to have been delivered by Seller at the Closing):

(a) certificate of the secretary or an assistant secretary of Seller, duly executed as of the Closing Date, certifying (i) the good standing of Seller under the laws of the State of Delaware and attaching thereto a good standing certificate of Seller, (ii) a true and correct copy of the Organizational Documents and all amendments thereto of Seller, (iii) the resolutions of the board of directors of Seller authorizing the execution, delivery and performance of this Agreement and any Seller Ancillary Agreement to which Seller is a party and the consummation of the transactions contemplated hereby and thereby; and

(iv) incumbency and signatures of the officers of Seller executing this Agreement and any Seller Ancillary Agreement to which Seller is a party;

(b) certificate of the secretary or an assistant secretary of each Member, duly executed as of the Closing Date, certifying (i) the good standing of such Member under the laws of its jurisdiction of organization and attaching thereto a good standing certificate of such Member and each other jurisdiction in which such Member is qualified to do business, (ii) a true and correct copy of the Organizational Documents and all amendments thereto of such Member, (iii) the resolutions of the board of directors or similar governing body of such Member authorizing the execution, delivery and performance of any Member Ancillary Agreement to which such Member is a party and the consummation of the transactions contemplated hereby and thereby; and (iv) incumbency and signatures of the officers of such Member is a party;

(c) the certificate(s), if any, representing all of the Securities (including the stock certificates for Normandy Restaurant, Inc. and Perry Hall Lounge, Inc.) other than the Canadian Shares, duly endorsed to Buyer or accompanied by duly executed stock/equity powers in blank or duly executed instruments of assignment reasonably acceptable to Buyer;

(d) the certificate(s), if any, representing all of the Canadian Shares duly endorsed to Canadian Buyer or accompanied by duly executed stock transfer powers of attorney executed in blank by the holders of record reasonably acceptable to Buyer;

(e) the certificate contemplated by <u>Section 9.1(e)</u>, duly executed by a duly authorized executive officer of Seller;

(f) duly executed counterparts of the Supply Agreement executed on behalf of Bowling Products;

(g) duly executed counterparts of the Transition Services Agreement executed on behalf of Seller;

(h) duly executed counterparts of the Trademark License Agreement executed on behalf of Seller;

(i) duly executed counterparts of the Software License Agreement executed on behalf of Bowling Products;

(j) the written resignations of each of the corporate directors and/or officers (or functional equivalent) of each Member in his or her capacity as such;

Code;

(k) a duly executed certification of non-foreign status, for purposes of Section 897 and 1445 of the

(1) evidence, in form and substance reasonably satisfactory to Buyer, of the unconditional release of (i) any Member as guarantor and from its obligations under (A) the 4.625% Senior Notes due 2021 of Seller (including the related Indenture, dated May 13, 2013

between Seller, U.S. Bank National Association, as trustee, and the other parties thereto) and (B) the Credit Agreement, (ii) any Encumbrances on the equity interests of any Member securing the obligations under the Credit Agreement and (iii) any Encumbrances on the assets of any Member (after giving effect to the Restructuring), securing the obligations under the Credit Agreement;

(m) evidence, reasonably satisfactory to Buyer, of the termination of each Related Party Transaction, other than any Contract set forth on <u>Schedule 7.5;</u>

a Member;

(n) all stock records of each Member in the possession of Seller or any of its Subsidiaries that is not

(o) the minute books and corporate seals, if any, of each Member in the possession of Seller or any of its Subsidiaries that is not a Member;

(p) IRS Form 8023 (and any state forms) as required to effect the Section 338(h)(10) Elections, if any, completed and properly executed by Seller;

(q) duly executed affidavits, certifications and indemnities, including Non-Imputation Indemnities, contemplated by <u>Section 8.12(b)</u>; and

(r) such other documents and instruments as Buyer may reasonably request prior to Closing that are reasonably necessary to consummate the transactions contemplated hereby at the Closing; <u>provided</u> that Seller shall not be required to provide any documents or instruments that are inconsistent with its obligation to use commercially reasonable efforts to consummate the Closing in accordance with <u>Section 7.3(c)</u>; <u>provided</u>, <u>further</u>, that, as between Buyer and its Subsidiaries, on the one hand, and Seller and its Subsidiaries, on the other hand, such documents and instruments shall not include any additional representations or warranties or provide for any additional recourse, in each case, that are more expansive than any of the representations, warranties or recourse set forth in this Agreement or any of the other documents or instruments required to be delivered under this <u>Section 4.4</u> or <u>Section 4.3</u>.

### ARTICLE V

## REPRESENTATIONS AND WARRANTIES OF SELLER

As an inducement to Buyer to enter into this Agreement and to consummate the transactions contemplated hereby, Seller represents and warrants to Buyer as follows:

Section 5.1. <u>Organization of Seller</u>. Seller is a corporation duly organized, validly existing and in good standing under the laws of the State of Delaware.

Section 5.2. Organization; Capital Structure of the Company Group; Power and Authority.

(a) Each Member and its jurisdiction of incorporation or formation are set forth on <u>Schedule 5.2(a)</u>. Each Member is duly organized, validly existing and in good standing

under the laws of the jurisdiction of its incorporation or formation. Each Member is duly qualified to transact business and is in good standing in each jurisdiction where the character of its properties owned or held under lease or the nature of its activities makes such qualifications necessary, set forth on <u>Schedule 5.2(a)</u>, except where the failure to be so qualified or in good standing would not reasonably be expected to result in a Material Adverse Effect. Each Member has the corporate or limited liability company power and corporate or limited liability company authority to own, license, hold or lease and operate its assets and to carry on the Business in the manner as it is currently being conducted.

(b) Each Member has provided to Buyer a true, complete and correct copy (including all amendments and supplements) of its Organizational Documents. No Member is in violation of any of the provisions of its Organizational Documents. The name of each manager, director and officer of each Member, and the position held by each such individual, is set forth on <u>Schedule 5.2(b)</u>.

(c) <u>Schedule 5.2(c)</u> sets forth the total authorized equity, total issued equity, total outstanding equity, name of each legal, beneficial and record holder ("Record Holder") of such equity and corresponding designated certificate number (in the case of certificated securities) issued to each Record Holder, in each case, of each Member. Each Record Holder owns, of record and beneficially, all the issued and outstanding equity of the corresponding Member set forth on Schedule 5.2(c), free and clear of all Encumbrances other than restrictions on transfer imposed by federal, state and provincial securities Requirements of Law. All such equity is duly authorized, validly issued and outstanding, fully paid and nonassessable, and free and clear of preemptive rights. There are no equity interests of Leiserv, Brunswick Recreation or Brunswick Centres held in treasury. Except for this Agreement, there are no outstanding or authorized options, warrants, convertible securities or other rights (including conversion or preemptive rights), agreements (oral or in writing), arrangements or commitments to issue or sell any shares of capital stock or equity or any securities or obligations convertible into or exchangeable for, or giving any Person any right to acquire from Seller or any Member, any shares of capital stock or equity of or in any Member, and no such securities or obligations are outstanding. No Member has any outstanding, or has authorized any, stock appreciation, phantom stock, profit participation or similar rights. There are no voting trusts, stockholder or shareholder agreements, proxies or other agreements or understandings in effect with respect to the voting or transfer of any equity in any Member. Upon delivery to Buyer and Canadian Buyer at the Closing of certificates representing the outstanding equity of Leiserv, Brunswick Recreation and Brunswick Centres, good and valid title to all of the Securities will pass to Buyer and Canadian Buyer, free and clear of all Encumbrances, other than those Encumbrances created by Buyer or restrictions on transfer imposed by federal or state securities Requirements of Law.

(d) Except as set forth on <u>Schedule 5.2(c)</u>, no Member owns or holds the right to acquire any stock, partnership interest, joint venture interest or other equity interest in any other Person. There are no contractual obligations of any Member to make any investment (in the form of a capital contribution or otherwise) in, any Person.

Section 5.3. <u>Authority of Seller and Members; Conflicts.</u>

Each of Seller and the Members has the corporate or limited liability company power and (a) corporate or limited liability company authority to execute, deliver and perform this Agreement, each of the Seller Ancillary Agreements and Member Ancillary Agreements to which it is a party. The execution, delivery and performance of this Agreement, the Seller Ancillary Agreements and Member Ancillary Agreements by Seller or any of the Members, as applicable, have been duly authorized and approved by Seller's board of directors or such Member's applicable governing body and do not require any further authorization or consent of Seller, such Member or their respective stockholders or members, as applicable. This Agreement has been duly authorized, executed and delivered by Seller and (assuming the valid authorization, execution and delivery of this Agreement by Buyer) is the legal, valid and binding obligation of Seller enforceable against Seller in accordance with its terms, subject to bankruptcy, insolvency, reorganization, moratorium and similar laws of general application relating to or affecting creditors' rights and to general equity principles. Each of the Seller Ancillary Agreements and the Member Ancillary Agreements has been duly authorized by Seller or each Member, as applicable, and upon execution and delivery by Seller or each Member, as applicable, will be (assuming the valid authorization, execution and delivery by Buyer, where Buyer is a party, or the other party or parties thereto) a legal, valid and binding obligation of Seller or such Member, as applicable, enforceable against Seller or such Member, as applicable, in accordance with its terms, subject, in the case of each of the Seller Ancillary Agreements and Member Ancillary Agreements, to bankruptcy, insolvency, reorganization, moratorium and similar laws of general application relating to or affecting creditors' rights and to general equity principles.

(b) Except as set forth in <u>Schedule 5.3(b)</u>, neither the execution, delivery and performance of this Agreement, any of the Seller Ancillary Agreements or the Member Ancillary Agreements or the consummation of any of the transactions by Seller or any Member contemplated hereby or thereby nor compliance by Seller or any Member with or fulfillment by Seller or any Member of the terms, conditions and provisions hereof or thereof will:

(i) assuming the receipt of all consents and approvals and the filing of all documents as described in <u>Section 5.3(b)(ii)</u>, (w) conflict with, result in a violation or Breach of the terms, conditions or provisions of, (x) constitute (with or without notice or lapse of time or both) a default, an event of default or an event creating rights of acceleration, termination or cancellation or a loss of rights under, (y) require any Consent, or the giving of notice to, any Governmental Body or other Person in connection with, or (z) result in the creation or imposition of any Encumbrance upon any of the Securities or any of the assets of the Company Group or any Business Carve-out Assets under (A) any Organizational Document of Seller or any Member, (B) any Contract to which Seller or any Member is a party or any of their respective properties and assets (including any Individual Real Property Lease or Occupancy Lease), (C) any Court Order to which Seller or any Member is a party or any of their respective property) are subject or by which Seller or any Member is a party or any of their respective property) are subject or by which Seller or any Member is a party or any of their respective property) are subject or by which Seller or any Member is a party or any of their respective property are subject or by which Seller or any Member is a party or any of their respective property are subject or by which Seller or any Member is a party or any of their respective properties and assets (including any Individual Real Property Lease or Occupancy Lease), (D) any Requirements of Law affecting Seller or any Member or any of their respective properties and assets (including any Individual Real Property) or (E) any Governmental Permits, other than, in the case of

<u>clauses (B)</u>, <u>(C)</u>, <u>(D)</u> and <u>(E)</u> above, any such Breaches, defaults, rights, loss of rights, Consents or Encumbrances that would not reasonably be expected to be, individually or in the aggregate, (x) material to the Company Group or (y) materially adverse to the ability of Seller to consummate the transactions contemplated by this Agreement to be consummated by Seller (including the Restructuring), or

(ii) require Consent of any Person, except (A) in connection, or in compliance, with the provisions of the HSR Act, and (B) such Consents the failure of which to be obtained would not reasonably be expected to be, individually or in the aggregate, (x) material to the Company Group or (y) materially adverse to the ability of Seller to consummate the transactions contemplated by this Agreement to be consummated by Seller (including the Restructuring).

Section 5.4. Financial Statements.

(a) <u>Schedule 5.4(a)-1</u> contains true, complete and correct copies of the Financial Statements. Except as set forth therein and except as set forth in <u>Schedule 5.4(a)-2</u>, the Financial Statements have been prepared in conformity in all material respects with Seller's accounting principles which comply in all material respects with GAAP applied on a consistent basis (except that the Financial Statements do not contain footnotes, the absence of which is not material to the Company Group), and such Financial Statements present fairly, in all material respects, the financial position and results of operations of the Business or the Internal Reporting Segment, as applicable, as of their respective dates and for the respective periods covered thereby subject, in the case of the Interim Financial Statements and Internal Reporting Segment Interim Financial Statements, to normal year-end adjustments (the effect of which are not and will not, individually or in the aggregate, be material to the Company Group).

(b) All of the outstanding accounts receivable shown on the Financial Statements have been valued in accordance with GAAP applied on a consistent basis in all material respects and represent, as of the respective dates thereof, valid Liabilities of a third party to the Company Group arising from sales actually made or services actually performed in respect of the Business, in each case, in the ordinary course of business consistent with past practice. All of the outstanding accounts receivable shown in the Financial Statements that are uncollectible have been reserved against on the Financial Statements in accordance with GAAP applied on a consistent basis.

(c) All inventory reflected on the Financial Statements consists of a quality and quantity usable in the Business consistent with past practices and have been valued in accordance with GAAP applied on a consistent basis. All of the inventory that is obsolete, excessive or below-standard quality has been reserved against, written off or written down to net realizable value on the Financial Statements and valued in accordance with GAAP applied on a consistent basis.

(d) Seller's system of internal controls over financial reporting is sufficient to provide reasonable assurance in all material respects that transactions are recorded as

necessary to permit preparation of financial statements of the Company Group in accordance with GAAP applied on a consistent basis.

(e) <u>Schedule 5.4(e)</u> sets forth, as of the date hereof, a true, complete and correct list of all Indebtedness of the Company Group, including, as applicable, the aggregate principal amount outstanding thereunder. As of the Closing, the Company Group shall have no Indebtedness (other than Indebtedness resulting from the Financing).

Section 5.5. <u>Recent Operations.</u>

(a) Except as set forth in <u>Schedule 5.5(a)</u>, since December 31, 2013, there has been no Material Adverse Effect.

(b) Except as set forth in <u>Schedule 5.5(b)</u>, since December 31, 2013 through the date hereof, Business has been conducted only in the ordinary course of business consistent with past practice. Without limiting the generality of the foregoing, except as set forth on <u>Schedule 5.5(b)</u>, since December 31, 2013 through the date hereof, the Members have not, and to the extent related to a Business Carve-out Asset or Business Carve-out Liability, neither Seller nor any of its Subsidiaries have, individually or as a group:

(i) made any material change in the Business or its operations, except such changes as required to comply with any applicable Requirements of Law;

(ii) acquired (by merger, consolidation, acquisition of stock or assets or otherwise) any corporation, partnership or other business organization or division;

(iii) entered into any contract or commitment for any capital expenditure in excess of \$25,000;

(iv) created, incurred or assumed, or agreed to create, incur or assume, any Indebtedness, other than in the ordinary course of business consistent with past practice under the Credit Agreement;

(v) made, or agreed to make, any payment or distribution of any material assets (other than cash) to Seller or any of its Affiliates;

(vi) instituted any material increase under any profit-sharing, bonus, incentive, deferred compensation, insurance, pension, retirement, medical, hospital, disability, welfare or other employee benefit plan with respect to its employees, other than changes made in accordance with normal compensation practices, pursuant to existing contractual commitments or consistent with past compensation practices, or as required by any such plan or any Requirements of Law;

(vii) granted to any employee engaged in the conduct of the Business any increase in compensation in excess of 5% over his or her annual compensation in 2013 (for any employee with annual compensation in 2013 in excess of \$60,000) or any increase in other material benefits, other than changes made in the ordinary course of business consistent

with past compensation practices, pursuant to existing contractual commitments or as required by any Requirements of Law;

(viii) made any material change in the accounting policies applied in the preparation of the Financial Statements, unless such change is required by GAAP;

(ix) had any Real Property or personal property suffer any material damage (other than ordinary course wear and tear), destruction or casualty loss (whether or not covered by insurance) or condemnation taking or other similar proceeding;

(x) directly or indirectly redeemed, purchased or otherwise acquired any of its equity interests or authorized reclassification or recapitalization or otherwise changed the terms or provisions of any of its equity interests;

(xi) not paid any material account payable, or sought the extension of the payment date of any account payable outside of the ordinary course of business consistent with past practice;

(xii) permitted or allowed any of its Property or assets to be subjected to any Encumbrance, except for Permitted Encumbrances;

(xiii) written off as uncollectible any notes or accounts receivable;

(xiv) canceled any debts or waived any claims or rights other than in the ordinary course of business consistent with past practice and not involving amounts in excess of \$10,000 individually or \$25,000 in the aggregate;

(xv) sold, transferred, or otherwise disposed of any of its Properties or assets, except in the ordinary course of business consistent with past practice;

(xvi) disposed of, abandoned or permitted to lapse any rights to the use of any Copyrights, Patent Rights or Software material to the conduct of the Business, or disposed of or disclosed, or permitted to be disclosed (except as necessary in the conduct of the Business), to any Person other than Representatives of Buyer, any Trade Secret;

(xvii) terminated or amended or suffered the termination or amendment of any Business Agreement or Real Property Lease, in each case, pursuant to which any of the Members would receive from any Person or pay to any Person more than \$25,000 in any calendar year;

(xviii) allowed the levels of supplies of any Member or, to the extent related to the Business, Seller or any of its other Subsidiaries to vary in any material respect from the levels customarily maintained;

(xix) declared or paid any dividends or other distributions to its equity holders or redeemed or otherwise acquired any of its equity;

(xx) failed to act in a manner consistent in all material respects with past practices for the applicable time of year in connection with signing up the fall leagues for the fall of 2014; or

(xxi) agreed, whether in writing or otherwise, to take any action described in this Section 5.5.

Section 5.6. Taxes. Except as set forth on Schedule 5.6:

(a) all income Tax Returns and all other material Tax Returns required to have been filed by or with respect to each Member relating to Taxes for which such Member is liable have been timely filed (taking into account extensions properly obtained) and each such Tax Return is true, complete and correct in all material respects;

(b) all Taxes required to be paid by any Member or with respect to the Business (whether or not show on any Tax Return) and all tax installments have been paid on or before due date for payment thereof (taking into account all extensions properly obtained);

(c) no extension of time within which to file any Tax Return is in effect;

(d) no extension or waiver of any statute of limitations relating to Taxes for which a Member is liable has been granted in writing which statute (after giving effect to such extension or waiver) has not yet expired;

(e) there is no audit or administrative or judicial proceeding pending with respect to Taxes payable by any Member or with respect to the Business;

(f) all deficiencies asserted in writing or assessments made in writing as a result of any examination of the Tax Returns referred to in clause (a) have been paid in full or otherwise fully resolved;

(g) there are no liens for Taxes upon the assets of any Member except for Permitted Encumbrances;

(h) all material Taxes which any Member is required by law to withhold or to collect for payment, have been duly withheld and collected and have been paid to the appropriate Governmental Body or properly set aside or reserved on the books of the Company Group;

(i) during the last three years, no Member has been a party to any transaction treated by the parties thereto as one to which Section 355 of the Code was intended to apply;

(j) each of the Non-Corporate Members is properly treated for U.S. federal income Tax purposes as disregarded as an entity separate from its owner pursuant to Treas. Reg. § 301.7701-3;

(k) no Member will be required to include amounts in income, or exclude items of deduction, after the Closing Date as a result of (i) the application of Section 481 of the Code to a change in accounting method occurring prior to the Closing Date, (ii) any installment sale or open transaction that occurred on or prior to the Closing Date; (iii) any agreement with a Governmental Body entered into on or prior to the Closing Date, or (iv) the receipt of prepaid amounts on or prior to the Closing Date;

(1) with respect to each transaction in which a Member has participated that is a "reportable transaction" within the meaning of Treasury Regulation 1.6011-4(b)(1), such participation has been properly disclosed on IRS Form 8886 (Reportable Transaction Disclosure Statement) and on any corresponding form required under state, local or other law;

(m) to the Knowledge of Seller, no claim has been made by any taxing authority in any jurisdiction where the Members do not currently file Tax Returns that they are or may be subject to Tax in that jurisdiction;

(n) no Member is a party to, or bound by, any (i) Tax Contract entered into prior to the Closing Date except as will be terminated prior to the Closing Date or (ii) any other agreement that relates to Taxes that was entered into outside the ordinary course of business (excluding transactions of a type generally entered into as ordinary course commercial transactions, such as Real Property Leases, for which Taxes are not the principal subject of such transactions);

(o) no Member has ever been a member of an "affiliated group" (as defined in Section 1504 of the Code) or is liable for Taxes of another Person (other than Seller or another Member) under Treasury Regulation § 1.1502-6 (or comparable provisions of state, local or non-U.S. law) or as a transferee or successor;

(p) each Member is in compliance in all material respects with all applicable transfer pricing laws and regulations;

(q) all income Tax Returns of the Canadian Member for taxation years ending on or before December 31, 2013 have been assessed by the relevant tax authority; and

(r) the Canadian Member has no permanent establishment outside of Canada and is not subject to Tax in any jurisdiction outside of Canada.

Notwithstanding anything to the contrary in this Agreement, (i) except for the representations made in (e), (h), (i), (j), (k), and (n) the representations made in this <u>Section 5.6</u> refer only to the past activities of the Members and are not intended to serve as representations with respect to Taxes attributable to any Tax periods (or portions thereof) beginning after the Closing or with respect to Tax positions taken after the Closing, and (ii) except for the representations made in (e), (h), (i), (j), (k), and (n) nothing in this <u>Section 5.6</u> shall cause Seller to be liable for any Taxes attributable to any Tax periods (or portions thereof) beginning after the Closing or with respect to Tax positions taken after the Closing or with respect to Tax positions thereof).

Section 5.7. <u>Governmental Permits.</u> Except as set forth in <u>Schedule 5.7(a)</u>, the Company Group owns, holds or possesses all material Governmental Permits necessary to own or lease, operate and use any of the assets used in the Business and to carry on and conduct the Business in a manner consistent with past practice (the "<u>Business</u> <u>Permits</u>") and such Business Permits are in full force and effect. <u>Schedule 5.7(b)</u> sets forth a list as of the date hereof of each liquor license owned and currently effective for the Business, together with the name of each liquor license owner, the facility name operating such license, the address of such facility, the effective date of such license, the expiration date of such license, the license number, any outstanding commitments or requirements to maintaining such license which has not been satisfied (including outstanding notifications to Governmental Bodies to evidence Leiserv, LLC as a limited liability company). The Company Group and, to the extent related to the Business, Seller and its other Subsidiaries are complying and have since January 1, 2009 complied with all terms and conditions of all Business Permits, in each case, in all material respects. There are no Actions pending or, to the Knowledge of Seller, threatened, which may result in the revocation, cancellation, suspension or modification of any Business Permit and to the Knowledge of Seller, there is no basis therefor.

#### Section 5.8. <u>Real Property.</u>

(a) <u>Schedule 5.8(a)</u> (i) sets forth a true, complete and correct list of the name and street address of each parcel of real property owned by the Company Group or that is owned by Seller or any of its other Subsidiaries and constitutes a Business Carve-out Asset (collectively, the "<u>Owned Real Property</u>"), (ii) identifies the Member of the Company Group that owns each Individual Owned Property, and (iii) with respect to each Individual Owned Property, identifies the type of facility operation (e.g., mall, free standing building, etc.). The Company Group has good and marketable fee simple title to all of the Owned Real Property, in each case free and clear of all Encumbrances, except for Permitted Encumbrances. Except for the Owned Real Property, the Company Group does not own any real property.

(b) <u>Schedule 5.8(b)</u> (i) sets forth a true, complete and correct list of each lease, license, sublease or similar occupancy agreement, including each amendment, guaranty and other material agreement related thereto, and the respective dates thereof (each a "<u>Real Property Lease</u>") under which the Company Group is the lessee, sublessee or licensee of, or otherwise occupies, any real property owned by any third Person or under which Seller or any of its other Subsidiaries is the lessee, sublessee or licensee of, or otherwise occupies, any real property Lease is a Business Carve-out Asset (excluding the Managed Real Property) (collectively, the "Leased Real Property"), including the name and street address of each Leased Real Property, (ii) identifies the Member of the Company Group that is, or will, at Closing, be the lessee, sublessee or licensee of, or otherwise holds, each Individual Leased Property, (iii) identifies the lessor, sublessor, licensor or owner of each Individual Leased Property and (iv) identifies the type of facility operation (e.g., mall, free standing building, etc.). The Company Group, Seller or such Subsidiary, as applicable, has, and the Company Group will at Closing have, good and valid leasehold interests in all of the Leased Real Property, Leases and Occupancy Leases (for clarity, a Member is lessor or sublessor with respect to the Occupancy Leases), the Company

Group does not lease any real property. Each Real Property Lease is valid and in full force and effect and constitutes the valid and binding obligation of the Company Group, Seller or other Subsidiary party thereto and, to the Knowledge of Seller, each other party thereto, enforceable against the Company Group, Seller or such Subsidiary, as applicable, and, to the Knowledge of Seller, each other party thereto in accordance with its terms, except as enforceability may be limited by bankruptcy laws, other similar laws affecting creditors' rights and general principles of equity. None of the Company Group, Seller nor any other Subsidiary of Seller has received written notice of default under any of the Real Property Leases which remains uncured, and no material default nor, to the Knowledge of Seller, any event which, with the giving of notice or the passage of time or both, would constitute a material default, by the Company Group, Seller or any of its other Subsidiaries under any of the Real Property Leases has occurred. To the Knowledge of Seller, no other party to any Real Property Lease is or is alleged to be in material violation thereof or in material default in respect thereof, nor has there occurred any event or condition which (with or without notice or lapse of time or both) would constitute a material violation thereof or a material default thereunder. Except as set forth on Schedule 5.8(b), no renewal option has been exercised under any of the Real Property Leases, other than options whose exercise has been evidenced by a written document described in Schedule 5.8(b). Seller has provided to Buyer a correct and complete copy of (x) each Real Property Lease, including all amendments, guaranties, (y) other material agreements related thereto, and (z) all material notices delivered or received by Seller or any Member in connection therewith since January 1, 2011. For purposes of the preceding sentence, each notice delivered or received by Seller or any Subsidiary of Seller in connection with a Real Property Lease shall be deemed a material notice unless such notice (A) does not affect the substantive rights and/or obligations of the parties to the Real Property Lease, (B) has been superseded by a subsequent amendment, supplement or notice provided to Buyer prior to the date hereof, or (C) has been withdrawn or relates to a default under the Real Property Lease that has been cured.

(c) Except as set forth on <u>Schedule 5.8(c)</u>, neither Seller nor any Subsidiary of Seller has received written notice that any Individual Real Property or portion thereof is subject to any pending suit for condemnation or expropriation or other taking by any Governmental Body or that any such condemnation or other taking is threatened or contemplated, and to the Knowledge of Seller no such condemnation or expropriation or other taking is pending or threatened. Except as set forth on <u>Schedule 5.8(c)</u>, Seller or the applicable Subsidiary of Seller, as applicable, has full access to and the right of ingress and egress over, to and from public roads bounding each Individual Real Property and, to the Knowledge of Seller, there exists no fact or condition that is reasonably likely to result in the termination of the existing access to any Individual Real Property.

(d) Except as set forth on <u>Schedule 5.8(d)</u>, neither Seller nor any Subsidiary of Seller has received written notice that Seller or any such Subsidiary, as applicable, has violated or is in default under any Encumbrance (including, for clarity, any reciprocal easement agreement or other similar agreement) affecting any Individual Real Property, and to the Knowledge of Seller, no such violation or default has occurred, except for such violations and defaults as would not, individually or in the aggregate, reasonably be expected to have a material adverse effect on the Business. Except as set forth on <u>Schedule 5.8(d)</u>, neither Seller nor any Subsidiary of

Seller has delivered written notice to any party to any Encumbrance (including, for clarity, any reciprocal easement agreement or other similar agreement) affecting any Individual Real Property that it is in default under such Encumbrance, except for defaults that have been cured or that have not resulted, or would not reasonably be expected to have, a material adverse effect on the Business.

(e) Except as set forth on <u>Schedule 5.8(e)</u>, the Company Group is, or, in the case of Real Property owned by Seller or other Subsidiaries of Seller, will, at Closing, be, in possession of all of the Real Property, and, with the exception of the Real Property Leases, there are no leases, subleases, licenses or other agreements granting to any Person the right of use, occupancy or possession of any portion of the Real Property (collectively, "<u>Occupancy Leases</u>"). Each Occupancy Lease is valid and in full force and effect and constitutes the valid and binding obligation of Seller or the Subsidiary of Seller which is a party thereto and, to the Knowledge of Seller, each other party thereto, enforceable against the Company Group, Seller or the Subsidiary of Seller party thereto, as applicable, and, to the Knowledge of Seller, each other party thereto in accordance with its terms, except as enforceability may be limited by bankruptcy laws, other similar laws affecting creditors' rights and general principles of equity.

(f) <u>Schedule 5.8(f)</u> sets forth, with respect to each Occupancy Lease, (i) the Individual Real Property affected thereby, (ii) a description of such Occupancy Lease, including Seller or the Subsidiary of Seller that is a party thereto on the date hereof and the Member of the Company Group that will be a party thereto on the Closing Date, and each other party thereto (each, an "Occupancy Tenant"), each amendment, guaranty and other material agreement related thereto and the respective dates thereof, and (iii) a description of any security deposit (whether in the form of cash, letter of credit or otherwise) being held, or to be held thereunder, by any Member. Except as otherwise set forth on Schedule 5.8(f), (i) no Occupancy Tenants under the Occupancy Leases have paid rent in advance as of the date hereof, (ii) neither Seller nor any Subsidiary of Seller has received written notice of a material default by Seller or any Subsidiary of Seller under the Occupancy Leases that remain uncured, and (iii) neither Seller nor any Subsidiary of Seller has delivered written notice of a material default by any Occupancy Tenant under any of the Occupancy Leases that remains uncured. Seller has provided to Buyer a correct and complete copy of each Occupancy Lease, including all amendments, guaranties and other material agreements related thereto, and all material notices delivered or received by Seller or any Member in connection therewith since January 1, 2011. For purposes of the preceding sentence, each notice delivered or received by Seller or any Subsidiary of Seller in connection with Occupancy Lease shall be deemed a material notice unless such notice (A) does not affect the substantive rights and/or obligations of the parties to the Occupancy Lease, (B) has been superseded by a subsequent amendment, supplement or notice provided to Buyer prior to the date hereof, or (C) has been withdrawn or relates to a default under the Occupancy Lease that has been cured.

(g) Except as set forth on <u>Schedule 5.8(g)</u>, to the Knowledge of Seller, there are no unexpired purchase options, rights of first refusal or the equivalent to purchase or otherwise acquire any Individual Real Property, any portion thereof, or any interest therein of Seller or any Subsidiary of Seller (including, for clarity, any such agreements permitting a party

thereto to exercise a right thereunder as a consequence of this Agreement or the consummation of the transactions contemplated hereby). Other than the Real Property Leases and the Occupancy Leases, neither Seller nor any Subsidiary of Seller is currently bound by any Contract to sell or lease any Individual Real Property or any letter of intent to sell or lease any Individual Real Property.

(h) Except as set forth in <u>Schedule 5.8(h)</u> or <u>Section 7.4(f)</u> or <u>7.11(a)</u>, there are no renovation or construction projects or other deferred maintenance with projected costs in excess of \$50,000 individually or \$500,000 in the aggregate currently being performed by Seller or any Subsidiary of Seller with respect to all Real Property (the "<u>Construction Projects</u>"). Neither Seller nor any Subsidiary of Seller has received or given written notice of a material default of any obligation with respect to the Construction Projects which remains uncured.

(i) Except as set forth in <u>Schedule 5.8(i)</u>, neither Seller nor any Subsidiary of Seller is a party to any material third-party management, franchise management or license management agreement or other similar material agreement for its operations conducted at any Individual Real Property.

(j) Except as set forth in <u>Schedule 5.8(j)</u>, neither Seller nor any Subsidiary of Seller has received written notice of any violation of any federal, state, provincial or municipal Requirements of Law affecting any Individual Real Property issued by any Governmental Body, which has not been cured (and is not being contested in good faith in accordance with applicable Requirements of Law) and would reasonably be expected to, individually or in the aggregate, have a material adverse effect on the Business.

(k) Except as set forth in <u>Schedule 5.8(k)</u>, neither Seller nor any Subsidiary of Seller has received written notice that any Individual Real Property or portion thereof is subject to any pending rezoning proceedings (including applications for any minor variance or amendments to zoning by-laws or official plans) or that any such rezoning proceedings are threatened or contemplated, and to the Knowledge of Seller no such rezoning proceedings are pending, threatened, or contemplated, in each case, that, individually or in the aggregate, would be expected to be material to the Business.

(1) Except as set forth in <u>Schedule 5.8(1)</u>, neither Seller nor any Subsidiary of Seller has received written notice of any pending Action affecting any Individual Real Property, that, individually or in the aggregate, would be expected to be material to the Business, or that any such Action is threatened or contemplated, and to the Knowledge of Seller no such Action is pending, threatened, or contemplated.

(m) Except as set forth in <u>Schedule 5.8(m)</u>, there are no tax abatements or exemptions specifically affecting any Individual Real Property and neither Seller nor any Subsidiary of Seller has received written notice of any proposed material increase in the assessed valuation of any Individual Real Property or of any proposed public improvement assessments. Seller has provided Buyer with true, complete and correct copies of the most recent tax bills it has received prior to the date of this Agreement for each Individual Owned Property and for each Individual Leased Property with respect to which Seller or a Subsidiary of Seller is obligated

to pay taxes directly to the taxing authority. To the Knowledge of Seller, no Individual Owned Property (and no Individual Leased Property with respect to which Seller or a Subsidiary of Seller is obligated to pay taxes directly to the taxing authority) is comprised of or includes a tax lot that also encompasses property that is not wholly a part of such Individual Owned Property (or such Individual Leased Property).

(n) Except as set forth on <u>Schedule 5.8(n)</u> or <u>Schedule 7.11(a)</u>, the improvements constituting a part of each Individual Real Property (including buildings, plants, structures and equipment) (i) are in all material respects structurally sound with no material or latent defects, (ii) are in adequate operating condition and repair, subject to normal wear and tear, adequate to carry on and conduct the Business thereon in a manner consistent with the past practice, and (iii) have been maintained in a manner, consistent with Seller's past practice, adequate to carry on and conduct the Business thereon in a manner consistent with the past practice. Except as set forth on Schedule 5.8(n) and Schedule 7.11(a), no material repairs, replacements or regularly scheduled maintenance relating to any Individual Real Property that has not been completed are currently being delayed or deferred. Except as set forth on Schedule 5.8(n) and Schedule 7.11(a), all systems necessary for the present operation of the business on each Individual Real Property and the present use thereof, including the HVAC, plumbing, electrical, fire safety, sewage, roofing, insulation, foundation and floors, are in operating condition and repair, subject to normal wear and tear, adequate to carry on and conduct the Business thereon in a manner consistent with the past practice. Except as set forth on <u>Schedule 5.8(n)</u> and <u>Schedule 7.11(a)</u>, none of such improvements is in need of maintenance or repairs, except ordinary, routine maintenance and repairs that are not material in nature or cost. There are no outstanding material requirements from any Governmental Body requiring any repairs or work to be done with respect to the improvements constituting a part of any Individual Real Property or pertaining to the maintenance of such property in order to comply with applicable Requirements of Law. All public utilities, including water, sewer, gas, electricity, telephone and other utilities, required for the present operation of the business at each Individual Real Property and the present use thereof are installed and operating and provide adequate service for the use of such Individual Real Property for the purposes for which it is now operated. Neither Seller nor any Subsidiary of Seller has received written notice from any public utility regarding, and Seller has no Knowledge of, any pending or proposed change in utility service to any Individual Real Property. To the Knowledge of Seller, there is an adequate and continuous service of potable water for the present operation of the business on each Individual Real Property and the present use thereof.

(o) Except as set forth on <u>Schedule 5.8(o)</u> or <u>Schedule 7.11(a)</u>, no Individual Real Property has suffered any material damage (other than ordinary course wear and tear), destruction or casualty loss (whether or not covered by insurance) that has not been repaired to operating condition adequate to carry on and conduct the Business in a manner consistent with past practice.

(p) Except as set forth on <u>Schedule 5.8(p)</u>, no Member is currently a party to or bound by any Contract to effect on or after the date hereof the acquisition or disposition

of any real property or interest therein (whether by merger, sale of stock, sale of assets or otherwise).

Section 5.9. <u>Personal Property Leases.</u> <u>Schedule 5.9</u> contains as of the date of this Agreement a list of each lease or other agreement or right under which any Member (or, if the applicable lease or other agreement is a Business Carve-out Asset, under which Seller or any of its other Subsidiaries) is lessee of, or holds or operates, any machinery, equipment, vehicle or other tangible personal property owned by a third Person involving annual payments in excess of \$10,000.

### Section 5.10. Intellectual Property.

(a) <u>Schedule 5.10(a)</u> contains a list as of the date hereof of all domain names, registered Copyrights, issued Patent Rights, registered Trademarks, and all applications of the foregoing, owned by any Member of the Company Group or otherwise material to the conduct of the Business, as currently conducted (collectively, the "<u>Registered IP</u>"). Except as set forth on <u>Schedule 5.10(a)</u>, there are no material pending or threatened (in writing) interferences, re-examinations, inter-partes reviews, post-grant reviews, interferences, oppositions, cancellation proceedings, patent office proceedings, International Trade Commission proceedings or any foreign equivalent thereof, related to any Registered IP.

(b) <u>Schedule 5.10(b)</u> contains a list as of the date hereof of all material Software owned by any Member or which is otherwise material to the conduct of the Business, as currently conducted. The Company Group has a true, accurate and complete copy of all source code to all Software set forth on <u>Schedule 5.10(b)</u>.

(c) Except as disclosed in <u>Schedule 5.10(c)</u>, the Company Group either: (i) owns the entire right, title and interest in and to all material Company Intellectual Property (including the Registered IP and Software listed in <u>Schedules 5.10(a)</u> and <u>5.10(b)</u>), respectively, free and clear of any Encumbrance; or (ii) has a valid contractual right or license to use the same in the conduct of the Business, in the manner in which it is currently used. All personnel, including employees, agents, consultants and contractors, who have contributed to or participated in the conception, design, creation, innovation, construction, work and development of any, Member owned Company Intellectual Property which is material to the conduct of the Business, including any owned (or purported to be owned) Software on behalf of Seller either: (A) have been party to a "work-for-hire" arrangement or agreement, or applicable similar type of arrangement or agreement under foreign law, with Seller (or the applicable Member), in accordance with applicable law, that has accorded Seller (or the applicable Member) full, effective, exclusive and original ownership of all tangible and intangible property thereby arising; or (B) have executed appropriate instruments of assignment in favor of Seller (or the applicable Member) as assignee and that have conveyed to Seller (or the applicable Member) full, effective and exclusive ownership of all Intellectual Property thereby arising.

(d) Except as disclosed in <u>Schedule 5.10(d)</u>, (i) each item of Registered IP which is registered is subsisting, valid and in full force and effect, and all applications, if any, to register any unregistered Copyrights, Patent Rights and Trademarks so identified are pending

and in good standing, all without challenge of any kind; and (ii) the Company Group has the exclusive right to bring actions for infringement or unauthorized use of the Registered IP.

(e) Except as disclosed in <u>Schedule 5.10(e)</u>, (i) no infringement, violation or misappropriation (including by the Company Group) of any Intellectual Property of any other Person has occurred in any material respect within the past five years, is currently occurring in any material respect or resulted in any material respect from the conduct of the Business, and (ii) no written notice of a claim of any infringement of any Intellectual Property of any other Person has been made or asserted against Seller or any of its Subsidiaries in respect of the Conduct of the Business or any Company Intellectual Property within the past five years. To the Knowledge of Seller, no Person is infringing or misappropriating Company Intellectual Property owned by Seller or any of its Subsidiaries in any material respect.

(f) Except as disclosed in <u>Schedule 5.10(f)</u>, no material proceedings are pending or threatened in writing against Seller or any of its Subsidiaries, which challenges the validity or ownership of any Member owned Company Intellectual Property.

(g) Set forth on Schedule 5.10(g)(i) is a description of the server and facility location used to store data, records, customer lists (including contact and registration lists) material to the conduct of the Business as currently conducted. The Members have, and the transactions contemplated by this Agreement will not result in the Members ceasing to have access to such servers and facilities. Since January 1, 2009, all information or data of any kind possessed by Seller and/or any Member pertaining to consumers of the Business, including but not limited to PI, aggregate or anonymous information collected from consumers of the Business ("Non-PII"), and data of employees of the Business (together with the PI and Non-PII, "Data"), has been collected, stored, maintained, used and processed by Seller or a Member, as applicable, or obtained from any other Person, in compliance in all material respects with all Applicable Privacy and Data Security Laws. Seller and each Member has at all times since January 1, 2009, published a privacy policy, as updated from time to time ("Privacy Policy"), to consumers of the Business at the time of its collection of any PI or Non-PII from consumers of the Business through its services offered as part of the Business. Schedule 5.10(g)(ii) sets forth as of the date hereof the current and effective Privacy Policy which governs each consumer's PI and Non-PII. Seller and each Member has since January 1, 2009 operated the Business consistent in all material respects with the Privacy Policy and any other references to their respective Data collection and use practices contained in marketing materials and advertisements of Seller or a Member, as applicable. Except as set forth on Schedule 5.10(g)(iii) since January 1, 2009, (i) neither Seller nor any Member has received any written notices from any Governmental Body that its collection, possession or use of PI or Non-PII is in violation of its applicable Privacy Policy or otherwise constitutes a deceptive or misleading trade practice; and (ii) Seller and the Members maintain general audience websites that are not targeted to children under the age of 13 and do not collect PI from children under 13. Seller and each Member use commercially reasonable technical measures consistent with relevant industry practice to store, maintain and secure all Data. To the Knowledge of Seller, since January 1, 2009, there has been no material unauthorized use, access to or disclosure of any Data while in the possession of, or under the control of, Seller or a Member. The consummation by Seller and the Members of the transactions

contemplated hereby will comply in all material respects with the Privacy Policy, and, if Buyer uses reasonable efforts to use the Data in a manner consistent with the applicable Privacy Policy, will not result in any loss or impairment of the rights to own and use any Data nor will such consummation require the consent of any third party in respect of any Data.

(h) <u>Schedule 5.10(h)</u> sets forth a complete and accurate list as of the date hereof of all licenses, sublicenses and other agreements (i) granting any other Person the right to use any Company Intellectual Property owned by a Member, other than those granted in the ordinary course of business consistent with past practice, or (ii) pursuant to which a Member is authorized (or, to the extent related to the Business, Seller or any of its other Subsidiaries is authorized) to use any third party Intellectual Property, other than Off-the-Shelf Software (collectively, "<u>Company Licenses</u>"). Each Company License is valid and in full force and effect, and, to the Knowledge of Seller, no party to any Company License is in material Breach thereof. Neither the execution of this Agreement nor the consummation of any transactions contemplated hereby by Seller or any Member shall constitute a default under, give rise to cancellation rights under, or otherwise adversely affect any of the rights of any Members under any Company License which is material to the conduct of the Business.

(i) Each Member takes commercially reasonable efforts to maintain and protect the integrity, security and operation of their software, networks, databases, systems and websites (and all information transmitted thereby or stored therein), and since January 1, 2009, except as set forth on <u>Schedule 5.10(i)</u>, there have been no violations of same that were material to the Business. Each Member has implemented commercially reasonable practices designed to ensure the physical and electronic protection of its information assets from unauthorized disclosure, use or modification. There has been no material breach of security involving any such information assets since January 1, 2009.

(j) The Company Group's practices, policies and procedures with regard to payment card information have been certified as and are fully compliant with the Payment Card Industry Data Security Standards in the manner required for Level Two merchants.

Section 5.11. <u>Title to Property; Sufficiency of Assets.</u> Except (a) for assets disposed of in the ordinary course of business consistent with past practice after December 31, 2013 that do not exceed \$\$100,000 individually or \$250,000 in the aggregate, (b) the disposition of inventory in the ordinary course of business consistent with past practice, (c) with respect to Intellectual Property, which is addressed in <u>Section 5.10</u>, and (d) as set forth or described on <u>Schedule 5.11</u>, the Company Group has good and valid title, or a valid leasehold interest in, to all the material personal properties and assets, whether tangible or intangible, as set forth on the unaudited combined balance sheet of the Business as of December 31, 2013 or acquired or leased after December 31, 2013 (collectively, the "<u>Personal Property</u>"), free and clear of all Encumbrances, except for Permitted Encumbrances. Except as set forth on <u>Schedule 5.11</u>, all of the items of Personal Property have been maintained in all material respects accordance with Seller's past practices, and, subject to ordinary wear and tear, are in adequate operating condition and repair. Except as set forth on <u>Schedule 5.11</u>, the Personal Property is in all material respects structurally sound, in adequate operating condition and repair, and adequate for the uses to which they are being put, in each case

subject to ordinary wear and tear. None of the Personal Property is in need of maintenance or repairs except for ordinary and routine maintenance and repairs that are not material in nature or cost. The assets and properties of the Company Group (after giving effect to the Restructuring), including any personal property, real property or tangible or intangible assets, together with the assets and services to be provided under the Transition Services Agreement, the Trademark License Agreement or the Software License Agreement, are sufficient to carry on the Business immediately after Closing in all material respects as presently carried on by Seller and its Subsidiaries (including the Company Group), consistent with the past practice of Seller and such Subsidiaries with respect to the Business.

Section 5.12. No Violation, Litigation or Regulatory Action; Anti-Corruption Laws.

(a) Except as set forth in <u>Schedule 5.12</u>:

(i) the Company Group and, to the extent related to the Business, Seller and its other Subsidiaries are complying and, since January 1, 2009, have complied with all applicable Requirements of Law and Court Orders in all material respects;

(ii) there are no Actions or Court Orders to which the Business is subject or that relate to the Business that (A) are currently pending, (B) were pending within the last five (5) years or (C) to the Knowledge of Seller, are threatened against or affecting any Member or, to the extent related to the Business, Seller or any of its Subsidiaries (including the Company Group), in each case which would reasonably be expected to be materially adverse to the Business taken as a whole;

(iii) there are no Actions or Court Orders to which the Company Group or, to the extent related to the Business, Seller or any of its other Subsidiaries, is subject or that relate to the Business that are pending or, to the Knowledge of Seller, threatened that questions the legality of or seeks to enjoin the transactions contemplated by this Agreement, any of the Seller Ancillary Agreements or any of the Member Ancillary Agreements; and

(b) Neither Seller nor any Affiliate of Seller (including the Company Group), nor any of their respective Representatives or other person acting on behalf of Seller or any of its Affiliates (including the Company Group), directly or indirectly, (i) used any corporate funds for any unlawful contribution, gift, entertainment or other unlawful expense relating to political activity or to influence official action; (ii) made or offered to make any unlawful payment to any foreign or domestic government official or employee, or agent, political party or any official of such party, or political candidate from corporate funds; (iii) made or offered to make any bribe, rebate, payoff, influence payment, money laundering, kickback or other unlawful payment; or (iv) violated or is in violation of any provision of any applicable Anti-Corruption Laws; <u>provided</u>, <u>however</u>, that the foregoing clauses (i) through (iv) shall apply to Seller and its Affiliates (other than the Company Group) only insofar as it relates to the Business. Seller and its Subsidiaries (including the Company Group) have instituted and maintain policies and procedures reasonably designed to ensure that the Business complies with applicable Anti-Corruption Laws.

#### Section 5.13. Contracts.

(a) <u>Schedule 5.13(a)</u> contains a true and correct list as of the date of this Agreement of all Contracts of the following types (x) to which any Member is a party or bound by or by which any of its assets is bound or (y) to the extent such Contract constitutes a Business Carve-out Asset, to which Seller or any of its other Subsidiaries are bound:

(i) any Contract for the future purchase or sale of any real property or any interest therein;

(ii) any Contract affecting title to or ownership, leasing, license or use of any real property;

(iii) any Contract for the purchase by the Company Group of services, supplies, components or equipment which (A) involved the payment of more than \$32,500 in the year ended December 31, 2013 or (B) requires the mandatory payment of more than \$32,500 in any future twelve-month period (in each case excluding any purchase or sale orders entered into in the ordinary course of business consistent with past practice);

(iv) any Contract for the sale by the Company Group of any services or products of the Business which involved the payment of more than \$25,000 in the year ended December 31, 2013 or requires the payment of more than \$25,000 in any future twelve-month period;

(v) any loan agreements, promissory notes, indentures, bonds, security agreements, mortgages, guarantees or obligations for borrowed money or other Contracts involving Indebtedness;

(vi) any Contract under which any Member has outstanding loans to any Person, other than trade credit in the ordinary course of business consistent with past practice;

(vii) any management agreement, partnership, joint venture, strategic partnership, limited liability company or other similar agreement or arrangement;

(viii) any Contract containing "requirements" provisions or other provisions obligating the Company Group to purchase or obtain a minimum or specified amount of any product or service from any Person;

(ix) any Contract containing any covenant or provision prohibiting any Member from engaging in any line or type of business;

(x) any employment, retention, or non-competition Contract with any current or former (A) director or (B) officer, employee or consultant (in each case of this <u>clause (B)</u>, with annual compensation in excess of \$35,000) of any Member or any separation Contract with any former director, officer, employee or consultant under which the Company is required to pay an outstanding amount in excess of \$25,000;

(xi) any Contract under which any Member would incur any change-in-control payment or similar compensation obligations to any of its directors, officers, employees or consultants as a result of the execution and delivery of this Agreement or any other Ancillary Agreements or the consummation of the transactions contemplated hereby or thereby;

(xii) any Contract that purports to restrict in any material respect the ability of any Member or any of its Subsidiaries to carry on or enter into any market or line of business or any material Contract that provides for "most favored nations" terms or establishes exclusive sale or purchase obligations with respect to any product or service anywhere in the world;

(xiii) any stock option, stock purchase, bonus, severance, stock appreciation or similar plan, agreement or arrangement, in each case, to the extent related to any equity interests of the Company Group;

(xiv) any Contract entered into after January 1, 2011, that relates to the acquisition or disposition of any business, any capital stock or other equity securities from or to any other Person (whether by merger, sale of stock, sale of assets or otherwise);

(xv) any Contract for capital expenditures involving payments of more than \$100,000 individually or in the aggregate, in each case under which there are material outstanding obligations;

(xvi) any Contract involving any resolution or settlement of any actual or threatened Action or release of or compromise with respect to any claims (A) with a value of greater than \$50,000 entered into in the past three (3) years or (B) which imposes material continuing obligations on any Member;

(xvii) any Contract under which any Member has continuing "earn-out", material indemnification or other material contingent payment obligations to any Person;

(xviii) any Contract with any Governmental Body;

(xix) any distribution or franchise Contract;

(xx) any Contract the termination of which would individually result in a Material Adverse Effect;

- (xxi) any Contract creating a power of attorney granted by or to any Member;
- (xxii) any Contract leasing or licensing any Intellectual Property; and

(xxiii) any Contract (A) restricting any pledge, collateral assignment or mortgage or (B) containing exclusive license or exclusive usage right granted to or by any Member.

(b) Except as set forth on <u>Schedule 5.13(a)</u>, there is no Contract to which Seller or any of its Subsidiaries is a party that is material to the Business.

Section 5.14. <u>Status of Contracts.</u> Except as set forth in <u>Schedule 5.14</u>, each of the Contracts listed in <u>Schedules 5.9</u>, <u>5.10(h)</u>, and <u>5.13(a)</u> (collectively, the "<u>Business Agreements</u>") is legal, valid, binding, in full force and effect, and enforceable by and against the Member which is a party thereto, and to the Knowledge of Seller, by and against each other party to such Business Agreement, in accordance with its terms, subject to bankruptcy, insolvency, reorganization, moratorium and similar laws of general application relating to or affecting creditors' rights and to general equity principles. No Member is in (or, to the Knowledge of Seller, alleged to be in) material default under or material Breach or violation of any provision of any Business Agreement. To the Knowledge of Seller, no other party to any Business Agreement is in material default under or in material Breach or violation of any provision of any Business Agreement. Seller has provided to Buyer true, complete and correct copies of all Business Agreements, together with all amendments thereto.

## Section 5.15. ERISA.

(a) <u>Benefit Plans</u>. <u>Schedule 5.15(a)</u> contains, as of the date hereof, a true, complete and correct list of each material Benefit Plan. <u>Schedule 5.15(a)</u> identifies each Company Plan and each Seller Plan. Without limitation on the foregoing, Seller represents and warrants to Buyer that the Benefit Plans listed in <u>Schedule 5.15(a)</u> are the only material Benefit Plans as of the date hereof which provide any benefits in respect of Business Employees. Seller has provided to Buyer true, complete and correct copies of (i) the documents comprising each Company Plan and each Benefit Plan in which any Business Employee participates that is subject to Section 401(a) of the Code, in each case, including all amendments thereto; (ii) the most recent annual report (Form Series 5500), if any, required under ERISA or the Code in connection with each Benefit Plan; and (iii) the most recent summary plan description, if any, required under ERISA or other applicable Law with respect to each Benefit Plan, including any summaries of material modifications. None of Seller, its Affiliates, the Company Group or any ERISA Affiliate has made any promises or commitments (A) to create any additional material Benefit Plan, agreement or arrangement, or to modify or change in any material way any existing Benefit Plan with respect to which Buyer, the Company Group or any of their Affiliates (determined on or following the Closing) could have any Liability or (B) to create any additional Company Plan or modify or change in any respect any Company Plan.

(b) None of Seller, the Company Group or any of their ERISA Affiliates or any of their respective predecessors has in the last six years contributed to, contributes to or been required to contribute to, or has any Liability related to, any Benefit Plan subject to Section 412 of the Code, Section 302 of ERISA or Title IV of ERISA, in each case, for which the Company Group will have any Liability following the Closing. With respect to any Benefit Plan subject to Section 302 of ERISA or Title IV of ERISA, in each case, for which the Code, Section 302 of ERISA or Title IV of ERISA to any Benefit Plan subject to Section 412 of the Code, Section 302 of ERISA to which Seller, the Company Group or any of their ERISA Affiliates makes or has made, or is or has been required to make, contributions during the past six years no Liability (including Liability pursuant to Section 4069 of ERISA) under Title IV of ERISA has been or could be incurred by Seller or any Member of the Company Group or any of their ERISA Affiliates for which the Company Group could have any Liability following the Closing and, to the Knowledge of Seller, nothing has occurred, whether by action or by failure to act, that caused or could reasonably cause any such Liability.

(i) Each Company Plan and each of Seller's 401(k) plans and (ii) except as could not result in (c) Liability to Buyer or the Company Group, each other Benefit Plan has been established, administered and maintained in accordance with its terms and in compliance with all applicable Laws (including ERISA and the Code) in all material respects. Except as could not result in Liability to Buyer, the Company Group or any of its Affiliates determined on or following the Closing, with respect to each Benefit Plan in which any Business Employee participates: (A) all material payments required by each Benefit Plan (including, without limitation, each of Seller's 401(k) plans), any collective bargaining agreement or other agreement, or by Requirements of Law with respect to all prior periods have been made or provided for by Seller, the Company Group, or their Affiliates in accordance with the provisions of each of the Benefit Plans and applicable Requirements of Law; (B) no action has been threatened, asserted, or instituted against any of the Benefit Plans, any trustee or fiduciaries thereof, Seller, the Company Group or any of their ERISA Affiliates, any employee, officer, director, stockholder or other service provider of Seller or its Subsidiaries (including the Company Group) (whether current, former or retired), and to the Knowledge of Seller, none is anticipated; (C) no nonexempt "prohibited transaction," within the meaning of Section 4975 of the Code and Section 406 of ERISA, has occurred or is reasonably expected to occur with respect to the Benefit Plans; and (D) no Benefit Plan is under, and none of Seller, the Company Group and any of their ERISA Affiliates has received any notice of, an audit or investigation by the IRS, Department of Labor or any other Governmental Authority, and no such completed audit or investigation, if any, has resulted in the imposition of any Tax or penalty. Seller's 401(k) plans have each received a favorable determination or opinion letter from the IRS upon which it may rely regarding its qualified status under the Code and, to the Knowledge of Seller, nothing has occurred, whether by action or by failure to act, that caused or could reasonably cause the loss of such qualification.

(d) Except as set forth in <u>Schedule 5.15</u>, the consummation of the transactions contemplated by this Agreement alone, or in combination with any other event, including a termination of any employee, officer, director, stockholder or other service provider of the Business (whether current, former or retired) or their beneficiaries, will not give rise to any material Liability under any Benefit Plan, including any material Liability for severance pay, unemployment compensation, statutory entitlements, termination pay or withdrawal liability, or accelerate the time of payment or vesting or increase the amount of compensation or benefits due to any employee, officer, director, stockholder or other service provider of Seller or the Company Group or their Affiliates (whether current, former or retired) or their beneficiaries. No amount that could be received (whether in cash or property or the vesting of property), as a result of the consummation of the transactions contemplated by this Agreement by any employee, officer, director, stockholder or other service provider of Seller or the Company Group or their Affiliates under any Benefit Plan or otherwise would not be deductible by reason of Section 280G of the Code or would be subject to an excise tax under Section 4999 of the Code. Neither Seller, the Company Group nor any of their Affiliates has any indemnity obligation on or after the date of this Agreement for any Taxes imposed under Section 4999 or 409A of the Code.

(e) Except as could not reasonably be expected, individually or in the aggregate, to result in any material Liability on Buyer, Canadian Buyer, the Company Group and their Affiliates, (i) any individual who performs services for Seller, the Company Group or any of

their Affiliates in the United States and who is not treated as an employee for federal income Tax purposes by Seller, the Company Group or any of their Affiliates is not an employee under applicable Law or for any purpose including for Tax withholding purposes or Benefit Plan purposes; (ii) Seller, the Company Group or any of their Affiliates have no Liability by reason of an individual who performs or performed services for Seller, the Company Group or any of their Affiliates in the United States in any capacity being improperly excluded from participating in a Benefit Plan; and (iii) each Business Employee in the United States has been properly classified as "exempt" or "non-exempt" under applicable Law.

(f) No Benefit Plan is mandated by a government other than the United States or Canada, or otherwise subject to the Laws of a jurisdiction other than the United States or Canada. Each Benefit Plan that is mandated by the government of Canada or subject to the Laws of a jurisdiction in Canada has been maintained and operated in all material respects in accordance with the applicable plan documents and all applicable Laws and other requirements, and, if intended to qualify for special tax treatment, satisfies in all material respects all requirements for such treatment and, to the Knowledge of Seller, nothing has occurred that caused or could cause the loss of such qualification.

## Section 5.16. Environmental Matters. Except as set forth in Schedule 5.16:

(a) the Business, each Member and, to the extent related to the Business, Seller and its other Subsidiaries are and have at all times been in material compliance with all applicable Requirements of Law pertaining to pollution or protection of the environment (collectively, "Environmental Laws");

(b) there are no Actions or Court Orders pending or, to the Knowledge of Seller, threatened against any Member or, to the extent related to the Business, Seller or its other Subsidiaries relating to or arising from a material violation of or any material Liability under Environmental Laws or any spill, release, use, treatment, handling, storage, transportation or disposal of any Hazardous Substances;

(c) none of the Owned Real Property, Leased Real Property, real property managed or operated by any Member or, to the extent related to the Business, Seller or its other Subsidiaries (collectively, the "<u>Managed Real</u> <u>Property</u>") or, to the Knowledge of Seller, any real property formerly owned, leased, managed or operated by any Member or, to the extent related to the Business, Seller or its other Subsidiaries, or any predecessor in interest thereof (collectively, the "<u>Former Real Property</u>") is listed or, to the Knowledge of Seller, proposed for listing on the National Priorities List pursuant to the Comprehensive Environmental Response, Compensation and Liability Act, 42 U.S.C. § 9601 *et seq.*, or any equivalent inventory of sites requiring investigation or remediation maintained by any state or locality;

(d) Seller has received no written notice that, or to Seller's Knowledge, no condition exists at and none of the Owned Real Property, Leased Real Property, Managed Real Property or any Former Real Property contains any Hazardous Substances in, on, over, under or at it in concentrations or in a condition which would constitute a material violation by Seller or any of its Subsidiaries (including any Member) of Environmental Laws or could reasonably

be expected to impose any material Liability on Seller or any of its Subsidiaries (including any Member) under the Environmental Laws, including Liability for any investigation, corrective action, remediation or monitoring of Hazardous Substances;

(e) none of the transactions contemplated by this Agreement will trigger any filing requirement or other action under any environmental property transfer statute;

(f) each Member has all the material permits, licenses, registrations, authorizations and approvals necessary for the conduct of the Business and for the operations on, in or at the Owned Real Property, the Leased Real Property and the Managed Real Property which are required under applicable Environmental Laws (collectively, "<u>Environmental Permits</u>") and is in material compliance with the terms and conditions of all such Environmental Permits;

(g) no Member has contractually, or to the Knowledge of Seller, by operation of law (Environmental Laws or otherwise), assumed or succeeded to any material Liabilities under Environmental Laws of any predecessor or any other Person;

(h) the Business, each Member, other than the Canadian Member, and, to the extent related to the Business, Seller and its other Subsidiaries are in material compliance and have since January 1, 2009 been in material compliance with all applicable laws, regulations, rules and requirements administered by the Occupational Safety & Health Administration of the U.S. Department of Labor ("OSHA") including, but not limited to, the maintenance of OSHA 300 logs and compliance with OSHA regulations regarding lockout/tagout procedures, machine guarding, and fall hazards; the Business, the Canadian Member, and, to the extent related to the Business, Seller and its other Subsidiaries are and have at all times been in material compliance with all applicable laws, regulations, rules and requirements of the Occupational Health and Safety Act (Ontario); and Seller has disclosed to Buyer all OSHA or Occupational Health and Safety Act (Ontario) investigations, citations, and proceedings that remain outstanding or unresolved or that were conducted in the past three years; and

(i) Seller has made available to Buyer all material environmental reports, assessments or audits, in its custody, possession or control concerning the Company Group, Owned Real Property, Leased Real Property, Managed Real Property or Former Real Property or otherwise in respect of a Business Carve-out Asset or Business Carve-out Liability.

# Section 5.17. Employee Relations and Agreements.

(a) <u>Schedule 5.17(a)</u> contains a true and complete listing, as of the most recent practicable date prior to the date hereof, of all Business Employees (identified by employee number), employee identification details (including their employer as of the date hereof and whether they are Center Member Employees, Non-Center Member Employees or Dedicated Employees), their annual base salary, target annual incentive for 2014, work location, date of hire, date of birth and employment status (part-time or full-time), and any Employment Agreement to which any such Business Employee is a party, and such Schedule shall be updated by Seller upon Buyer's request following the date hereof and prior to the Closing Date to reflect

new hires and departures after the date hereof consistent with this Agreement. Except as set forth on such <u>Schedule</u> 5.17(a), there are no employees of Seller or any of its Subsidiaries who render services primarily or exclusively to the Business, and <u>Schedule 5.17(a)</u> does not list any individuals who are neither primarily nor exclusively dedicated to the Business, nor otherwise employed directly by a Member.

(b) Except as set forth in <u>Schedule 5.17(b)</u>, since January 1, 2011, neither Seller nor any of its Subsidiaries is or has been a party to any labor contract, collective agreement, collective bargaining agreement or employment agreement applicable to any Business Employee, and there are no organizational campaigns, union certification drives, petitions or other unionization activities seeking recognition of a collective bargaining unit or works council or purporting or attempting to represent any Business Employee currently pending, threatened or, to the Knowledge of Seller, anticipated. No union, works council or similar organization represents any Business Employee and, to the Knowledge of Seller, no such organization is attempting to organize such employees.

(c) No strike, controversy, slowdown, picketing, lock-out, work stoppage, concerted refusal to work overtime or other similar labor activity has, within the past three years, occurred, been threatened or, to the Knowledge of Seller, is currently anticipated with respect to any employee of Seller in connection with the Business. Within the past three years, each of Seller and its Subsidiaries has not (i) engaged in any material unfair labor practices within the meaning of the National Labor Relations Act or (ii) received written notice from a Governmental Body of an intention to conduct any material investigation of Seller or its Subsidiaries concerning its employment practices, wages, hours or terms and conditions of employment, in each case, with respect to Business Employees.

(d) The Company Group and, solely to the extent related to the Business Employees, Seller and its other Subsidiaries have complied in all material respects with all applicable Requirements of Law and its own policies relating to labor and employment matters, including fair employment practices, terms and conditions of employment, contractual obligations, equal employment opportunity, nondiscrimination, immigration, wages, hours, benefits, workers' compensation, the payment of social security and similar Taxes, employee termination (actual or constructive), occupational safety, plant closing and changes in operations. Without limiting the generality of the foregoing, each Business Employee and independent contractor of the Company Group who works in the United States is duly authorized to work in the United States and Company Group and, solely to the extent related to the Business Employees, Seller and its other Subsidiaries have complied in all material respects with applicable Requirements of Law concerning each Business Employee's employment eligibility verification, including with respect to Forms I-9.

(e) All directors, officers, managers and substantially all employees of Seller, the Company Group and/or the Business who have knowledge of confidential information of the Company Group and/or the Business have executed and delivered to Seller or the Company Group agreements that restrict their respective rights to use and disclose such confidential information and convey to Seller or the Company Group all works for hire, discoveries,

inventions or other intellectual property. To the Knowledge of Seller, none of the Business Employees are in any material respect in violation of any term of any employment Contract, non-disclosure agreement, non-competition agreement, or any restrictive covenant to a former employer relating to the right of any such Business Employees because of the nature of the business conducted or presently proposed to be conducted by the Company Group and/or the Business or to the use of trade secrets or proprietary information of others.

(f) Except as set forth on <u>Schedule 5.17(f)</u>, within the last six (6) years, neither Seller nor any of its Subsidiaries has engaged or retained any individual consultant or independent contractor to perform services with respect to the Business in excess of \$100,000 per year. Any individual who performs services for the Company Group and/or the Business and who is not treated as an employee for federal income Tax purposes by Seller or any of its Subsidiaries is not an employee under applicable Law or for any purpose including, without limitation, for Tax withholding purposes or Benefit Plan purposes. Neither Seller nor any of its Subsidiaries has any liability by reason of an individual who performs or performed services for the Company Group in any capacity being improperly excluded from participating in a Benefit Plan. Each Business Employee has been properly classified as "exempt" or "non-exempt" under applicable Requirements of Law.

Section 5.18. <u>No Undisclosed Liabilities.</u> Except for (a) Liabilities set forth in the Financial Statements or incurred in the ordinary course of business consistent with past practice since December 31, 2013 that are not, individually or in the aggregate, material to the Company Group or the Business, (b) Liabilities set forth in <u>Schedule 5.18</u>, or (c) Liabilities for performance obligations arising out of or under Contracts to which any Member is a party (excluding any Liability for Breach, tort or infringement), none of the Company Group nor, to the extent related to the Business, Seller or any of its other Subsidiaries has any material Liabilities.

Section 5.19. Insurance.

(a) <u>Schedule 5.19(a)</u> contains a true, complete and correct list of the policies of fire, property, casualty, liability, workers' compensation coverage, bond and surety arrangements and other forms of insurance currently held by, for the benefit of or applicable to the Company Group (or its respective assets or business) or otherwise applicable to the Business. <u>Schedule 5.19(a)</u> sets forth the following information with respect to each such insurance policy:

(i) the scope (including an indication of whether the coverage was on a claims made, occurrence, or other basis) and amount (including a description of how deductibles and ceilings are calculated and operate) of coverage; and

(ii) a description of any retroactive premium adjustments or other loss-sharing arrangements.

(b) Except as set forth on <u>Schedule 5.19(a)</u>, with respect to each such insurance policy: (a) the policy is legal, valid, binding, enforceable, and in full force and effect, (b) the consummation of the transactions contemplated hereby will not result in the termination or otherwise changes the terms of the policy, (c) all premiums that are due and payable with

respect thereto have been paid in full, (d) none of the Members, Seller or any other Subsidiary of Seller has received any written notice of cancellation or non-renewal of such policy nor has the termination of such policy been threatened in writing, (e) none of the Members, Seller or any other Subsidiary of Seller, nor, to the Knowledge of Seller, any other party to the policy, is in material Breach or default (including with respect to the giving of notices) under such policy, and to the Knowledge of Seller, no event has occurred which, with notice or the lapse of time or both, would constitute such a material Breach or default, and (f) no party to the policy has repudiated any provision thereof. Each Member, and to the extent related to the Business, each of Seller and its other Subsidiaries, have been covered during the past seven (7) years by insurance in scope and amount consistent with its current coverage. <u>Schedule 5.19(a)</u> describes any self-insurance arrangements affecting any Member or the Business. The Company Group has made available to Buyer loss-runs for the last five (5) years in respect of the Company Group or the Business. There are no outstanding material claims under any insurance policy.

(c) <u>Schedule 5.19(c)</u> contains as of the date hereof a copy of Seller's loss runs reports of the incidents involving commercial general liability, property liability, directors' and officers' liability, workman's compensation, auto liability and employment practices liability, in each case, in respect of the Company Group and, to the extent related to the Business, Seller or any its Subsidiaries or any assets or properties of the Company Group or any Business Carve-out Assets for the ten (10) year period ending on the date hereof (collectively, the "<u>Recorded Incidents</u>"). The Company Group has previously provided copies of the alcohol training program currently used by Seller for the Business. With respect to existing employees of the Business, the Company Group has in all material respects implemented such program.

Section 5.20. <u>Material Services. Schedule 5.20</u> describes in reasonable detail each category of material services provided by Seller or one of its Affiliates (other than the Company Group) to the Company Group.

Section 5.21. <u>No Brokers.</u> Neither Seller nor any Member nor any Person acting on Seller's or any Member's behalf has paid or become or is obligated to pay any fee or commission to or expenses of any broker, finder, investment banker or other intermediary or other advisory fees, expenses, commissions or similar payments for, on account of or in connection with the transactions contemplated by this Agreement or any of the Seller Ancillary Agreements and Member Ancillary Agreements.

Section 5.22. <u>Related Party Transactions.</u> Except for the Contracts and other arrangements set forth on <u>Schedule 5.22</u> (such Contracts or other arrangements, the "<u>Related Party Transactions</u>") or intercompany arrangements solely between or among any Member and its wholly-owned Subsidiaries, (a) none of Seller or any of its Subsidiaries (other than the Company Group), nor any executive officer or director of Seller or any of its Subsidiaries (including the Company Group) nor any immediate family member of any executive officer or director of any of the foregoing (i) is party to any Contract or other arrangements with any Member or (ii) owns or controls any real property (or any interest therein) used by any Member; provided, however, that the foregoing shall only apply to immediate family members of any executive officer or director of Seller or any Group) to the extent such arrangement is not on arms' length

terms, and (b) no executive officer or director of Seller or any of its Subsidiaries (including the Company Group) has any cause of action or claim against any Member.

Section 5.23. <u>Books and Records.</u> Seller has provided to Buyer true, complete and correct copies of the corporate or other organization record books, as applicable, of the Members with respect to actions taken by their respective stockholders or members and board of directors or other governing body. The minute books and stock record books of the Company Group are true, complete and correct in all material respects.

Section 5.24. <u>Suppliers. Schedule 5.24</u> sets forth (a) the names of all suppliers of the Business that sold goods, services, products, or merchandise to the Business with an aggregate value in excess of \$50,000 in any fiscal year since January 1, 2011 and (b) the amount during each completed fiscal year since January 1, 2011 for which the Business was invoiced by each such supplier. Except as set forth on <u>Schedule 5.24</u>, no Member, or to the extent related to the Business, neither Seller nor any of its other Subsidiaries, is engaged in any dispute with any Material Supplier (as of the date hereof and as of the Closing) or any of its other suppliers (as of the date hereof), in each case, that, individually or in the aggregate, would reasonably be expected to be material to the Business. Except as set forth on <u>Schedule 5.24</u>, no Member, and to the extent related to the Business, neither Seller nor any of its other suppliers (as of the date hereof) is other Subsidiaries, has received any actual notice or, to Seller's Knowledge, has any reason to believe that any Material Supplier (as of the date hereof and as of the Closing) or any of its other suppliers (as of the date hereof) will not sell or provide raw materials, products, services, supplies, merchandise and other goods to the Business at any time after the Closing Date on terms and conditions substantially similar to those currently in effect, subject only to general and customary price increases. No supplier of the Business constitutes the sole supplier of any goods, services, products or merchandise that any Member requires to operate the Business.

Section 5.25. <u>Bank Accounts.</u> <u>Schedule 5.25</u> sets forth (a) the name of each bank, savings and loan association, securities or commodities broker or other financial institution in which any Member has an account, and the names of all persons authorized to draw thereon or have access thereto; and (b) the location of all lockboxes and safe deposit boxes of any Member. <u>Schedule 5.25</u> sets forth all powers of attorney Seller has granted to any Person with respect to such accounts, lockboxes and safe deposit boxes.

Section 5.26. <u>Managers. Schedule 5.26</u> sets forth as of the date hereof, for each General Manager, Director of Global Operations, Senior Director of Global Operations, Director of Operations, and Regional Vice President employed by any Member (the "Company Group Managers"), (i) his or her name and (ii) his or her date of hire.

Section 5.27. <u>Gift Cards.</u> Except as set forth on <u>Schedule 5.27</u>, the Company Group has not, and to the extent related to the Business, Seller and its other Subsidiaries have not, issued, sold or distributed any gift cards or gift certificates containing terms which would authorize the Company Group, Seller or any of its other Subsidiaries, as applicable, to impose a fee or charge for inactivity or non-use of such cards or certificates (a "<u>Dormancy Fee</u>"). <u>Schedule 5.27</u> sets forth as of the date hereof the total aggregate value of all gift cards or gift certificates which are outstanding in circulation (i.e., with open balances) which may authorize the Company Group, and to the extent related to the Business, Seller or any of its other Subsidiaries, to impose a Dormancy Fee. Since

December 31, 2013, the Company Group has not, and to the extent related to the Business, Seller and its other Subsidiaries have not, collected a Dormancy Fee.

Section 5.28. No Other Representations or Warranties. Except for the representations and warranties contained in this Article V (as modified by the Schedules) and in the Seller Ancillary Agreements, none of Seller or any of its Affiliates (including the Company Group), Representatives or any other Person makes or shall be deemed to make any other express or implied representation or warranty with respect to Seller, the Company Group, the Securities, the Business, any transactions contemplated by this Agreement or any Seller Ancillary Agreement, any other rights or obligations to be transferred pursuant to this Agreement or any Seller Ancillary Agreement, or any other matter, and Seller hereby disclaims any other express or implied representations or warranties, whether made by Seller or any of its Affiliates (including the Company Group), or any other Person. Except for the representations and warranties expressly set forth in this Article V (as modified by the Schedules) or in the Seller Ancillary Agreements, Seller hereby disclaims all liability and responsibility for any and all representations, warranties, projections, forecasts, estimates, appraisals, statements, financial information, promises, advice, data or information made, communicated or furnished (orally or in writing, including electronically) to Buyer or any of its Affiliates or Representatives (including any opinion, data, information, projection, forecast, estimate, appraisal, statement, financial information, promise or advice that may have been or may be provided to Buyer or any of its Affiliates or Representatives). Without limiting the foregoing, Seller makes no express or implied representations or warranties to Buyer or any of its Affiliates or Representatives regarding the probable success or profitability or value of the Company Group, the Securities or the Business, or the accuracy, fairness or reasonableness of any projections provided to Buyer or the assumptions used in preparing the same, or as to the likelihood that such projections will be achieved.

#### ARTICLE VI

#### REPRESENTATIONS AND WARRANTIES OF BUYER

As an inducement to Seller to enter into this Agreement and to consummate the transactions contemplated hereby, Buyer hereby represents and warrants to Seller as follows:

Section 6.1. <u>Organization of Buyer</u>. Buyer is a corporation duly organized, validly existing and in good standing under the laws of the State of Virginia. Buyer has the corporate power and corporate authority to own or lease and operate its assets and to carry on its businesses in the manner that they were conducted immediately prior to the date of this Agreement.

### Section 6.2. <u>Authority of Buyer; Conflicts.</u>

(a) Buyer has the corporate power and corporate authority to execute, deliver and perform this Agreement and each of the Buyer Ancillary Agreements. The execution, delivery and performance of this Agreement and the Buyer Ancillary Agreements by Buyer have been duly authorized and approved by Buyer's board of directors and do not require any further authorization or consent of Buyer or its stockholders. Each of this Agreement and the Buyer Ancillary Agreements has been duly authorized, executed and delivered by Buyer and (assuming the valid authorization, execution and delivery of this Agreement by Seller) is the

legal, valid and binding agreement of Buyer enforceable against Buyer in accordance with its terms, subject, in the case of the Agreement and each of the Buyer Ancillary Agreements, to bankruptcy, insolvency, reorganization, moratorium and similar laws of general application relating to or affecting creditors' rights and to general equity principles.

(b) Neither the execution, delivery and performance of this Agreement or any of the Buyer Ancillary Agreements or the consummation of any of the transactions contemplated hereby or thereby nor compliance with or fulfillment of the terms, conditions and provisions hereof or thereof will:

(i) assuming the receipt of all necessary consents and approvals and the filing of all documents as described in <u>Section 6.2(b)(ii)</u>, (w) conflict with, result in a violation or Breach of the terms, conditions or provisions of, (x) constitute (with or without the notice or lapse of time or both) a default, an event of default or an event creating rights of acceleration, termination or cancellation or a loss of rights under, (y) require any Consent, or the giving of notice to, any Governmental Body or other Person in connection with, or (z) result in the creation or imposition of any Encumbrance upon any of the Securities or any of the assets of the Company Group under (A) the Articles of Incorporation or By-laws of Buyer, (B) any Contract to which Buyer is a party or any of its properties and assets are subject or by which Buyer is bound, (C) any Court Order to which Buyer is a party or any of its properties and assets are subject or by which Buyer is bound or (D) any Requirements of Law affecting Buyer or its properties and assets, other than, in the case of clauses (B), (C) and (D) above, any such Breaches, defaults, rights, loss of rights, Consents that, individually or in the aggregate, would not reasonably be expected to materially impair the ability of Buyer to perform its obligations hereunder or would not reasonably be expected to prevent the consummation of any of the transactions contemplated hereby in all material respects, or

(ii) require the Consent of any Person, except for (A) in connection, or in compliance, with the provisions of the HSR Act, and (B) such Consents the failure of which to be obtained would not reasonably be expected to materially impair the ability of Buyer to perform its obligations hereunder or would not reasonably be expected to prevent the consummation of any of the transactions contemplated hereby in all material respects.

Section 6.3. <u>No Violation, Litigation or Regulatory Action. Except as set forth in Schedule 6.3:</u>

(a) there are no Actions or Court Orders pending or, to the Knowledge of Buyer, threatened against Buyer or its Subsidiaries which would reasonably be expected to materially impair the ability of Buyer to perform its obligations hereunder or would reasonably be expected to prevent the consummation of any of the transactions contemplated hereby in all material respects; and

(b) there is no Action or Court Orders pending or, to the Knowledge of Buyer, threatened that questions the legality of the transactions contemplated by this Agreement or any of the Buyer Ancillary Agreements.

Financing. Attached as Schedule 6.4 hereto are complete and accurate, fully executed Section 6.4. copies of (a) the Commitment Letter, dated as of the date hereof, among Credit Suisse AG and Credit Suisse Securities (USA) LLC (collectively and including any Affiliates, successors or permitted assigns thereof, "Credit Suisse") and Bowlmor AMF Corp. including all exhibits, schedules and annexes thereto (as the same may be amended after the date hereof pursuant to Section 7.6, the "Credit Suisse Commitment Letter") and (b) the Letter Agreement, dated as of the date hereof, among iStar Financial Inc. (including any Affiliates, successors or permitted assigns thereof, "iStar" and together with Credit Suisse, their respective former, current or future Affiliates, general or limited partners, direct or indirect shareholders or equityholders, managers, members, directors, officers employees, representatives or agents and any former, current or future Affiliates, general or limited partners, direct or indirect shareholders or equityholders, managers, members, directors, officers employees, representatives or agents of any of the foregoing, the "Financing Sources", provided that Buyer and its Affiliates shall not be deemed Financing Sources) and Bowlmor AMF Corp. including all exhibits, schedules and annexes thereto (as the same may be amended after the date hereof pursuant to Section 7.6, the "iStar Commitment Letter", and together with the Credit Suisse Commitment Letter, the " Commitment Letters"). The Financing Sources have committed to provide or cause to be provided debt financing to Buyer in connection with the transactions contemplated hereby and under the Commitment Letters (such debt financing, the "Financing"). The aggregate proceeds to be disbursed pursuant to the agreements contemplated by the Commitment Letters, together with all other funds of Buyer, is sufficient to allow Buyer to (a) consummate the transactions contemplated hereby, including payment of the Closing Cash Purchase Price and (b) satisfy in cash all other obligations of Buyer required to be satisfied at the Closing. As of the date hereof, the Commitment Letters (together with the fee letter (a copy of which has been provided to Seller, redacted to remove fees, "flex" terms and maximum commitments held by Credit Suisse or its Affiliates for a successful syndication)) constitute all of the agreements entered into between each of the Financing Sources and/or their respective Affiliates, on the one hand, and Buyer and/or its Affiliates, on the other hand, with respect to the financing arrangements contemplated thereby. The Commitment Letters are not subject to any contingency or condition of any kind whatsoever, including any subsequent approval process, related to the funding of the full amount of the financing contemplated by the Commitment Letters (including any "market flex" provisions or similar provisions affecting the structure, pricing, maturity, amortization or any other terms) other than as set forth in the executed copies thereof attached hereto. The Commitment Letters are in full force and effect, constitute the legal, valid and binding obligations of Buyer and, to the Knowledge of Buyer, the other parties thereto, subject to bankruptcy, insolvency, reorganization, moratorium and similar laws of general application relating to or affecting creditors' rights and to general equity principles. As of the date hereof, the Commitment Letters have not been modified or amended in any respect, and the respective commitments contained in the Commitment Letters have not been withdrawn or rescinded. Neither Buyer nor any of its Affiliates is in Breach of any of the Commitment Letters nor, to the Knowledge of Buyer, is any of the other parties thereto in Breach of the Commitment Letters. To the Knowledge of Buyer, (1) neither Buyer nor any other party to any Commitment Letters will be unable to satisfy on a timely basis any of the conditions that are required to be satisfied by it or such other party as a condition to the obligations under the Commitment Letters prior to the expiration thereof and (2) no portion of the financing contemplated by the Commitment Letters will not be made available to Buyer at the Closing (subject to satisfaction or waiver of the conditions precedent set forth therein (other than those conditions

set forth in <u>Section 9.4</u> of this Agreement)). Buyer has paid in full any and all commitment fees and/or other fees required to be paid on or prior to the date hereof under the terms of the Commitment Letters. The syndication of any of the Financing is not a condition to funding under the Commitment Letters.

Section 6.5. <u>Solvency.</u> Assuming the accuracy of the representations and warranties of Seller set forth in <u>Article V</u>, immediately after giving effect to the consummation of the transactions contemplated hereby:

(a) the fair saleable value (determined on a going concern basis) of the assets of Buyer and its Subsidiaries will be greater than the total amount of their Liabilities;

(b) Buyer and its Subsidiaries will be able to pay their respective debts and obligations in the ordinary course of business consistent with past practice as they become due; and

(c) Buyer and its Subsidiaries will have adequate capital to carry on their respective businesses and all businesses in which they are about to engage.

Section 6.6. <u>Investment Intent.</u> Buyer and Canadian Buyer are acquiring the Securities as an investment for their own account and not with a view to the distribution thereof. Buyer and Canadian Buyer shall not sell, transfer, assign, pledge or hypothecate any of the Securities in the absence of registration under, or pursuant to an applicable exemption from, federal and applicable state and provincial securities laws.

Section 6.7. <u>No Brokers.</u> Except as set forth in <u>Schedule 6.7</u>, neither Buyer nor any Person acting on its behalf has paid or become or is obligated to pay any fee or commission to or expenses of any broker, finder, investment banker or other intermediary or other advisory fees, expenses, commissions or similar payments for, on account of or in connection with the transactions contemplated by this Agreement or any of the Buyer Ancillary Agreements.

Section 6.8. Investigation. Buyer acknowledges and agrees that it (a) has made its own inquiry and investigation into, and, based thereon, has formed an independent judgment concerning, the Company Group, the Securities, the Business and the transactions contemplated by this Agreement and the Buyer Ancillary Agreements, and any other rights or obligations to be transferred, directly or indirectly, pursuant to this Agreement and the Buyer Ancillary Agreements, appraisals, statements, promises, advice, data or information about Seller, the Company Group, the Securities, the Business and any other rights or obligations to be transferred, directly or indirectly, pursuant to this Agreement and the Buyer Ancillary Agreements, and (b) has been furnished with, or given access to, such projections, forecasts, estimates, appraisals, statements, promises, advice, data or information about Seller, the Company Group, the Securities, the Business and any other rights or obligations to be transferred, directly or indirectly, pursuant to this Agreement and the Buyer Ancillary Agreements, as it has requested. Buyer further acknowledges and agrees that (i) the only representations and warranties made by Seller are the representations and warranties expressly set forth in <u>Article V</u> (as modified by the Schedules) and in the Seller Ancillary Agreements, (ii) except as to those matters expressly covered by the representations and warranties set forth in <u>Article V</u> (as modified by the Schedules), Seller is selling the Securities (and the Business and the Company Group represented thereby) on an "as is, where is" basis, and Seller disclaims all other representations and warranties, whether express or implied,

(iii) Buyer has not relied upon any other express or implied representations, warranties or other projections, forecasts, estimates, appraisals, statements, promises, advice, data or information made, communicated or furnished by or on behalf of Seller or any of its Affiliates, Representatives or any other Person, including any projections, forecasts, estimates, appraisals, statements, promises, advice, data or information made, communicated or furnished by or through any investment banker, or management presentations, data rooms (electronic or otherwise) or other due diligence information, and that Buyer will not have any right or remedy arising out of any such representation, warranty or other projections, forecasts, estimates, appraisals, statements, promises, advice, data or information and (iv) any claims Buyer may have for Breach of any representation or warranty shall be based solely on the representations and warranties of Seller expressly set forth in this Agreement (as modified by the Schedules) and in the Seller Ancillary Agreements.

# ARTICLE VII

# ACTION PRIOR TO THE CLOSING DATE

The respective parties hereto covenant and agree to take the following actions between the date hereof and the Closing Date:

Section 7.1. Access to Information. Seller shall afford to Buyer, the Financing Sources and their respective Representatives, reasonable access during normal business hours, upon reasonable advance notice, to the offices, properties, employees, Contracts, documents, business and financial records (including computer files, retrieval programs and similar documentation) of the Business to the extent Buyer shall reasonably deem necessary and shall furnish to Buyer or its authorized Representatives such additional information concerning the Business as shall be reasonably requested; provided, that, at the reasonable request of Buyer, Seller shall use commercially reasonable efforts to also provide access outside of normal business hours. Notwithstanding the foregoing, Seller shall not be required to waive any privilege which any of them may possess in discharging their obligations pursuant to this <u>Section 7.1</u> or contravene the requirements of any Requirements of Law; provided, further, that Seller and its Affiliates shall use commercially reasonable efforts to cooperate to permit such disclosure in a manner that is consistent with the preservation of such privilege or permitted under the applicable Requirements of Law. Buyer agrees that such investigation shall be conducted in such a manner as not to interfere unreasonably with the operations of the Company Group or Seller and Buyer shall not undertake any environmental sampling or testing without Seller's prior consent.

#### Section 7.2. Notifications.

(a) Each of Buyer and Seller shall promptly notify the other of (i) any Action that shall be instituted or threatened against such party to restrain, prohibit or otherwise challenge the legality of any transaction contemplated by this Agreement, (ii) any Actions commenced, or to such party's knowledge, threatened, against or otherwise involving Buyer, Seller or any of their respective Subsidiaries or any of their respective directors and officers, as applicable, that are arising from or related to this Agreement and the transactions contemplated hereby, (iii) any notice or other communication from any Person alleging that the Consent of such Person is or may be required in connection with the transactions contemplated by this Agreement, and (iv) any event, change or effect between the date of this Agreement and the Closing Date which

results in or is reasonably likely to result in a Breach of any representative or warranty set forth in <u>Article V</u> (in the case of Seller) or <u>Article VI</u> (in the case of Buyer).

(b) From time to time prior to the Closing, Seller shall have the right (but not the obligation) to supplement or amend <u>Schedule 5.24</u> with respect to any matter occurring after the date hereof that would be required to be set forth thereon. Any disclosure in any such Schedule shall be deemed to have cured any Breach of any representation or warranty contained in the second and third sentences of <u>Section 5.24</u> for purposes of the indemnification, but not for purposes of termination rights contained in this Agreement or of determining whether or not the conditions set forth in <u>Article IX</u> have been satisfied.

(c) Except as set forth in <u>Section 7.2(b)</u>, in no event shall (x) the delivery of any notice by a party pursuant to this <u>Section 7.2</u> limit or otherwise affect the respective rights, obligations, representations, warranties, covenants or agreements of the parties or the conditions to the obligations of the parties under this Agreement, or (y) disclosure by Buyer or Seller be deemed to amend or supplement the Schedules or constitute an exception to any representation or warranty.

### Section 7.3. Efforts; Consents of Third Parties; Governmental Approvals.

(a) Seller and Buyer will act diligently and reasonably in attempting to secure, before the Closing Date, any Consent (including the Required Consents), in form and substance reasonably satisfactory to the other party, and to give any notice to third parties, required to be obtained from or given to any third party (other than a Governmental Body) in connection with the consummation of the transactions contemplated by this Agreement; provided, however, that such action shall not include any requirement of Seller or Buyer or any of their respective Affiliates (including the Company Group) to commence or participate in any litigation or offer or grant any material accommodation (financial or otherwise) to any third party.

(b) During the period prior to the Closing Date, Buyer shall act diligently and commercially reasonably, and Seller, upon the request of Buyer, shall use its commercially reasonable efforts to cooperate with Buyer, in attempting to secure any Consents of any Governmental Body required to be obtained by Buyer in order to permit the consummation of the transactions contemplated by this Agreement, including any liquor licenses necessary or advisable to own or lease, operate and use any of the assets used in the Business and to carry on and conduct the Business in a manner consistent with past practice. During the period prior to the Closing Date, Seller shall act diligently and commercially reasonably, and Buyer, upon the request of Seller, shall use its commercially reasonable efforts to cooperate with Seller, in attempting to secure any Consents of any Governmental Body required to be obtained by Seller in order to permit the consummation of the transactions contemplated by the transactions contemplated by this Agreement. Without limiting the generality of the foregoing, (i) Seller shall use commercially reasonable best efforts to deliver to Buyer, within three (3) business days of the date hereof, all documents, certificates and other instruments, in each case, set forth on <u>Schedule 7.3(b)</u>, (ii) Buyer shall (A) use commercially reasonable best efforts to make all complete filings and notifications necessary to secure any Consents of any Governmental Body required in connection with any

liquor licenses set forth on <u>Schedule 8.13(a)-2</u> within five (5) business days following the date hereof and (B) in any event, shall make such complete filings and notifications no later than ten (10) business days following the date hereof; <u>provided</u>, that such ten (10)-business day period shall be tolled until Seller delivers all documents, certificates and other instruments set forth on <u>Schedule 7.3(b)</u>, (iii) Seller shall, as promptly as commercially reasonable, provide all information and cooperation reasonably requested by Buyer in connection with such liquor licenses, (iv) Buyer shall, as promptly as commercially reasonable, provide any additional information requested by, and otherwise cooperate with, any Governmental Body in connection with such liquor licenses, and (v) Buyer shall, as promptly as commercially reasonable, advise Seller of any material developments or delays in connection with such liquor licenses.

Upon the terms and subject to the conditions set forth in this Agreement, each of the parties (c) agrees to use commercially reasonable efforts to take, or cause to be taken, all actions, and to do, or cause to be done, and to assist and cooperate with the other party in doing all things necessary, proper or advisable, consistent with this Section 7.3, to consummate, in the most expeditious manner practicable, the transactions contemplated by this Agreement. In addition, the parties agree to use commercially reasonable efforts to obtain all consents and approvals of any Governmental Bodies, including but not limited to: (i) obtaining all necessary actions or non-actions, waivers, consents and approvals from all Governmental Bodies and making all necessary registrations and filings (including filings with Governmental Bodies) and taking all steps as may be necessary to obtain an approval or waiver from, or to avoid an action or proceeding by, any Governmental Body, (ii) keeping the other party informed in all material respects and on a reasonably timely basis of any material communication received by such party from, or given by such party to, any Governmental Body and of any material communication received or given in connection with any proceeding by a private party relating to the transactions contemplated by this Agreement, in each case regarding any of the transactions contemplated hereby, and (iii) subject to applicable laws relating to the exchange of information, permitting the other party to review in advance any material communication delivered to, and to the extent practicable consulting with the other party in advance of any substantive meeting or discussion with, any Governmental Body relating to the transactions contemplated by this Agreement or in connection with any proceeding by a private party, and giving the other party the opportunity to attend and participate in such meetings and discussions (to the extent practicable and permitted by such Governmental Body or private party). No party to this Agreement shall consent to any voluntary delay of the consummation of the transactions contemplated hereby at the behest of any Governmental Body without the consent of the other party to this Agreement.

(f) Buyer acknowledges that certain Consents (including consents contingent on the fulfillment of certain conditions), agreements, or actions of, or (with or without lapse of time) notice to, third parties relating to the transactions contemplated by this Agreement may be required under Contracts (including, for clarity, Real Property Leases), including those set forth on <u>Schedule 5.3(b)</u> (the "<u>Required Consents</u>"), which Required Consents may have not been obtained or are themselves subject to conditions not fulfilled as of the Closing. Notwithstanding anything in this Agreement to the contrary, except for a breach of this <u>Section 7.3</u> or <u>Section 5.3</u>, Seller shall not have any liability whatsoever to Buyer arising out of or relating to the failure to obtain a Required Consent. Subject to Seller's compliance with this

<u>Section 7.3</u>, no representation, warranty or covenant of Seller contained herein shall be breached or deemed breached, and no condition shall be deemed not satisfied, based on the failure to obtain any such Required Consents set forth on <u>Schedule 5.3(b)</u>; provided, however, that nothing stated herein shall supersede the conditions set forth in <u>Section 9.1</u> or the obligations of Seller under this <u>Section 7.3</u>.

(d) The parties acknowledge and agree that Buyer's obligation to obtain the Financing is governed by Sections 7.6 and 7.7 and not this Section 7.3.

Section 7.4. Operations Prior to the Closing Date.

(a) Seller shall, and shall cause the Company Group and, to the extent related to the Business, each other Subsidiary of Seller to, (x) operate and carry on the Business in the ordinary course of business consistent with past practice and (y) use commercially reasonable efforts to maintain and preserve intact the current organization, Governmental Permits, business and franchise of the Company Group and to the extent related to a Business Carve-out Asset or Business Carve-out Liability, Seller and its other Subsidiaries, and to preserve the rights, franchises, goodwill and relationships of its employees, customers, lenders, suppliers, regulators and others having business relationships with the Business.

(b) Notwithstanding Section 7.4(a), except as set forth on Schedule 7.4, as expressly permitted or required by this Agreement or with the express written approval of Buyer (which, in the case of Sections 7.4(b) (ix) (A), (C) or (D), (xii) or (xv) (solely with respect to Business Agreements or Occupancy Leases), Buyer agrees shall not be unreasonably withheld, conditioned or delayed), to the extent related to the Business, Seller shall not, and shall not permit any of its Subsidiaries (including any Member) to:

(i) except as required by any changes in Requirements of Law arising after the date of this Agreement, make any material change in the Business or its operations;

(ii) acquire (by merger, consolidation, acquisition of stock or assets or otherwise) any corporation, partnership or other business organization or division;

(iii) make any capital expenditure or enter into any contract or commitment therefor in excess of \$100,000 that would be payable after the Closing;

(iv) (A) enter into any Contract for the purchase or lease of real property, (B) purchase or lease any real property, (C) enter into any Contract to sell any Individual Real Property or any interest therein, (D) sell, assign, transfer, dispose of, pledge or encumber (except for Permitted Encumbrances) any Individual Owned Property, or (E) sell, assign, transfer, dispose of, pledge, encumber (except for Permitted Encumbrances) or terminate any Real Property Lease;

(v) modify, release or waive any material provision of, provide any material consent under, or exercise any option to extend, any Real Property Lease;

(vi) create, incur or assume, or agree to create, incur or assume, any Indebtedness other than in the ordinary course of business consistent with past practice under the Credit Agreement;

(vii) make, or agree to make, any distribution of assets (other than cash) to Seller or any of its Affiliates;

(viii) sell, assign, transfer, pledge, encumber, license or otherwise dispose of any assets (whether real, personal or mixed and including any Intellectual Property), other than in the ordinary course of business consistent with past practice;

(ix) except as required by any Requirements of Law arising after the date of this Agreement or any Benefit Plan or contractual obligations in effect prior to the date hereof (A) grant any increase, or announce any increase, in the (1) wages, salaries or compensation, (2) bonuses or incentives (provided that bonuses or incentives in respect of periods completed prior to the Closing Date that are accrued and reflected in the Financial Statements may be paid in the ordinary course of business consistent with past practice) or (3) pension or other benefits, in each case payable to a Business Employee or consultant of the Business, other than increases in salaries or wages of Business Employees who are non-executive employees in the ordinary course of business consistent with past practice, (B) establish, adopt, enter into, terminate or amend any material Benefit Plan or any pension plan (or any Contract or other arrangement that would be a material Benefit Plan or a pension plan if established, adopted or entered into prior to the date of this Agreement), except for amendments to Seller Plans in the ordinary course of business consistent with past practice that would not reasonably be expected to result in additional Liabilities of Buyer, the Company Group and their Affiliates pursuant to this Agreement or otherwise on or following the Closing; (C) enter into, amend, terminate or modify any collective bargaining agreement or (D) except as contemplated on Schedule 7.4, hire any employee, other than a non-executive employee having total annual compensation not in excess of \$75,000 hired in the ordinary course of business consistent with past practice;

(x) (A) make any loan to any of its directors, officers or employees other than advances on expenses made in the ordinary course of business consistent with past practice in accordance with Business policy or (B) enter into any other material transaction with Seller, nor any officer, director or Affiliate of Seller or the Company Group nor any immediate family member of any of the foregoing;

(xi) make any change in the accounting policies applied in the preparation of the Financial Statements, unless such change is required by GAAP after the date of this Agreement or as required by applicable Requirements of Law, or fail to prepare Tax Returns on a basis consistent with past practices, except as required by applicable Requirements of Law and except as would not adversely affect the Tax liability of any Member after the Closing Date;

(xii) make a change in practices and procedures with respect to collection of accounts receivable, prepayment of expenses, or payment of trade accounts payable or collect any Dormancy Fees;

(xiii) settle any Action, except to the extent such settlement (A) does not obligate the Company Group to pay money following the Closing and (B) does not obligate the Company Group to take or refrain from taking any action following the Closing;

(xiv) except as required by applicable Requirements of Law and except as would not materially affect the Tax liability of any Member after the Closing Date, (A) make or change any material Tax election or Tax accounting method with respect to Taxes payable by any Member, (B) settle any Tax claim or assessment with respect to Taxes payable by any Member, (C) surrender any right to claim a refund of Taxes for post-Closing periods to which a Member may be entitled, (D) consent in writing to any extension or any waiver of the limitation period applicable to any material Tax claim or assessment with respect to Taxes payable by any Member, or (E) amend any Tax Return, in each case if such action would reasonably be expected to be, individually or in the aggregate, material to the Company Group;

(xv) enter into, materially modify or terminate, or waive any material right or remedy under, any Contract that is or would constitute a Business Agreement, Real Property Lease or Occupancy Lease; or

(xvi) except as required by applicable Requirements of Law, make any change in the charter or bylaws or comparable organization document of any Member of or issue any equity (or securities exchangeable, convertible or exercisable for equity).

(c) If the exercise period for any automatic renewal option under any Real Property Lease is scheduled to terminate or expire during the period between the date hereof and the Closing Date, Seller shall (acting in consultation with Buyer and subject to Section 7.4(b)(v)), or shall cause its applicable Subsidiary to, exercise any automatic renewal provision under each such Real Property Lease.

(d) Notwithstanding anything contained herein to the contrary, Seller shall be entitled to transfer any cash of the Company Group to Seller, via dividend or otherwise, at any time and from time to time prior to Closing.

(e) Notwithstanding anything contained herein to the contrary, the restrictions set forth in this <u>Section 7.4</u> shall not apply to the Excluded Assets and Seller shall be permitted to sell, transfer or otherwise dispose of the Excluded Assets at its sole discretion.

(f) Seller shall, and shall cause the Company Group to make capital expenditures in an amount not less than \$1,200,000 during the period between June 28, 2014 and September 27, 2014; provided, however, that such amount shall be pro-rated in the event the Closing occurs prior to September 27, 2014. For the avoidance of doubt, the costs and expenses of any repairs or actions taken by Seller pursuant to <u>Section 7.11</u> and, with respect to

actions and repairs to be taken by Seller after Closing pursuant to <u>Section 7.11</u>, the parties good faith estimate of costs and expenses that will be required to complete such actions or repairs, shall be counted towards such obligation to make capital expenditures in an amount not less than \$1,200,000 (it being understood and agreed that to the extent Seller spends less than such estimates in the aggregate, it shall promptly (and in any event within fifteen (15) business days) pay over to Buyer the amount by which the aggregate estimate exceeded the amount actually spent by Seller).

### Section 7.5. <u>Termination of Related Party Transactions.</u>

(a) At or prior to the Closing, Seller shall release, cancel, terminate or otherwise settle all intercompany accounts between Seller and its Affiliates (other than the Company Group), on the one hand, and the Company Group, on the other hand (other than the Seller Ancillary Agreements and the Buyer Ancillary Agreements), pursuant to documentation reasonably satisfactory to Buyer.

(b) At or prior to the Closing, all Related Party Transactions and all rights and obligations of Seller and its Subsidiaries (other than the Company Group), on the one hand, and the Company Group, on the other hand, other than the Contracts set forth on <u>Schedule 7.5</u>, shall be terminated or otherwise be released, including by way of assignment of rights and obligations of the Company Group to Seller or one of its Subsidiaries, as of the Closing. Following the Closing, neither Seller and its Subsidiaries (other than the Company Group), on the one hand, nor the Company Group, on the other hand, shall have any Liability to the other with respect to the such Related Party Transactions or such rights and obligations that were released.

### Section 7.6. Efforts to Obtain Funding.

(a) Buyer shall use its commercially reasonable best efforts to obtain the Financing as promptly as practicable on the terms and subject to the conditions described in the Commitment Letters (including the "flex" provisions), including using its commercially reasonable best efforts to: (i) maintain in effect the Commitment Letters and negotiate in good faith and enter into as promptly as practicable definitive agreements (the "Definitive Financing Agreements") with respect to the Financing (A) on the terms and subject to the conditions reflected in the Commitment Letters (including the "flex" provisions) or (B) on other terms that are acceptable in good faith to Buyer, provided that any terms that are inconsistent with the Commitment Letters (1) do not reduce the aggregate amount of the Financing (including by changing the amount of fees to be paid or original issue discount of the Financing) below the amount that is required to consummate the transactions contemplated by this Agreement (including any costs and expenses incurred in connection with the transaction contemplated hereby), other than as expressly permitted pursuant to the "flex", or impose new or additional conditions or otherwise expand, amend or modify any of the terms of the Financing or conditions to the receipt of the Financing as set forth in the Commitment Letters and/or (2) otherwise would not reasonably be expected to prevent, impair or materially delay the Closing or make the funding of the Financing (or satisfaction of the conditions to obtaining the Financing) less likely to occur; (ii) comply on a timely basis with all covenants, and satisfy on a timely basis all conditions, required to be complied with or satisfied by Buyer in the Commitment Letters and in such

Definitive Financing Agreements; (iii) cause the Financing to be consummated at such time as is necessary for Buyer to satisfy its obligations under this Agreement; (iv) pay in a timely manner any and all commitment or other fees that become payable by Buyer under the Commitment Letters following the date hereof; and (v) enforce its rights under the Commitment Letters (other than through commencing any legal proceeding to enforce its rights under the Commitment Letters) or the Definitive Financing Agreements, as applicable. In the event that all conditions to funding contained in the Commitment Letters have been satisfied (without taking into account the condition set forth in Section 9.4), Buyer shall use its commercially reasonable best efforts to cause the lenders under the Commitment Letters to fund the Financing on the date the Closing is required to occur pursuant to Section 4.1 (without taking into account the condition set forth in Section 9.4).

(b) In the event any portion of the Financing becomes unavailable on the terms and conditions contemplated in the Commitment Letters (including the "flex" provisions) for any reason or the Commitment Letters shall be terminated or modified without the consent of Buyer in a manner materially adverse to Buyer for any reason (each, a "<u>Financing Unavailability</u>"), Buyer shall use its commercially reasonable best efforts to obtain, as promptly as practicable, from the same or alternative financing sources, alternative financing on terms not materially more burdensome to Buyer than the terms of the Financing in an amount that is not less than the amount of financing that was contemplated by the Commitment Letters on the date hereof to be funded on the Closing Date. In the event any alternative or substitute financing is obtained by Buyer in accordance with the terms of this <u>Section 7.6(b)</u> (the "Alternative Financing"), references herein to the Financing (including, for avoidance of doubt, the references in this <u>Section 7.6</u>, but excluding references in <u>Section 6.4</u>) shall be deemed to refer to the Alternative Financing, references herein to the Commitment letters financing commitment letters (including, for avoidance of doubt, the references herein to the Commitment Letters financing commitment letters (including, for avoidance of doubt, the references herein to the Commitment letters in the such as the financing commitment letters (including, for avoidance of doubt, the references herein to the commitment letters in the such as the financing commitment letters (including, for avoidance of doubt, the references herein to the commitment letters (including, for avoidance of doubt, the references in this <u>Section 7.6</u>, but excluding the references in this <u>Section 7.6</u>, but excluding the references in the such as the financing commitment letters (including, for avoidance of doubt, the references in this <u>Section 7.6</u>, but excluding the references in this <u>Section 7.6</u>, but excluding the references in <u>Section 6.4</u>)

(c) Notwithstanding anything to the contrary contained in this Agreement, Buyer shall not be required, and in no event shall the commercially reasonable best efforts of Buyer be deemed or construed to require, Buyer to (i) commence any legal proceeding to enforce the Commitment Letters or (ii) pay any fees or other amounts in excess of those contemplated by the Commitment Letters and the fee letters referenced therein. Notwithstanding the foregoing, in the event of a Financing Unavailability, Buyer shall, within 14 days after the occurrence of such Financing Unavailability, deliver written notice to Seller informing Seller whether Buyer elects to continue to try to obtain Alternative Financing. If Buyer elects to continue to try to obtain Alternative Financing. If Buyer elects to continue to try to obtain such Alternative Financing. If Buyer elects not to continue to try to obtain Alternative Financing, this Agreement immediately shall be terminated and the Reverse Termination Fee shall become payable in accordance with Section 12.3. For the avoidance of doubt, Buyer's election not to continue to try to obtain Alternative Financing under this Section 7.6(c) shall not be deemed to be a willful and material Breach of this Agreement, including this Section 7.6.

(d) Buyer shall, upon the request of Seller, promptly reimburse Seller for all reasonable and documented out-of-pocket costs and expenses incurred by Seller or any of its Subsidiaries at the request of Buyer in connection with their cooperation with Buyer in its efforts to obtaining the Financing. Buyer shall indemnify and hold harmless the Company Group and the Seller Group Members from and against any and all Losses suffered or incurred by them in connection with the arrangement of the Financing (including any action taken in accordance with Section 7.6(e)) and any information utilized in connection therewith (other than historical information provided by the Company Group), except to the extent that such Liabilities arise out of or result from any willful misconduct or bad faith of Seller, the Company Group, any of their respective Affiliates or any Representatives of any of the foregoing.

(e) Prior to the Closing, Seller shall use, and shall cause the Company Group and its Representatives to use, their commercially reasonable best efforts to provide such cooperation reasonably requested by Buyer and the arrangers of the Financing in connection with the arrangement, syndication (including marketing efforts in connection therewith) and consummation of the Financing (including any replacement, amended, modified or alternative financing); <u>provided</u> that such requested cooperation does not unreasonably interfere with the ongoing operations of Seller or the Company Group. Such cooperation shall include using commercially reasonable best efforts to:

(i) furnish Buyer and the Financing Sources with such information in the possession of Seller or the Company Group necessary for Buyer to prepare financial statements, unaudited pro forma financial statements of the Business, projections of the Business and business and other financial data and information of the Business and the Company Group and other pertinent and customary information regarding the Business and the Company Group, in each case, as set forth in the Commitment Letters or as otherwise reasonably requested by Buyer to consummate the Financing as promptly as reasonably practicable following Buyer's request (including information required by regulatory authorities under applicable "know your customer" and anti-money laundering rules and regulations, including the USA Patriot Act (Title III of Pub. L. 107-56));

(ii) arrange for direct contact between senior management of Seller (including, if reasonable, its Chief Executive Officer) and the Company Group and the Financing Sources at times and locations reasonably mutually agreed upon among Seller, Buyer and the Financing Sources;

(iii) cause the officers and senior employees of Seller (including, if reasonable, its Chief Executive Officer) and the Company Group to participate, upon reasonable notice, in a reasonable number of meetings, conference calls, presentations, road shows and other meetings with potential lenders, due diligence sessions, drafting sessions and sessions with rating agencies in connection with the Financing and otherwise cooperating in syndication and marketing efforts as set forth in the Commitment Letters or as otherwise reasonably requested by Buyer;

(iv) cause the Company Group to provide reasonable assistance with the preparation by Buyer of customary materials for rating agency presentations, offering and

marketing materials (including "public" and "private" versions), bank information memoranda and offering documents in connection with the Financing;

(v) cooperate with Buyer's efforts to obtain public corporate and corporate family ratings and ratings of the debt facilities contemplated by the Financing, at Buyer's sole expense, in each case as reasonably requested by Buyer;

(vi) consent to the use of the Company Group's logos in connection with the Financing;

(vii) cause the Company Group to provide reasonable (including in terms of the nature and timing of the request) assistance to facilitate the preparation by Buyer (A) to obtain guarantees and the pledging and perfection of collateral (including any Company Group or third party consents) in connection with the Financing and (B) of credit and other loan documents (including schedules thereto) and security agreements (including schedules thereto), in each case, as set forth in the Commitment Letters or as otherwise reasonably requested by Buyer;

<u>provided</u>, that no obligation of the Company Group, or any Encumbrance on any of their respective assets, for the Financing shall be effective until after the Closing; none of Seller or its Subsidiaries or, prior to the Closing Date, any Member or any of their respective Representatives shall be required to pay any commitment or other fee or incur any other Liability in connection with the Financing; neither Seller, any Subsidiary of Seller, any Member nor any of their respective shall be required to provide any legal opinion or other opinion of counsel in connection with the Financing; none of Seller or any of its or their employees, officers or directors) shall be required to, and, prior to Closing, no director or officer of any Member shall be required to, execute any agreement, certificate, document or instrument in connection with the Financing that would be effective prior to the Closing Date.

(f) Prior to Closing, Seller shall and shall cause each Member and its Representatives to promptly supplement any information provided in writing by Seller to Buyer pursuant to the foregoing <u>clause (e)</u> if, to Seller's Knowledge, such information at any time prior to the Closing Date contains any misstatement of a material fact relating to the Business or, when taken as a whole together with all other information provided to Buyer by Seller relating to the Business, omits to state a material fact necessary in order to make the statements contained therein not materially misleading in light of the circumstances under which such statements are made.

(g) Nothing contained in this Agreement shall require, and in no event shall the commercially reasonable best efforts of Seller or the Company Group be deemed or construed to require, Seller or the Company Group to (i) require Seller or the Company Group (in the case of the Company Group, except to the extent not effective prior to the Closing) to make any representations in connection with the Financing or otherwise incur any actual or potential Liability or cost in connection with the Financing, (ii) be in privity with any arranger, lender or other party to the Financing, (iii) waive or modify any terms of this Agreement or any other agreement to which Seller or the Company Group is a party, (iv) take any action that will conflict

with or violate any applicable Requirements of Law or Contract or Organizational Document or (v) require Seller to, or prior to Closing, the Company Group to approve any Financing.

Section 7.7. Financing Status. Buyer shall keep Seller reasonably informed with respect to all material activity concerning the status of the Financing, including the status of Buyer's efforts to comply with its covenants under, and satisfy the conditions contemplated by, the Commitment Letters and the Definitive Financing Agreements and shall give Seller prompt notice of any event or change that Buyer determines will adversely affect the ability of Buyer timely to consummate the Financing. Without limiting the foregoing, Buyer agrees to notify Seller promptly, and in any event within one (1) business day, if at any time: (a) the Commitment Letters shall expire or be terminated for any reason; (b) any financing source that is a party to the Commitment Letters notifies Buyer that such source no longer intends to provide financing to Buyer on the terms set forth in the Commitment Letters (including the "flex" provisions); (c) any Breach or default occurs or is alleged under the Commitment Letters or the Definitive Financing Agreements; or (d) Buyer otherwise determines that Buyer is unlikely timely to receive all or any portion of the Debt Financing. Buyer shall not, without the prior written consent of Seller (which, in the case of clause (ii)(z) below, shall not be unreasonably withheld, conditioned or delayed), amend, replace, supplement or otherwise modify the Commitment Letters or the Definitive Financing Agreements, as applicable, if such amendment, replacement, supplement or modification (i) other than as expressly permitted pursuant to the "flex", reduces the aggregate amount of the Financing (including by changing the amount of fees to be paid or original issue discount of the Financing) below the amount that is required to consummate the transactions contemplated by this Agreement (including any costs and expenses incurred in connection with the transaction contemplated hereby), the Commitment Letters or the Definitive Financing Agreements (including by costs and expenses incurred in connection with the transactions contemplated thereby), (ii) imposes new or additional conditions or otherwise expands, amends or modifies any of the terms of the Financing or conditions to the receipt of the Financing, in any such case in a manner that would reasonably be expected to (x) prevent or materially delay the Closing Date, (y) make the funding of the Financing (or satisfaction of the conditions to obtaining the Financing) less likely to occur or (z) materially decreases Buyer's recourse against its financing sources or (iii) is inconsistent with the Commitment Letters in any material respect in a way that would reasonably be expected to make the Closing less likely to occur or funding of the Financing less likely to occur or to materially delay the Closing.

## Section 7.8. [Reserved]

Section 7.9. <u>Restructuring</u>. Prior to the Closing, Seller shall use its commercially reasonable efforts to complete, or cause to be completed, each of the actions set forth on <u>Schedule 7.9</u> (the "<u>Restructuring</u>") pursuant to the documentation substantially in the form attached hereto as <u>Exhibit G</u> (the "<u>Restructuring Documents</u>"). Any change to the Restructuring Documents shall require the prior written consent of Buyer, which consent shall not be unreasonably withheld, conditioned or delayed. For the avoidance of doubt, the Restructuring shall not affect any obligation of Seller to indemnify the Buyer Group Members under <u>Article XI</u>.

Section 7.10. <u>Exclusivity.</u> From and after the date of this Agreement until the earlier of the Closing and the termination of this Agreement in accordance with its terms, other than with

respect to the sale or disposition of all or any portion of the Excluded Business, Seller shall not, and shall cause its Subsidiaries (including the Company Group) not to, and shall use its commercially reasonable efforts to cause its and their respective Representatives not to, directly or indirectly, (a) solicit, initiate, knowingly encourage or accept any other proposals or offers from any Person (other than Buyer) (i) relating to any acquisition or purchase from Seller or a Member of all or any portion of the equity of any Member or all or a substantial portion of the assets of any Member, (ii) cause any Member to enter into any merger, consolidation or other business combination or (iii) cause any Member to enter into a recapitalization, reorganization or any other extraordinary business transaction or (b) participate in any discussions, conversations, negotiations or other verse cooperate in any way, assist or participate in, facilitate or encourage any effort or attempt by any other Person to seek to do any of the foregoing. Seller shall, and shall cause its Affiliates (including the Company Group) to, and shall use its commercially reasonable efforts to cause its and their respective Representatives to, immediately cease and cause to be terminated all existing discussions, conversations, negotiations with any Person (other than Buyer) conducted heretofore with respect to any of the foregoing. Seller shall notify Buyer promptly if any proposal regarding any of the foregoing is made and shall promptly advise Buyer of the contents thereof (and, if in written form, promptly provide Buyer with copies thereof).

### Section 7.11. <u>Repairs; Exclusive Remedy.</u>

(a) Seller shall, at Seller's own expense, make the repairs or take the actions, as applicable, set forth on <u>Schedule 7.11(a)</u>, in a good and workmanlike manner and in accordance with all applicable Requirements of Law. All repairs shall be made such that the applicable improvement or asset shall be in a condition and state of repair that is generally consistent with the condition and state of repair of the remainder of the improvements or other assets, as applicable, situated on the applicable Individual Property and in all events adequate to permit the Business to be conducted thereon in a manner consistent in all material respects with past practice.

(b) Seller shall deliver Buyer written documentation containing reasonable detail evidencing that each such repair has been made or action has been taken promptly after it has been made or taken. In the event of a dispute between Seller and Buyer regarding any such repair or action, such dispute shall be resolved as determined by a mutually agreed upon licensed and independent architect, engineer or contractor. In the event Seller and Buyer cannot agree upon a licensed and independent architect, engineer or contractor, Seller and Buyer shall each select a licensed and independent architect, engineer or contractor to resolve such dispute.

(c) Notwithstanding anything in this Agreement to the contrary (including <u>Article XI</u>), Seller shall not have any obligation to make, pay for, reimburse, hold harmless or indemnify Buyer or any of its Affiliates with respect to (i) any of the items set forth on <u>Schedule 7.11(a)</u> with respect to which Seller has completed its obligations under <u>Section 7.11(a)</u> or (ii) any other Readily Apparent PCA Deficiencies or any Losses or Liabilities arising therefrom (excluding,

for the avoidance of doubt, any Loss or Liability that arises from a deficiency that is not a Readily Apparent PCA Deficiency).

(d) In the event that between the date of the Property Condition Report for an Individual Real Property and Closing an identifiable event occurs at such Individual Real Property that prior to Closing results in damage to the Individual Real Property in excess of 32,500, Seller shall, at Seller's own expense, repair the assets that were damaged at such Individual Real Property prior to Closing by such event so that such items are in all material respects in the same condition as they were immediately prior to the identifiable event. Such repairs shall be done in a good and workmanlike manner and in accordance in all material respects with applicable Requirements of Law. Any dispute as to such repairs shall be resolved in the manner set forth in Section 7.11(b).

(e) Seller shall, at Seller's own expense, use commercially reasonable efforts to take any action necessary to restore or otherwise remediate item 74 of Exhibit B to <u>Schedule 1.1(h)</u> within 30 days after the Closing Date with in accordance with all applicable Requirements of Law and to the reasonable satisfaction of Buyer. If such item is restored or otherwise remediated to the reasonable satisfaction of Buyer within 30 days after the Closing Date, Seller shall not have any obligation to make, pay for, reimburse, hold harmless or indemnify Buyer or any of its Affiliates with respect to item 74 of Exhibit B to <u>Schedule 1.1(h)</u>.

(f) For the avoidance of doubt, but without limiting any other provision of this Agreement, Seller's obligations under this <u>Section 7.11</u> do not apply to (i) matters covered by <u>Section 8.5</u>, (ii) normal wear and tear or (iii) latent defects.

(g) Seller will use commercially reasonable efforts to complete all repairs or take all actions required to be made or taken by it under this <u>Section 7.11</u> prior to the Closing. In the event that Seller shall not complete all such repairs or take all such actions by then, Seller shall continue make all such repairs and take all such actions as expeditiously as reasonably possible and in any event no later than December 19, 2014.

### ARTICLE VIII ADDITIONAL AGREEMENTS

### Section 8.1. Use of Names.

(a) Seller is not conveying ownership rights or granting Buyer or the Company Group a license to use any of the tradenames or trademarks (including any Canadian trademarks) of Seller or any Affiliate of Seller (other than the Trademarks identified on <u>Schedule 5.10(a)</u>) and, after the Closing, except as contemplated by the License Agreement, Buyer shall not permit the Company Group or any Affiliate of the Company Group to use in any manner the names or marks of Seller or any Affiliate of Seller set forth on <u>Schedule 8.1</u> or any word that is similar in sound or appearance to such names or marks; <u>provided</u>, <u>however</u>, that nothing contained herein shall grant to Buyer or, after the Closing, any Member an implied license to use in any manner the names or marks of Seller or any Affiliate of seller or any Affiliate of Seller or any Affiliate of Seller or any manner the names or marks of Seller or any how that is similar in sound or appearance to such names or marks; <u>provided</u>, <u>however</u>, that nothing contained herein shall grant to Buyer or, after the Closing, any Member an implied license to use in any manner the names or marks of Seller or any Affiliate of Seller that are not set forth on <u>Schedule 8.1</u>. In the event Buyer or any Affiliate of Buyer violates any of its

obligations under this <u>Section 8.1</u>, Seller and its Affiliates may proceed against it in law or in equity for such damages or other relief as a court may deem appropriate.

(b) In the event Seller consummates a sale of one or both Option Centers to a third party during the Third-Party Sale Period, Seller shall cause the purchaser of the Option Center(s) to not use any of the names listed in Schedule 8.6 (or any derivations thereof) in connection with the operation of such Option Center(s), provided that any change in the name of such Option Center may be phased-in over a period not to exceed one hundred and eighty (180) days after the closing of the sale of the applicable Option Center to such third party purchaser and during such one hundred and eighty (180) days such purchaser may continue to use such names. If Seller does not consummate the sale of an Option Center to a third party during the Third-Party Sale Period, and if Buyer does not exercise the Purchase Option with respect to such Option Center, within sixty (60) days of the expiration of the Third-Party Sale Period, Seller shall cease to use of any of the names listed in Schedule 8.6 (or any derivations thereof) in connection with the operation of such Option Center(s) during the Restricted Period and the restrictions set forth in Section 8.6(a)(i)(B) shall apply to such Option Center(s).

(c) In the event Buyer makes a Kick-Out Election with respect to any Affected Property, Seller shall, within ninety (90) days after the earlier of (i) the first  $(1^{st})$  anniversary of the Closing or (ii) the date on which the applicable Kick-Out Property is sold or otherwise transferred to an unaffiliated third party, cease to use any of the names listed in <u>Schedule 8.6</u> (or any derivations thereof) in connection with the operation of such Kick-Out Properties during the Restricted Period and the restrictions set forth in <u>Section 8.6(a)(i)(B)</u> shall apply to such Kick-Out Properties, including with respect to any Person that subsequently acquires such Kick-Out Properties from Seller or the applicable owner of such property.

(d) Each of Buyer and Seller acknowledges that a violation of this <u>Section 8.1</u> may cause the other party and its Affiliates irreparable harm which may not be adequately compensated for by money damages. Each of Buyer and Seller therefore agrees that in the event of any actual or threatened violation of this <u>Section 8.1</u>, Buyer or Seller, as the case may be, and any of its respective Affiliates shall be entitled, in addition to other remedies that they may have, to a temporary restraining order and to preliminary and final injunctive relief against the other party and its Affiliates to prevent any violations of this <u>Section 8.1</u>, without the necessity of posting a bond.

## Section 8.2. Tax Matters.

(a) Seller shall be entitled to any refund of (or credit against) Excluded Taxes, other than for any refund or credit taken into account in determining the Closing Date Net Working Capital. Buyer and its Affiliates shall be entitled to any refund of (or credit against) Assumed Taxes.

(b) Whenever it is necessary to determine the Liability for Excluded Taxes and Assumed Taxes for the portion of a Straddle Period that ends on or before the Closing Date, and the portion of a Straddle Period that begins after the Closing Date, the determination shall be made by assuming that the Straddle Period consisted of two taxable years or periods, one

which ended at the close of the Closing Date and the other which began at the beginning of the day following the Closing Date, and items of income, gain, deduction, loss or credit for the Straddle Period shall be allocated between such two taxable years or periods on a "closing of the books basis" by assuming that the books of the Member were closed at the close of the Closing Date, provided, however, that (I) transactions outside the ordinary course of business consistent with past practice occurring on the Closing Date, but after Closing, shall not be treated as occurring on the Closing Date and the parties shall utilize (and cause their Affiliates to utilize) the "next day rule" in Treasury Regulation Section 1.1502-76(b)(1)(ii)(B) (or any similar provision of foreign, state or local law) for purposes of reporting such items on the applicable Tax Returns or shall otherwise treat any gains, income, deductions, losses or other items resulting from such transactions as occurring on the day after the Closing Date for U.S. federal, and applicable state, provincial, local and non-U.S. Tax purposes, and (II) exemptions, allowances or deductions that are calculated on an annual basis, such as property Taxes and depreciation deductions, shall be apportioned between such two taxable years or periods on a daily basis. Whenever it is necessary to determine the Liability for Taxes of a United States shareholder (within the meaning of Section 951(b) of the Code) of a controlled foreign corporation (within the meaning of Section 957 of the Code) in respect of the portion of a Straddle Period that ends on or before the Closing Date, and the portion of a Straddle Period that begins after the Closing Date, the determination shall be made by assuming that (i) the taxable year of such controlled foreign corporation that includes the Closing Date ended at the close of the Closing Date and (ii) the next succeeding taxable year of the controlled foreign corporation began at the beginning of the day following the Closing Date.

(c) Buyer and Canadian Buyer, as applicable, together shall in the aggregate be liable for and pay, or cause to be paid, 50% and Seller shall liable for and pay, or cause to be paid, 50% of any real property transfer or gains Tax, sales Tax, use Tax, stamp Tax, stock transfer Tax, documentary Tax, registration Tax, value added Tax or other similar Tax (collectively, "<u>Transfer Taxes</u>") imposed on the acquisition of the Securities. For the avoidance of doubt, Seller shall be liable for and pay, or cause to be paid, all Transfer Taxes resulting from or attributable to the Restructuring.

(d) Notwithstanding anything to the contrary herein, but subject to the representation made in <u>Section 5.6(j)</u>, Seller and Buyer agree that Seller makes no representation, warranty, and provides no other assurance, with respect to the amount of any Tax Attributes of any Member for a Pre-Closing Tax Period, or with respect to the availability on and after the Closing Date of any Tax Attributes of any Member.

(e) Any Tax sharing or allocation agreement entered into by a Member, on the one hand, and Seller or member of the Consolidated Tax Group that is not a Member, on the other hand, shall be terminated on or prior to the Closing, and after the Closing no Member shall have any Liability thereunder.

(f) <u>Tax Returns</u>.

(i) Seller shall timely file or cause to be timely filed when due (taking into account all extensions properly obtained) (x) all Tax Returns that are required to be filed by

or with respect to any Member on a combined, consolidated or unitary basis as a member of a Consolidated Tax Group, (y) all other income Tax Returns (other than for a Straddle Period) that are required to be filed by or with respect to any Member for taxable years or periods ending on or before the Closing Date, and (z) all other Tax Returns that are required to be filed by or with respect to any Member (taking into account all extensions properly obtained) on or prior to the Closing Date. For U.S. federal and applicable state income Tax purposes, with respect to any taxable period during which a Non-Corporate Member is disregarded as an entity separate from Seller for such purposes, Seller shall report on its Tax Return the income of such Non-Corporate Member in accordance with applicable Requirements of Law and shall file its Tax Returns. Buyer shall timely file or cause to be timely filed when due (taking into account all extensions properly obtained) all other Tax Returns (including for any Straddle Period) that are required to be filed by or with respect to any Member after the Closing Date and Buyer shall remit or cause to be remitted (subject to <u>Section 11.1(a)</u>) any Taxes due in respect of such Tax Returns.

(ii) All Tax Returns for any U.S. Member or for the Canadian Member insofar as they relate to Taxes for which Seller is liable under this Agreement that Buyer is required to file or cause to be filed in accordance with this Section 8.2(f) that relate to any taxable year or period ending on or before the Closing Date or any Straddle Period shall be prepared and filed in a manner consistent with past practice and, on such Tax Returns, no position shall be taken, election made or method adopted that is inconsistent with positions taken, elections made or methods used in preparing and filing similar Tax Returns in prior periods, unless applicable Requirements of Law require otherwise. With respect to any such Tax Return to be filed or caused to be filed by Buyer, not less than thirty (30) days prior to the due date for such Tax Return, taking into account extensions (or, if such due date is within 30 days following the Closing Date, as promptly as practicable following the Closing Date), Buyer shall provide Seller with a draft copy of such Tax Return for Seller's approval, which shall not be unreasonably withheld, conditioned or delayed (provided that is shall not be unreasonable to withhold consent if such Tax Return is not prepared in accordance with this Section 8.2(f)(ii)). All Tax Returns that Seller is required to file or cause to be filed in accordance with this Section 8.2(f) shall be prepared and filed in a manner consistent with past practice and, on such Tax Returns, no position shall be taken, election made or method adopted that is inconsistent with positions taken, elections made or methods used in preparing and filing similar Tax Returns in prior periods, except to the extent a failure to do so would not result in an Assumed Tax; provided, that this sentence shall not apply to Tax Returns of any Consolidated Tax Group.

(iii) Seller shall reimburse Buyer for Excluded Taxes, and Buyer shall reimburse Seller for Assumed Taxes, in each case, which are remitted in respect of any Tax Return to be filed by the other party pursuant to this paragraph (f) upon the written request of the party entitled to reimbursement setting forth in detail the computation of the amount owed by Seller or Buyer, as the case may be, but in no event earlier than 10 days prior to the due date for paying such Taxes. For the avoidance of doubt, such reimbursement obligations shall not be subject to the limitations on indemnification set forth in <u>Sections 11.1</u> and <u>11.2</u>.

(iv) Except in each case as required by applicable Requirements of Law, none of Buyer or any Affiliate of Buyer shall (or shall cause or permit the Company Group to) (A) make or change any Tax election, amend, refile or otherwise modify (or grant an extension of any statute of limitation with respect to) any Tax Return relating in whole or in part to any Member with respect to any taxable year or period ending on or before the Closing Date or with respect to any Straddle Period without the prior written consent of Seller, which, shall not be unreasonably withheld, conditioned or delayed, except in each case to the extent a failure to do so would result in an Excluded Tax or (B) take any other action that would result in a material amount of an Excluded Tax.

(v) Seller shall cause the Thousand Oaks JV to make an election under Section 754 of the Code with respect to the tax year of Thousand Oaks JV that includes the Closing Date.

(g) <u>Contest Provisions.</u>

(i) Buyer or its Affiliate shall promptly notify Seller in writing upon receipt by Buyer, any of its Affiliates or, after the Closing Date, the Company Group of written notice of any pending or threatened U.S. federal, state, provincial, local or non-U.S. Tax audits or assessments relating to any taxable period ending on or before the Closing Date or any Straddle Period or relating to a Tax for which Seller may be liable pursuant to this Agreement.

Seller shall have the sole right to represent each Member's interests in any Tax audit or (ii) administrative or court proceeding relating to (A) a taxable period ending on or before the Closing Date or (B) any Straddle Period relating to an income Tax, in each case for which Seller may be liable pursuant to this Agreement, and to employ counsel of Seller's choice at Seller's expense; provided, however, that Buyer and its Representatives shall be permitted, at Buyer's expense, to be present at, and participate in, any such audit or proceeding; provided, further, however, that neither Buyer nor its Representatives shall be permitted to be present at or participate in any audit or proceeding relating to any Consolidated Tax Group. In any Tax audit or proceedings controlled by Seller under this Section 8.2(g) that could affect a Member's liability for Taxes after the Closing Date, Seller and its Representatives shall consult in good faith with Buyer and offer Buyer and its Representatives a reasonable opportunity to review and comment before submitting to any taxing authority any written materials prepared or furnished in connection with the relevant audit or proceeding. Buyer shall have the sole right to represent each Member's interests in all other Tax audit or administrative or court proceedings (including any proceedings involving Section 338(h)(10) Elections); provided, however, that Seller and its Representatives shall be permitted, at Seller's expense, to be present at, and participate in, any such audit or proceeding that relates to an Excluded Tax for which Seller may be liable. Neither Buyer nor any Affiliate of Buyer, on the one hand, nor Seller, on the other hand, shall be entitled to settle, either administratively or after the commencement of litigation, any claim for Taxes which could adversely affect the Liability for Taxes of the other party pursuant to this Agreement without the prior written consent of the other party, which shall not be unreasonably withheld, conditioned or delayed.

(h) <u>Assistance and Cooperation</u>. After the Closing Date, each of Seller and Buyer shall (and cause their respective Affiliates to):

(i) timely sign and deliver such certificates or forms as may be necessary or appropriate to establish an exemption from (or otherwise reduce), or file Tax Returns or other reports with respect to, Transfer Taxes;

(ii) assist the other party in preparing any Tax Returns which such other party is responsible for preparing and filing in accordance with <u>Section 8.2(f)</u>, and in connection therewith, provide the other party with any necessary powers of attorney in a timely manner and promptly upon the request of such other party;

(iii) cooperate fully in preparing for and defending any audits of, or disputes with taxing authorities regarding, any Tax Returns of the Company Group or in respect of the Business;

(iv) make available to the other and to any taxing authority as reasonably requested all information, records, and documents relating to Taxes of the Company Group or in respect of the Business including information required by Seller to complete Tax Returns required to be filed by it; and

(v) furnish the other with copies of all correspondence received from any taxing authority in connection with any Tax audit or information request.

(i) <u>Section 336(e) and Section 338(g) Elections</u>. Seller and Buyer agree that Buyer shall not make nor cause or permit to be made any election under Section 336(e) or Section 338(g) of the Code or under any applicable similar provision of U.S. federal, state, provincial, or non-U.S. law with respect to any Member (including the Canadian Member).

Section 8.3. Employee Matters.

(a) No later than twenty-seven (27) days following the date hereof (which period will be extended for any Excluded Member Employee and any Dedicated Employees to the extent that Buyer is not given reasonable access to interview such Business Employees in accordance with this <u>Section 8.3(a)</u>), Buyer shall deliver to Seller a written notice identifying (x) the Excluded Member Employees and (y) the Dedicated Employees whom (1) Buyer desires to be employed by an entity in the Company Group at Closing (the "<u>Included Dedicated Employees</u>") and (2) Buyer does not desire to be employed by an entity in the Company Group at Closing (the "<u>Excluded Dedicated Employees</u>"). Seller and its Affiliates shall, prior to the Closing, (i) transfer to Leiserv (or such other Person as may be designated by Buyer) the employment of all Included Dedicated Employees with or to Seller or an Affiliate of Seller (other than a Member), and (iii) transfer the employment of all Excluded Member Employees to Seller or an Affiliate sensonable access, during normal business hours and upon reasonable advance notice, to meet with and

interview the Dedicated Employees and potential Excluded Member Employees to facilitate the determinations by Buyer contemplated in this <u>Section 8.3</u>; provided, however, that such access shall not unduly interfere with the conduct of the Business prior to the Closing. All Business Employees who are employed by a Member (including Leiserv) as of immediately prior to the Closing (but, for the avoidance of doubt, excluding any Excluded Dedicated Employees and Excluded Member Employees) shall continue in the employment of the Member, Buyer, the Company Group or their Affiliates (determined following the Closing) immediately after the Closing (such employees, the "<u>Transferred Employees</u>"). Each Transferred Employee shall cease to be an employee of Seller or its Affiliate (determined following the Closing), as applicable, as of the Closing. Seller hereby agrees to waive any condition or restriction that it may have the contractual right to impose on the hiring and employment by Buyer and its Affiliates of any Transferred Employee, effective as of the Closing Date. For the avoidance of doubt, no person who would otherwise meet the definition of Transferred Employee but who is receiving long-term disability benefits under a long-term disability plan of Seller and its Affiliates as of the Closing Date shall become a Transferred Employee unless agreed to by Buyer and Seller.

(b) The Company Group shall terminate its participation in all Seller Plans as of the Closing Date. The Parties agree that in no event shall any Transferred Employee be entitled to accrue any benefits under any Seller Plans with respect to services rendered or compensation earned after the Closing Date. Subject to Section 8.3(f), Seller and the Seller Group Members shall retain, and Buyer shall not assume, any Liabilities under any Seller Plans (including any pension, retiree medical or equity compensation plan) or any other plans maintained by Seller or any ERISA Affiliate of Seller. Seller and its Affiliates shall retain the employment-related Liabilities of all Business Employees who do not become Transferred Employees. Subject to Section 8.3(f), Seller shall retain, and Buyer shall not assume, the responsibility for payment of all accrued benefits to the Business Employees under any Seller Plans, including without limitation, any covered medical and dental claims or expenses or disability benefits under the Seller Plans incurred by any Transferred Employees or their beneficiaries on or prior to the Closing Date, and Buyer shall not assume nor shall the Company Group be responsible for any Liability with respect to such claims or payments. Subject to Section 8.3(f), Seller shall be responsible for the payment of any earned but unpaid salaries, bonus, incentive pay, vacation pay, sick pay, holiday pay, other paid time off, statutory entitlements, and severance pay to the Business Employees, for all periods of employment on or prior to the Closing Date. Subject to Section 8.3(f), Seller shall also be responsible for the payment of any amounts due to the Business Employees pursuant to the Seller Plans as a result of its employment of the Business Employees through and including the Closing Date, and for all covered incurred but unreported or unpaid medical, dental, vision and other health claims occurring prior to the Closing Date. Subject to Section 8.3(f), Seller shall retain, and Buyer shall not assume, (i) the Liability for payment of any benefits of any Business Employee who is not a Transferred Employee under any Seller Plans, including without limitation, any covered medical, vision and dental claims or expenses or disability benefits under the Seller Plans and (ii) the Liability for the payment of any salaries, bonus, incentive pay, vacation pay, sick pay, holiday pay, other paid time off, statutory entitlements, and severance pay to any Business Employee who is not a Transferred Employee, and Buyer shall not assume nor shall the Company Group be responsible for any Liability with respect to such claims or payments. For purposes

of this paragraph, a claim shall be deemed incurred when the event occurs which entitles the individual to benefits. Notwithstanding anything herein to the contrary, (A) if any Transferred Employee has incurred a short-term disability on or prior to the Closing Date , any short-term disability salary continuation income benefits relating to such disability from and after the Closing shall, as of the Closing , become the sole responsibility of Buyer and its Affiliates and (B) Seller and its Affiliates shall retain all Liabilities for long-term disability salary continuation income benefits in respect of Business Employees who incur an applicable disability on or prior to the Closing Date and are covered as of the Closing Date under a long-term disability plan of Seller and its Affiliates.

(c) With respect to those Transferred Employees who, following the Closing, become covered under a severance pay policy of Buyer, Buyer shall take into account service performed prior to the Closing by such Transferred Employees for the Company Group, Seller and its Affiliates, for purposes of determining the amount of severance (if any) payable under such policy.

(d) Buyer shall use commercially reasonable efforts to enable the Transferred Employees and their eligible dependents who were covered under Seller's group health plans as of the Closing Date to participate in a Buyer group health plan effective as of the calendar day following the Closing Date. For Transferred Employees of the U.S. Members, Buyer and its Affiliates shall be responsible for providing any Transferred Employee whose "qualifying event," within the meaning of COBRA, occurs under Buyer's (or its applicable Affiliate's) health plan after the Closing Date (and such employees' "qualified beneficiaries" within the meaning of COBRA) with the continuation of group health coverage under Buyer's health plan required by COBRA to the extent required by Requirements of Law. For Business Employees (including the Business Employees) and their "qualified beneficiaries" whose "qualifying event" (as such terms are defined in COBRA) occurs under a Seller group health plan to the extent required by Requirements of Law. Buyer shall have no Liability under COBRA relating to any Business Employees for events occurring under any of Seller's group health plans on, prior to or after the Closing Date or any Business Employees who do not become Transferred Employees.

(i) Seller agrees to provide, and shall cause its Affiliates to provide, any required notice under and to otherwise comply with, and to retain all Liabilities relating to, the WARN Act with respect to any event affecting the employees of the Business prior to the Closing Date. Buyer agrees to provide any required notice under and to otherwise comply with, and to assume all Liabilities relating to, such Requirements of Laws with respect to any event affecting Transferred Employees on or after the Closing Date. On or as soon as practicable following the Closing Date, Seller shall deliver to Buyer a true, complete and correct list of all persons who suffered an "employment loss" (as defined in the WARN Act) during the 90-day period prior to the Closing Date.

(e) Seller shall be responsible for the payment of any accrued but unused vacation as of the Closing Date of each Transferred Employee employed in California for all

periods of employment by Seller that are accrued on or prior to the Closing Date (the "<u>Accrued Vacation</u>"), provided, however, that as to each Transferred Employee employed in California, Buyer shall cause each entity in the Company Group to provide and recognize the accrued but unused vacation as of the Closing Date of each Transferred Employee employed in California (the "<u>CA Accrued Vacation</u>"), and such CA Accrued Vacation shall be subject to the Working Capital Adjustment in <u>Section 3.4</u>. Seller shall, or shall cause the Company Group to, pay to the Business Employees bonuses under the bonus programs for Transferred Employees existing as of the Closing Date for all periods through and including the Closing Date, and Buyer shall have no obligation to pay bonuses in respect of any periods on or prior to the Closing Date.

(f) Seller shall retain the liability and obligation for, and neither Buyer nor any of its Affiliates shall have any liability or obligation for any claims for workers' compensation, in each case that are incurred by or with respect to (i) any Business Employee who is not a Transferred Employee, regardless of when incurred, or (ii) any Transferred Employee incurred on or prior to the Closing.

(g) On or prior to the Closing Date, Seller shall take all necessary actions to cause the account balances and/or accrued benefits of the Transferred Employees under any of Seller's 401(k) defined contribution savings plans and non-qualified defined contribution savings plans to be fully vested and non-forfeitable as of the Closing Date. Seller shall contribute to Seller's 401(k) plans the matching contributions relating to periods prior to the Closing Date based on the amount or percentage that Seller is required to contribute to such plan on behalf of the Transferred Employees through the Closing Date as if the Transferred Employees had satisfied all prerequisites for receiving such contributions as of the Closing Date. Buyer agrees to use its commercially reasonable efforts to cause a 401(k) plan of Buyer or its Affiliates to accept a "direct rollover" to such Buyer 401(k) plan the account balances of any Transferred Employees under Seller's 401(k) plan of by such Transferred Employees.

(h) Notwithstanding anything else contained herein to the contrary, the parties do not intend for this Agreement to require Buyer to maintain any specific Benefit Plan or other compensation or employee benefit plan, program, policy or practice following the Closing Date or shall be deemed to amend any plans or arrangements or create any rights or obligations except between the parties. No Business Employee or other current or former employee of the Company Group, including any beneficiary or dependent thereof, or any other person not a party to this Agreement, shall be entitled to assert any claim hereunder. Nothing herein expressed or implied shall confer upon any of the Business Employees or any other person any legal or equitable right, benefit or remedy of any nature whatsoever under or by reason of this Agreement, and nothing contained in the Agreement shall restrict the ability of Buyer to terminate the employment of any Transferred Employee for any reason at any time after the effective date of his or her employment with Buyer.

Section 8.4. <u>Securities Law Legends.</u> Buyer agrees and understands that the Securities have not been, and will not be, registered under the Securities Act or the securities laws of any state and that the Securities may be sold or disposed of only in one or more transactions

registered under the Securities Act and applicable state securities laws or as to which an exemption from the registration requirements of the Securities Act and applicable state securities laws is available. Buyer acknowledges and agrees that no person has any right to require Seller to cause the registration of any of the Securities. The certificates representing the Securities may contain a legend similar to the following and other legends necessary or appropriate under applicable state securities laws:

THE SECURITIES REPRESENTED BY THIS CERTIFICATE HAVE NOT BEEN REGISTERED UNDER THE SECURITIES ACT OF 1933 (THE "<u>ACT</u>") OR ANY STATE SECURITIES LAWS AND MAY NOT BE SOLD, TRANSFERRED OR OTHERWISE DISPOSED OF UNLESS A REGISTRATION STATEMENT UNDER THE ACT AND ANY APPLICABLE STATE SECURITIES LAWS WITH RESPECT TO SUCH SECURITIES IS EFFECTIVE OR UNLESS THE COMPANY IS IN RECEIPT OF AN OPINION OF COUNSEL SATISFACTORY TO IT TO THE EFFECT THAT SUCH SECURITIES MAY BE SOLD WITHOUT REGISTRATION UNDER THE ACT AND SUCH LAWS.

### Section 8.5. Insurance; Risk of Loss; Casualty/Condemnation Prior to Closing.

(a) Seller will cause the Company Group to keep insurance policies currently maintained by the Company Group covering its businesses, assets and current or former employees, as the case may be (or replacements therefor providing the same or greater coverage), in full force and effect through the close of business on the Closing Date, and Buyer shall become solely responsible for all insurance coverage and related risk of loss based on events occurring after the Closing Date with respect to the Company Group and its businesses, assets and current or former employees; provided, for the avoidance of doubt, that nothing in this Section 8.5 shall limit the rights of any Buyer Group Member to be indemnified for any Losses for which such Buyer Group Member is entitled to indemnification pursuant to <u>Article XI</u>. To the extent that after the Closing any party hereto requires any information regarding claim data, payroll or other information in order to make filing with insurance carriers or self-insurance regulators from another party hereto, the other party shall use commercially reasonable efforts to promptly supply such information.

(b) If, prior to the Closing, an Individual Real Property suffers any material damage by fire or other casualty (such event that occurs prior to Closing, a "<u>Casualty</u>") or Seller or any Member of the Company Group receives notice or Seller becomes aware of a pending condemnation of all or any material portion of an Individual Real Property (such event that occurs prior to Closing, a "<u>Condemnation</u>"), Seller shall promptly notify Buyer of such Casualty or Condemnation and provide Buyer with details of the extent thereof. Notwithstanding any such Casualty or Condemnation, Buyer shall be bound to consummate the transactions contemplated by this Agreement subject to, and in accordance with, the terms of this Agreement (including <u>Article IX</u>); it being agreed, for the avoidance of doubt, that nothing in this <u>Section 8.5(b)</u> shall affect or otherwise modify the parties' obligations under <u>Article XI</u>.

(c) Promptly following any Casualty or Condemnation occurring prior to the Closing, Seller shall, subject to Seller's rights under the Real Property Leases, make a claim

under the applicable insurance policies of Seller or against the applicable Governmental Body, as applicable, to recover the damages resulting from such Casualty or Condemnation and shall use commercially reasonable efforts to pursue such claims and collect the proceeds relating thereto. Subject to Seller's rights under the Real Property Leases, Seller will allow Buyer to participate in the negotiations regarding the settlement of any such claim for insurance or condemnation proceeds and will not settle or compromise any claims related to the damage, destruction or condemnation under the relevant insurance policies or against a Governmental Body effecting the Condemnation without Buyer's consent, which consent will not be unreasonably withheld, conditioned or delayed. Seller will provide Buyer with copies of any material correspondence relating to any such claims and will advise Buyer of all material developments concerning such claims.

(d) Subject to Seller's rights under the Real Property Leases, Seller will obtain Buyer's approval, which will not be unreasonably withheld, conditioned or delayed, concerning any restoration, repair or reconstruction plans for any Individual Real Property affected by a Casualty or Condemnation prior to the Closing. Subject to Seller's rights under the Real Property Leases, Seller shall conduct or cause to be conducted all such restoration, repair and reconstruction substantially in accordance with such restoration, repair and reconstruction plans approved by Buyer. Notwithstanding the foregoing, Seller will be permitted to incur or enter into an agreement to incur any amount reasonably necessary to effect emergency or necessary repairs related to preservation of any Individual Real Property affected by a Casualty or Condemnation or health and safety matters or which are required by the terms of any lease or other agreement to which Seller, the Company Group or the applicable Member thereof is a party.

Subject to Seller's rights under the Real Property Leases, to the extent Seller receives any (e) insurance or condemnation proceeds as a result of a Condemnation or Casualty Event and has not used such proceeds prior to Closing to restore, repair or re-construct the applicable Individual Real Property, Seller shall promptly turn them over to Buyer at Closing in an amount equal to (i) the proceeds not yet used, and (ii) to the extent there was a deductible applicable to the Condemnation or Casualty Event, the lesser of (A) the amount of such deductible, and (B) if the funds necessary to complete the remaining repairs are less than the sum of the proceeds turned over in accordance with clause (i) and the applicable deductible, the amount necessary to complete the remaining repairs, as mutually agreed upon by Buyer and Seller. Any dispute as to the amount necessary to complete such repairs shall be resolved in the manner set forth in Section 7.11(b). If such proceeds are received by Seller after Closing and Seller has not previously indemnified Buyer in full with respect to such Casualty or Condemnation, Seller shall pay to Buyer promptly after receipt of such proceeds an amount equal to (x) the sum of the proceeds so received and the amount of any deductible that was applicable under the applicable Seller insurance policy, minus (y) the sum of the amount of indemnification payments made by Seller to any Buyer Group Member in respect thereof and the amount of funds Seller spent prior to repair the damage from such Casualty Event or Condemnation, provided such expenditures made by Seller in respect of such repairs are reasonable and documented.

(f) To the extent Buyer withholds its approval under this <u>Section 8.5</u> with respect to any restoration, repair or re-construction plans for any Individual Real Property proposed by Seller, the fact that such Individual Real Property remains damaged as of Closing shall not be deemed a breach by Seller of any provision of this Agreement.

Section 8.6. <u>Restrictive Covenants.</u>

(a) <u>Non-competition</u>.

(i) Seller agrees that for the period from the Closing Date until the fifth (5 <sup>th</sup>) anniversary of the Closing Date (the "<u>Restricted Period</u>"), Seller shall not, and shall not permit or cause any of its Subsidiaries to, directly or indirectly, whether as a partner, stockholder, member, joint venturer, principal, agent, consultant, advisor, service provider or in any other relationship or capacity, on its own behalf or through another Person, (A) own, manage, organize, participate in, join, finance, operate or control an enterprise engaged in, or assist, directly or indirectly, another Person to own, manage, organize, participate in, join, finance, operate or control an enterprise engaged in, the Restricted Business, or (B) subject to <u>Section 8.1</u>, permit Seller's name or the other names listed on <u>Schedule 8.6</u> (or any derivations thereof) to be used by or in connection with the Restricted Business. The restrictions in <u>clause (A)</u> of this <u>Section 8.6(a)(i)</u> shall not apply to any Person that purchases assets, operations or a business from Seller or any of its Subsidiaries, if such Person is not a Subsidiary of Seller after such transaction is consummated.

(ii) Notwithstanding the provisions of <u>Section 8.6(a)(i)</u>, nothing in this Agreement shall preclude, prohibit or restrict Seller or any of its Subsidiaries from (A) engaging in the Restricted Business to the extent that such business activity is acquired from a third Person by Seller or its Subsidiaries (x) in connection with the exercise of its rights as a secured creditor in connection with the default by such third Person of its obligations to Seller or its Subsidiaries, or (y) acquiring any business if the portion of the consolidated revenues of such business that is derived from the Restricted Business for the twelve-month period immediately prior to such acquisition constituted less than \$25 million (any acquisition referred to in the foregoing clauses (x) and (y) being an "After-Acquired Business"); provided, that (1) within 180 days after the acquisition of the After-Acquired Business, Seller or such Subsidiary signs a definitive agreement to dispose, and within ninety (90) days of the execution of such definitive agreement disposes, of the relevant portion of the business of the After-Acquired Business or (2) at the expiration of such 180 day period the business of the After-Acquired Business complies with Section 8.6(a) (for the avoidance of doubt, this clause (ii)(A) does not limit Seller's obligations under Section 8.6(a)(i)(B)) or (B) engaging in the Excluded Business, the Bowling Products Business or the Billiards Business. Seller agrees that so long as it owns the Bowling Products Business and the Billiards Business, it will not permit them to own a retail bowling center in North America during the Restricted Period, except to the extent permitted by Section 8.6(a)(ii)(A) and except for the Option Centers and the Kick-Out Properties.

(b) <u>Non-solicitation</u>. During the Restricted Period, Seller shall not, and shall not permit any of its Subsidiaries to, directly or indirectly, on its own behalf or through another

Person, (i) solicit or hire for employment (A) any Business Employees whose annual compensation is \$75,000 or more as of the Closing Date or (B) any independent contractor or consultant who worked exclusively or primarily in the Business as of immediately prior to the Closing Date and who received in excess of \$50,000 in the one (1) year period immediately prior to the Closing Date, (ii) encourage any such person to leave his or her employment with or service to any Member or (iii) hire any such person who has left his or her employment with or service to any Member; provided, however, that nothing in this Section 8.6(b) shall prevent Seller of any of its Subsidiaries from hiring or soliciting any such person (i) whose employment or service relationship has been terminated by or who has received a written notice of termination from Buyer or any Member, (ii) who has voluntarily terminated his or her employment or service relationship with Buyer or any Member more than one hundred thirty-five (135) days prior to the date of such hire or solicitation by Seller or its Subsidiaries or (iii) who responds to a general solicitation through a public medium or general or mass mailing by Seller of any of its Subsidiaries that is not directly or indirectly targeted at employees of or independent contractors to any Member.

(c) <u>Non-interference</u>. During the Restricted Period, Seller shall not, and shall not permit any of its Subsidiaries to, directly or indirectly, on its own behalf or through another Person, (a) solicit or otherwise knowingly encourage or attempt to solicit or otherwise knowingly encourage any bowling league to transfer their business or patronage away from the Company Group or (b) knowingly interfere with the Company Group's business with any bowling league in a manner that materially and adversely impairs such business; <u>provided</u>, <u>however</u>, that, without limiting any other restrictions in any other provision of this Agreement (including <u>Section 8.1</u> or <u>8.7</u> or this <u>Section 8.6(c)</u> shall preclude, prohibit or restrict Seller or any of its Subsidiaries in connection with (i) an After-Acquired Business, (ii) the Excluded Business, or (iii) the Bowling Products Business or the Billiards Business.

(d) <u>Mutual Nondisparagement</u>. During the Restricted Period, Buyer shall not, and shall not permit or cause (i) Bowlmor AMF Corp. or any of its or Buyer's Subsidiaries, (ii) any directors or officers of Bowlmor AMF Corp., Buyer or any of Buyer's or Bowlmor AMF Corp.'s Subsidiaries, (iii) employees who are investor relations or marketing representatives of Bowlmor AMF Corp., Buyer or any of Bowlmor AMF Corp.'s or Buyer's Subsidiaries and (iv) any other person authorized to speak on behalf of any of the foregoing <u>clauses (i)</u> through (<u>iii)</u> to, directly or indirectly, make any disparaging statement (whether written or oral) or take any actions that in any way disparage or which could reasonably be expected to harm the reputation and/or goodwill of Seller or any of its Subsidiaries or business practices. During the Restricted Period, Seller shall not, and shall not permit or cause (i) any of its Subsidiaries, (ii) any directors or officers of Seller or any of its Subsidiaries, (iii) employees who are investor relations or marketing representatives of Seller or any of its Subsidiaries, (iii) employees who are investor relations or marketing representatives of Seller or any of its Subsidiaries and (iv) any other person authorized to speak on behalf of any of the foregoing <u>clauses (i)</u> through (<u>iii)</u> to, directly or indirectly, make any disparaging statement (whether written or oral) or take any actions that in any way disparage or which could reasonably be expected to harm the reputation and/or goodwill of Bowlmor AMF Corp., Buyer or any of Bowlmor AMF Corp.'s or Buyer's Subsidiaries or business practices. Notwithstanding the foregoing, nothing in this <u>Section 8.6(d)</u> (x) shall prevent any

Person from testifying truthfully in response to legal process (including by deposition, interrogatory, subpoena or civil investigative demand) or (y) shall not apply to any statements made by any Person with respect to either party's respective bowling products business.

(e) <u>Confidentiality</u>. Seller acknowledges that the success of the Company Group after the Closing depends in part upon the continued preservation of the confidentiality of certain information possessed by Seller and the Company Group, that the preservation of the confidentiality of such information by Seller is an essential premise of the bargain between Seller and Buyer, and that Buyer would be unwilling to enter into this Agreement in the absence of this Section 8.6(e). Accordingly, Seller hereby agrees with Buyer that Seller shall not, and shall cause its Subsidiaries not to, and shall use its commercially reasonable efforts to cause its Affiliates and Representatives not to, at any time on or after the Closing Date, directly or indirectly, without the prior written consent of Buyer, disclose or use any proprietary or confidential information of the Company Group or the Business; provided, that the information subject to this Section 8.6(e) will not include (i) any information generally available to the public (other than as a result of disclosure in violation hereof), or (ii) any information acquired on a non-confidential basis from a source other than the Company Group; provided, further, that the provisions of this Section 8.6(e) will not prohibit disclosure (A) required by Requirements of Law, regulation or the rules of any exchange on which Seller's securities are traded, or (B) required by legal process (including without limitation by deposition, interrogatory, subpoena or civil investigative demand). Seller agrees that it shall be responsible for any Breach or violation of the provisions of this <u>Section 8.6(e)</u> by any of its Affiliates; <u>provided</u>, <u>further</u>, that (x) it is acknowledged and agreed that Seller, its Subsidiaries and its Affiliates have been involved in businesses that are similar to the Restricted Business, including the Excluded Business, Bowling Products Business and Billiards Business, and that such involvement has inevitably enhanced their knowledge and understanding of the Company Group's industry in a way that cannot be separated from other knowledge, and (y) this Section 8.6(e) shall not preclude, prohibit or restrict Seller or its Subsidiaries or Affiliates from using such general knowledge and understanding of the Company Group's industry so long as Seller or its Subsidiaries or Affiliates does not reference any confidential or proprietary information of the Company Group or the Business. Effective as of the Closing, the obligations of Buyer to Seller with respect to the Business under the Confidentiality Agreement, dated as of February 5, 2014, and amended as of April 8, 2014, by and between Bowlmor AMF Corp. and Seller shall hereby be terminated and shall be of no further force and effect (it being understood and agreed that all provisions thereof shall remain in full force and effect as it relates to the Bowling Products Business or any other business of Seller or any of its Subsidiaries (other than the Members or Bowlmor AMF Corp. or any of its Subsidiaries)).

(f) <u>Reasonableness; Blue-pencil Doctrine</u>. Seller acknowledges that the restrictions contained in this <u>Section 8.6</u> are reasonable and necessary to protect the legitimate interests of Buyer and constitute a material inducement to Buyer to enter into this Agreement and consummate the transactions contemplated by this Agreement. The covenants contained in this <u>Section 8.6</u> and each provision hereof are severable and distinct covenants and provisions. In the event that any covenant contained in this <u>Section 8.6</u> should ever be adjudicated to exceed the time, geographic, product or service, or other limitations permitted by any applicable

Requirements of Law in any jurisdiction, then any court of competent jurisdiction is expressly empowered to reform such covenant, and such covenant shall be deemed reformed, in such jurisdiction to the maximum time, geographic, product or service, or other limitations permitted by any applicable Requirements of Law. The invalidity or unenforceability of any such covenant or provision as written shall not invalidate or render unenforceable the remaining covenants or provisions hereof, and any such invalidity or unenforceability in any jurisdiction shall not invalidate or render unenforceable such covenant or provision in any other jurisdiction.

(g) Each of Buyer and Seller acknowledges that a violation of this <u>Section 8.6</u> may cause the other party and its Affiliates irreparable harm which may not be adequately compensated for by money damages. Each of Buyer and Seller therefore agrees that in the event of any actual or threatened violation of this <u>Section 8.6</u>, Buyer or Seller, as the case may be, and any of its respective Affiliates shall be entitled, in addition to other remedies that they may have, to a temporary restraining order and to preliminary and final injunctive relief against the other party and its Affiliates to prevent any violations of this <u>Section 8.6</u>, without the necessity of posting a bond.

Section 8.7. Call Option. Subject to this Section 8.7, Seller may sell its interest in the real estate and other assets comprising the Option Centers (or one of the Option Centers) to an unaffiliated third-party in a bona fide, arms-length transaction, provided that either (i) the transfer of title pursuant to such sale occurs (A) on or prior to the first anniversary of the Closing Date or (B) on or prior to the ninetieth (90th) day after the first anniversary of the Closing Date if Seller shall have entered into a bona fide, arms-length agreement no later than 90 days prior to the first anniversary of the Closing Date or (ii) Seller enters into an agreement with respect to such sale after the expiration of the Option Exercise Period. If, after six (6) months from the Closing Date, Seller enters into a written agreement to facilitate such a sale prior to the commencement of the Option Exercise Period, Seller shall notify Buyer, which notice shall state which Option Center has been sold and projected closing date. If either or both of the Option Centers shall remain unsold at the expiration of the period commencing on the Closing Date and ending on the first anniversary thereof (or if as of such date Seller is party to a written agreement to sell the Option Centers, the earlier of (y) the date 90 days after the first anniversary of the Closing Date and (z) the date of the termination of such written agreement) (such period, which the parties acknowledge may be different for each Option Center, the "Third-Party Sale Period") or continue to be owned by Seller or one of its Affiliates, Buyer shall have an option to acquire the unsold Option Center(s) (the "Purchase Option"), on the following terms (for purposes of clauses (a) through (c) below, unless the context requires a different interpretation, the term "Option Center" shall refer to the Option Center or Centers which shall not have been sold to unaffiliated third-party purchaser during the Third-Party Sale Period and, for purposes of this <u>Section 8.7</u>, "<u>Seller</u>" shall mean Seller or the applicable Subsidiary of Seller as owner of the Option Centers):

(a) <u>Access and Inspection Rights</u>. During the Option Exercise Period, Buyer and its Representatives, shall be provided with reasonable access to, and may enter upon, the Option Center at reasonable times and subject to reasonable advance notice for the purpose of conducting due diligence investigations to determine whether to exercise the Purchase Option, which may include, *inter alia*, phase 1 environmental reports, ALTA surveys, and property

condition reports; provided, however, that Buyer and its Representatives shall not have the right to conduct phase 2 environmental reports. Such access shall include the right to meet with and interview employees and to review Books and Records pertaining to the Option Center operations and such other information (including working papers) as may be reasonably requested by Buyer. In addition, Seller shall provide copies of such tax bills, title documentation and other materials in Seller's possession and control and which pertain to the Option Center as Buyer may reasonably request. Seller or its Representatives may observe any testing or other inspection performed by Buyer or its consultants at the Option Center hereunder. Notwithstanding the foregoing, such access and observation shall not unduly interfere with the conduct of the business of Seller, its Affiliates or the Option Centers.

(b) <u>Option Notice</u>. If Buyer shall make an election to purchase the Option Center hereunder, Buyer shall provide Seller with notice of the exercise of the Purchase Option (the "<u>Option Exercise Notice</u>"), which notice must be given no later than the ninetieth (90th) day after the expiration of the Third-Party Sale Period for such Option Center (such 90-day period, the "<u>Option Exercise Period</u>")). During the Option Exercise Period, Buyer shall have the exclusive right to purchase any Option Centers. If Buyer does not timely give the Option Exercise Notice to Seller, it shall be deemed to have irrevocably elected not to purchase the Option Center, and the Purchase Option under this <u>Section 8.7</u> shall be of no further force and effect.

- (c) <u>Option Terms</u>. If the Purchase Option shall be exercised by Buyer as provided herein:
- (i) The purchase price (the "<u>Option Price</u>") shall be as set forth on <u>Schedule 8.7(c)(i)</u>.

(ii) The following items shall be prorated, as applicable, on a per diem basis as a credit or debit to the Option Price, up to and including the day prior to the date the Option Center is conveyed to Buyer in accordance herewith (the "Option Closing Date"): (A) all non-delinquent real estate Taxes and installments of special assessments due and payable in the calendar year of the Option Closing Date, based upon the most recent Tax information, (B) all revenues, fees and miscellaneous income arising out of the operation of the Option Center, (C) current rents, if any, utility deposits, tax and operating expense escalations, and other charges; and (D) all other items of accrued or prepaid income and expenses, except delinquent rents (for which there shall be no adjustment), shall be prorated on an accrual basis, up to and including the Option Closing Date, on the basis of the most recent ascertainable amounts of or other reliable information for each item of income and expense. Seller shall be entitled to all income and shall be responsible for all expenses for all days up to and including the Option Closing Date. Seller shall provide all information needed to prepare the final prorations schedule hereunder. If the parties cannot agree upon the final prorations, any dispute shall be submitted to and resolved by the Arbitrating Accountant.

(iii) The conveyance hereunder shall be in accordance herewith pursuant to customary purchase and sale documents, including, *inter alia*, evidence of the authority of

Seller to convey the Option Center, a grant deed, standard GAP and owner's affidavits as are reasonably required for Buyer to obtain title insurance, a bill of sale and a California 593-C and U.S. FIRPTA affidavit, all in form, scope and substance reasonably acceptable to the parties thereto (the "<u>Transfer Documents</u>"). If Seller and Buyer are unable to agree on the terms and conditions of the Transfer Documents, the Transfer Documents shall be prepared by an "Am-Law 100" law firm (as published by American Lawyer Magazine or any similar firm) with offices in Los Angeles, California, and independent of and acceptable to the parties to the Transfer Documents, which shall be instructed to prepare the Transfer Documents consistent with the terms hereof and in a manner that such law firm reasonably believes to represent a transaction where a willing purchaser and a willing seller have equal bargaining leverage.

(iv) Title to the Option Center shall be conveyed by Seller to Buyer free and clear of all Encumbrances, other than Permitted Encumbrances. The closing of such sale shall take place on a date acceptable to both Seller and Buyer, but in any event no later than ninety (90) days after the date of the Option Exercise Notice. The purchase price shall be payable in full in cash at such closing, subject to adjustments as provided in <u>clause (ii)</u> above.

(v) (A) Seller will pay (1) the fee for a CLTA title policy for the Option Center, (2) one-half of any escrow agent's escrow fees, costs and expenses, (3) documentary transfer tax, (4) any sales tax due on the transfer of personal property, and (5) typical Seller recording costs, including the recordation costs of recording a grant deed, and (B) Buyer shall pay (1) one-half of the escrow agent's escrow fees, costs and expenses, (2) the costs of any endorsements reasonably required by Buyer including the cost of upgrading the CLTA title policy to an ALTA extended coverage policy and an ALTA survey, if required, and (3) typical Buyer's recording costs.

(vi) The Transfer Documents shall include representations and warranties, indemnities and closing conditions that are substantially similar to the representations, indemnities and closing conditions set forth in this Agreement; <u>provided</u>, that any baskets, deductibles, caps or other limitations shall be reduced to amounts which are pro-rata reductions based upon the ratio of the total consideration being paid for the Option Center and the total consideration for the Business, and, for purposes thereof, the "General Survival Date" set forth in <u>Section 11.1(b)</u> shall, for purposes of any such indemnity, mean eighteen months after the Option Closing Date.

Section 8.8. <u>Substitute Guaranties; Replacement Letters of Credit.</u> At or prior to Closing, Buyer shall use commercially reasonable efforts to (a) cause Buyer or one of its Affiliates to be substituted for Seller or any of its Affiliates (other than the Company Group) in those guarantees, letters of comfort, indemnities or similar arrangements entered into by Seller or any of its Affiliates (other than the Company Group) listed on <u>Schedule 8.8</u> (the "<u>Guaranties</u>"), (b) cause Seller and its Affiliates (other than the Company Group) to be fully released from all of its obligations under the Guaranties (including if necessary, by posting collateral in lieu of such obligations of Seller and its Affiliates listed on <u>Schedule 8.8</u> (the "<u>Letters of Credit</u>"). With respect to any other obligations of

Seller under any guaranties, letters of comfort, indemnities or similar arrangements obtained or given by Seller or any of its Affiliates relating to the Business which Seller becomes aware of after the date of this Agreement and notifies Buyer in writing (the "Other Guaranties"), Buyer shall use commercially reasonable efforts to cause Seller to be fully released, in each case, effective as promptly as practicable, in respect of all obligations of Seller and any Affiliate under any such Other Guaranties. If Buyer is unable to effect such a substitution and release with respect to any Guaranty, Letter of Credit or Other Guaranty after using commercially reasonable efforts to do so, Buyer shall indemnify Seller from any Loss arising from such Guaranty, Letter of Credit or Other Guaranty.

### Section 8.9. Audited Financial Statements.

(a) Within 45 days after the Closing Date, Seller shall deliver to Buyer (i) the unaudited combined balance sheet of the Internal Reporting Segment as of the Closing Date and (ii) the related unaudited combined statements of income of the Internal Reporting Segment and the following cash flow items of the Internal Reporting Segment: capital expenditures, in each case, for the period beginning on January 1, 2014 and ending on the Closing Date (the "<u>YTD Internal Reporting Segment Financial Statements</u>").

(b) Within 210 days after the Closing Date, (i) Seller shall deliver to Buyer the audited combined balance sheet of the Internal Reporting Segment as of the Closing Date, and the related statements of income, stockholders' equity and cash flows for the period beginning on January 1, 2014 and ending on the Closing Date (including any associated footnotes thereto) (the "<u>YTD Audited Financial Statements</u>") and (ii) a statement showing a reconciliation of the adjustments made to the YTD Internal Reporting Segment Financial Statements in preparing the YTD Audited Financial Statements.

(c) Within 210 days after the Closing Date Seller shall deliver to Buyer (i) the audited combined balance sheet of the Internal Reporting Segment for the fiscal years ended December 31, 2012 and December 31, 2013 and the related statements of income, stockholders' equity and cash flows for the fiscal years then ended (including any associated footnotes thereto) (collectively, the "Audited Financial Statements") and (ii) a statement showing a reconciliation of the adjustments made to the Internal Reporting Segment Historical Financial Statements for the fiscal years ended December 31, 2012 and December 31, 2013 in preparing the Audited Financial Statements, as applicable. The YTD Audited Financial Statements and the Audited Financial Statements shall be audited by Deloitte & Touche LLP or, if Deloitte & Touche LLP is unavailable, another Public Company Accounting Oversight Board auditor (the "Auditor"). The YTD Audited Financial Statements and the Audited Financial Statements shall include an unqualified opinion from the Auditor stating that the YTD Audited Financial Statements and the Audited Financial Statements have been prepared in accordance with GAAP on a consistent basis throughout the period involved and comply in all material respects with the applicable requirements of Regulation S-X under the Securities Act. Buyer shall, upon the request of Seller, promptly reimburse Seller for all documented out-of-pocket fees, costs and expenses paid by Seller or any of its Subsidiaries to the Auditor for all services in connection with the Audited Financial Statements.

(d) Seller shall, and shall cause its Subsidiaries to, reasonably cooperate with Buyer, its Affiliates and its and their respective Representatives in a timely manner as reasonably requested by Buyer in connection with Buyer's preparation of pro forma financial statements and "Management's Discussion and Analysis" of the financial statements for the periods covered in the Audited Financial Statements, including by providing Buyer, its Affiliates, and its and their respective Representatives with (i) reasonable access to management of Seller and (ii) such financial and other information regarding the Company Group as may be reasonably requested by Buyer in connection with the preparation of such financial statement and analysis, including reasonable access to the support documentation prepared by Seller, its Subsidiaries, and its and their Representatives in relation to the Audited Financial Statements.

(e) Buyer shall, upon the request of Seller, promptly reimburse Seller for all reasonable and documented out-of-pocket fees, costs and expenses and internal costs or allocations incurred by Seller or any of its Subsidiaries in connection with this <u>Section 8.9</u> up to \$160,000.

Section 8.10. <u>Company Group Bank Accounts.</u> The parties hereto shall cooperate in good faith to cause all authorized persons authorized to draw on or have access to any accounts, lockboxes and safe deposit boxes of the Company Group to have been replaced by persons designated by Buyer.

Section 8.11. <u>Company Group Managers.</u> No later than five (5) business days prior to the Closing Date, Seller shall deliver to Buyer a list of the Company Group Managers whose employment has been terminated (whether voluntarily or involuntarily) following the date hereof and on or prior to such date.

## Section 8.12. <u>Title Policies.</u>

(a) <u>Title Commitments and Surveys</u>. Buyer has ordered (i) a title commitment for each Individual Owned Property (collectively, the "<u>Title Commitments</u>") from Chicago Title Insurance Company (the "<u>Title Company</u>"), and (ii) a survey, for each Individual Owned Property (collectively, the "<u>Surveys</u>"). <u>Schedule 8.12(a)</u> contains a list of Encumbrances affecting title to an Individual Owned Property which (i) are disclosed by a Title Commitment or Survey received by Buyer prior to the date hereof, and (ii) do not constitute Permitted Encumbrances (the "<u>Known Title Objections</u>"). Seller shall discharge and remove of record (or cause to be discharged and removed of record), at or prior to Closing, each of the Known Title Objections.

(b) <u>Cooperation of Seller Parties</u>. Seller shall, at its sole cost and expense, use commercially reasonable efforts to address the items set forth on <u>Schedule 8.12(b)</u> prior to Closing. Seller shall have no obligation to remove or cause the Title Company to insure or endorse over such items set forth on <u>Schedule 8.12(b)</u>. Prior to the Closing, Seller shall provide to the Title Company the affidavits and certifications substantially in the form attached hereto as <u>Exhibit H</u> and information as the Title Company may reasonably require for the purpose of obtaining a new ALTA owner's title insurance policy and a new ALTA loan title insurance policy for each Individual Owned Property (expressly including, with respect to such owner's title insurance policies, such affidavits and indemnities in the form attached hereto as <u>Exhibit H</u> to

the extent required by the Title Company in order to issue so-called "non-imputation" endorsements to such new owner's title insurance policies (collectively, "<u>Non-Imputation Indemnities</u>")); <u>provided</u>, <u>however</u>, that such new title insurance policies, including satisfaction of any and all requirements to obtain the same (other than delivery of such customary affidavits, certifications and indemnities as may reasonably be required by the Title Company, including Non-Imputation Indemnities), shall be at Buyer's sole cost and expense.

Section 8.13. Kick-Out Elections.

(a) If, as of the fifth (5<sup>th</sup>) business days prior to the Outside Date, Seller has failed to obtain any of the Consents set forth on <u>Schedule 8.13(a)-1</u>, Buyer has failed to obtain any of the approvals from the Governmental Bodies governing liquor licenses with respect to each such facility set forth on <u>Schedule 8.13(a)-2</u>, or Seller has failed to resolve the matter set forth as item 1 on <u>Schedule 8.12(b)</u> in a manner reasonably satisfactory to Buyer with respect to the facility set forth on <u>Schedule 8.13(a)-3</u>, Buyer shall elect, by written notice to Seller, one of the following options with respect to each Individual Leased Property, Individual Owned Property or Individual Managed Property, as the case may be, corresponding to the Consent, Governmental Permit or resolution that has not been so obtained (each, an "<u>Affected Property</u>"):

(i) elect to require Seller to cause such Affected Property to be conveyed or assigned, prior to the Outside Date and at Seller's sole cost and expense, to an Affiliate of Seller (other than any Member) (each, a "<u>Kick-Out Election</u>") pursuant to <u>Section 8.13(b)</u> below, or

(ii) elect to acquire the Securities without requiring such Affected Property to be conveyed to an Affiliate of Seller (other than any Member) (it being understood that Buyer shall not be entitled to seek indemnification under <u>Article XI</u> with respect to the failure to obtain such Consents or approvals), including any breaches of Contracts or violations of Requirements of Law arising therefrom.

If Buyer fails to elect either <u>clause (i)</u> or <u>(ii)</u> with respect to any applicable Affected Property prior the fifth (5 <sup>th</sup>) business day prior to the Outside Date, then Buyer shall be deemed to have elected <u>clause (i)</u> above with the same force and effect as if Buyer had elected <u>clause (i)</u>.

(b) If Buyer makes a Kick-Out Election with respect to an Affected Property (each a "<u>Kick-Out</u><u>Property</u>"):

(i) such Kick-Out Property shall be deemed a part of the Excluded Business;

(ii) at the Closing, the Closing Cash Purchase Price shall be reduced by the amount set forth in <u>Schedule 8.13(b)</u> with respect to each Kick-Out Property;

(iii) Seller shall, prior to the Closing, cause the Member that owns such Kick-Out Property to convey and assign to an Affiliate of Seller (other than any Member) such Kick-Out Property and all personal property, contracts, leases and other assets exclusively relating to the ownership, operation or maintenance of such Kick-Out Property by such deed

and other customary instruments of conveyance, without representation or warranty of any kind, and without recourse to the Member making such conveyance and assignment, in each case, as shall be customary in such real estate conveyance transactions in the jurisdiction where such Kick-Out Property is located, which deeds or instruments of conveyance shall be in form and substance reasonably acceptable to Buyer (for the avoidance of doubt, Seller shall be responsible for and shall pay any real property transfer taxes, deed recording taxes, conveyance taxes, documentary stamp taxes or other Taxes or charges (including any penalties and interest) payable as a result of the conveyance of such Kick-Out Property); provided, however, for purposes of this Section 8.13(b)(iii) and Section 9.5, the failure (x) to record an applicable deed of transfer with respect to any Kick-Out Property or (y) to obtain any consent to assignment required under any applicable Real Property Lease or other Contract with respect to any Kick-Out Property shall not be deemed to be a Breach of this Section 8.13(b)(iii) or a failure to satisfy the condition set forth in Section 9.5; and

(iv) notwithstanding anything to the contrary in <u>Section 8.3(a)</u>, Seller shall, prior to the Closing Date, transfer the employment of all Center Member Employees who are employed at any Kick-Out Property to Seller or a Subsidiary of Seller (other than any Member) and Seller or such Subsidiary shall retain the employment of such Center Member Employees, unless otherwise determined in writing by Buyer and Seller.

(c) If Buyer elects to acquire the Securities without requiring that all Affected Properties be conveyed to an Affiliate of Seller (other than any Member) prior to the Closing, each of Seller and Buyer shall use their commercial reasonable efforts, and, upon the reasonable request of the other party, shall use their commercially reasonable efforts to cooperate with such other party, to secure each Consent or Governmental Permit set forth on <u>Schedule 8.13(a)</u> that corresponds to an Affected Property as to which Buyer has not made a Kick-Out Election under <u>Section 8.13(a)(ii)</u>.

## Section 8.14. Collection of Receivables and Deferred Receivables; Payment of Certain Liabilities.

(a) From and after the Closing, Buyer shall, within fifteen (15) days of the end of each calendar month, forward or cause to be forwarded to Seller any rebates, monies, checks or instruments (each of them, other than any credit card receivables and Deferred Receivable, a "<u>Receivable</u>") received by Buyer or any of its Affiliates during such calendar month with respect to services rendered by (or on behalf of) or goods sold by Seller or any of its Subsidiaries (including the Company Group) prior to the Closing; <u>provided</u>, <u>however</u>, that if Buyer or any of its Affiliates receives a Receivable that represents a combined payment in respect of services rendered or goods sold by both Buyer or its Affiliates and Seller or its Affiliates or the payor disputes any amounts owed, Buyer shall instead retain such Receivable for its own account and remit to Seller, within fifteen (15) days of the end of each calendar month, an amount equal to the portion of the Receivable owed or otherwise to be paid to Seller, which payment shall be accompanied by reasonable detail showing the basis for Buyer's apportionment of the Receivable between itself and Seller; <u>provided</u>, <u>further</u>, that any Receivable received without reference to the specific service it is in payment for, shall be applied for pre-Closing

services (other than (i) any services for which the payor disputes any amounts owed or (ii) with respect to any of the Liabilities set forth on <u>Schedule 8.14(d)</u>).

(b) From and after the Closing, Seller shall, within fifteen (15) days of the end of each calendar month, forward or cause to be forwarded to Buyer any Receivables received by Seller or any of its Affiliates during such calendar month with respect to services rendered by (or on behalf of) or goods sold by Buyer or any of its Affiliates (including the Company Group) from and after the Closing; provided, however, that if Seller or any of its Affiliates receives a Receivable that represents a combined payment in respect of services rendered or goods sold by both Seller or its Affiliates and Buyer or any of its Affiliates, Seller shall instead retain such Receivable for its own account and remit to the Buyer, within fifteen (15) days, an amount equal to the portion of the Receivable owed or otherwise to be paid to Buyer, which payment shall be accompanied by reasonable detail showing the basis for Seller's apportionment of the Receivable between itself and Buyer.

(c) If the parties disagree about the apportionment of a Receivable or the applicable thereof, the parties shall cooperate and negotiate in good faith to resolve such dispute.

(d) From and after the Closing, Buyer shall, within fifteen (15) days of the end of each calendar month, forward or cause to be forwarded to Seller any Deferred Receivable received by Buyer or any of its Affiliates during such calendar month.

(e) From and after the Closing, Seller shall pay when due, on behalf of the Company Group, the Liabilities set forth on <u>Schedule 8.14(d)</u>.

Section 8.15. <u>Delivery of Updated Loss Runs.</u> Within two (2) business days after the Closing, Seller shall deliver to Buyer an updated copy of the loss runs reports of the incidents involving commercial general liability, property liability, directors' and officers' liability, workman's compensation, auto liability and employment practices liability, in each case, in respect of the Business, the Company Group and, to the extent related to the Business, Seller or any its Subsidiaries or any assets or properties used in connection with Business for the ten (10) year period ending on the Closing Date. <u>Exhibit A</u> to <u>Schedule 1.1(h)</u> shall be deemed to be updated to incorporate by reference the incidents set forth on such updated loss runs reports as if included therein in their entirety.

Section 8.16. Guarding; Limitation of Liability.

(a) Seller shall promptly (but no later than 10 (ten) days after receipt of Buyer's request) reimburse Buyer for the lesser of (a) \$925,000 and (b) fifty percent (50%) of all documented out-of-pocket fees, costs and expenses actually incurred by Buyer in connection any machine guarding improvements at the Real Property, including any abatement, remediation, penalties, corrective actions, mitigation or additional protective measures arising out of or resulting from regulation 29 CFR Subpart O (1910.211-.219) [Machinery and Machine Guarding] of OSHA.

(b) Notwithstanding anything contained herein to the contrary, Seller shall not be liable for, or indemnify any Buyer Group Member, under <u>Article XI</u> or otherwise, for any Lockout/Tagout matters or machine guarding matters or any Liabilities or Losses relating thereto, including any abatement, remediation, penalties, corrective actions or mitigation arising out of or resulting from the following regulations under OSHA: 29 CFR 1910 Subpart D (1910.21-.30) [Walking-Working Surfaces], 29 CFR 1910.147 [The Control of Hazardous Energy (Lockout/Tagout)], 29 CFR Subpart O (1910.211-.219) [Machinery and Machine Guarding], except in the case of machine guarding, as expressly set forth in <u>Section 8.16(a)</u>.

Section 8.17. <u>Gift Cards.</u> For the two (2)-year period after the Closing, Buyer shall not permit gift cards previously issued by Seller or its Subsidiaries (including the Company Group) to be renewed.

### Section 8.18. Additional Agreements Relating to Web Content and Domains.

(a) <u>Web Support Period</u>. Commencing on the Closing Date and continuing until 180 days after the Closing Date ("Web Support Period"). Seller shall cause any and all Business Web Links to remain active and continually maintained in materially and effectively the same manner as such Business Web Links are maintained as of the Closing Date, provided, however, that Seller may include a notice reasonably acceptable to both parties indicating that Seller no longer owns the Business. During the Web Support Period, at Buyer's cost and expense, via third party contractors engaged by Seller, Seller shall continue to operate the Seller Websites and maintain web content, in each case to the extent relating to the Business. During the Web Support Period, with respect to any web content in any Seller Website, to the extent relating to the Business, Seller agrees to add, modify, change or alter ("Changes") to any Business web content in any Seller Website upon request of Buyer, via third party contractors engaged by Seller, so long as all of the following conditions are satisfied with respect to any such Change: (1) such Changes are reasonably acceptable to Seller; (2) all Changes will be made at Buyer's cost and expense, (3)no Changes to Licensed Marks (as such term is defined in the Trademark License Agreement), other than as expressly permitted by the Trademark License Agreement; (4) other than with respect to the notice reasonably acceptable to both parties indicating that Seller no longer owns the Business, no Changes which implement Buyer's intellectual property, including trademarks and service marks, or intellectual property of third parties except in the case of web content Changes in bowlbrunswick.com and brunswicks.com; and (5) no Changes to the material aspects of the Business web content which adversely affects the non-Business portions of the web content. Other than Changes in accordance with the foregoing, or Seller's ongoing operation, maintenance and activity in accordance with past practice, Seller shall not make any Changes to web content in any Seller Website to the extent relating to the Business. Commencing on the date Buyer delivers written notice to Seller and continuing five (5) years after the Closing Date (or such shorter period of time as requested by Buyer), Seller shall insert and maintain a web redirect from the webpages bowlbrunswick.com and brunswicks.com to a webpage supported and maintained by Buyer.

(b) <u>Buyer's Updates to Links</u>. Within ten (10) days after Buyer's written notice to Seller, Seller shall cause to be changed any Business Web Link used in any Seller Website to a different domain (or subdomain thereof) requested by Buyer.

(c) <u>Mail Exchange Record</u>. On or prior to the Closing Date and continuing five (5) years after the Closing Date (or such shorter period of time as requested by Buyer), Seller shall add and maintain an MX record to the domain registrations for bowlbrunswick.com, with the IP address provided by Buyer, so that Buyer can use email addresses with such domain.

(d) <u>Content</u>. Within thirty (30) days after the Closing Date, Seller shall transfer to Buyer a copy, which may be provided or performed, at Seller's cost and expense, via third party contractors engaged by Seller, as of the Closing Date, of all of Seller's Seller Website content, to the extent related to the Business or otherwise referenced or used in the following web sites (including web pages thereof): bowlbrunswick.com and brunswicks.com. The format of such content, data and information shall be as it exists as of the Closing Date and the manner of transfer shall be as reasonably determined by Seller.

(e) <u>Support</u>. During the Web Support Period, Seller shall provide commercially reasonable assistance, which may be provided or performed, at Buyer's cost and expense, via third party contractors engaged by Seller, to Buyer to assist Buyer in establishing Buyer's web sites, web pages, server and hosting relationships, development and content relationships and network resources to the extent required to stand up copies of Seller's Seller Website content onto Buyer's websites, to the extent related to the Business.

(f) <u>Surveys</u>. With respect to Seller Websites that collect user information on the Business through surveys, questionnaires or other user feedback tools, Seller shall promptly provide to Buyer any information collected with respect to the Business, which may be provided or performed, at Buyer's cost and expense, via third party contractors engaged by Seller.

(g) <u>Notice of Adverse Claims</u>. Seller shall take commercially reasonable actions in accordance with its past practices, at its sole cost and expense, to address any third party action or claim contesting or challenging Seller's use of any Seller Website which may impair or harm Buyer's rights under this <u>Section 8.18</u>. Seller agrees to maintain, at its sole cost and expense, effective domain registrations for all Seller Websites.

## ARTICLE IX

# CONDITIONS PRECEDENT TO OBLIGATIONS OF BUYER

The obligations of Buyer to consummate the Closing shall, at the option of Buyer (to the extent permissible under applicable law), be subject to the satisfaction, on or prior to the Closing Date, of the following conditions:

## Section 9.1. No Misrepresentation or Breach of Covenants and Warranties; No Material Adverse

## Effect.

(a) Seller shall have performed in all material respects all of its covenants and agreements herein which are to be performed prior to or at Closing;

(b) The representations and warranties of Seller contained in (i) <u>Section 5.2(c)</u> shall be true and correct in all respects on the Closing Date as though made on the Closing Date (except to the extent that they expressly relate to an earlier date), except for de minimis breaches or inaccuracies, (ii) <u>Section 5.5(a)</u> shall be true and correct in all respects on the Closing Date as though made on the Closing Date and (iii) <u>Sections 5.1</u>, <u>5.2(a)</u> and <u>5.3(a)</u> shall be true and correct in all material respects on the Closing Date as though made on the Closing Date as though made on the Closing Date (except to the extent that they expressly relate to an earlier date).

(c) The representations and warranties of Seller contained in this Agreement (other than representations and warranties identified in <u>clause (b)</u> above) when read without exception or qualification as to "material" or "Material Adverse Effect," shall be true and correct on the Closing Date as though made on the Closing Date (except to the extent that they expressly relate to an earlier date), except for breaches or inaccuracies of representations and warranties which would not, individually or in the aggregate, reasonably be expected to result in a Material Adverse Effect.

(d) From and after the date hereof through the Closing Date, there shall not have occurred a Material Adverse Effect, <u>provided</u>, <u>however</u>, that any event, occurrence, fact, condition, change or effect set forth on <u>Schedule 5.5(a)</u> shall be disregarded for purposes of determining if a Material Adverse Effect has occurred.

(e) There shall have been delivered to Buyer a certificate to the effect of <u>clauses (a)</u> through (d), dated the Closing Date, signed on behalf of Seller by a duly authorized executive officer of Seller.

Section 9.2. <u>No Restraint.</u> No injunction or restraining order shall have been issued by any court of competent jurisdiction and be in effect which restrains or prohibits any material transaction contemplated hereby.

Section 9.3. <u>Restructuring</u>; <u>Other Deliveries</u>. The Restructuring shall have been consummated. Seller shall have delivered to Buyer all of the other documents and agreements required to be delivered at Closing pursuant to <u>Section 4.4</u>.

Section 9.4. <u>Funding.</u> Buyer and/or its Affiliates shall have received proceeds of the Financing (or the Alternative Financing) in an aggregate amount equal to the amount set forth in the Commitment Letters.

Section 9.5. <u>Third Party Consents and Governmental Permits</u>. (a) Except with respect to Affected Properties, (i) Seller shall have obtained and delivered to Buyer, at or prior to the Closing, duly executed copies of the Consents set forth on <u>Schedule 8.13(a)-1</u>, (ii) Buyer shall

have obtained the approvals from the Governmental Bodies governing liquor licenses with respect to each such facility set forth on <u>Schedule 8.13(a)-2</u> and (iii) Seller shall have resolved the matter set forth as item 1 on <u>Schedule 8.12(b)</u> in a manner reasonably satisfactory to Buyer, and (b) with respect to the Affected Properties, either (i) Buyer has made, or deemed to have made, a Kick-Out Election and, at or prior to the Closing, Seller shall have conveyed such Affected Property to an Affiliate of Seller (other than any Member) pursuant to <u>Section 8.13(b)</u> or (ii) Buyer shall have elected to acquire the Securities without requiring the Affected Properties to be conveyed to an Affiliate of Seller (other than any Member) pursuant to <u>Section 8.13(b)</u> or (iii) Buyer shall have elected to acquire the Securities without requiring the Affected Properties to be conveyed to an Affiliate of Seller (other than any Member) pursuant to <u>Section 8.13(c)</u>.

### ARTICLE X

### CONDITIONS PRECEDENT TO OBLIGATIONS OF SELLER

The obligations of Seller to consummate the Closing shall, at the option of Seller (to the extent permissible under applicable law), be subject to the satisfaction, on or prior to the Closing Date, of the following conditions:

### Section 10.1. <u>No Misrepresentation or Breach of Covenants and Warranties.</u>

(a) Buyer shall have performed in all material respects all of its covenants and agreements herein which are to be performed prior to or at Closing.

(b) The representations and warranties of Buyer contained in <u>Sections 6.1</u> or <u>6.2(a)</u> of this Agreement shall be true and correct in all material respects on the Closing Date as though made on the Closing Date (except to the extent that they expressly relate to an earlier date).

(c) The representations and warranties of Buyer contained in this Agreement (other than representations and warranties identified in <u>clause (b)</u> above) when read without exception or qualification as to "material", shall be true and correct on the Closing Date as though made on the Closing Date, other than Breaches of representations and warranties which are not reasonably expected to have a material adverse effect on Buyer's ability to consummate the transactions contemplated hereby.

(d) There shall have been delivered to Seller a certificate to the effect of <u>clauses (a)</u> through (c), dated the Closing Date, signed on behalf of Buyer by a duly authorized executive officer of Buyer.

Section 10.2. <u>No Restraint.</u> No injunction or restraining order shall have been issued by any court of competent jurisdiction and be in effect which restrains or prohibits any material transaction contemplated hereby.

Section 10.3. <u>Other Deliveries.</u> Buyer shall have delivered to Seller all of the other documents and agreements required to be delivered at Closing pursuant to <u>Section 4.3</u>.

### ARTICLE XI INDEMNIFICATION

Section 11.1. Indemnification by Seller.

(a) From and after the Closing, Seller agrees to indemnify and hold harmless each Buyer Group Member from and against any and all Losses incurred or suffered by such Buyer Group Member arising out of or as a result of any of the following:

(i) any Breach of any representation or warranty of Seller contained or referred to in this Agreement or in the certificate delivered by or on behalf of Seller pursuant to <u>Section 9.1</u>;

(ii) any Breach by Seller of any of its covenants or obligations set forth in this Agreement;

- (iii) the Excluded Scheduled Liabilities;
- (iv) the Pre-Closing Non-Scheduled Liabilities;
- (v) the Excluded Taxes;
- (vi) the Restructuring;

(vii) any violation of Environmental Law, as of the Closing, with respect to asbestos-containing materials located at the Real Property as of Closing; and

(viii) any unredeemed gift cards, gift certificates, groupons or other similar coupons or vouchers issued prior to Closing by Seller or its Subsidiaries (including the Company Group) with respect to the Business (to the extent not accounted for in Closing Date Net Working Capital), but excluding any income Taxes of a Member arising as a result of the redemption or use of such coupon or voucher;

<u>provided</u>, <u>however</u>, that for purposes of this <u>Article XI</u>, the representations set forth in <u>Article V</u> shall be deemed to have been made as of the date hereof and as of the Closing Date as if made at and as of the Closing Date (unless such representation or warranty speaks as of an earlier date, in which case it shall be deemed to be made as of such earlier date); <u>provided further</u>, <u>however</u>, that Seller shall be required to indemnify and hold harmless under <u>Section 11.1(a)(i)</u> and <u>(iv)</u> with respect to Losses incurred by Buyer Group Members only to the extent that:

(w) the amount of Loss suffered by Buyer Group Members related to each individual claim (or series of related claims arising out of substantially the same facts or cause) exceeds \$15,000, at which point the Buyer Group Members shall be entitled to indemnification from and against all such Losses from the first dollar;

(x) the aggregate amount of Losses incurred by Buyer Group Members pursuant to <u>Section 11.1(a)(i)</u> and <u>11.1(a)(iv)</u> (other than Losses excluded by <u>clause (w)</u> above) exceeds \$1,600,000 (the "<u>Deductible</u>") (it being understood that such \$1,600,000 shall be a deductible for which Seller shall bear no indemnification responsibility);

(y) notwithstanding <u>clause (x)</u> above, with respect to any Breach of any representation or warranty of Seller set forth in <u>Section 5.11</u> (last sentence only), the aggregate amount of Losses incurred by Buyer Group Members pursuant to <u>Section 11(a)(i)</u> (other than Losses excluded by <u>clause (w)</u> above) exceeds \$750,000 (it being understood that (A) such \$750,000 shall be a deductible for which Seller shall bear no indemnification responsibility and (B) any Losses arising from or relating to any Breach of any representation or warranty of Seller set forth in <u>Section 5.11</u> (last sentence only) (other than Losses excluded by <u>clause (w)</u> above) shall be applied towards the Deductible, in addition to being applied towards the deducible set forth in this <u>clause (y)</u>); and

(z) the aggregate amount required to be paid by Seller pursuant to Section 11.1(a)(i) and (iv) shall not exceed \$30,000,000.

Notwithstanding anything to the contrary herein, the limitations contained in <u>clauses (w)</u>, (x), (y) and (z) shall not apply to any Loss incurred by any Buyer Group Member in connection with or arising from any Breach of any representation or warranty in <u>Section 5.1</u>, <u>5.2(a)</u>, <u>5.2(c)</u>, <u>5.3(a)</u>, <u>5.6</u>, <u>5.8(a)</u> (second sentence only), <u>5.8(b)</u> (second sentence and <u>clause (x)</u> and, in the case of agreements that modify or amend the terms of any Real Property Lease, <u>clause (y)</u> of the second to last sentence only), <u>5.8(g)</u> (only with respect to Owned Real Property for the first sentence), <u>5.8(p)</u> or <u>5.21</u> or claims based on fraud or intentional misrepresentation. In no event shall the aggregate amount required to be paid by Seller pursuant to this <u>Section 11.1(a)</u> exceed the sum of the Final Purchase Price (including, to the extent actually paid by Buyer to Seller, the aggregate principal amount under the Note).

(b) The indemnification provided for in <u>Section 11.1(a)(i)</u> shall terminate at 5:00 p.m. New York time on the eighteen (18) month anniversary of the Closing Date (the "<u>General Survival Date</u>") (and no claims shall be made by any Buyer Group Member under <u>Section 11.1(a)(i)</u> thereafter), except that the indemnification by Seller shall continue as to:

(i) any representation or warranty of Seller set forth in Sections 5.1, 5.2(a), 5.2(c), 5.3(a) which shall survive indefinitely; and

(ii) any representation or warranty of Seller set forth in <u>Section 5.16</u>, which shall survive until 5:00 p.m. New York time on the fifth (5<sup>th</sup>) anniversary of the Closing Date;

(iii) any representation or warranty of Seller set forth in <u>Section 5.8(a)</u> (second sentence only) or <u>Section 5.8(b)</u> (second sentence only), which shall survive until 5:00 p.m. New York time on the sixth (6 <sup>th</sup>) anniversary of the Closing Date;

(iv) any representation or warranty of Seller set forth in <u>Sections 5.6</u>, which shall survive until thirty
 (30) days after the expiration of the relevant statutory period of limitations applicable to the underlying claim, giving effect to any waiver, mitigation or extension thereof;

(v) any Losses of which any Buyer Group Member has delivered a Claim Notice to Seller in accordance with the requirements of <u>Section 11.3</u> on or prior to the date such

indemnification would otherwise terminate in accordance with this <u>Section 11.1</u>, as to which the obligation of Seller shall continue with respect to the matters in such Claim Notice until the liability of Seller shall have been determined pursuant to this <u>Article XI</u>, and Seller shall have reimbursed all Buyer Group Members for the full amount of such Losses that are payable with respect to such Claim Notice in accordance with this <u>Article XI</u>; and

(vi) any fraud or intentional misrepresentation, which shall survive indefinitely.

The indemnification provided for in (i) Section 11.1(a)(iv) shall terminate at 5:00 p.m. New (c) York time on the three (3) year anniversary of the Closing Date, other than with respect to (A) third party personal injury claims, which shall survive until thirty (30) days after the expiration of the relevant statutory period of limitations applicable to the underlying claim, giving effect to any waiver, mitigation or extension thereof and (B) employment related Actions brought by current or former employees of Seller or any of its Subsidiaries (including the Company Group), which shall survive until 5:00 p.m. New York time on the four (4) year anniversary of the Closing Date and no claims shall be made by any Buyer Group Member under Section 11.1(a)(iv) thereafter, (ii) Section 11.1(a)(viii) shall terminate at 5:00 p.m. New York time on the two (2) year anniversary of the Closing Date, and no claims shall be made by any Buyer Group Member under Section 11.1(a)(viii) thereafter and (iii) Section 11.1(a)(iii) in respect of the matters marked with an "\*" on Exhibit B or Exhibit C to Schedule 1.1(h) shall terminate at 5:00 p.m. New York time on the three year anniversary of the Closing Date, and no claims shall be made by any Buyer Group Member under Section 11.1(a)(iii) with respect to such matters thereafter, except that the indemnification by Seller shall continue as to any Losses of which any Buyer Group Member has given a Claim Notice to Seller in accordance with the requirements of Section 11.3 on or prior to the date such indemnification would otherwise terminate in accordance with this Section 11.1, as to which the obligation of Seller shall continue with respect to the matters in such Claim Notice until the liability of Seller shall have been determined pursuant to this Article XI, and Seller shall have reimbursed all Buyer Group Members for the full amount of such Losses that are payable with respect to such Claim Notice in accordance with this Article XI.

## Section 11.2. Indemnification by Buyer.

(a) From and after the Closing, Buyer agrees to indemnify and hold harmless each Seller Group Member from and against any and all Losses incurred or suffered by such Seller Group Member arising out of or as a result of any of the following:

(i) any Breach of any representation or warranty of Buyer contained or referred to in this Agreement or in the certificate delivered by or on behalf of Buyer pursuant to <u>Section 10.1</u>;

- (ii) any Breach by Buyer of any of its covenants or obligations set forth in this Agreement; and
- (iii) Assumed Taxes;

<u>provided</u>, <u>however</u>, that for purposes of this <u>Article XI</u>, the representations set forth in <u>Article VI</u> shall be deemed to have been made as of the date hereof and as of the Closing as if made at and as of the Closing (unless such representation or warranty speaks as of an earlier date, in which case it shall be deemed to be made as of such earlier date); <u>provided further</u>, <u>however</u>, that Buyer shall be required to indemnify and hold harmless under <u>Section 11.2(a)(i)</u> with respect to Losses incurred by Seller Group Members only to the extent that:

(x) the amount of Loss suffered by Seller Group Members related to each individual claim (or series of related claims arising out of substantially the same facts or cause) exceeds \$15,000, at which point the Seller Group Members shall be entitled to indemnification from and against all such Losses from the first dollar;

(y) the aggregate amount of Losses incurred by Seller Group Members pursuant to Section 11.2(a)(i) (other than Losses excluded by clause (x) above) exceeds \$1,600,000 (it being understood that such \$1,600,000 shall be a deductible for which Buyer shall bear no indemnification responsibility); and

(z) the aggregate amount required to be paid by Buyer pursuant to Section 11.2(a)(i) shall not exceed \$30,000,000.

Notwithstanding anything to the contrary herein, the limitations contained in <u>clauses (x)</u>, (y) and (z) shall not apply to any Loss incurred by any Seller Group Member in connection with or arising from any Breach of any representation or warranty in <u>Section 6.1</u>, <u>6.2(a)</u> or <u>6.7</u> or claims based on fraud or intentional misrepresentation. In no event shall the aggregate amount required to be paid by Buyer pursuant to this <u>Section 11.2(a)</u> exceed the sum of the Final Purchase Price (including, to the extent actually paid by Buyer to Seller, the aggregate principal amount under the Note).

(b) The indemnification provided for in <u>Section 11.2(a)(i)</u> shall terminate on the General Survival Date (and no claims shall be made by any Seller Group Member under <u>Section 11.2(a)(i)</u> thereafter), except that the indemnification by Buyer shall continue as to:

(i) any representation or warranty of Buyer set forth in Sections 6.1, 6.2(a) and 6.7 shall survive indefinitely; and

(ii) any Losses of which any Seller Group Member has delivered a Claim Notice to Buyer in accordance with the requirements of <u>Section 11.3</u> on or prior to the date such indemnification would otherwise terminate in accordance with this <u>Section 11.1(b)(i)</u>, as to which the obligation of Buyer shall continue with respect to the matters in such Claim Notice until the liability of Buyer shall have been determined pursuant to this <u>Article XI</u>, and Buyer shall have reimbursed all Seller Group Members for the full amount of such Losses that are payable with respect to such Claim Notice in accordance with this <u>Article XI</u>; and

(iii) any Losses arising out of or as a result of fraud or intentional misrepresentation shall survive indefinitely.

Section 11.3. <u>Notice of Claims.</u> Subject to the applicable time periods set forth in <u>Section 11.1(b)</u> or <u>Section 11.2(b)</u>, as applicable, any Buyer Group Member or Seller Group Member seeking indemnification hereunder (the "<u>Indemnified Party</u>") shall deliver notice to the party obligated to provide indemnification to such Indemnified Party (the "<u>Indemnitor</u>"), which notice shall describe in reasonable detail, to the extent such information is reasonably available and then known, (a) the facts giving rise to an alleged basis for the claim, (b) the nature and amount of such claim, (c) the provision of this Agreement or any other agreement, document or instrument executed hereunder or in connection herewith upon which such claim is based, and (d) the amount or the method of computation of the amount of such claim to the extent such amount is reasonably ascertainable (each, a "<u>Claim Notice</u>"). No delay or deficiency on the part of an Indemnified Party in so notifying the Indemnitor will relieve the Indemnifying Party of any liability or obligation under this Agreement, except to the extent the Indemnitor has been materially prejudiced by such failure.

### Section 11.4. Determination of Amount.

(a) In calculating any Loss, such amounts shall be net, on an after-tax basis of any insurance proceeds after giving effect to any applicable deductible or retention (net of any increase in premium or costs of recovery) or third-party indemnification or other proceeds (net of any costs of recovery) recovered by the Indemnified Party under any insurance policy or other Contract in connection with the facts giving rise to the right of indemnification. Buyer and Seller agree to report each indemnification payment as an adjustment to the Final Purchase Price for U.S. federal income Tax purposes and, as applicable, Canadian federal and provincial income Tax purposes. The indemnity payment hereunder with respect to any Loss shall be calculated after taking into account all reductions in U.S. federal, state, provincial, local and non-U.S. Taxes (including estimated Taxes) realized by the Company Group or any Buyer Group Member as a result of the event giving rise to such Loss. All calculations shall be made at the time of the relevant indemnification payment using reasonable assumptions (as agreed to by the indemnifying and indemnified party) and present value concepts (using a reasonable discount rate) but shall be limited to reductions in Taxes for the year in which the Loss is realized and the succeeding three (3) tax years.

(b) After the giving of any Claim Notice pursuant to <u>Section 11.3</u> or <u>11.5</u>, the amount of indemnification to which an Indemnified Party shall be entitled under this <u>Article XI</u> shall be determined: (i) by the written agreement between the Indemnified Party and the Indemnitor; (ii) by a final judgment or decree of any court of competent jurisdiction; or (iii) by any other means to which the Indemnified Party and the Indemnitor shall agree. The judgment or decree of a court shall be deemed final when the time for appeal, if any, shall have expired and no appeal shall have been taken or when all appeals taken shall have been finally determined.

(c) For purposes of this <u>Article XI</u>, including of determining the amount of any Losses that are the subject matter of a claim for indemnification hereunder and whether there has been a Breach of any representation or warranty, each representation and warranty contained in this Agreement (other than <u>Sections 5.5(a)</u>, the last two sentences of <u>5.8(b)</u>, the third and fourth sentences of <u>5.8(f)</u>, <u>5.8(i)</u>, the first sentence of <u>5.10(a)</u>, <u>5.10(b)</u>, <u>5.13</u>, the first

and third sentences of 5.15(a) or 5.20), shall be deemed to have been made without giving effect to any "Material Adverse Effect" qualification, materiality qualification or other in-all-material-respects qualification contained in such representation or warranty.

### Section 11.5. Third Person Claims.

(a) In the event any legal proceeding shall be instituted or any claim or demand shall be asserted in writing by any third Person in respect of which payment may be sought by one party hereto from the other party under the provisions of this <u>Article XI</u> (each, a "<u>Third Person Claim</u>"), the Indemnified Party shall deliver a Claim Notice with respect to such Third Person Claim as promptly as reasonably practicable (and in any event no later than fifteen (15) days) after receipt by such Indemnified Party of written notice of the Third Person Claim; <u>provided</u>, that the failure to give notice as provided in this <u>Section 11.5</u> shall not relieve the Indemnified Party's receipt thereof, copies of all notices and documents (including court papers) received by the Indemnified Party relating to the Third Person Claim. Notwithstanding the foregoing, should a party be physically served with a complaint with regard to a Third Person Claim, the Indemnified Party shall notify the Indemnitor with a copy of the complaint within five (5) business days after receipt thereof; <u>provided</u>, that the failure to give notice and a copy of any such documents as provided in this <u>Section 11.5</u> shall not relieve the Indemnitor with a copy of the complaint within five (5) business days after receipt thereof; <u>provided</u>, that the failure to give notice and a copy of any such documents as provided in this <u>Section 11.5</u> shall not relieve the Indemnitor of its liabilities or obligations hereunder except to the extent it provided, that the failure to give notice and a copy of any such documents as provided in this <u>Section 11.5</u> shall not relieve the Indemnitor of its liabilities or obligations hereunder except to the extent it shall have been materially prejudiced by such failure.

(b) After receipt of a Claim Notice with respect to a Third Person Claim, the Indemnitor shall have the right, at its own expense (regardless of whether Indemnitor ultimately prevails with respect to such Third Person Claim), to participate in, or by giving written notice to the Indemnified Party acknowledging that such claim is subject to indemnification pursuant to this Article XI (subject to any limitations set forth therein), to assume the defense of such Third Person Claim; provided, that the Indemnitor shall not be entitled to assume the defense of such Third Party Claim if (i) the Indemnitor shall have failed, within thirty (30) days of receipt of any Claim Notice, to assume the defense of such claim and to notify the Indemnified Party in the foregoing manner, (ii) the Third Person Claim seeks criminal penalties, other than criminal penalties that are (A) non-monetary in nature and (B) would not reasonably be expected to have an adverse effect on the reputation or good will of the business, (iii) the relief that is sought by such claim seeks includes an order, injunction or other equitable relief that would adversely affect any Individual Real Property in any material respect, (iv) such Third Person Claim has or would reasonably be expected to result in Losses such that, after giving effect to the limitations set forth in this Article XI, the Indemnitor shall bear less than 50% of the Losses with respect to such claim, or (v) if the Indemnified Party believes, based on advice of outside counsel, that there exists an actual or potential conflict of interest between the Indemnitor and the Indemnified Party that would reasonably be expected to materially affect the ability of a single counsel to defend both the Indemnitor and the Indemnified Party. The parties hereto agree to use commercially reasonable efforts to cooperate with each other in connection with the defense, negotiation or settlement of any such Third Person Claim. To the extent the Indemnitor elects

not to defend such Third Person Claim or is not entitled to assume the defense of such claim, the Indemnified Party may retain counsel, at the expense of the Indemnitor, and control the defense of such proceeding. Neither the Indemnitor nor the Indemnified Party may settle any such proceeding which settlement obligates the other party to pay money, to perform obligations or to admit liability without the consent of the other party, (such consent not to be unreasonably withheld, conditioned or delayed) unless such settlement is not limited to the payment of money damages or other immaterial matters; provided, that if (x) the Indemnified Party does not consent to such settlement, then the Indemnitor shall not have any liability or obligation in excess of the proposed amount to be paid as part of such settlement proposal. After any final judgment or award shall have been rendered by a court, arbitration board or administrative agency of competent jurisdiction and the time in which to appeal therefrom has expired, or a settlement shall have been consummated, or the Indemnified Party and the Indemnified by the Indemnitor hereunder, the Indemnified Party shall forward to the Indemnified Party and the Indemnified by the Indemnitor hereunder, the Indemnified Party shall forward to the Indemnitor notice of any sums due and owing by it with respect to such matter and the Indemnified Party all of the sums so owing to the Indemnified Party within five (5) business days after the date of such notice.

(c) Notwithstanding the foregoing, Seller shall have the exclusive right, by giving written notice to the Indemnified Party acknowledging that such claim is subject to indemnification pursuant to this Article XI, to contest, defend, litigate and settle the Pre-Closing Proceedings and, to the extent the underlying claim involves a Third Person Claim, Excluded Scheduled Liabilities and Pre-Closing Non-Scheduled Liabilities and shall have the exclusive right, in its discretion exercised in reasonable good faith and upon the advice of counsel, to settle any such matter without the written consent of Buyer, either before or after the initiation of litigation, at such time and upon such terms as it deems fair and reasonable; provided, that, without the written consent of Buyer, such settlement (i) does not obligate the Company Group to pay money following the Closing for which it is not entitled to indemnification under this Article XI, (ii) does not entail any admission of liability on the part of any Indemnified Party and the claiming party or the plaintiff in such claim gives to the Indemnified Party an unconditional release from all Liability in respect of such claim and (iii) does not impose any injunctive relief on the Company Group or impose any restrictions on the business or operations of the Company Group after the Closing; provided, further that, except in the case of matters described in Schedule 1.1(h)(i), Seller shall not be entitled to assume the defense of a Pre-Closing Proceeding and, to the extent the underlying claim involves a Third Person Claim, Excluded Scheduled Liabilities or Pre-Closing Non-Scheduled Liabilities, as the case may be, if any of the conditions listed in clauses (i), (ii), (iii) or (v) of Section 11.5(b) are applicable to such Pre-Closing Proceeding. Buyer shall, and shall cause the Company Group to, use commercially reasonable efforts to cooperate with Seller in connection with the defense, negotiation or settlement of the Pre-Closing Proceedings and, to the extent the underlying claim involves a Third Person Claim, Excluded Scheduled Liabilities and Pre-Closing Non-Scheduled Liabilities. Seller shall be entitled to retain a copy of all Books and Records of the Business relating to the Pre-Closing Proceedings, Excluded Scheduled Liabilities and Pre-Closing Non-Scheduled Liabilities for use in contesting, defending, litigating and settling such proceedings.

(d) To the extent of any inconsistency between this <u>Section 11.5</u> and <u>Section 8.2(g)</u> (relating to Tax contests), the provisions of <u>Section 8.2(g)</u> shall control with respect to Tax contests.

Section 11.6. Limitations.

(a) In any case where an Indemnified Party recovers from third Persons any amount in connection with the facts with respect to which an Indemnitor has previously been indemnified it pursuant to this <u>Article XI</u>, such Indemnified Party shall promptly pay over to the Indemnitor the amount so recovered (after deducting therefrom the full amount of the expenses incurred by it in procuring such recovery), but not in excess of any amount previously so paid by the Indemnitor to or on behalf of the Indemnified Party in respect of such matter.

(b) Any Indemnified Party's right to indemnification for Losses or other remedies pursuant to this <u>Article XI</u> shall not be affected or deemed waived by reason of any investigation conducted, or any knowledge or information acquired (or capable of being acquired), by such Indemnified Party (or any Representative of such Indemnified Party or its Affiliates) at any time, whether before or after the Closing Date, relating to the facts, matters or circumstances constituting or resulting in the Breach (alleged or otherwise) of the representation, warranty, covenant or agreement giving rise to such Losses.

(c) Except for remedies that cannot be waived as a matter of law, injunctive and provisional relief (including, but not limited to, specific performance) and claims based on fraud or intentional misrepresentation, if the Closing occurs, this <u>Article XI</u> shall be the exclusive remedy for Breaches of this Agreement (including any covenant, obligation, representation or warranty contained in this Agreement or in any certificate delivered pursuant to this Agreement) or otherwise in respect of the operations of the Company Group or the Business or the sale of the Securities contemplated hereby.

(d) Seller shall have no indemnity obligation under this <u>Article XI</u> or otherwise for any Liability or Loss arising from any Excluded Scheduled Environmental Conditions or any other Excluded Environmental Liability to the extent that Buyer conducts or grants any third party permission to conduct any environmental sampling or testing of soil, subsurface strata, surface water, groundwater, sediments or ambient air at, on, under or within any portion of any Real Property unless (x) in response to an immediate, imminent and substantial threat to human health or the environment, or (y) required under applicable Environmental Law or by a Governmental Body, or (z) done for a legitimate business purpose (including as necessary for financing purposes, in connection with the sale of the business or in the ordinary course of operations) and not for the purpose of identifying a Liability subject to Seller's indemnity obligation herein in order to make a claim under this <u>Article XI</u>.

(e) Notwithstanding anything in the Agreement to the contrary (including <u>Schedule 1.1(j)</u>), Seller shall have no liability for or indemnity obligation under this <u>Article XI</u> or otherwise for any Liability or Loss arising from any asbestos-containing materials except pursuant to <u>Section 11.1(a)(vii)</u>.

(f) In no event shall any indemnification obligations under this <u>Article XI</u> require any Indemnitor to indemnify any Indemnified Party under this <u>Article XI</u> for (i) any punitive damages or special damages (to the extent similar to punitive damages), except (A) in the case of fraud or (B) damages awarded by a court of competent jurisdiction to a third Person with respect to a claim made by an unaffiliated third Person or (ii) any consequential damages (of any kind or nature), except (A) to the extent reasonably foreseeable as of the time of the Breach giving rise to such loss, (B) in the case of fraud or (C) damages awarded by a court of competent jurisdiction to a third Person with respect to a claim made by an unaffiliated third Person.

(g) Seller shall not have any obligation to indemnify any Buyer Group Member for any Liability taken into account in determining the Closing Date Net Working Capital.

Section 11.7. Mitigation; Cooperation; No Duplication.

(a) Each of the parties agrees to take all commercially reasonable steps to mitigate their respective Losses upon and after becoming aware of any event or condition which would reasonably be expected to give rise to any Losses that are indemnifiable hereunder (it being understood that any costs, expenses or other Liabilities incurred by a Person in connection with such Person's efforts to mitigate their indemnifiable Losses shall be a Loss for which such Person shall be entitled to indemnification under this <u>Article XI</u>).

(b) In the event (i) any Action is brought against a Buyer Group Member relating to or arising out of the conduct or operations of any business (including the Excluded Business, the Billiards Business or the Bowling Products Business) of Seller and its Affiliates after the Closing, (ii) any Action is brought against a Seller Group Member relating to or arising out of the conduct or operations of any business of Buyer and its Affiliates (including the Company Group) following the Closing Date, or (iii) any Action is brought against a Seller Group Member relating to or arising out of the Audited Financial Statements (other than historical financial information provided by Seller or any of its Affiliates or with respect to any Action alleging any inaccuracies or deficiencies in the Audited Financial Statements), each of Seller and Buyer shall, at its own expense, use its commercially reasonable efforts to get the applicable Buyer Group Member or Seller Group Member, as the case may be, dismissed or otherwise released from such Action.

(c) For the avoidance of doubt, in the event an Indemnified Party is entitled to indemnification under more than one provision of <u>Section 11.1(a)</u> or <u>11.2(a)</u>, as applicable, such Indemnified Party may assert a claim under any applicable provision; <u>provided</u>, <u>however</u>, that the Indemnified Party may not recover, and the Indemnifying Party shall not be required to indemnify the Indemnified Party, more than once in respect of the same Loss.

# ARTICLE XII TERMINATION

Section 12.1. <u>Termination</u>. Anything contained in this Agreement to the contrary notwithstanding, this Agreement may be terminated at any time prior to the Closing Date:

(a) by the mutual consent of Buyer and Seller;

(b) by Buyer in the event of any Breach by Seller of any of Seller's agreements, representations or warranties contained herein, and (i) such Breach would give rise to a failure of a condition set forth in <u>Article IX</u>, and (ii) such Breach cannot be cured or has not been cured within thirty (30) days after receipt of notice from Buyer requesting such Breach to be cured;

(c) by Seller in the event of any Breach by Buyer of any of Buyer's agreements, representations or warranties contained herein, and (i) such Breach would give rise to a failure of a condition set forth in <u>Article X</u>, and (ii) such Breach cannot be cured or has not been cured within thirty (30) days after receipt of notice from Seller requesting such Breach to be cured;

(d) by Buyer or Seller if any court of competent jurisdiction in the United States or other United States Governmental Body shall have issued a final and non-appealable Court Order permanently restraining, enjoining or otherwise prohibiting the consummation of the transactions contemplated hereby;

(e) by Buyer or Seller if the Closing shall not have occurred by 11:59 p.m. New York City Time on October 15, 2014 or such later date as may be agreed in writing to by Buyer and Seller (the "<u>Outside Date</u>"); or

(f) by Seller if (i) the conditions set forth in <u>Article IX</u> (other than <u>Section 9.4</u> and other than those conditions that by their nature are to be satisfied by actions taken at the Closing or can only be satisfied if the Financing has been received) have been satisfied and (ii) Seller has confirmed by written notice to Buyer that (A) all conditions set forth in <u>Article X</u> have been satisfied (other than those conditions that by their nature are to be satisfied by actions taken at the Closing or can only be satisfied if the Financing has been received) or that it is willing to waive any unsatisfied conditions in <u>Article X</u> and (B) Seller is ready and willing to consummate the purchase and sale of the Securities provided Buyer delivers to Seller the funds representing the Closing Cash Purchase Price and the duly executed Note and Buyer otherwise complies with its obligations in <u>Section 4.2</u>, (iii) Buyer shall not have received proceeds from the Financing (or the Alternative Financing) on or prior to the Outside Date (a "<u>Financing Failure</u>") and (iv) Buyer does not consummate the transactions contemplated by this Agreement on or prior to the Outside Date; or

(g) by either party, if Buyer delivers to Seller written notice of its election not to continue to try to obtain Alternative Financing pursuant to Section 7.6(c).

Section 12.2. <u>Notice of Termination.</u> Any party desiring to terminate this Agreement pursuant to <u>Section 12.1</u> shall give written notice of such termination to the other party to this Agreement.

#### Section 12.3. <u>Reverse Termination Fee.</u>

(a) In the event that (i) Seller shall validly terminate this Agreement pursuant to Section 12.1(f), (ii) either party terminates pursuant to Section 12.1(e) when all of the conditions in Article IX and X (other than Section 9.4 and those conditions that by their nature are to be satisfied by actions at Closing or can only be satisfied if the Financing has been received) have been satisfied or waived or (iii) either party validly terminates this Agreement pursuant to Section 12.1(g), then no later than five (5) business days after such termination if such termination is by Seller or immediately prior to such termination if such termination is by Buyer, Buyer shall pay or cause to be paid to Seller a termination fee of Fifteen Million Dollars (\$15,000,000) (the "Reverse Termination Fee") in cash. If Buyer shall fail to pay the Reverse Termination Fee (or any portion thereof) when due, Buyer shall (a) pay to Seller interest on the Reverse Termination Fee from the date five (5) business days after such termination to the date of payment thereof at the rate of five percent (5%) per annum, and (b) reimburse Seller for all reasonable and documented out-of-pocket costs and expenses actually incurred by Seller (including reasonable expenses of counsel) in connection with the enforcement of this Section 12.3. Each of Buyer and Seller further acknowledges that, without the Reverse Termination Fee and the other provisions of this Section 12.3. Seller would not have entered into this Agreement.

(b) Notwithstanding anything to the contrary in this Agreement, except in the case of willful and material Breach of Section 7.6, in the event that the Reverse Termination Fee becomes payable in accordance with the terms of Section 12.3(a), Seller's right to receive payment of the Reverse Termination Fee hereunder shall be the sole and exclusive remedy of Seller and its Affiliates against Buyer, its Affiliates or any of its or their respective former, current and future Affiliates, successors and assigns and any Representatives of any of the foregoing (collectively, the "Buyer Related Parties") and any of the Financing Sources for any Breach, Loss or other Liability based upon, arising out of or caused by this Agreement or the transactions contemplated hereby, including as a result of the failure of the Closing to be consummated, and upon payment of the Reverse Termination Fee hereunder, no Person shall have any rights or claims against any of the Buyer Related Parties or any of the Financing Sources relating to or arising out of this Agreement (including under Section 13.13) or the transactions contemplated hereby, in each case whether based on Contract (including a claim based on failure to act in good faith), tort or strict liability, by the enforcement of any assessment, by any legal or equitable proceeding, by virtue of any Requirements of Law or otherwise; provided, however, that Buyer shall still be required to pay Seller for (i) any Liabilities for which Buyer is required to indemnify the Seller Group Members or the Members under the second sentence of Section 7.6(d), (ii) all reasonable and documented out-of-pocket fees, costs and expenses and internal costs or allocations incurred by Seller or any of its Subsidiaries in connection with the delivery of the items specified in Section 8.9 up to \$160,000 and (iii) all reasonable and documented out-of-pocket fees, costs and expenses paid by Seller or any of its Subsidiaries to the Auditor for all services in connection with the Audited Financial Statements (collectively, "Specified Reimbursable Expenses"). In the event that the Reverse Termination Fee is paid by Buyer to Seller in accordance with this Section 12.3 and Seller does not provide Buyer notice within five (5) business days thereafter that it does not accept the Reverse

Termination Fee, the payment of such fee shall be deemed to be liquidated damages and the sole and exclusive remedy of Seller and its Affiliates against the Buyer Related Parties or any of the Financing Sources, and none of the Buyer Related Parties or the Financing Sources shall have any further Liability or other obligation based upon, arising out of or caused by this Agreement or the transactions contemplated hereby; provided, however, that Buyer shall still be required to pay Seller for all Specified Reimbursable Expenses. The parties acknowledge and agree that in no event shall Buyer be required to pay the Reverse Termination Fee on more than one (1) occasion.

Section 12.4 <u>Effect of Termination.</u> In the event that this Agreement shall be terminated pursuant to this <u>Article XII</u>, all further obligations of the parties under this Agreement (other than this <u>Section 12.4</u> and <u>Sections 7.3(e)</u>, 7.6(d), the last sentence of <u>8.9(c)</u>, <u>8.9(d)</u>, <u>12.3</u> and <u>13.9</u>) shall be terminated without further Liability of any party to the other; provided, however, that, subject to <u>Section 12.3(b)</u>, nothing herein shall relieve any party from Liability for its Breach of this Agreement so long as a claim for such breach is made within nine (9) months after the termination of this Agreement. Notwithstanding anything to the contrary in this Agreement, in the event that Seller or any of its Affiliates brings a claim, action, lawsuit, arbitration, proceeding or litigation against Buyer or any other Buyer Related Parties based upon, arising out of or caused by this Agreement or the transactions contemplated hereby (other than any claim, action, lawsuit, arbitration, proceeding or litigation seeking (i) to enforce Buyer's obligation to pay the Reverse Termination Fee under <u>Section 12.3</u> or any Specified Reimbursable Expenses or (ii) specific performance under <u>Section 13.13</u> to enforce covenants required to be performed prior to the Closing), neither Buyer nor any other Buyer Related Party shall have any Liability or obligation to Seller or any of its Affiliates in respect of Reverse Termination Fee.

# ARTICLE XIII GENERAL PROVISIONS

Section 13.1. <u>Survival of Representations and Warranties.</u> All representations and warranties contained in this Agreement shall survive the consummation of the transactions contemplated by this Agreement through the period during which claims for indemnification may be made for such representations and warranties pursuant to <u>Article XI</u> (at which time such representations and warranties shall terminate).

Section 13.2. <u>Governing Law; Consent to Jurisdiction.</u> This Agreement shall be governed by and construed in accordance with the internal laws (as opposed to the conflicts of law provisions) of the State of Delaware. Each party hereto hereby submits to the exclusive jurisdiction of the Court of Chancery of the State of Delaware or, if jurisdiction is not available in such court, then the federal courts of the United States of America located in the State of Delaware, for purposes of all legal proceedings arising out of or relating to this Agreement or the transactions contemplated hereby (whether in tort, contract or otherwise). Each party hereto irrevocably waives, to the fullest extent permitted by law, any objection which it may now or hereafter have to the laying of the venue of any such proceeding brought in such a court and any claim that any such proceeding brought in such a court has been brought in an inconvenient forum.

Section 13.3. <u>No Public Announcement.</u> Neither Buyer nor Seller shall, without the approval of the other, make any press release or other public announcement concerning the transactions contemplated by this Agreement, except as and to the extent that any such party shall be so obligated by law, in which case the other party shall be advised and the parties shall use their commercially reasonable efforts to cause a mutually agreeable release or announcement to be issued; provided, however, that the foregoing shall not preclude communications or disclosures necessary to implement the provisions of this Agreement or to comply with the accounting and the Securities and Exchange Commission disclosure obligations or the rules of any stock exchange, which communications and disclosures Buyer and Seller agree to cooperate in good faith to prepare.

Section 13.4. Notices. All notices or other communications required or permitted hereunder shall be in writing and shall be delivered personally, by facsimile, by email, or sent by private overnight courier or by registered or certified mail. All such notices or communications shall be deemed given (a) in the case of personal delivery, on the date of such delivery, (b) in the case of facsimile or email, on the business day such transmission was received, if received during normal business hours (electronically confirmed) (otherwise, the next business day); provided that the original thereof also is sent contemporaneously by another method set forth in this Section 13.4; provided, further, that the subject line of any notice or other communication delivered by email must clearly state that such notice or other communication is being delivered as an official notice pursuant to this Agreement, and (c) in the case of private overnight courier, on the business day that receipt by the addressee is confirmed pursuant to the courier's systems. All such notices or communications shall be addressed as follows (or at such other address for a party as shall be specified by like notice):

If to Buyer, to:

AMF Bowling Centers, Inc. 222 West 44th Street New York, NY 10036 Attention: Chief Financial Officer Facsimile: (212) 777-5749

with a copy to:

Proskauer Rose LLP Eleven Times Square New York, NY 10036 Attention: James D. Meade Facsimile: (212) 969-2900 Email: JMeade@proskauer.com

If to Seller, to:

Brunswick Corporation 1 N. Field Court

Lake Forest, Illinois 60045 Attention: General Counsel Facsimile: (847) 735-4433

with a copy to:

Sidley Austin LLP One South Dearborn Chicago, Illinois 60603 Attention: Scott Williams and Christopher S. Krueger Facsimile: (312) 853-7036 Email: swilliams@sidley.com and ckrueger@sidley.com

or to such other address as such party may indicate by a notice delivered to the other party hereto.

# Section 13.5. Successors and Assigns; Third-Party Beneficiaries.

(a) The rights of either party under this Agreement shall not be assignable by such party hereto prior to the Closing without the written consent of the other party, except that Buyer may assign any of its rights hereunder to any of its Affiliates without the written consent of Seller, provided that any such assignment shall not relieve Buyer of its obligations hereunder.

(b) Following the Closing, neither party may assign any of its rights hereunder to any third Person without the written consent of the other party, except that (i) either party may assign its rights hereunder to an Affiliate and (ii) Buyer may assign its rights hereunder to the Financing Sources. Neither Buyer nor Seller shall sell, transfer, assign or otherwise dispose of all or substantially all of its assets to any Person without such Person agreeing to be bound by the terms of this Agreement. Any assignment hereunder (whether before or after the Closing) shall not relieve the assigning party of its obligations hereunder. This Agreement shall be binding upon and inure to the benefit of the parties hereto and their successors and permitted assigns.

(c) Nothing in this Agreement, expressed or implied, is intended or shall be construed to confer upon any Person (other than the parties and successors and assigns permitted by this <u>Section 13.5</u> and any Financing Sources with respect to this <u>Section 13.5(c)</u> and <u>Sections 12.3</u>, <u>13.7</u>, <u>13.14</u>, <u>13.15</u> and <u>13.16</u> (of which any Financing Sources shall be third party beneficiaries and may enforce such provisions)) any right, remedy or claim under or by reason of this Agreement.

Section 13.6. Access to Records after Closing.

(a) For a period of seven (7) years after the Closing Date, Seller and their Representatives shall have reasonable access to the personnel and all of the Books and Records of the Company Group to the extent that such access may reasonably be required by Seller in

connection with matters relating to or arising out of the operations of the Company Group prior to the Closing Date. Buyer agrees to maintain such records in readable format during such seven-year period. After such seven-year period, Buyer may destroy or dispose of such records after providing advance written notice to Seller and an opportunity for Seller to obtain, at the cost of Seller, copies of any such records. Such access shall be afforded by Buyer upon receipt of reasonable advance notice and during normal business hours. Seller shall be solely responsible for any costs or expenses incurred by it pursuant to this <u>Section 13.6(a)</u>.

(b) For a period of seven (7) years after the Closing Date, Buyer and its Representatives shall have reasonable access to the personnel and all of the Books and Records relating to the Company Group which Seller or any of their Affiliates may retain after the Closing Date. Seller agrees to maintain such records in readable format during such seven-year period. After such seven-year period, Seller may destroy or dispose of such records after providing advance written notice to Buyer and an opportunity for Buyer to obtain, at the cost of Buyer, copies of any such records. Such access shall be afforded by Seller and their Affiliates upon receipt of reasonable advance notice and during normal business hours. Buyer shall be solely responsible for any costs and expenses incurred by it pursuant to this <u>Section 13.6(b)</u>.

(c) The parties agree that the Company Group shall not own the Business Emails following Closing. Seller covenants and agrees to maintain a record of all Business Emails for seven (7) years post-closing and to promptly provide Buyer, upon reasonable notice during normal business hours, with any Business Emails, other than the Sensitive Emails.

(d) Neither Buyer nor Seller shall be obligated to provide the other party with access to any Books and Records (including personnel files) pursuant to this <u>Section 13.6</u> where such access would violate any Requirements of Law or waive any privilege; <u>provided</u>, <u>further</u>, that Seller and its Affiliates shall use commercially reasonable efforts to cooperate to permit such disclosure in a manner that is consistent with the preservation of such privilege or permitted under the applicable Requirements of Law.

(e) Promptly following the Closing, (i) Seller shall deliver to the Company Group all Books and Records of the Business in the possession of Seller or any of its Subsidiaries that is not a Member, it being agreed by Buyer that any Books and Records that are maintained and located at any Real Property at the Closing will be deemed to have been delivered by Seller at the Closing, (ii) Seller shall use commercially reasonable efforts to deliver to the Company Group any other Books and Records of the Business that are not in possession of Seller or any of its Subsidiaries or any Member and (iii) with respect to Books and Records in respect of Taxes, Seller shall provide such Books and Records only to the extent they relate solely to Taxes in respect of the Members or the Business.

Section 13.7. Entire Agreement; Amendments. This Agreement, the Exhibits and Schedules referred to herein, the documents delivered pursuant hereto, including the Ancillary Agreements, and the Confidentiality Agreement contain the entire understanding of the parties hereto with regard to the subject matter contained herein or therein, and supersede all other prior representations, warranties, agreements, understandings or letters of intent between or among any of the parties hereto. This Agreement shall not be amended, modified or supplemented except by

a written instrument signed by an authorized Representative of each of the parties hereto; provided, that any amendment of this <u>Section 13.7</u> or <u>Sections 12.3</u>, <u>13.5(c)</u>, <u>13.14</u>, <u>13.15</u> or <u>13.16</u>, in each case, solely with respect to the rights or obligations of the Financing Sources shall not be enforceable against any of the Financing Sources without the prior written consent of the applicable Financing Source.

Section 13.8. <u>Waivers.</u> Any term or provision of this Agreement may be waived, or the time for its performance may be extended, by the party or parties entitled to the benefit thereof. Any such waiver shall be validly and sufficiently authorized for the purposes of this Agreement if, as to any party, it is authorized in writing by an authorized Representative of such party. The failure of any party hereto to enforce at any time any provision of this Agreement shall not be construed to be a waiver of such provision, nor in any way to affect the validity of this Agreement or any part hereof or the right of any party thereafter to enforce each and every such provision. No waiver of any Breach of this Agreement shall be held to constitute a waiver of any other or subsequent Breach.

Section 13.9. <u>Expenses</u>. Except as expressly set forth herein, each party hereto will pay all costs and expenses incident to its negotiation and preparation of this Agreement and to its performance and compliance with all agreements and conditions contained herein on its part to be performed or complied with, including the fees, expenses and disbursements of its counsel and independent public accountants. For the avoidance of doubt, Seller shall be solely responsible for any Transaction Expenses, regardless of whether such expenses are incurred by Seller or by any Member.

Section 13.10. <u>Partial Invalidity</u>. Wherever possible, each provision hereof shall be interpreted in such manner as to be effective and valid under applicable law, but in case any one or more of the provisions contained herein shall, for any reason, be held to be invalid, illegal or unenforceable in any respect, such provision shall be ineffective to the extent, but only to the extent, of such invalidity, illegality or unenforceability without invalidating the remainder of such invalid, illegal or unenforceable provisions or any other provisions hereof, unless such a construction would be unreasonable.

Section 13.11. <u>Execution in Counterparts.</u> This Agreement may be executed in one or more counterparts, each of which shall be considered an original instrument, but all of which shall be considered one and the same agreement, and shall become binding when one or more counterparts have been signed by each of the parties hereto and delivered to Seller and Buyer.

Section 13.12. <u>Further Assurances</u>. On and after the Closing Date each party hereto shall take such other actions and execute such other documents and instruments of conveyance and transfer as may be reasonably requested by the other party hereto from time to time to effectuate or confirm the transfer of the Securities to Buyer in accordance with the terms of this Agreement (including executing and delivering any notices, acknowledgments, assurances, termination statements or releases to remove any Encumbrances (other than Permitted Encumbrances) on the assets of any Member or any Business Carve-out Asset). If on or prior to the eighteen (18) month anniversary of the Closing Date, Seller has notified Buyer that the assets of the Company Group (other than those on Schedule 1.1(a)-1) include assets that are material to the operation of the business of Seller or its Subsidiaries or Buyer has notified Seller that the assets of Seller or any of

its Subsidiaries (other than those scheduled under <u>Schedule 1.1(a)-2</u>, <u>Schedule 5.11</u>, <u>Schedule 5.20</u> or <u>Schedule 5.22</u> and those subject to or used in providing the services under the Transition Services Agreement) are material to the operation of the Business, the parties will discuss in good faith in an effort to develop a mutually acceptable plan that would either (i) transfer any assets that constitute Business Carve-Out Assets to Buyer (or its designee) or transfer any assets that constitute Excluded Assets to Seller (or its designee) or (ii) provide the party that delivered such notice access to such assets for a reasonable transition period.

# Section 13.13. Specific Performance.

(a) The parties hereto agree that irreparable damage would occur in the event that any of the provisions of this Agreement were not performed in accordance with their specific terms or were otherwise breached. It is accordingly agreed that the parties shall be entitled to an injunction or injunctions to prevent Breaches of this Agreement and to enforce specifically the terms and provisions hereof, this being in addition to any other remedy to which they are entitled at law or in equity.

(b) Notwithstanding anything to the contrary in this Agreement (including <u>Sections 13.13(a)</u>), no party shall be entitled to seek specific performance of Buyer's obligation to consummate the Closing (including to cause the funding to occur) unless each of the following conditions are satisfied: (A) all of the conditions set forth in <u>Article IX</u> have been satisfied (other than those conditions which, by their nature, are to be satisfied at the Closing, which conditions shall be capable of being satisfied), (B) the Financing (or the Alternative Financing) has been funded or will be funded at the Closing (including if such funding would be as a result of specific performance granted under this <u>Section 13.13(b)</u>), (C) Buyer fails to consummate the Closing on or prior to the date that should be the Closing Date, and (D) Seller has confirmed to Buyer in writing that if specific performance is granted and the Financing (or the Alternative Financing) is funded, and Buyer otherwise complies with its obligations in <u>Section 4.2</u>, then Seller is prepared to Close. For the avoidance of doubt, under no circumstances shall Seller be permitted or entitled to receive both such grant of specific performance to cause the Closing to occur and payment of the Reverse Termination Fee.

Section 13.14. <u>Waiver of Jury Trial.</u> Each party hereto waives the right to a trial by jury in any litigation, proceeding or other legal action in connection with or relating to this Agreement, any Seller Ancillary Agreement, any Member Ancillary Agreement or any Buyer Ancillary Agreement or the transactions contemplated hereby or thereby (including any claim, demand, action or cause of action that involves the Financing Sources).

Section 13.15. <u>No Recourse to Financing Sources.</u> Notwithstanding any provision of this Agreement, each of Seller and the Members agrees on its behalf and on behalf of its Affiliates that none of the Financing Sources (solely in their capacity as such) shall have any Liability to Seller or the such Member relating to this Agreement or any of the transactions contemplated herein (including the Financing), other than, after the Closing, any Liabilities to the Members as set forth in the Financing and the Definitive Financing Agreements. This <u>Section 13.15</u> is intended to benefit and may be enforced by the Financing Sources and shall be binding on all successors and assigns of Seller and the Company Group.

Section 13.16. Jurisdiction for Financing Sources. Notwithstanding any provision of this Agreement, each of the parties hereto agrees that it will not bring any action, cause of action, claim, cross-claim or third-party claim of any kind or description, whether in law or in equity, whether in contract or in tort or otherwise, against, the Financing Sources (in their capacity as such) in any way relating to this Agreement or any of the transactions contemplated by this Agreement, including any dispute arising out of or relating in any way to the Financing or the performance thereof, in any forum other than the Supreme Court of the State of New York, County of New York, located in the Borough of Manhattan, or, if under applicable law exclusive jurisdiction is vested in the Federal courts, the United States District Court for the Southern District of New York (and, in each case, appellate courts thereof). The parties agree that any of them may file a copy of this paragraph with any court as written evidence of knowing, voluntary and bargained agreement between the parties irrevocably waiving any objections to venue or convenience of forum.

Section 13.17. <u>Contract under Seal.</u> The parties hereby acknowledge and agree that, to the fullest extent permitted by law, they intend that this Agreement be, and that it will be treated and construed as, a contract under seal under Delaware law with all of the consequences of such a contract under Delaware law, including causing the Agreement to be subject to the twenty-year limitations period applicable to sealed instruments. Notwithstanding the foregoing, nothing in this Agreement shall extend any of the indemnification obligations in <u>Article XI</u> beyond the period for such obligation expressly provided in such Article.

\* \* \* \*

IN WITNESS WHEREOF, the parties hereto have affixed their signatures and seals as of the day and year first above written.

BRUNSWICK CORPORATION (SEAL)
Ву:
Name:
Title:
AMF BOWLING CENTERS, INC. (SEAL)
Ву:
Name:
Title:

# Schedule 1.1(h) Excluded Scheduled Liabilities

The Excluded Scheduled Liabilities means the following Liabilities of Seller and its Affiliates (including the Company Group):

(a) any Liability or Loss to the extent arising out of or as a result of the Excluded Business, Seller Plans or the Restructuring (other than the Business Carve-Out Liabilities);

(b) any Liability or Loss with respect to compensation, employee benefits, or any other Liability owed to, or in respect of, any current or former employees, directors, agents, independent contractors or other service providers ("Service Providers") of Seller or any of their respective Affiliates or their ERISA Affiliates (or the beneficiaries or dependents thereof), other than Liability or Loss (i) arising after the Closing with respect to the Transferred Employees, (ii) with respect to Accrued Vacation, (iii) with respect to the CA Accrued Vacation (to the extent not accounted for in Closing Date Net Working Capital), or (iv) relating to amounts rolled over to a 401(k) plan of Buyer as described in Section 8.3(h);

(c) Indebtedness of Seller or any of its Subsidiaries (including the Company Group), other than Indebtedness arising out of the Financing;

(d) Transaction Expenses (to the extent not accounted for in Closing Date Net Working Capital);

(e) Pre-Closing Proceedings;

(f) any Liability or Loss arising out of or as a result of Dormancy Fees under any gift cards or gift certificates of the Business issued prior to Closing, including the Liabilities arising out of or as a result of the claims described in the Order Granting Final Settlement Approval in respect of *Edward Peterson vs. Brunswick Bowling & Billiards Corporation* (Superior Court of New Jersey Law Division – Essex County, Docket No.: ESX-L-309-11);

(g) any Liability or Loss arising out of or as a result of the promotion described in the Promotion Agreement, effective April 1, 2004, by and between Kegler's Cash, LLC and Leiserv, as amended, also known as "Kegler's Cash" or "Brunswick Bucks" and the entertainment promotion known as "Strike Pots";

(h) any Liability or Loss arising out of or as a result of the ownership by Leiserv of less than one hundred percent (100%) of the fee interest in Parcel 2 as described in the Title Commitment for the Owned Real Property known as BZ North Ridgeville (Center 234) located at 38931 Center Ridge Road, North Ridgeville, Ohio 44039;

(i) any Liability or Loss arising out of or as a result of the demand for reimbursement of legal fees described in the Letter, dated April 1, 2014 re: Lease dated June

19, 1998 between Leiserv, Inc. and R.D.T.R. Properties, from Drinker Biddle & Reath LLP to Leiserv, Inc.;

(j) any Liability or Loss for a Third Party Claim against any of the Members arising out of or resulting from the Company Group's calculation of the regular rate of pay for overtime purposes relating to its mandatory service charges in the State of California, including claims for unpaid overtime, all derivative claims based on alleged unpaid overtime due to the miscalculation of the regular rate of pay, and penalties and attorneys' fee associated with claims of unpaid overtime based on the miscalculation of the regular rate of pay;

(k) any Liability or Loss arising out of or as a result of any matter set forth in <u>Exhibit A</u> to this <u>Schedule 1.1(h)</u>;

(l) any item set forth in <u>Exhibit B</u> to this <u>Schedule 1.1(h)</u>;

(m) any Liability or Loss arising out of or as a result of any matter set forth in Exhibit C to the Schedule 1.1(h);

(n) any Liability or Loss arising out of or as a result of the expired Permit No. B4-331 at the BZ Upland center located at 451 West Foothill Boulevard, Upland, California;

(o) any Liability or Loss for indemnification payments required to be paid to any person who prior to Closing was a current or former officer, director or employee of Seller or any of its Subsidiaries (including the Company Group) under the organizational documents of the Company Group, or indemnification Contracts of the Company Group, in each case, for actions occurring prior to the Closing relating to the Business;

(p) any Liability or Loss arising out of or as a result of all matters set forth on <u>Schedules 5.8(j)</u> and <u>5.12</u> (except for item 4 of <u>Schedule 5.12(a)(i)</u>);

(q) any Liability or Loss to the extent arising out of or as a result of Buyer's exercise of its rights under Section 8.13 or the treatment of any Kick-Out Property under Section 8.13;

(r) any fine, civil penalty, or settlement amount, as a result of a consent decree or otherwise, or other Liability or Loss arising out of or as a result of a claim alleging a violation of Children's Online Privacy Protection Act of 1998 by the Company Group prior to the Closing.

# Schedule 1.1(j) Pre-Closing Non-Scheduled Liabilities

The Pre-Closing Non-Scheduled Liabilities shall include the following liabilities of the Company Group:

(a) except as otherwise provided in <u>Section 8.3</u> or <u>Schedule 1.1(h)</u>, any Liability or Loss with respect to compensation, employee benefits, the Seller Plans or any other Liability owed to, or in respect of, any Service Providers of the Company Group (or the beneficiaries or dependents thereof), whether or not Business Employees or Transferred Employees, that either (A) except with regard to Transferred Employees (and then only to the extent arising out of or relating to events or conditions occurring following the Closing), arise out of or relate to the employment or service relationship between Seller, the Company Group or any of their respective Affiliates or their ERISA Affiliates and any such individuals or (B) arise out of or relate to events or conditions occurring on or before the Closing Date;

(b) any Liability or Loss resulting from a tort or infringement by Seller, the Company Group or any of their respective Affiliates, in each case arising out of the conduct of the Business and occurring prior to the Closing;

(c) any Liability or Loss arising out of or as a result of any violation by Seller or its Subsidiaries (including the Company Group) in the conduct of the Business of any Requirements of Law or of any Governmental Permit occurring prior to the Closing;

(d) all Liability or Loss under Environmental Law arising out of or as a result of the ownership, operation, conduct or condition of the Business, Owned Real Property, Leased Real Property or Managed Real Property on or prior to the Closing Date and the Excluded Business or Former Real Property, regardless of whether such Liabilities are known, unknown, disclosed, undisclosed, asserted or incurred prior to, on or after the Closing Date, including any such Liabilities arising out of or as a result of any required environmental investigation, remediation, monitoring or other corrective action of or with respect to conditions existing or any acts or omissions occurring prior to the Closing Date ("Excluded Environmental Liabilities"); and

(e) any other Liability or Loss of the Company Group to the extent arising out of or as a result of the conduct of the Business prior to the Closing or events or circumstances relating to the Business by Seller and its Subsidiaries existing prior to the Closing.

#### Certification Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Amended

- I, Dustan E. McCoy, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of Brunswick Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

### **BRUNSWICK CORPORATION**

October 31, 2014

By: <u>/s/ DUSTAN E. MCCOY</u> Dustan E. McCoy Chairman and Chief Executive Officer

#### Certification Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Amended

- I, William L. Metzger, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of Brunswick Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

### **BRUNSWICK CORPORATION**

October 31, 2014

By: <u>/s/ WILLIAM L. METZGER</u> William L. Metzger Senior Vice President and Chief Financial Officer

#### Certification Pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code

I, Dustan E. McCoy, Chief Executive Officer of Brunswick Corporation, certify that: (i) Brunswick Corporation's Quarterly Report on Form 10-Q for the quarterly period ended September 27, 2014, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and (ii) the information contained in Brunswick Corporation's Quarterly Report on Form 10-Q for the quarterly period ended September 27, 2014 fairly presents, in all material respects, the financial condition and results of operations of Brunswick Corporation.

### **BRUNSWICK CORPORATION**

October 31, 2014

By: <u>/s/ DUSTAN E. MCCOY</u> Dustan E. McCoy Chairman and Chief Executive Officer

#### Certification Pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code

I, William L. Metzger, Chief Financial Officer of Brunswick Corporation, certify that: (i) Brunswick Corporation's Quarterly Report on Form 10-Q for the quarterly period ended September 27, 2014, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and (ii) the information contained in Brunswick Corporation's Quarterly Report on Form 10-Q for the quarterly period ended September 27, 2014 fairly presents, in all material respects, the financial condition and results of operations of Brunswick Corporation.

## **BRUNSWICK CORPORATION**

October 31, 2014

By: <u>/s/ WILLIAM L. METZGER</u> William L. Metzger

Senior Vice President and Chief Financial Officer