# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

#### FORM 10-Q

(X) Quarterly Report pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934

For the quarterly period ended June 30, 2000

Commission file number 1-1043

#### BRUNSWICK CORPORATION

(Exact name of registrant as specified in its charter)

Delaware 36-0848180 (State or other jurisdiction of incorporation or organization) Identification No.)

1 N. Field Ct., Lake Forest, Illinois 60045-4811 (Address of principal executive offices) (Zip Code)

(847) 735-4700 (Registrant's telephone number, including area code)

Indicate by a check mark, whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

/TARIE

At August 1, 2000, there were 87,291,711 shares of common stock (\$0.75 par value) outstanding.

# PART I. FINANCIAL INFORMATION

# ITEM 1. - FINANCIAL STATEMENTS

BRUNSWICK CORPORATION
CONSOLIDATED STATEMENTS OF INCOME
FOR THE PERIODS ENDED JUNE 30
(IN MILLIONS, EXCEPT PER SHARE DATA)
(UNAUDITED)

<1ABLE>							
<caption></caption>			QUARTE	i.R	SIX N	MONTHS	
	EN	DED JUNE	E 30	ENDE	D JUNE 3	0	
	2000	1999	200	0 19	199		
	<c></c>	<c></c>	<c></c>	<c></c>	>		
NET SALES		\$ 1,136.8	\$ 1,043.	7 \$ 2,17	1.7 \$ 1	,988.8	
Cost of sales		799.5	732.2	1,537.3	1,408.5		
Selling, general and administrative expense			182.1	174.8	358.4	336.	9
OPERATING EARNINGS			155.2	136.7	276.0	243.4	1
Interest expense		(18.8)	(15.1)	(35.2)	(30.6)		
Other income (expense)		(0.4)	2.1	0.7	1.4		
EARNINGS BEFORE INCOME TAXES	5		13	6.0	23.7	241.5	214.2
Income tax provision		(50.5)	(45.9)	(90.6	) (80	.3)	
EARNINGS BEFORE INCOME TAXES	5		8.	5.5 7	7.8	150.9	133.9
Earnings (loss) from discontinued operations	s, net o	of tax	(65.0)	4.6	(71.	7) 6	.1
Loss from disposal of discontinued operation	ns, net	of tax	(125.0	)) -	(125	.0)	-

NET EARNINGS (LOSS)	\$ (104.5) \$ 82.4 \$ (45.8) \$ 140.0
BASIC EARNINGS PER COMMON SHARE:	0.007 0.005 0.160 0.146
Earnings from continuing operations Earnings (loss) from discontinued operations	\$ 0.97 \$ 0.85 \$ 1.68 \$ 1.46 (0.74) 0.05 (0.80) 0.07
Loss from disposal of discontinued operations	(0.74) $0.03$ $(0.80)$ $0.07$ $(1.42)$ - $(1.39)$ -
Net earnings (loss)	\$ (1.19) \$ 0.90 \$ (0.51) \$ 1.52
1 (a) currings (1000)	(1115)
DILUTED EARNINGS PER COMMON SHARE	3:
Earnings from continuing operations	\$ 0.97 \$ 0.84 \$ 1.68 \$ 1.45
Earnings (loss) from discontinued operations	(0.74) $0.05$ $(0.80)$ $0.07$
Loss from disposal of discontinued operations Net earnings (loss)	(1.42) - (1.39) - \$ (1.19) \$ 0.89 \$ (0.51) \$ 1.51
Net carmings (1088)	\$ (1.19) \$ 0.09 \$ (0.51) \$ 1.51
AVERAGE SHARES USED FOR COMPUTATI	ION OF:
BASIC EARNINGS PER SHARE	88.1 91.9 89.8 91.9
DILUTED EARNINGS PER SHARE	88.1 92.6 89.8 92.5
CACH DIVIDENDS DESTARED BED COMMO	ON SHARE \$ 0.125 \$ 0.125 \$ 0.25 \$ 0.25
CASH DIVIDENDS DECLARED PER COMMO	

 ON SHARE \$ 0.125 \$ 0.125 \$ 0.25 \$ 0.25 || The notes are an integral part of these consolidate | d statements |
2	
BRUNSWICK CORPORATION	
CONSOLIDATED BALANCE SH	EETS
AS OF JUNE 30, 2000, DECEMBER 31, 19	
(IN MILLIONS, EXCEPT SHARE	
(UNAUDITED)	
ZTADI ES	
Chi Holy	June 30, December 31, June 30,
ASSETS CHIRDENT ASSETS	
CURRENT ASSETS Cash and cash equivalents, at cost,	
which approximates market	\$ 134.9 \$ 100.8 \$ 108.2
Accounts and notes receivable,	ψ 10 H2 Ψ 100H2
less allowances of \$22.8, \$18.9 and \$19.6	510.4 391.7 463.5
Inventories	
Finished goods	292.2 245.5 211.1
Work-in-process	153.2 145.0 141.3
Raw materials Net inventories	97.3 84.5 77.7 542.7 475.0 430.1
Prepaid income taxes	364.8 257.2 228.0
Prepaid expenses	39.4 53.1 45.5
Income tax refund receivable	- 25.1 -
Net assets of discontinued operations offered for	
CURRENT ASSETS	1,821.2 1,639.0 1,832.9
PROPERTY	
Land	72.6 73.2 70.0
Buildings	396.9 386.0 383.1
Equipment	994.7 977.2 921.9
Total land, buildings and equipment	1,464.2 1,436.4 1,375.0
Accumulated depreciation	$$(762.0) \qquad (731.5) \qquad (710.8)$$
Net land, buildings and equipment	702.2 704.9 664.2
Unamortized product tooling costs NET PROPERTY	121.9 125.0 111.9 824.1 829.9 776.1
ALT TROLEM I	02 027.7 110.1
OTHER ASSETS	
Goodwill	489.9 497.8 500.1
Other intangibles	82.0 88.3 93.9
Investments Other long term assets	97.5 64.3 83.1 181.8 169.5 165.0
Other long-term assets OTHER ASSETS	851.2 819.9 842.1
OTTER TOOL TO	017.7 072.1
TOTAL ASSETS	\$ 3,496.5 \$ 3,288.8 \$ 3,451.1
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# BRUNSWICK CORPORATION CONSOLIDATED BALANCE SHEETS AS OF JUNE 30, 2000, DECEMBER 31, 1999, AND JUNE 30, 1999 (IN MILLIONS, EXCEPT SHARE DATA) (UNAUDITED)

<TABLE> <CAPTION>

JUNE 30,	Decemb	er 31,	June 30,
2000	1999	199	19
<c></c>	<c></c>	<c></c>	

# LIABILITIES AND SHAREHOLDERS' EQUITY

# **CURRENT LIABILITIES**

Short-term debt, including

current maturities of long-term debt	\$ 274.5	\$	107.7 \$	188.1
Accounts payable	267.7	266.5	241.0	
Accrued expenses	820.0	648.2	564.2	
Accrued income taxes	19.2	-	28.2	
CURRENT LIABILITIES	1,381.	4	1,022.4	1,021.5

LONG-TERM DEBT

NOTES, MORTGAGES AND DEBENTURES 615.8 622.5 629.1

# **DEFERRED ITEMS**

132.9	131.9	161.2	
	143.2	141.7	142.4
79.5	70.1	65.8	
355.6	343.	7 369.	4
	79.5	143.2 79.5 70.1	143.2 141.7 79.5 70.1 65.8

# COMMON SHAREHOLDERS' EQUITY

Common stock; authorized: 200,000,000 shares,				
\$0.75 par value; issued: 102,538,000 shares		76.9	76.9	76.9
Additional paid-in capital	314.4	314.3	312.9	
Retained earnings	1,113.3	1,181.5	1,306.5	
Treasury stock, at cost:				
15,261,000; 10,727,000 and 10,690,000 shares		(297.3)	(214.0)	(209.8)
Unamortized ESOP expense and other		(45.1)	(49.3)	(52.0)
Accumulated other comprehensive income (loss)		(18.5)	(9.2)	(3.4)
COMMON SHAREHOLDERS' EQUITY		1,14	3.7 1,3	00.2 1,431.1

# TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY

\$ 3,496.5 \$ 3,288.8 \$ 3,451.1

</TABLE>

The notes are an integral part of these consolidated statements.

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# BRUNSWICK CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE SIX MONTHS ENDED JUNE 30 (IN MILLIONS) (UNAUDITED)

<TABLE> <CAPTION>

	2000	1999	
	<c></c>	<c></c>	
CASH FLOWS FROM OPERATING ACTIVITIES			
Net earnings (loss)		\$(45.8)	\$140.0
Depreciation and amortization		79.5	76.7
Changes in noncash current assets			
and current liabilities		(143.2)	(131.3)
Litigation settlement payments		(47.6)	-
Income taxes		51.3	4.9
Loss on discontinued operations		196.7	7 -
Other, net	(	6.3) (4	.3)

NET CASH PROVIDED BY CONTINUING OPERATIONS 84.6 86.0 NET CASH USED FOR DISCONTINUED OPERATIONS (0.4) (18.2)

# CASH FLOWS FROM INVESTING ACTIVITIES

 Capital expenditures
 (65.0)
 (57.9)

 Investments
 (41.2)

 Acquisitions of businessess
 (2.3)

 Other, net
 4.4
 3.1

NET CASH USED FOR CONTINUING OPERATIONS (101.8) (57.1)
NET CASH USED FOR DISCONTINUED OPERATIONS (1.6) (9.5)
NET CASH USED FOR INVESTING ACTIVITIES (103.4) (66.6)

#### CASH FLOWS FROM FINANCING ACTIVITIES

Net issuances/repayments of commercial paper

16.2 and other short-term debt 164.1 Payments of long-term debt including current maturities (3.9)(4.6)Cash dividends paid (22.4)(23.0)Stock repurchases (85.4)(10.5)Stock options exercised 0.9 2.8

NET CASH PROVIDED BY (USED FOR) FINANCING ACTIVITIES 53.3 (19.1)

Net increase (decrease) in cash and cash equivalents 34.1 (17.9) Cash and cash equivalents at January 1 100.8 126.1

CASH AND CASH EQUIVALENTS AT JUNE 30 \$134.9 \$108.2

# SUPPLEMENTAL CASH FLOW DISCLOSURES:

Interest paid \$36.3 \$31.7
Income taxes paid, net \$39.3 \$79.1
Treasury stock issued for compensation plans and other </TABLE>

The notes are an integral part of these consolidated statements.

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Brunswick Corporation Notes to Consolidated Financial Statements June 30, 2000, December 31, 1999, and June 30, 1999 (unaudited)

# Note 1 - Accounting Policies

This unaudited financial data has been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, certain information and disclosures normally included in financial statements and footnotes prepared in accordance with generally accepted accounting principles have been condensed or omitted. Brunswick Corporation (the Company) believes that the disclosures in these statements are adequate to make the information presented not misleading. Certain previously reported amounts have been reclassified to conform with the current-period presentation.

These financial statements should be read in conjunction with, and have been prepared in conformity with, the accounting principles reflected in the consolidated financial statements and related notes included in the Company's 1999 Annual Report on Form 10-K. These interim results include, in the opinion of management, all normal and recurring adjustments necessary to present fairly the results of operations for the periods ended June 30, 2000 and 1999. The interim results are not necessarily indicative of the results that may be expected for the remainder of the year.

# Note 2 - Earnings Per Common Share

There is no difference in the net earnings used to compute basic and diluted earnings per share. The difference in the average shares of common stock outstanding used to compute basic and diluted earnings per share is caused by potential common stock relating to employee compensation plans. The average number of shares of potential common stock was less than 0.1 million for the quarter and six-month periods ended June 30, 2000. The average number of shares of potential common stock was 0.7 million and 0.6

million for the quarter and six-month period ended June 30, 1999, respectively.

# Note 3 - Debt

Commercial paper outstanding increased to \$262.9 million at June 30, 2000, compared with \$95.0 million at December 31, 1999, to fund seasonal working capital requirements, stock repurchases and capital expenditures. The weighted-average interest rate for commercial paper borrowings was 6.56 percent and 5.07 percent for the quarters ended June 30, 2000 and 1999, respectively, and 6.34 percent and 5.14 percent for the six-month periods ended June 30, 2000 and 1999, respectively.

#### Note 4 - Legal and Environmental

On March 24, 2000, the United States Court of Appeals for the Eighth Circuit issued an opinion reversing and vacating a verdict entered against the Company in the case Concord Boat Corporation, et al. v. Brunswick Corporation (Concord). In June 1998, a jury had awarded the Concord plaintiffs treble damages totaling \$133.2 million based on alleged antitrust violations involving the sale of sterndrive and inboard marine engines. The Concord plaintiffs were also awarded attorneys' fees and costs. The Company appealed and the appellate court reversed and vacated the judgment, including the award of fees and costs, remanding the case for entry of judgment in the Company's favor. On June 13, 2000, the appellate court denied the Concord plaintiffs' motion for a rehearing. The Concord plaintiffs may seek review of the appellate court's decision by the United States Supreme Court, but review by the Court is discretionary.

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# Note 4 - Legal and Environmental (Continued)

The Company previously reached agreements to settle or dismiss six additional suits, including five class-action lawsuits filed after the 1998 Concord verdict, seeking to rely on the allegations and findings in the Concord suit. Reserves related to these settlements decreased from \$58.4 million at December 31, 1999, to \$10.8 million at June 30, 2000, as a result of payments made under the terms of the settlements. Refer to Note 6 to the consolidated financial statements in the Company's 1999 Annual Report on Form 10-K for a more detailed description of the Concord suit and settled actions.

On October 26, 1999, a federal court jury in Seattle, Washington, awarded Precor, a subsidiary of Illinois Tool Works, Inc., approximately \$5.2 million in a patent infringement trial against the Company, as successor in interest to the predecessor entities of its Life Fitness division, upon the basis that certain Life Fitness treadmills willfully infringed a Precor design patent. Precor was also awarded up to \$5.3 million in attorneys' fees and will be entitled to prejudgment interest on the damage award. The Company has appealed the verdict and the award of attorneys' fees. On May 23, 2000, a \$13.0 million surety bond was issued to secure damages while the Company pursues its appeal. While there can be no assurances, the Company believes it is likely to prevail on the Precor appeal and obtain either a new trial or judgment in its favor. The Company is unable to predict the outcome of the Precor case, and accordingly, no expense for this case has been recorded.

The Company is involved in certain legal and administrative proceedings under the Comprehensive Environmental Response, Compensation and Liability Act of 1980 and other federal and state legislation governing the generation and disposition of certain hazardous wastes. These proceedings, involving both on- and off-site waste disposal or other contamination, in many instances seek compensation from the Company as a waste generator under Superfund legislation, which authorizes action regardless of fault, legality of original disposition or ownership of a disposal site. Refer to Note 6 to the consolidated financial statements in the Company's 1999 Annual Report on Form 10-K for disclosure of the potential cash requirements of environmental proceedings.

The Company has been identified by the Wisconsin Department of Natural Resources (WDNR) as being responsible for part of the polychlorinated biphenyl (PCB) contamination in a creek alleged to have come from a manufacturing facility that the Company closed in 1980. The Company has undertaken studies of the creek and has removed PCB contaminated sediment from a portion of the creek. The WDNR has notified the Company that it must complete a feasibility study that addresses additional contamination in the creek and undertake additional remediation efforts. The Company is currently unable to fully estimate the cost of the remaining work because of uncertainty as to the full extent of the PCB contamination, the applicable cleanup criteria, the methodology to be used to address the contamination and other factors. The ultimate cost of the work could exceed the range of exposure estimated at year end and any provisions required to increase reserves could be significant to the Company's results of operations in the period recognized, but management does not believe that it will have a material adverse effect on the Company's consolidated financial position or liquidity.

#### Note 5 - Segment Data

In conjunction with its June 27, 2000, announcement to divest its bicycle, camping and fishing businesses, the Company's segments have been realigned to be consistent with the remaining businesses and current reporting structure. The Company's reportable segments are: Marine Engine, Boat and Recreation. Prior-year numbers have been restated to conform with the current presentation.

The Marine Engine segment markets and manufactures outboard, sterndrive and inboard engines, marine parts and accessories and electric trolling motors. These products are principally sold directly to boat builders or through dealers worldwide. The segment also manufactures and distributes boats in certain international markets. The Company's engine manufacturing plants are located primarily in the United States, and sales are also primarily in the United States.

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Note 5 - Segment Data (Continued)

The Boat segment markets and manufacturers a complete line of pleasure boats, including runabouts, cruisers, yachts, high-performance boats and offshore fishing boats, which are marketed through dealers. The segment's boat plants are located in the United States, and sales are primarily in the United States.

The Recreation segment markets and manufactures fitness equipment, including treadmills, cross-training equipment, stationary bikes and weight-training equipment; bowling capital equipment, including lanes, pinsetters, automatic scorers, bowling balls and other accessories; coolers including, ice chests, beverage coolers, and thermoelectric products; billiards tables and accessories; and shooting sports accessories; and operates bowling centers. These products are manufactured in plants in the United States and sourced from or manufactured in foreign locations. Fitness equipment is sold primarily in the United States and Europe to health clubs, military, government, corporate and university facilities, and consumers through specialty retail shops. Bowling capital equipment is sold through a direct sales force in the United States and foreign markets, primarily Europe and Asia. Bowling balls, coolers, shooting sports accessories and billiards equipment are predominately sold in the United States and are distributed primarily through mass merchandisers, sporting goods stores and specialty shops.

The following table sets forth net sales and operating earnings of each of the Company's reportable segments for the quarter and sixmonth periods ended June 30, 2000 and 1999 (in millions):

<TABLE>

<CAPTION>

```
2000
                                      1999
                          Operating
                                       Net
                                               Operating
                   Net
                  Sales
                          Earnings
                                      Sales
                                               Earnings
                 <C>
                           <C>
                                    <C>
                                               <C>
                                  $102.7 $ 488.2
                       $ 543.7
Marine Engine
                                                       $91.1
                                       390.7
Boat
                    409.3
                               47.1
                                                 39.8
Marine eliminations
                          (83.9)
                                           (76.6)
Total Marine
                       869.1
                                 149.8
                                           802.3
                                                     130.9
Recreation
                      267.8
                                 15.6
                                         241.4
                                                    17.1
Corporate/Other
                         (0.1)
                                  (10.2)
                                                   (11.3)
                                       $155.2 $1,043.7
                                                           $136.7
Total continuing operations $1,136.8
</TABLE>
```

<TABLE> <CAPTION>

Six Months ended June 30 1999 Net Operating Net Operating Sales Earnings Sales Earnings <C> <C> <C> \$ 992.4 \$165.2 \$ 891.0 \$ 147.8 Marine Engine Boat 827.8 85.0 759.1 69.2 Marine eliminations (163.3)(146.3)Total Marine 1,656.9 250.2 1,503.8 217.0 Recreation 515.1 46.7 485.1 48.3 (20.9)Corporate/Other (21.9)(0.3)(0.1)Total continuing operations \$2,171.7 \$276.0 \$1,988.8 \$ 243.4 </TABLE> 8

Note 5 - Segment Data (Continued)

The following table sets forth the total assets of each of the Company's reportable segments at June 30, 2000, and December 31, 1999 (in millions):

December 31,

2000 1999 Marine Engine \$871.0 \$ 768.3 Boat 633.7 594.1 Total Marine 1,504.7 1,362.4 Recreation 1,098.8 1,052.4 Corporate/Other 664.0 537.9 Total continuing opprations 3,267.5 2,952.7 Discontinued operations 229.0 336.1 Total assets \$3,496.5 \$3,288.8

June 30,

#### Note 6 - Discontinued Operations

On June 27, 2000, the Company announced its intention to divest its bicycle, camping and fishing businesses. The consolidated financial statements for all periods have been restated to present the bicycle, camping and fishing businesses as discontinued operations in accordance with Accounting Principles Board Opinion No. 30. The Company intends to dispose of the assets of these businesses through sales transactions.

Results from discontinued operations for the quarter and six-month periods ended June 30, 2000 and 1999, were as follows (in millions):

> Quarter ended Six Months ended June 30 June 30 2000 1999 2000 1999

Net sales \$ 138.7 \$131.6 \$ 252.9 \$269.7

Pretax earnings (loss):

Earnings (loss) from \$ (99.0) \$ 7.5 \$ (109.8) \$ 9.8

discontinued operations

Loss from disposal of discontinued operations Pretax earnings (loss)

(189.0) -- (189.0) --\$(288.0) \$ 7.5 \$(298.8) \$ 9.8

The pretax loss from discontinued operations of \$99.0 million in the second quarter of 2000 includes the write-off of goodwill and other long-term assets related to the camping business (\$76.0 million pretax, \$50.0 million after tax). The write-off was necessary as the Company determined that additional actions would not improve operating performance to levels sufficient to recover its investment in these assets. Also included were asset write-downs and restructuring costs, primarily severance in the fishing and camping businesses necessitated by a change in business conditions and the decision to source certain fishing reels that were previously manufactured. The year-to-date results for the discontinued operations include a \$7.0 million strategic charge that was recorded in the first quarter of 2000 for the bicycle business, which is discussed further in Note 7 to the consolidated financial statements.

The loss from disposal recorded in the second quarter totaled \$189.0 million pretax and \$125.0 million after tax. This loss was based on an estimate of cash proceeds, net of costs to sell, along with an estimate of results of operations for these businesses through the disposition date.

The net assets of these businesses have been segregated as net assets of discontinued operations offered for sale. Net assets of discontinued operations offered for sale at June 30, 2000, of \$229.0 million, consisted of current assets and liabilities and net property, plant and equipment. The balance of the accrual established in connection with the divestiture of the discontinued operations at June 30, 2000, was \$189.0 million.

Note 7 - Asset Write-Downs and Strategic Charges

During the fourth quarter of 1999, prior to the announcement of its intention to divest the bicycle business, the Company committed to and initiated plans to exit bicycle manufacturing facilities, reduce warehouse capacity and administrative expenses and rationalize product offerings. As a result of these actions, the Company recorded a \$178.0 million charge to operating earnings relating to the bicycle business in the fourth quarter of 1999. These charges included the write-off of goodwill of \$133.6 million, inventory write-downs of \$27.0 million and \$10.5 million of fixed asset write-downs, along with other incremental costs associated with the actions of \$6.9 million. An additional charge of \$7.0 million for severance, related to the termination of approximately 1,250 employees, and other incremental costs was recorded in the first quarter of 2000. Approximately 45 percent of the planned severance actions have been completed, with the remainder expected to occur before the end of the third quarter of 2000.

During the third quarter of 1998, the Company recorded a pretax charge of \$60.0 million to cover costs associated with strategic initiatives designed to streamline operations and enhance operating efficiencies in response to the effect of the economic situation in Asia and other emerging markets on its businesses.

The following table sets forth the activity in the accrued expense balances relating to the above-mentioned strategic charges at June 30, 2000 (in millions):

December 31, 2000 2000 June 30, 1999 Charge Activity 2000 \$-- \$4.0 \$(1.9) \$2.1

Lease termination 10.9 -- (1.8) 9.1 Other incremental costs 5.5 3.0 (2.2) 6.3 Total \$16.4 \$7.0 \$(5.9) \$17.5

Severance

The balance of the severance-related accruals covers future payments to be made for severance actions. Lease termination costs are expected to be paid over the contractual terms of the leases. Fixed assets to be disposed under the 1999 charge totaled \$16.5 million at December 31, 1999, and \$13.0 million at June 30, 2000. Related reserves were \$10.5 million at December 31, 1999, and \$7.7 million at June 30, 2000.

#### Note 8 - Comprehensive Income (Loss)

Accumulated other comprehensive income includes cumulative foreign currency translation adjustments, unrealized gains and losses on investments and minimum pension liability adjustments.

Comprehensive income (loss) for the quarter and six-month periods ended June 30, 2000 and 1999, was as follows (in millions):

Net earnings (loss) \$(104.5) \$82.4 \$(45.8) \$140.0 Other comprehensive income (loss) (4.9) 2.0 (9.3) 2.4 Comprehensive income (loss) \$(109.4) \$84.4 \$(55.1) \$142.4

#### Note 9 - Income Taxes

On October 27, 1999, the United States Tax Court issued a ruling that upheld an Internal Revenue Service (IRS) determination that resulted in the disallowance of capital losses and other expenses from two partnership investments for 1990 and 1991. On July 17, 2000, the Company filed a Notice of Appeals for the District of Columbia seeking a reversal of the United States Tax Court's decision.

# Note 9 - Income Taxes (Continued)

If the Company does not prevail in its appeal, the amount of taxes due would total approximately \$60 million, plus interest, net of tax, of approximately \$50 million. The Company is also in the process of settling IRS audits on open tax years 1989 through 1991 and anticipates favorable adjustments that would decrease the total tax owed to approximately \$40 million, with the accompanying interest, net of tax, of approximately \$30 million. The interest components and resulting total cash payment will continue to increase until the tax liability is resolved. The cash payments related to an unfavorable resolution in this matter are not likely to occur until 2002. The Company does not anticipate any adverse effects on its results of operations in the event of an unfavorable resolution of this matter. This matter is more fully described in Note 13 to the consolidated financial statements in the Company's 1999 Annual Report on Form 10-K.

# Note 10 - Subsequent Events

A \$133.2 million surety bond was issued in 1998 to secure damages awarded in the Concord suit, which was previously described in Note 4 to the consolidated financial statements, while the Company pursued its appeal of the suit. On July 10, 2000, the appellate court ordered the release of the bond in the Concord suit, relieving the Company from any and all obligation to maintain the \$133.2 million surety bond previously ordered by the trial court.

On July 14, 2000, the Company filed a \$79.8 million surety bond to secure payment of tax deficiencies plus accrued interest related to the Company's appeal of a United States Tax Court determination. This matter is more fully described in Note 9 to the consolidated financial statements.

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Item 2. - Management's Discussion and Analysis of Financial Condition and Results of Operations

Matters Affecting Comparability

On June 27, 2000, the Company announced its intention to divest its bicycle, camping and fishing businesses. The consolidated financial statements present the results from these businesses as discontinued operations. In conjunction with this announcement, the Company's segments have been realigned to be consistent with the remaining businesses and current reporting structure. The Company's reportable segments are: Marine Engine, Boat and Recreation. Prior-year numbers have been restated to conform with the discontinued operations and new segment presentation. Refer to Note 5 to the consolidated financial statements for a description of the businesses that comprise each of the reportable segments.

### Results of Operations

#### Consolidated

The following table sets forth certain amounts, along with ratios and relationships calculated from the consolidated statements of income, for the quarter and six-month periods ended June 30, 2000 and 1999 (dollars in millions, except share data):

<TABLE>

<CAPTION>

(	Quarter end	led Six	Months end	ded
	June 30	Jun	e 30	
20	00 199	9 2000	1999	
<c></c>	· <c></c>	<c></c>	<c></c>	
			\$2,171.7 \$	
Percent increase Operating earnings	8.9%	6.7%	9.2%	11.1%
Earnings from continuing ope	erations	\$ 85.5 \$	77.8 \$	150.9 \$ 133.9
Earnings (loss) from disconti	nued			
operations, net of tax	(65.0	) 4.6	(71.7)	6.1
Loss from disposal of discon-	tinued			
operations, net of tax	(125.0	))	(125.0)	
Net earnings (loss)	\$ (104.	5) \$ 82.4	\$ (45.8)	\$ 140.0
Diluted earnings per share fro	om			
continuing operations	\$ 0.9	7 \$ 0.84	\$ 1.68	\$ 1.45
Diluted earnings (loss) per sh	are			
from discontinued operation	s (	0.74) 0.0	05 (0.80	0.07
Diluted loss per share from d	isposal			
of discontinued operations	(1	42)	(1.39)	
Diluted earnings (loss) per sh	are \$	(1.19) \$ 0	).89 \$ (0.	51) \$ 1.51
Expressed as a percentage of	net sales:			
Gross margin	29.79	6 29.8%	29.2%	29.2%
Selling, general and administ	rative			
expense	16.0%	16.7%	16.5%	16.9%
Operating margin	13.	7% 13.19	% 12.7%	6 12.2%

  |  |  |  |Sales increased by \$93.1 million, or 8.9 percent, to \$1,136.8 million in the second quarter of 2000. In the year-to-date period, sales increased by \$182.9 million to \$2,171.7 million from \$1,988.8 million in the comparable period of 1999. The increases in the periods reflect sales gains resulting from strong demand for low-emission outboard engines in both the domestic and international markets, as well as for sterndrive engines; continued growth in sales of larger, higher-margin cruisers and yachts; and from growth in fitness equipment sales due to an ongoing strong health club market in the United States, combined with the successful results from new product introductions in the commercial and high-end consumer segments.

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Gross margin percentages decreased 10 basis points in the second quarter of 2000 to 29.7 percent from 29.8 percent in the comparable quarter of 1999. The gross margin for the first half of 2000 was 29.2 percent, consistent with the first half of 1999. These gross margin comparisons reflect unfavorable currency movements resulting from a stronger dollar against key currencies, primarily the Euro, which were offset by a more favorable product mix and improved pricing

In the second quarter of 2000, selling, general and administrative (SG&A) expenses as a percent of sales decreased 70 basis points to 16.0 percent from 16.7 percent in the second quarter of 1999. In the year-to-date period, SG&A expenses as a percent of sales declined 40 basis points to 16.5 percent compared with 16.9 percent in the same period in 1999. These comparisons benefited from cost containment efforts and from spending in 1999 on legal matters and Year 2000 activities, which more than offset costs associated with new product introductions and development in the fitness business.

Operating earnings totaled \$155.2 million in the second quarter of 2000, increasing 13.5 percent over the comparable quarter of 1999. Year-to-date operating earnings in 2000 were \$276.0 million, which was \$32.6 million higher than in 1999. Operating margins increased 60 basis points in the second quarter to 13.7 percent from 13.1 percent in the same quarter of 1999. Operating margins also increased in the first half of the year, improving 50 basis points to 12.7 percent from 12.2 percent in the first six months of 1999.

Interest expense for the second quarter of 2000 was \$18.8 million, \$3.7 million higher than the comparable quarter of 1999. Year-to-date interest expense in 2000 totaled \$35.2 million, which was 15.0 percent above the same period of 1999. The increase for both the quarter and year-to-date periods was due to an increase in the weighted-average interest rate on commercial paper as compared with 1999. In addition, the average debt balance outstanding in 2000 was higher than the comparable periods of 1999 as a result of increased commercial paper borrowings incurred to fund seasonal working capital requirements, stock repurchases and capital expenditures.

The effective tax rate was 37.1 percent and 37.5 percent for the second quarter and six-month periods ended June 30, 2000 and 1999, respectively.

Earnings from continuing operations for the quarter ended June 30,2000, of \$85.5 million were \$7.7 million higher than the comparable quarter of 1999. Year-to-date earnings from continuing operations of \$150.9 million in 2000 increased 12.7 percent from \$133.9 million in 1999. Net earnings, including the discontinued operations discussed below, resulted in a \$104.5 million loss for the quarter compared with \$82.4 million in earnings for the second quarter of 1999. For the year-to-date period, net earnings, including the discontinued operations, resulted in a \$45.8 million loss versus \$140.0 million in earnings for the first half of 1999.

Average common shares outstanding used to calculate diluted earnings per share decreased by 4.5 million shares to 88.1 million in the second quarter of 2000 from 92.6 million in the same quarter of 1999, and in the six-month period decreased by 2.7 million shares to 89.8 million in 2000 from 92.5 million in 1999. The decrease in both periods primarily reflects stock repurchased during the first half of 2000.

# **Discontinued Operations**

The pretax loss from discontinued operations of \$99.0 million in the second quarter of 2000 included the write-off of goodwill and other long-term assets related to the camping business. The write-off was necessary as the Company determined that additional actions would not improve operating performance to levels sufficient to recover its investment in these assets. Also included were asset write-downs and restructuring costs, primarily severance in the fishing and camping businesses necessitated by a change in business conditions and the decision to source certain fishing reels that were previously manufactured. The loss from disposal was based on an estimate of cash proceeds, net of costs to sell, along with an estimate of results from operations for these businesses through the disposition date.

. 1.

The Company anticipates disposing of these businesses by June 2001. Cash generated from these dispositions, including cash proceeds, costs to sell, cash required to fund operations through disposition and

related tax benefits realized in connection with the divestitures, is expected to approximate \$175 million. The cash benefits are likely to be realized in 2001 and 2002. The timing of these cash receipts is tied to the completion of the related transactions and the impact on the Company's tax payments. The amounts ultimately realized by the Company could differ materially from the amounts assumed in arriving at the loss from disposal of discontinued operations and could result in future gains or losses from disposal of discontinued operations. Risks that could influence the outcome include, but are not limited to, the Company's ability to dispose of the bicycle, camping and fishing businesses within the time, price and manner estimated and its ability to maintain key customers during the divestiture period.

#### Marine Engine Segment

The following table sets forth Marine Engine segment results for the quarter and six-month periods ended June 30, 2000 and 1999 (dollars in millions): <TABLE> <CAPTION>

Quarter ended June 30 Six Months ended June 30 2000 1999 2000 1999 <C> <C> <C> <C> Net sales \$543.7 \$488.2 \$992.4 \$891.0 Operating earnings \$102.7 \$ 91.1 \$165.2 \$147.8 Operating margin 18.9% 18.7% 16.6% 16.6% \$ 15.5 Capital expenditures \$ 11.7 \$ 25.0 \$ 22.4 </TABLE>

In the second quarter, Marine Engine segment sales increased 11.4 percent to \$543.7 million from \$488.2 million in the second quarter of 1999. In the six-month period, sales also increased 11.4 percent to \$992.4 million from \$891.0 million. The increase in both periods resulted from double-digit growth in sales from the domestic outboard engine and international operations, as well as a strong contribution from sterndrive engines. These gains weredriven by good consumer demand for low-emission outboards, in both domestic and international markets, and a favorable shift in product mix to larger sterndrive engines.

Operating earnings were \$102.7 million in the second quarter of 2000, up \$11.6 million from \$91.1 million in the same period last year, and operating margins increased to 18.9 percent in 2000 from 18.7 percent in 1999. For the first six months of 2000, operating earnings increased 11.8 percent to \$165.2 million from \$147.8 million, while operating margins remained flat at 16.6 percent. The aforementioned increases in sales, along with increased production volumes and an improved mix of larger sterndrive engines, favorably affected these comparisons. Also benefiting these comparisons was non-recurring spending in 1999 on legal matters. These factors helped to mitigate the adverse effect of a stronger dollar against key currencies and the unfavorable margin differential between low-emission and traditional outboard offerings due to higher initial production costs.

# **Boat Segment**

The following table sets forth Boat segment results for the quarter and six-month periods ended June 30, 2000 and 1999 (dollars in millions):

Quarter ended June 30 Six Months ended June 30

2000 1999 2000 1999 Net sales \$409.3 \$390.7 \$827.8 \$759.1 Operating earnings \$ 47.1 \$ 39.8 \$ 85.0 \$ 69.2 Operating margin 11.5% 10.2% 10.3% 9.1% Capital expenditures \$ 12.6 \$ 9.2 \$ 21.1 \$ 15.6 14

In the second quarter of 2000, the Boat segment reported a 4.8 percent increase in sales to \$409.3 million from \$390.7 million in the comparable period of 1999. In the year-to-date period, sales increased 9.1 percent to \$827.8 million from \$759.1 million. These increases reflect continued strong demand for larger boats.

Operating earnings for the segment were \$47.1 million in the second quarter of 2000, up 18.3 percent from the same period of 1999. Operating margins in the quarter increased 130 basis points to 11.5 percent from 10.2 percent in 1999. Operating earnings of \$85.0 million for the year-to-date period increased 22.8 percent compared with \$69.2 million in 1999. Operating margins for the first half of 2000 were 10.3 percent versus 9.1 percent in 1999. The strong growth in operating margins reflects improved pricing and the benefits from continued growth in sales of larger, higher-margin boats.

# Recreation Segment

2000

The following table sets forth Recreation segment results for the quarter and six-month periods ended June 30, 2000 and 1999 (dollars in millions):

> Quarter ended June 30 Six Months ended June 30 2000

1000

20	100 19	<i>99</i> 20	199	'9
Net sales	\$267.8	\$241.4	\$515.1	\$485.1
Operating earnings	\$ 15.0	5 \$ 17.1	\$ 46.7	7 \$ 48.3
Operating margin	5.89	% 7.1%	9.19	% 10.0%
Capital expenditure	es \$ 10.	7 \$ 9.9	\$ 18.1	\$ 19.1

1000

The Recreation segment recorded sales of \$267.8 million in the second quarter of 2000, an increase of 10.9 percent over 1999. Sales for the first six months of 2000 increased \$30.0 million to \$515.1 million from \$485.1 million in 1999. This increase was a result of growth in fitness equipment sales due to a continued strong health club market in the United States and the success of new product launches in the commercial and high-end consumer segments. Bowling equipment revenues also increased as a result of improved capital equipment sales primarily in the United States and Europe. Revenues from bowling center operations declined as sales improvements from upgraded bowling centers were more than offset by a 5 percent (six bowling center) reduction in the number of bowling centers versus the prior year.

Operating earnings totaled \$15.6 million in the second quarter of 2000 versus \$17.1 million in 1999, an 8.8 percent decline, while operating margins were 5.8 percent in 2000 compared with 7.1 percent in 1999. Operating earnings for the first six months of 2000 decreased 3.3 percent to \$46.7 million from \$48.3 million in 1999, and operating margins dropped to 9.1 percent from 10.0 percent. The majority of the decline in segment operating margins was attributable to lower operating margins in the cooler business resulting from higher material and freight costs that exceeded productivity improvements. Costs associated with new product introductions and development in the fitness business also contributed to the decline.

#### Cash Flow, Liquidity and Capital Resources

Cash generated from operating activities, available cash balances and selected borrowings are the Company's major sources of funds for investments and dividend payments. Cash and cash equivalents totaled \$134.9 million at June 30, 2000, up from \$100.8 million at the end of 1999. Cash provided by operating activities for the first half of 2000 totaled \$84.2 million versus \$67.8 million in 1999. Cash flow from operating activities in 2000 also includes more favorable income tax related cash flows versus the prior year.

Cash flow from operating activities for the first half of both 2000 and 1999 includes the effects of a seasonal build in operating working capital that resulted in a use of \$143.2 million in 2000 versus \$131.3 million in 1999. At June 30, 2000, inventories were \$542.7 million versus \$475.0 million at December 31, 1999, and \$430.1 million at June 30, 1999. The year-over-year increase of \$112.6 million was primarily due to growth in boat and marine engine inventories, and reflected increased investment to support sales growth, timing of

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shipments to customers and increases in safety stock resulting from pending labor negotiations. Accounts receivable totaled \$510.4 million at June 30, 2000, versus \$391.7 million at December 31, 1999, and \$463.5 million at June 30, 1999. The \$46.9 million growth in receivables versus the prior year was primarily due to the growth

in sales. Accrued expenses increased to \$820.0 million at June 30, 2000, from \$648.2 million at December 31, 1999. This increase reflects the \$189.0 million accrual established in connection with the divestiture of the discontinued operations and increases in warranty and similar accruals related to growth in the business, offset by the effects of \$47.6 million of payments related to the antitrust litigation settlements, which are discussed in the Legal Proceedings and Contingencies section below.

During the first six months of 2000, the Company invested \$65.0 million in capital expenditures compared with \$57.9 million in 1999. Investments of \$41.2 million in the first half of 2000 were primarily comprised of amounts invested in Internet-related businesses and fitness equipment distribution alliances. Total debt at June 30, 2000, increased to \$890.3 million versus \$730.2 million at the end of 1999, due to increased commercial paper borrowings to fund seasonal working capital requirements, stock repurchases and capital expenditures. Debt-to-capitalization ratios at these dates were 43.8 percent and 36.0 percent, respectively.

On February 8, 2000, the Company announced a program to repurchase \$100 million of its common stock from time to time in the open market or through privately negotiated transactions. During the first six months of 2000, the Company repurchased 4.6 million shares of its common stock for \$84.7 million in open market transactions under this program. An additional \$0.7 million of shares were purchased in the first half of 2000 under a systematic repurchase program authorized in October 1997. Future repurchases of the Company's common stock will be considered; however, in the short-term the Company intends to use excess cash to reduce debt.

The Company's financial flexibility and access to capital markets is supported by its balance sheet position, investment-grade credit ratings and ability to generate significant cash from operating activities. The Company had \$262.9 million in outstanding commercial paper at June 30, 2000, with additional borrowing capacity of \$137.1 million under its \$400 million long-term credit agreement with a group of banks. The Company has \$150 million available under a universal shelf registration filed in 1996 with the Securities and Exchange Commission for the issuance of equity and/or debt securities. Management believes that these factors provide adequate sources of liquidity to meet its long-term and short-term needs.

# Legal Proceedings and Contingencies

On March 24, 2000, the United States Court of Appeals for the Eighth Circuit issued an opinion reversing and vacating a verdict entered against the Company in the case Concord Boat Corporation, et al. v. Brunswick Corporation (Concord). In June 1998, a jury had awarded the Concord plaintiffs treble damages totaling \$133.2 million based on alleged antitrust violations involving the sale of sterndrive and inboard marine engines. The Concord plaintiffs were also awarded attorneys' fees and costs. The Company appealed and the appellate court reversed and vacated the judgment, including the award of fees and costs, remanding the case for entry of judgment in the Company's favor. On June 13, 2000, the appellate court denied the Concord plaintiffs' motion for a rehearing. The Concord plaintiffs may seek review of the appellate court's decision by the United States Supreme Court, but review by the Court is discretionary.

The Company previously reached agreements to settle or dismiss six additional suits, including five class-action lawsuits filed after the 1998 Concord verdict, seeking to rely on the allegations and findings in the Concord suit. The Company made payments totaling \$47.6 million relating to these settlements in the first half of 2000. The remaining payments, estimated at \$10.8 million, are expected to be paid through 2001.

On October 26, 1999, a federal court jury in Seattle, Washington, awarded Precor, a subsidiary of Illinois Tool Works, Inc., approximately \$5.2 million in a patent infringement trial against the Company, as successor in interest to predecessor entities of

its Life Fitness division, upon the basis that certain Life Fitness treadmills willfully infringed a Precor design patent. Precor was also awarded up to \$5.3 million in attorneys' fees and will be entitled to prejudgment interest on the damage award. The Company has appealed the verdict and the award

of attorneys' fees. While there can be no assurances, the Company believes it is likely to prevail on the Precor appeal and obtain either a new trial or judgment in its favor. The Company is unable to predict the outcome of the Precor case, and accordingly, no expense for this case has been recorded.

On October 27, 1999, the United States Tax Court issued a ruling that upheld an Internal Revenue Service (IRS) determination that resulted in the disallowance of capital losses and other expenses from two partnership investments for 1990 and 1991. On July 17, 2000, the Company filed a Notice of Appeals for the District of Columbia seeking a reversal of the United States Tax Court's decision.

If the Company does not prevail in its appeal, the amount of taxes due would total approximately \$60 million, plus interest, net of tax, of approximately \$50 million. The Company is also in the process of settling IRS audits on open tax years 1989 through 1991 and anticipates favorable adjustments that would decrease the total tax owed to approximately \$40 million, with the accompanying interest, net of tax, of approximately \$30 million. The interest components and resulting total cash payment will continue to increase until the tax liability is resolved. The cash payments related to an unfavorable resolution in this matter are not likely to occur until 2002. The Company does not anticipate any adverse effects on its results of operations in the event of an unfavorable resolution of this matter. This matter is more fully described in Note 9 to the consolidated financial statements.

The Company is involved in certain legal and administrative proceedings under the Comprehensive Environmental Response, Compensation and Liability Act of 1980 and other federal and state legislation governing the generation and disposition of certain hazardous wastes. These proceedings, involving both on- and offsite waste disposal or other contamination, in many instances seek compensation from the Company as a waste generator under Superfund legislation, which authorizes action regardless of fault, legality of original disposition or ownership of a disposal site. Refer to Note 6 to the consolidated financial statements in the Company's 1999 Annual Report on Form 10-K for disclosure of the potential cash requirements of environmental proceedings.

The Company has been identified by the Wisconsin Department of Natural Resources (WDNR) as being responsible for part of the polychlorinated biphenyl (PCB) contamination in a creek alleged to have come from a manufacturing facility that the Company closed in 1980. The Company has undertaken studies of the creek and has removed PCB contaminated sediment from a portion of the creek. The WDNR has notified the Company that it must complete a feasibility study that addresses additional contamination in the creek and undertake additional remediation efforts. The Company is currently unable to fully estimate the cost of the remaining work because of uncertainty as to the full extent of the PCB contamination, the applicable cleanup criteria, the methodology to be used to address the contamination and other factors. The ultimate cost of the work could exceed the range of exposure estimated at year end and any provisions required to increase reserves could be significant to the Company's results of operations in the period recognized, but management does not believe that it will have a material adverse effect on the Company's consolidated financial position or liquidity.

New Accounting Pronouncements

In June 2000, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 138, "Accounting for Certain Derivative Instruments and Certain Hedging

Activities - an amendment of FASB Statement No. 133." SFAS 138 is effective for all fiscal quarters of all fiscal years beginning after June 15, 2000 (quarter ended March 31, 2001, for the Company). SFAS 138 amends several paragraphs of SFAS 133 that are effective the same date as SFAS 138. The Company is assessing the effect of SFAS 138, and management currently believes it will not have a material effect on results of operations or financial position.

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Forward Looking Statements

Certain statements in this Form 10-Q are forward looking as defined in the Private Securities Litigation Reform Act of 1995. These statements involve certain risks and uncertainties that may cause actual results to differ materially from expectations as of the date of this filing. These risks include, but are not limited to, the ability to dispose of the bicycle, camping and fishing businesses within the time, price and manner estimated and the ability to maintain key customers during the divestiture period; shifts in market demand for the Company's products; competitive pricing pressures; inventory adjustments by major retailers; adverse domestic or foreign economic conditions; adverse weather conditions retarding sales of outdoor recreation products; the success of marketing and cost-management programs; the Company's ability to develop and produce new products; new and competing technologies; and imports from Asia and increased competition from Asian competitors.

#### PART II. OTHER INFORMATION

Item 1. Legal Proceedings

Note 4 to Consolidated Financial Statements in Part I of this Quarterly Report on Form 10-Q on pages 6 and 7 is hereby incorporated by reference.

Item 4. Submission of Matters to a Vote of Security Holders

Refer to Part II, Item 4 in the Company's first quarter 2000 Quarterly Report filed on Form 10-Q for results of matters submitted to a vote of security holders at the Company's Annual Meeting on April 26, 2000.

Item 6. Exhibits and Reports on Form 8-K

- (a) Exhibits.
  - 27 Financial Data Schedule
- (b) Reports on Form 8-K.
  - 1. Current Report on Form 8-K dated June 30, 2000, reporting in Item 5 the election of George W. Buckley as chairman of the board and chief executive officer, as well as the Company's intention to divest its bicycle, camping and fishing businesses.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BRUNSWICK CORPORATION (Registrant)

August 9, 2000

By: /s/ VICTORIA J. REICH Victoria J. Reich Senior Vice President and Chief Financial Officer\* \*Ms. Reich is signing this report both as a duly authorized officer and as the principal accounting officer.

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